



INVESTOR RELATIONS CONTACT
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PRESS RELEASE

Chelsea records 28% revenue increase at end-June YoY

14 August 2019, Taguig City, Philippines - Chelsea Logistics and Infrastructure Holdings Corp. (Chelsea), the shipping and logistics arm of the Udena Group, sustained its growth momentum through the first half of 2019, posting PhP 3.5 Billion revenues, up by 28% from PhP 2.7 Billion revenues year-on-year.

The Group's logistics business recorded the biggest growth of 75% from 2018's PhP 128 Million to PhP 223 Million for the first half of 2019, accounting for 7% of the total consolidated revenues. This was the result of the Group's continued expansion program of increasing its warehouse capacity and trucking fleet. This segment is expected to further improve once the Group's warehouse complex located on a 2.5-hectare property in Taguig City commences commercial operations in 2020.

The shipping services, which generated 90% of the total revenues, matched the logistics services' stellar performance, reaching PhP 3.27 Billion revenues in the first six months of 2019, a 26% increase year-on-year.

Tankering revenues (consisting of charter fees and standby charges) increased from PhP 966 Million to PhP 1.215 Billion primarily from the operations of MT Chelsea Providence, the Group's medium-range tanker. In addition, the utilization of the Group's other tankers also increased with the higher volume of petroleum products shipped for the period.

Similarly, revenues from the freight segment grew by 21% from PhP 855 Million for the first half of 2018 to PhP 1.032 Billion during the same period in 2019, while passage revenues rose by 34% from PhP 545 Million in 2018 to PhP 733 Million during the same period in 2018. The growth in the freight and passage revenues is attributable to the operations of MV Stella Del Mar, MV Salve Regina and MV Trans-Asia 19, which are plying the routes of Roxas-Caticlan, Batangas-Caticlan and Cebu-Tagbilaran-Cagayan de Oro routes, respectively.

Tugboat revenues, on the other hand, slightly declined by 9% for the six months ended June 30, 2019, from PhP 179 Million to PhP 163 Million as a result of timing of the drydocking of the Group's tugboats operating in Batangas and Davao.

"We are very pleased to see each business segment showing robust growth. The second half of 2019 also witnessed our team's hardwork in closing strategic partnerships with world-class companies such as Kumiai Senpaku Co. Ltd., one of the biggest independent Japanese ship owners, and Fukuoka Shipbuilding Co. Ltd., a renowned Japanese shipbuilder. Our shipbuilding agreements with Kumiai and Fukuoka, which are in addition to our existing partnership with Kegoya Dockyard, Inc., will result in the delivery of two brand-new passenger ferries in April 2020 and June 2021 respectively," said Chelsea President & CEO Chriss Alfonsus V. Damuy.

Moreover, total assets of the Company grew to PhP 33.541 Billion as of June 30, 2019 from PhP 32.291 Billion as of December 31, 2018. The increase was brought about by the Company's continued expansion programs particularly new vessels, warehousing assets and distribution fleet.



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“While our net income in the first half of 2019 dropped by 14.7%, from PhP 361 Million to PhP 308 Million, we are optimistic that these numbers will only improve – first with the turn-around in the 2Go net income which registered a positive 2nd quarter from the 1st quarter net loss; and second, the Group’s expansion programs which include the addition of new and younger vessels will further bolster our financial performance,” Mr. Damuy added.

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ABOUT THE COMPANY

Chelsea Logistics and Infrastructure Holdings Corp. (C) is the fastest growing shipping and logistics company in the Philippines. Established on 26 August 2016, CLC was created to act as the holding company of the shipping and logistics arm business segments of the Udena Group of Companies. On August 8, 2017, the Company went public and its shares of stock were initially listed at the Philippine Stock Exchange (PSE). The Company is engaged in shipping and logistics businesses with key segments divided into: (i) Charter, (ii) Passage, (iii) Freight, (iv) Tugboat services, and (v) Logistics services.