



INVESTOR RELATIONS CONTACT
E: ir@chelsealogistics.ph

PRESS RELEASE

Chelsea Logistics reports continued improvements in major business segments

3 May 2022 – Chelsea Logistics and Infrastructure Holdings Corp. successfully held its 2022 annual stockholders' meeting earlier today via Zoom webinar with 70 persons in attendance.

In his report, Chelsea Logistics President & CEO Chrissy Alfonsus V. Damuy mentioned several segments of the Chelsea Group which have already shown year-on-year improvements despite the ongoing COVID-19 pandemic.

Mr Damuy reported that the tankering business has seen operational improvements with tanker utilization up from 62% in 2020 to 74% last year. He also said that the freight business reported significant improvements with cargo utilization for Starlite Ferries and Trans-Asia at 97% and 90%, respectively, with Trans-Asia exceeding its 2021 target at 123%. Moreover, the logistics business continued to thrive during the pandemic with a total of 315,132 delivery transactions, 20% up year-on-year.

On the other hand, the tugboat and passage segments continued to experience challenges. Tugboat movements were down by 7% to 6,094 in 2021 while the Group carried 686,096 passengers in safety and comfort last year, down 47% on a year-on-year basis.

Despite the challenges, the Chelsea Group hit several milestones during the year. It took delivery of MV Trans Asia 21, a brand-new ROPAX vessel built in Japan that was purposely built and configured for operation in Philippine waters and conditions. MV Trans Asia 21 is currently plying the strategic Cebu-Cagayan de Oro-Cebu route. Starlite Ferries also expanded with three new routes in the Visayas and Mindanao.

The Group also completed its E-Commerce Facility in Paranaque City, Metro Manila and continued to work on digital transformation in its processes and services including partnerships with trusted global innovators like NTT Data, Barkota, Amazon Web Services, ShopeePay among others. As of the end of 2021, the Chelsea Group has accomplished 70% of its five-year digital transformation program which will be completed in 2023.

To remain resilient and agile, Mr. Damuy also shared the Group's 5Rs of Recovery in the next five years, namely: Recapture lost revenues, Restructure liabilities, Rationalize costs, Retire less-efficient assets, and Reinvest cash in the business.

Chelsea Logistics CFO Ignacia S. Braga IV reported the Chelsea Group registered ₱4,469 million consolidated revenues for the year, 4% down compared to the prior year due to decline in revenues in the tanker, passenger, and tugboat segments of the Group. This was caused by several factors including vessel availability issues, low passenger volume and lower tugs movement due to reduced entry of foreign vessels as a result of requirements imposed by port operators. Ms. Braga also noted that Chelsea's share price remained below book value.

With more of the population being vaccinated, the Group is hopeful of further improvements in its operations. Mr. Damuy concluded the stockholders' meeting with a hopeful message to shareholders: "This remarkable recovery of the country's shipping and logistics sector presents a promising future across our business segments. As business fundamentals remain to be strong and with the Chelsea Group's commitment, competence, and resilience to adapt to the new normal, we will continuously implement our recovery strategies, and turn the tide for the Group."



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ABOUT THE COMPANY

Chelsea Logistics and Infrastructure Holdings Corp. (C) is the fastest growing shipping and logistics company in the Philippines. Established on 26 August 2016, CLC was created to act as the holding company of the shipping and logistics arm business segments of the Udenna Group of Companies. On August 8, 2017, the Company went public and its shares of stock were initially listed at the Philippine Stock Exchange (PSE). The Company is engaged in shipping and logistics businesses with key segments divided into: (i) Charter, (ii) Passage, (iii) Freight, (iv) Tugboat services, and (v) Logistics services.