COVER SHEET

| | | | | | | | С | S | 2 | 0 | 1 | . 6 | 6 | 1 | 9 | 7 | 3 | 4 |
|---|--------------|----------|---------|---------|------|------|-------|------|-----|-------|------|-------|-------|--|------|------|------|------|
| | | | | | | ! | | | 1 | SEC | Re | gist | ratio | on N | lum | ber | | |
| CHELSEALOG | i I S T | I C | S | Α | N | D | | | | | | | | | | | | |
| INFRASTRUCT | URE | н | 0 | L D | ı | N | G | S | | С | 0 | R | P. | | | | | |
| | 101112 | " " | | | | | | | | | | • | | <u> </u> | | | | |
| | | | | | | | | | | | | | | | | | | |
| | (C | ompan | y's Fu | ıll Nan | ne) | | | | | | | | | | | | | — |
| STELLAHIZC | N R | EY | Ε | S | R | 0 | Α | D | | | | | | | | | | |
| B O. P A M P A N G A | | | | | | | | | | | | | | Ī | | | | |
| DAVAO CITY | 8 0 0 | 0 | | | | | | | | | | | | Ī | 1 | | | |
| | 8 0 0 | 0 | | | | | | | | | | | | | | | | |
| (Bu | siness Addre | ss: No | Stree | et City | /Tow | vn/P | rovi | nce |) | | | | | | | | | |
| (Business Address: No. Street City/Town/Province) | | | | | | | | | | | | | | | | | | |
| (Contact Person) | JAN | | | | | | | | (| | | | | 24 ohor | | | oer) | |
| | | 20 | 1 1 | 1 6 | 7 | | | | | | | | | 0.4 | | 1 | 20 | |
| 1 2 3 1 Month Day | | | efiniti | | _ | | | | | | | | | | nth | | | ay |
| (Fiscal Year) | | (Foi | rm Ty | /pe) | | | | | | | | | | (Ar | nnua | al M | eeti | ing) |
| | | | | | | | | | | | | | | day | of . | Apr | il o | f |
| | | | | | | | | | | ev | егу | y ye | aı | | | | | |
| | (Secondar | y Licen: | se Ty | pe, If | Appl | icab | le) | | | | | | | | | | | |
| Dept. Requiring this Doc. | | | | | | | | | Ame | nde | ed A | rtic | les I | Num | ber | /Sec | tion | 1 |
| | | | | | | | | | Tot | ۸ اد | m | aur. | nt o | of Bo | orro | i | nac | |
| 32 | | | | | | | | | | 5,92 | | | | | 943 | | | |
| Total No. of Stockholders | | | | | | | | | Do | mes | tic | | | | Fc | reig | gn | |
| To be a | accomplish | ned by | SEC | Pers | oni | nel | cor | ice | rne | d | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| File Number | | | CU | | | | | | | | | | | | | | | |
| Document ID | | Cas | shier | | | | | | | | | | | | | | | |
| STAMPS | | | | | | | | | | | | | | | | | | |
| SIAWITS | | | | | Rem | arks | : Ple | ease | use | BL/ | ACK | ink | for | sca | nnin | g pı | ırpc | ses. |



NOTICE OF ANNUAL STOCKHOLDERS' MEETING

Please take notice that the Annual Meeting of Stockholders of CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. will be held on Friday, September 20, 2024 at 11 A.M., via RemoteCommunication https://us02web.zoom.us/webinar/register/WN_LI2Xii2tTh2D25zQAMciUw, with the following:

AGENDA

- 1. Call to Order
- 2. Certification of Notice and Determination of Quorum
- 3. Report of the President & CEO for the Year 2023
- 4. Approval of the Minutes of the Annual Stockholders' Meeting held on May 9, 2023
- Ratification and confirmation of all acts and resolutions of the Board and Management executed in the normal course of business covering the period February 21, 2023 until July 15, 2024
- 6. Election of Members of the Board of Directors
- 7. Appointment of External Auditor
- 8. Other Matters
- 9. Adjournment

Only stockholders of record as of August 30, 2024 are entitled to notice of, and to vote at, this meeting.

Considering continuing COVID safety/ health concerns, the physical and actual holding of the Annual Stockholders' Meeting cannot be conducted. In lieu thereof, the Annual Stockholders' Meeting on September 20, 2024 shall be conducted via live streaming.

Stockholders who intend to participate are required to register by sending an email, together with the requirements to <u>ASM@chelsealogistics.ph</u> on or before September 16, 2024, 5PM (Philippine Time). Full list of requirements may be viewed on the following <u>link</u>: https://www.chelsealogistics.ph/annual-stockholders-meeting/. The registration is subject to validation, and successful registrations will receive an electronic invitation via email, along with a complete guide on how to join, participate and vote in the Meeting.

Copies of the Notice of the Meeting, Definitive Information Statement and other related documents may be found on https://www.chelsealogistics.ph/annual-stockholders-meeting/ and through the PSE Edge Portal. Proxy Forms and Special Powers of Attorney or other Authorization forms are available

on the Company's website must be submitted to the Office of the Corporate Secretary, 18th Floor, Udenna Tower, Rizal Drive corner 4th Avenue, Bonifacio Global City, Taguig City by mail or sent by email to <u>ASM@chelsealogistics.ph</u>. Validation of proxies and registration shall commence on September 2, 2024 until 5 p.m. of September 16, 2024. Participation in the meeting as well as voting shall be through remote communication. Detailed Procedure for voting shall be posted on the Company's website.

Stockholders may also send your queries regarding the conduct of the Meeting to ir@chelseashipping.ph

Taguig City, 21 August 2024.

MA. HENEDINA V. SAN JUAN

Corporate Secretary

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 20-IS

Information Statement

οf

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. Pursuant to Section 20 of the Securities Regulation Code (the "Code" or "SRC")

| Check the appropriate box: | | |
|---|--------------------------------------|--|
| | nformation Stat ormation Stater | |
| Name of registrant as specified | in its charter: | CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. (the "Company" or "CLIHC") |
| Country of Incorporation: | | REPUBLIC OF THE PHILIPPINES |
| SEC Identification Number: | | CS201619734 |
| BIR Tax Identification Code: | | 009-393-167-000 |
| Address of principal office: | | Stella Hizon Reyes Road, Bo. Pampanga Davao City 8000 |
| Registrant's telephone number | : | (082)224-5373 |
| Date, time and place of the med | eting of securit | y holders: |
| Date - Time - Place - | September 2 11 a.m. Remote Con | 20, 2024 nmunication (via Zoom) |
| Approximate date on which t stockholders: | he Information | n Statement is first to be sent or given to |
| August 30, 2024 | | |
| Securities registered pursuant t SRC: | to Sections 8 a | nd 12 of the Code or Sections 4 and 8 of the |
| <u>Title of Each Class</u> Common Shares | <u>Par Valu</u> ₱ 1.00 | Number of Shares 1,821,977,615 |
| Are any or all of the Company's | securities liste | ed on a Stock Exchange? |
| √_ Yes | | No |

INFORMATION REQUIRED IN INFORMATION STATEMENT

A. GENERAL INFORMATION

Item 1. Date, time and place of meeting of stockholders

a. Date - September 20, 2024

Time - 11 a.m.

Place - Stella Hizon Reyes Road, Bo. Pampanga, Davao City

Remote Communication (via Zoom)

https://us02web.zoom.us/webinar/register/WN_LI2Xii2tTh2D25zQAMciUw

b. Approximate date when the Information Statement is first to be sent to stockholders: August 30, 2024

WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY.

Item 2. Dissenter's right of appraisal

Pursuant to Section 80 of the Revised Corporation Code of the Philippines, a stockholder has the right to dissent and demand payment of the fair value of his shares in case of any amendment to the Articles of Incorporation that has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence; in case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in the Corporation Code; in case of merger or consolidation; and in case of investment of corporate funds for any purpose other than the primary purpose of the corporation. Pursuant to Section 81 of the Code, the dissenting stockholder who votes against a proposed corporate action may exercise the right of appraisal by making a written demand on the Company for the payment of the fair value of shares held within thirty (30) days from the date on which the vote was taken. Failure to make the demand within such period shall be deemed a waiver of the appraisal right. If the proposed corporate action is implemented, the corporation shall pay the stockholder, upon surrender of the certificate or certificates of stock representing the stockholder's shares, the fair value thereof as of the day before the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action.

If within sixty (60) days from the approval of the corporate action by the stockholders, the withdrawing stockholder and the Company cannot agree on the fair value of the shares, it shall be determined and appraised by three (3) disinterested persons, one of whom shall be named by the stockholder, another by the Company and third by the two thus chosen. The findings of the majority of the appraisers shall be final, and their award shall be paid by the Company within thirty (30) days after such award is made: Provided, that no payment shall be made to any dissenting stockholder unless the Company has unrestricted retained earnings in its books to cover such payment: Provided, further, that upon payment by the Company of the agreed or awarded price, the stockholder shall forthwith transfer his shares to the Company.

THERE ARE NO MATTERS THAT WILL BE PRESENTED FOR SHAREHOLDERS' APPROVAL DURING THE ANNUAL STOCKHOLDERS' MEETING THAT MAY OCCASION THE EXERCISE OF THE RIGHT OF APPRAISAL.

Item 3. Interest of certain persons in or opposition to be acted upon

- a. No Director or Officer of the Company since the beginning of the last fiscal year, nominee for election as Director of the Company, nor any of their associates, have any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon during the Annual Stockholders' Meeting, other than election to office.
- b. No Director of the Company has informed the Company in writing that he intends to oppose any action to be taken by the Company during the meeting.

B. CONTROL AND COMPENSATION INFORMATION

Item 4. Voting Securities and Principal Holders Thereof

a. Voting Securities

As of July 31, 2024, the total number of shares outstanding and entitled to vote on all corporate matters to be acted upon during the Annual Stockholders' Meeting is 2,274,768,615 common shares.

b. Record Date

The record date for purposes of determining the stockholders entitled to notice of and to vote at the Annual Stockholders' Meeting is **August 30, 2024**.

c. Voting Rights and Trust

In the matters to be voted upon in the Annual Stockholders' Meeting, stockholders of record as of August 30, 2024 shall be entitled to one vote per share in person or by proxy. If he will vote thru a proxy, the By-Laws of the Company requires the submission of the accomplished proxy form to the Corporate Secretary for validation and authentication at least ten (10) days before the date of the Annual Stockholders' Meeting.

The validation of proxies chaired by the Corporate Secretary or Assistant Corporate Secretary and attended by the Stock and Transfer Agent shall be convened at least five (5) days before the Annual Stockholders' Meeting. Any questions and issues relating to the validity and sufficiency, both as to form and substance, of proxies shall only be raised during said forum and resolved by the Corporate Secretary. The Corporate Secretary's decision shall be final and binding upon the shareholders, and those not settled at such forum shall be deemed waived and may no longer be raised during the Annual Stockholders' Meeting.

With respect to the election of the members of the Board of Directors, cumulative voting is allowed. A stockholder may vote such number of shares for as many persons as there are Directors to be elected; or he may cumulate his shares and give one candidate as many votes as the number of Directors to be elected multiplied by the number of his shares; or he may distribute these shares on the same principle among as many candidates as he shall see fit; provided that the total number of votes cast by him shall not exceed the number of shares owned by him as shown in the books of the Company multiplied by the total number of Directors to be elected.

d. Security Ownership of Certain Record and Beneficial Owners and Management

i. Security Ownership of Certain Record / Beneficial Owners as of July 31, 2024

| Title of Class | Name & Address of Record Owner & Relationship to Issuer | Name of Beneficial Owner & Relationship to Record Owner | Citizenship | No. of Shares | Percentage of Outstanding Shares |
|-------------------|---|--|-------------|------------------|---|
| Common | Udenna Corporation Stella Hizon Reyes Road, Bo. Pampanga, Davao City Stockholder | Udenna Corporation | Filipino | 1,650,384,606 | 72.55% |
| Common | PCD Nominee Corporation 29/F BDO Equitable Tower 8751 Paseo de Roxas, Makati City Stockholder | PCD participants acting for themselves or for their customers | Filipino | 528,535,267 | 23.23% |

^{*}PCD Nominee Corporation is not a related Company

Udenna Corporation is the holding company of the Uy family. It is directly owned by spouses Dennis A. Uy and Cherylyn C. Uy.

The 528,535,267 common shares under the name of PCD Nominee Corporation are owned by PCD participants acting for themselves or for their Filipino customers.

Other than the stockholders identified above, as of July 31, 2024, there are no other stockholders other than participants under PCD account who own more than five percent (5%) of the voting securities. Of the increase in the authorized capital stock of the Corporation from Two Billion Pesos (\$\frac{1}{2}\$,000,000,000.00) to Three Billion Five Hundred Million Pesos (\$\frac{1}{2}\$ 3,500,000,000.00), which was approved by the Securities and Exchange Commission on April 4, 2022, Udenna Corporation subscribed to 375,000,000 additional shares, which are not yet recorded in the books of the Corporation's Stock Transfer as the shares are not yet fully-paid.

As of July 31, 2024, 0.6869% or 15,627,625 Common Shares are owned by foreign stockholders.

ii. Security Ownership of Directors and Management as of July 31, 2024

| Title of Class | Name of Beneficial Owner | Citizensh ip | . Beneficial No. of Shares | | Percentage of Outstanding Shares |
|-------------------|--------------------------|-----------------|----------------------------|-------------|---|
| Directors | | | | | |
| Common | Dennis A. Uy | Filipino | Direct | 215,501 | .01% |
| | | | Indirect | 770,234,496 | 33.86% |
| Common | Cherylyn C. Uy | Filipino | Direct | 1 | NIL |
| | | | Indirect | 219,996,268 | 9.67% |
| Common | Chryss Alfonsus V. Damuy | Filipino | Direct | 1,668,000 | 0.04% |

| Title of Class | Name of Beneficial Owner | Citizensh ip | Nature of Beneficial Ownership | No. of Shares | Percentage of Outstanding Shares |
|-------------------|----------------------------|-----------------|--------------------------------------|---------------|---|
| Common | Eduardo A. Bangayan | Filipino | Direct | 70,001 | NIL |
| Common | Miguel Rene A. Dominguez | Filipino | Direct | 1 | NIL |
| Common | Jesus S. Guevara II | Filipino | Direct | 1 | NIL |
| | | | Indirect | 100,000 | 0.01% |
| Common | Arthur Kenneth L. Sy | Filipino | Direct | 1 | NIL |
| Common | Efren E. Uy | Filipino | Direct | 270,001 | 0.01% |
| Executive | Officers | | | | |
| Common | Ignacia S. Braga IV | Filipino | Direct | 802,000 | 0.04% |
| Common | Ma. Henedina V. San Juan | Filipino | Direct | 219,000 | 0.01% |
| Common | Reynaldo A. Phala | Filipino | N/A | NIL | NIL |
| Common | Darlene A. Binay | Filipino | N/A | NIL | NIL |
| Common | Maria Katherine A. Agbay | Filipino | N/A | NIL | NIL |
| Common | Leandro E. Abarquez | Filipino | Direct | 36,300 | NIL |
| All Directo | rs and Officers as a group | | | 993,611,571 | 43.67% |

As of July 31, 2024, Directors and Executive Officers of the Company owned an aggregate of 993,611,571 shares of the Company, equivalent to 43.67% of the Company's total issued and outstanding shares.

iii. Voting trust holders of 5% or more

Other than those mentioned above, there are no persons holding more than five percent (5%) of a class under a voting trust or any similar agreements as of the date of this Report.

iv. Changes in control

The Company is not aware of any arrangements that may result in a change of control in the Company since the beginning of its fiscal year.

Item 5. Directors and Executive Officers

a. The incumbent members of the Board of Directors and Executive Officers of the Company are as follows:

| Office/Position | Office/Position Name | | | | |
|---------------------------|--------------------------|----|----------|--|--|
| Directors | | | | | |
| Chairman | Dennis A. Uy | 50 | Filipino | | |
| Director/President & CEO | Chryss Alfonsus V. Damuy | 50 | Filipino | | |
| Director/Treasurer | Cherylyn C. Uy | 44 | Filipino | | |
| Director | Arthur Kenneth L. Sy | 56 | Filipino | | |
| Director | Efren E. Uy | 62 | Filipino | | |
| Director | Eduardo A. Bangayan | 72 | Filipino | | |
| Independent Director | Miguel Rene A. Dominguez | 47 | Filipino | | |
| Independent Director | Jesus S. Guevara II | 69 | Filipino | | |
| Executive Officers | | | | | |
| President & CEO | Chryss Alfonsus V. Damuy | 50 | Filipino | | |
| Treasurer | Cherylyn C. Uy | 44 | Filipino | | |

| Office/Position | Name | Age | Citizenship |
|--------------------------------------|-------------------------------|-----|-------------|
| Chief Financial Officer | Ignacia S. Braga IV | 58 | Filipino |
| Vice President – Treasury/Deputy CFO | Reynaldo A. Phala | 57 | Filipino |
| AVP – Legal & Corporate Affairs / | Ma. Henedina V. San Juan | 62 | Filipino |
| Corporate Secretary | ivia. Heffeuilia v. Safrjuali | 02 | Filipilio |
| Finance Controller | Darlene A. Binay | 51 | Filipino |
| Compliance Officer | Leandro E. Abarquez | 40 | Filipino |
| Chief Audit Executive | Maria Katherine A. Agbay | 51 | Filipino |

Information required of Directors and Executive Officers

i. Directors and Executive Officers

Board of Directors

The following are the final nominees who were duly screened by the Nomination Committee for election to the Board of Directors for the following fiscal year 2024 at the forthcoming Annual Stockholders' Meeting:

- 1. Dennis A. Uy
- 2. Chryss Alfonsus V. Damuy
- 3. Cherylyn C. Uy
- 4. Arthur Kenneth L. Sy
- 5. Efren E. Uy
- 6. Eduardo A. Bangayan
- 7. Miguel Rene A. Dominguez
- 8. Jesus S. Guevara II
- 9. Gilbert F. Santa Maria

Miguel Rene A. Dominguez was nominated as Independent Director by Dennis A. Uy, while Jesus S. Guevara II was nominated as Independent Director by Chryss Alfonsus V. Damuy, and Gilbert F. Santa Maria was nominated by Ignacia S. Braga IV.

The nominees are not related by consanguinity or affinity and have no professional or business dealings with the person who nominated them. The nominees are neither officers nor substantial stockholders of the Company. They possess the qualifications and none of the disqualifications of Independent Directors. Prior to being elected as Director of the Company, they have not, at any time, rendered any service to the Company.

For the scheduled Annual Stockholders' Meeting, the Nomination Committee has screened and evaluated the candidates for Independent Directors based on Rule 38 of the Securities Regulation Code ("SRC") and the Company's Amended By-laws and Manual of Corporate Governance.

Below is a summary of the nominees' qualifications:

Dennis A. Uy

Chairman

Dennis A. Uy, Filipino, 50 years old, is the founder and the Chairman of Chelsea Logistics and Infrastructure Holdings Corp. (CLIHC) since its incorporation. He served as President & CEO of CLIHC from incorporation until March 27, 2017. He is the Chairman and President of Phoenix Petroleum Holdings, Inc., the holding company of Phoenix Petroleum Philippines, Inc. (PPPI), and Chairman and

CEO of Udenna Corporation, the ultimate parent company of PPPI and CLIHC. He is also the Chairman of DITO CME Holdings Corp. (formerly ISM Communications Corporation), Udenna Land Inc., Le Penseur Inc., PH Resorts Group Holdings, Inc., and Udenna Management & Resources Corp. and its subsidiaries. Mr. Uy is also the Chairman of Phoenix Philippines Foundation and of Udenna Foundation. He is a member of the Young Presidents Organization — Philippine chapter and the Philippine Business for Social Progress. Mr. Uy has been the Honorary Consul of Kazakhstan to the Philippines since November 2011. He has a degree in Business Management from De La Salle University.

Chryss Alfonsus V. Damuy Director, President & CEO

Chryss Alfonsus V. Damuy, Filipino, 50 years old, has been a Director of CLIHC since its incorporation and was appointed President & CEO of the Company on March 27, 2017. He is the President of Chelsea Shipping Corp., and its subsidiaries namely PNX-Chelsea Shipping Corp., Fortis Tugs Corporation, Michael, Inc., Bunkers Manila, Incorporated, Chelsea Ship Management & Marine Services Corp., CD Ship Management and Marine Services Corp., Chelsea Dockyard Corp. and Chelsea Marine Manpower Resources, Inc. Mr. Damuy is currently the Vice Chairman & President of Trans-Asia Shipping Lines, Incorporated and its subsidiaries Oceanstar Shipping Corporation, Starsy Shoppe, Inc., Dynamic Cuisine, Inc., Big Hub Transport and Logistics Corp., Star Maritima Port and Allied Services, Inc. and Quality Metal & Shipworks, Inc. Prior to joining CLIHC, he was the Vice President for Finance of Phoenix Petroleum Philippines, Inc. and General Manager of Calaca Industrial Seaport Corp. Before that, he was the Controller of Lapanday Foods Corporation and held various positions in its subsidiaries including the Fresh Asia Produce as Accounting Manager and the Mindanao Fresh Produce Services Corporation as Assistant Accounting Manager. He also worked as Chief Accountant of the Regional Educators Multi-Purpose Cooperative and as its Branch Officer. Mr. Damuy started his professional career as College Instructor of the Holy Cross of Davao College. He is a Certified Public Accountant and has a degree in Bachelor of Science in Accountancy.

Cherylyn C. Uy Director, Treasurer

Cherylyn C. Uy, Filipino, 44 years old, is a Director and Treasurer of CLIHC since February 10, 2017. She also serves as the Treasurer of Chelsea Shipping Corp. and its subsidiaries. She is likewise a Director of Phoenix Petroleum Philippines, Inc. and the Corporate Treasurer of the Udenna Group of Companies. She is also a Director of PH Resorts Group Holdings, Inc., an Executive Director of Phoenix Philippines Foundation, Inc. and President of the Udenna Foundation. Ms. Uy is a graduate of Ateneo de Davao University with a degree in Business and Finance.

Arthur Kenneth L. Sy

Director

Arthur Kenneth L. Sy, Filipino, 56 years old, has been a Director of CLIHC since March 27, 2017. He serves as Co-Chairman of Trans-Asia Shipping Lines, Incorporated, and currently the President and CEO of Sybu Real Estate Corporation and Director of Big Hub Transport & Logistics Corp., Dynamic Cuisine, Inc., Starsy Shoppe, Inc., Star Maritima Port and Allied Services, Inc., Oceanstar Shipping Corporation, and Quality Metal and Shipworks Inc. He holds degrees in the fields of business and engineering namely, Bachelor of Science in Business Administration from the University of San Carlos; Bachelor of Science in Marine Engineering, and Bachelor of Science in Mechanical Engineering from the University of Cebu.

Efren E. Uy

Director

Efren E. Uy, Filipino, 62 years old, has been a Director of CLIHC since March 27, 2017. Mr. Uy currently serves as the Chairman and Chief Executive Officer of F2 Logistics Philippines, Inc., F2 Global Logistics, Inc., Agri Farmers, Inc., F8 Prime Transport Services, Inc., Ultimate Yellow Transport Services, Inc., Fmoves Transport Corp. and Miren Holdings, Inc. He has a degree in Bachelor of Science in Mechanical Engineering from University of San Carlos.

Eduardo A. Bangayan

Director

Eduardo A. Bangayan, Filipino, 72 years old, has been a Director of CLIHC since March 27, 2017. He is currently the President of Summit World Group of Companies, a Director for Fuji Oil Philippines and an Independent Director for Manila Mining Corporation. From 2004 until 2008, he served as Trustee of the Local Water Utilities Association. Mr. Bangayan served as a Director of the Davao City Water District since 1993 and re-appointed in January 2023 with a term until 2028, and a member of the Philippine Association of Water Districts (PAWD) Board of Governors. He has served as a Director of the Rural Bank of Tagum from 2015 until present, as well as a member of the Board of Governors of the Philippine National Red Cross. He has a degree in Bachelor of Science in Business Administration from Silliman University and currently serves on the Board of Trustees representing the Alumni for a term up to July 31, 2027. He continues to serve as a pillar in the country's business sector by serving as Regional Director of the Federation of Filipino-Chinese Chambers of Commerce and Industry, Inc. in Southern Mindanao from 2017 to present.

Miguel Rene A. Dominguez Independent Director

Miguel Rene A. Dominguez, Filipino, 47 years old, has been an Independent Director of CLIHC since March 27, 2017. He is currently the Vice President of Alsons Agribusiness Unit, Director of Sarangani Agricultural Company, Inc. and Alsons Development & Investment Corporation, and Trustee of Philippine Business for Social Progress, Philippine Business for Education and Synergeia Foundation, and President of the General Santos City Chamber of Commerce, and Chairman of Eisenhower Fellowships Association of the Philippines. He served as Chairman of the Regional Peace and Order Council for Region 12 (2011-2013), Chairman of SOCSARGEN Area Development Board (2008-2011), Chairman of Regional Development Council of Region 12 (2007-2010) and Vice Chairman of Galing Pook Foundation (2014-2016). Mr. Dominguez was named an awardee for Governance and Public Service in the Ten Outstanding Young Men 2013 by the Junior Chamber International Philippines and the TOYM Foundation. He was the first awardee of the Jesse Robredo Leadership Award given the same year. He was governor of Sarangani province for three (3) consecutive 3-year terms that began in 2004. Prior to his election as governor, he was the National Sales and Marketing Manager of the Alsons Aquaculture Corporation in 2003, earning for the brand "Sarangani Bay" a stronghold in the international markets, particularly in the US, Japan and Europe. He has a degree in AB Economics from Boston College in the US and a Master's Degree in Public Administration from Harvard University's Kennedy School.

Jesus S. Guevara II Independent Director

Jesus S. Guevara II, Filipino, 69 years old, has been an Independent Director of CLIHC since March 27, 2017. From 2009 to the present, he sits as Director of Lipa Bank, Inc. He served as Executive Vice President of the Development Bank of the Philippines, where he worked for eighteen (18) years. He is at present the Chairman of the Board of Phividec Industrial Authority. He has a degree in Bachelor of Arts in Economics from University of the Philippines and Master's Degree in Industrial Relations.

Gilbert F. Santa Maria Independent Director

Gilbert F. Santa Maria, Filipino, 58 years old, has been nominated as an Independent Director of CLIHC. He is the partner / founder of LSM Ventures, an investment and advisory company based in Los Angeles, California. He served as the President and COO of Philippine Airlines and as a member of the Board of Directors of Philippine Airlines, PAL Holdings, Inc., and Air Philippines, Inc., from July 2019 to January 2022. At Philippine Airlines, he led the 81-year old Flag carrier through the global Covid pandemic, steering the enterprise through a catastrophic liquidity crisis, an unprecedented prearranged U.S. Chapter 11 filing, financial restructuring, and operational and strategic transformation, while balancing board, employee, creditor, stakeholder, and national interests. The recovery plan of Philippine Airlines was recognized as the Asia Pacific Deal of the Year for 2021 for both Airline Economics and Air Finance Journal. He was also Chief Operating Officer of Ibex Global, Inc., a company based in Washington, D.C. from March 2015 to May 2018. He has also occupied senior leadership roles in companies in the Philippines and around the world including Liveit Investments, Ltd., IQ Backoffice, Inc., Integron, Inc., Stream Global Services, Etelecare Global Solutions, Inc., Similan.Com Pte. Ltd., Argosy Partners, Inc. and Pepsi Cola Products Philippines, Inc. He currently serves as a member of the Yale School of Management Alumni Advisory Board. He has a degree in BS Electrical Engineering from the University of the Philippines, and a Master's Degree in Public and Private Management from the Yale University School of Management.

Period of Directorship in the Company

| Name of Director | Period of Service | Term of Office | | |
|--------------------------|------------------------------------|----------------|--|--|
| Dennis A. Uy | since incorporation to present | 7 years | | |
| Chryss Alfonsus V. Damuy | since incorporation to present | 7 years | | |
| Cherylyn C. Uy | since February 10, 2017 to present | 7 years | | |
| Arthur Kenneth L. Sy | since March 27, 2017 to present | 7 years | | |
| Efren E. Uy | since March 27, 2017 to present | 7 years | | |
| Eduardo A. Bangayan | since March 27, 2017 to present | 7 years | | |
| Miguel Rene A. Dominguez | since March 27, 2017 to present | 7 years | | |
| Jesus S. Guevara II | since March 27, 2017 to present | 7 years | | |

Directorships in Other Reporting Companies

The following are directorships held by the Directors in other reporting companies during the last five (5) years:

| Name of Director | Name of Reporting Company | Position Held |
|---------------------|-------------------------------------|-----------------------------|
| Dennis A. Uy | Phoenix Petroleum Philippines, Inc. | Chairman and Chief Strategy |
| | | Officer |
| | 2Go Group, Inc. | Chairman of the Board |
| | PH Resorts Group Holdings, Inc. | Chairman |
| | DITO CME Holdings Corp. | Chairman |
| | Atok-Big Wedge Co., Inc. | Vice Chairman |
| | Apex Mining Co., Inc. | Independent Director |
| Cherylyn C. Uy | Phoenix Petroleum Philippines, Inc. | Director |
| | PH Resorts Group Holdings, Inc. | Director |
| | DITO CME Holdings Corp. | Director |
| Eduardo A. Bangayan | Manila Mining Corporation | Independent Director |

Directorships with government agencies or its instrumentalities

Director Eduardo A. Bangayan is a member of the Board of Directors of the Davao City Water District and Director Jesus S. Guevara II is on the Board of Directors of Phividec Industrial Authority. The written consent / permission issued by these government agencies / instrumentalities for these Directors to hold these positions are attached hereto as Annexes A and A-1 respectively.

There are no other Directors or officers of the Company connected with any government agency or its instrumentalities. Please see Certification of the Corporate Secretary, Annex A-2, that except for Directors Eduardo A. Bangayan and Jesus S. Guevara II, no other Directors or officers of the Company are connected with any government agency or its instrumentalities.

<u>Certification of Independent Directors</u>

The Certification of the Independent Directors of the Company, namely Miguel Rene A. Dominguez, Jesus S. Guevara II and Gilbert F. Santa Maria, on their qualification as Independent Directors, are attached as Annex B, B-1, and B-2 respectively.

Executive Officers

The following Officers are expected to be nominated for re-election or election at the Organizational Meeting of the Board of Directors following the Annual Stockholders' Meeting on September 20, 2024:

Darlene A. Binay Chief Financial Officer

Filipino, 51 years old, is the Finance Controller of the Company. Prior to joining CLIHC, she was formerly the VP – Finance of Philippine Span Asia Carrier Corp. and AVP – Cluster Finance and Accounting of Magsaysay Shipping and Logistics Group (National Marine Corporation). She also served as Group Accounting Head of Roxas Holdings, Inc. and Subsidiaries. She was also an Assurance Senior Associate of Joaquin Cunanan & Co. (now Isla Lipana and Co), a PricewaterhouseCoppers member firm. She is a Certified Public Accountant and has a degree in B.S. Accountancy from St. Paul College Quezon City.

Reynaldo A. Phala

Deputy Chief Financial Officer / Treasury Head

Filipino, 57 years old, is the Vice President for Treasury and Deputy CFO. He joined the Company in April 2020 after spending 12 years with an affiliate company as AVP for Treasury. He led a progressive banking career for 17 years, which he started at UCPB. He also worked with the Department of Trade and Industry as Municipal Trade and Industry Officer for a year. He graduated from Mindanao State University-General Santos City with the degree Bachelor of Science in Civil Engineering as a consistent academic scholar and passed the licensure examinations for Civil Engineers in May 1989. He obtained his MBA degree conferred by the Ateneo de Manila University and Regis University, Denver, Colorado, USA in 2013 and his Diploma in Corporate Finance in 2018 from the Ateneo Graduate School of Business. He also attended executive courses at Harvard Law School in 2019.

Ma. Henedina V. San Juan

Corporate Secretary and Assistant Vice President for Legal and Corporate Affairs

Filipino, 62 years old, is the Corporate Secretary and concurrently the Assistant Vice President for Legal and Corporate Affairs of CLIHC. She also serves as the Corporate Secretary of Chelsea Shipping Corp. and its subsidiaries, and other Companies in the Udenna Group. Prior to joining the Company, she worked for Petron Corporation, Petronas Energy & Petroleum, Inc. and Herma Corporation. She has a degree in Bachelor of Arts in Political Science and Bachelor of Laws both from University of the Philippines.

Leandro E. Abarquez

Compliance Officer

Filipino, 40 years old, is the Compliance Officer of the Company. Prior to joining CLIHC, he was a Senior Associate at Romulo, Mabanta, Buenaventura, Sayoc & De Los Angeles from 2010 to 2017, where he advised clients on various diverse matters and special projects including mergers and acquisitions, initial public offering, gambling regulatory advice, public-private partnerships, project finance, and dispute resolution matters. He is also the Corporate Secretary of Udenna Corporation and of Dito CME Holdings Corp. (formerly ISM Communications Corporation). He received his Bachelor's degree in Biology from the Ateneo de Manila University and his Juris Doctor degree from the same university in 2009.

Maria Katherine A. Agbay Chief Audit Executive

Filipino, 51 years old, is the Chief Audit Executive and Internal Audit Manager of the Company. Prior to joining CLIHC, she was an active Professional Practitioner in audit, insurance and real estate. She was previously a Lecturer at Far Eastern University – Makati and San Beda College, Manila; Vice-President – Audit and Systems Head and Finance Manager of Trust International Paper Corporation (TIPCO); Vice-President – Controller of subsidiary TIPCO Estates Corporation; Assistant Vice-President of Citibank and Accounting Manager of Kuok Philippine Properties, Inc. and KSA Realty Corporation. She started her career as an Auditor at SyCip, Gorres Velayo & Co. She is a Magna Cum Laude graduate of University of the East, Manila. She also has a Master's Degree in Business Administration from De La Salle University.

Period of Service in the Company

| Name of Executive Officer | Period of Service |
|---------------------------|--------------------------------|
| Ignacia S. Braga IV | Since incorporation to present |
| Reynaldo A. Phala | April 15, 2020 to present |
| Ma. Henedina V. San Juan | Since incorporation to present |
| Darlene A. Binay | January 4, 2021 to present |
| Leandro E. Abarquez | April 3, 2017 to present |
| Maria Katherine A. Agbay | December 5, 2017 to present |

ii. Significant employees

No single person is expected to make a significant contribution to the Company's business since the Company considers the collective efforts of all its employees as instrumental to the Company's overall successful performance.

iii. Family relationships

There are no family relationships between any Directors and any members of the Company's senior management as of the date of this Information Statement, except for the following:

- 1. Spouses Dennis A. Uy (Chairman of the Board) and Cherylyn C. Uy (Treasurer)
- 2. Spouses Arthur Kenneth L. Sy (Director and Trans-Asia Shipping Co-Chairman) and Sheila Fay U. Sy (Trans-Asia Shipping General Manager Interport)

Involvement of Directors and Officers in certain legal proceedings

As of the date of this Information Statement, there are no other material legal proceedings involving CLIHC's Directors and Executive Officers except for the following:

1. People of the Philippines v. Prospero Pichay, Eduardo Bangayan, et.al., SB Criminal Case Nos. SB16CRM0425-30

These cases charge Mr. Eduardo Bangayan for (a) violation of Section 3(e) of R.A. 3019; (b) violation of Section X126.2(C)(1)(2) of the Manual of Regulation for Banks in relation to Sections 36 and 37 of R.A. No. 7653; and, (c) committing Malversation of Public Funds under the Revised Penal Code, for allegedly conspiring with the other accused in the (a) Local Water Utilities Association's (LWUA) purchase of 445,377 shares in Express Savings Bank, Inc. (ESBI) and release from the LWUA Fund of at least ₱800,003,070.51 in connection with the said purchase of shares; and, (b) LWUA's deposit and/or capital infusion of the ₱400,000,000.000 and deposit of ₱300,000,000.00 with ESBI, as well as the release of the foregoing amounts from the LWUA Fund.

Mr. Bangayan sought for the dismissal of the criminal cases against him based on his defense that he had acted in good faith, upon the honest belief and based on information made available to him, that LWUA's acquisition of ESBI had the approval of the BSP and complied with all applicable laws and regulations, and that there was no prima facie evidence on his alleged conspiracy, hence, there is no probable cause to indict him for any of the alleged offenses.

The Sandiganbayan dismissed the case insofar as Mr. Bangayan is concerned through its Resolution dated October 18, 2016. The prosecution moved for reconsideration thereof. On 17 November 2017, the Sandiganbayan issued its Resolution denying the prosecution's Motion for Partial Reconsideration, and thus affirmed the dismissal of all cases against Mr. Bangayan.

Claiming grave abuse of discretion on the part of the Sandiganbayan, the prosecution filed its Petition for Certiorari with the Supreme Court. Mr. Bangayan filed his Comment / Opposition dated 1 June 2018 to the prosecution's Petition for Certiorari. The said Petition for Certiorari is pending resolution by the Supreme Court.

2. Ombudsman v. Bundoc, et. al., G.R. No. 225521-28, Supreme Court, First Division

On November 2012, the Office of the Ombudsman issued a review decision finding certain individuals, including Jesus S. Guevara II, guilty of Grave Misconduct and Conduct Prejudicial to the Best Interest of the Service. On November 2015, the Court of Appeals set aside the decision, which prompted the Office of the Ombudsman to file a motion for reconsideration. The Court of Appeals denied such motion for reconsideration on June 2016. A petition for review on certiorari was filed by the Office of the Ombudsman before the Supreme Court on August 2016. The Supreme Court in its Order dated December 1, 2016 and received on March 30, 2017, ordered the respondents including Jesus Guevara II to comment on the Petition filed by the Ombudsman. The respondents including Jesus Guevara II seasonably filed their Comment before the Supreme Court.

Other court cases typical and customary in the course of the business operations of the Company such as those, among others, involving collection, qualified theft, breach of contract and reckless imprudence have been filed by and against the Company, by and against its employees and/or third parties. The results of which will not significantly affect the financial standing of the Company.

Except for the above, to the best of the Company's knowledge there has been no occurrence during the past five (5) years up to the date of this Information Statement of any of the following events

which are material to an evaluation of the ability or integrity of any Director, person nominated to become a Director, executive officer, or control person of the Company:

- Any insolvency or bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the insolvency or within two years prior to that time;
- Any conviction by final judgment in a criminal proceeding, domestic or foreign, or any pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- Any final and executory order, judgment, or decree or any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending, or otherwise limiting involvement in any type of business, securities, commodities, or banking activities; and
- Any final and executory judgment by a domestic or foreign court or competent jurisdiction (in a civil action), the Commission, or comparable foreign body, or a domestic or foreign exchange or electronic marketplace or self-regulatory organization, for violation of a securities or commodities law.

b. Certain relationships and related transactions

The Company's related parties include its parent company, related parties under common ownership, the Company's key management personnel and stockholders.

A summary of the Company's transactions with its related parties for the years ended December 31, 2023, 2022 and 2021, and the related outstanding balances as of December 31, 2023 and 2022 is presented below.

| | | | | nts of Transaction | Outstanding Balances | | | | | | |
|---|------------|-----------|---|----------------------------------|-----------------------------|-------------------|--|------|----------------|-------------------|---------------------|
| | | | | | 2022 | | 2021 As restated | | | | 2022 As restated |
| Related Party Category | Notes | otes 2023 | | As restated - see Note 2.1(b) | | - see Note 2.1(b) | | 2023 | | - see Note 2.1(b) | |
| Parent — | | | | | | | | | | | |
| Cash advances granted | 19.4 | P | 4,338,633 | (P | 21,936,541) | Р | 6,554,331,342 | P | 7,117,460,312 | P | 7,113,121,679 |
| Associate — | | | | | | | | | | | |
| Sale of Dito | 10, 19.4 | | | | 10 | | | | 271,874,967 | | 271,874,967 |
| Related parties under common ownership: | | | | | | | | | | | |
| Chartering of services rendered | 19.1 | | 9.881,618 | | 109,987,271 | | 157,377,291 | | 64,184,585 | | 73, 199, 255 |
| Fuel purchases | 19.2 | | 308,319,152 | | 787,617,140 | | 1,217,534,299 | (| 2,918,883,787) | (| 2,762,971,463) |
| Acquisition of CSC's shares | 19.6 | | PER CONTRACTOR OF THE | | #3 | | 5=124140 ALC (************************************ | (| 500,000,000) | (| 500,000,000) |
| Rental expense | 19.3 | | 1,025,325 | | 1,504,479 | | 1,817,124 | (| 3,420,866) | (| 4,190,152) |
| Donation | 19.9(b) | | | | | | 270,000 | | - | (| 360,000) |
| Cash advances granted | 19.4 | | 100 | | 17,291,343 | | 245,528,345 | | 86,032,238 | | 86,058,666 |
| Cash advances obtained | 19.4 | (| 25,490,390) | | 71,198,734 | | 140,384,270 | (| 504,000,000) | (| 529,490,390) |
| Right-of-use assets | 9, 19.7 | (| 16,656,541 | (| 12,492,405) | (| 12,492,405) | | 9,716,315 | | 26,372,856 |
| Lease liabilities | 12.4, 19.7 | | 17,220,905 | | 12,708,552 | | 7,293,655 | (| 8,956,841) | (| 26,177,746) |
| Stockholders — | | | | | | | | | | | |
| Cash advances granted | 19.4 | | 2,661,432 | | #3 | | | | 150,885,270 | | 148,223,838 |
| Key management personnel — Compensation and benefits | 21.8 | | 43,978,811 | | 42,670,026 | | 55,335,632 | | ä | | F) |

Unless otherwise stated, the outstanding receivables and payables from and to related parties are unsecured, non-interest bearing and are generally settled in cash upon demand or through offsetting arrangement with the related parties.

Charter Fees

The Group entered into chartering agreements with Phoenix Petroleum Philippines, Inc. (PPPI), a related party under common ownership, which are made on the same terms as those transactions with third parties. The amounts of revenue recognized are presented as part of Charter fees under the Revenues section of the Consolidated Statements of Profit or Loss. The related outstanding receivable as of December 31, 2023 and December 31, 2022 is presented as part of Trade receivables under the Trade and Other Receivables account in the consolidated statements of financial position (see Note 5).

The outstanding receivables from related parties are unsecured and do not bear any interest as the credit terms range from 30 to 45 days. Further, no impairment loss was recognized on the outstanding receivables from related parties as of December 31, 2023 and December 31, 2022 based on management's assessment.

Fuel Purchases

The Group purchases fuel and lubricants from PPPI, a related party under common ownership. Fuel consumed is included as part of Bunkering under the Cost of Sales and Services account in the Consolidated Statements of Profit and Loss (see Note 14) while the remaining fuel and lubricants inventory amounting to ₱86.7M and ₱96.2M as of December 31, 2023 and 2022, respectively, are included as part of the Inventories account in the Consolidated Statements of Financial Position (see Note 6). The outstanding liabilities, which are unsecured, and do not bear any interest as the credit terms range from 30 to 90 days, arising from these transactions as of December 31, 2023 and 2022, is presented as part of Trade Payables and Accrued Expenses under the Trade and Other Payables account in the Consolidated Statements of Financial Position (see Note 13).

Rentals

The Group entered into one-year contracts of lease covering vehicles with Valueleases, Inc., a related party under common ownership, renewable at the end of the lease term upon mutual agreement of the parties. Related expense is presented as part of Rentals under Cost of Sales and Services in the Consolidated Statements of Profit or Loss (see Notes 14 and 15). The outstanding security deposits arising from this transaction are presented as part of Security Deposits under the Other Non-current Assets accounts in the Consolidated Statements of Financial Position (see Notes 11).

Advances to and from Related Parties

In the normal course of business, the Group grants and obtains unsecured, non-interest-bearing cash advances to and from its related parties mainly for working capital requirements, and to bridge financing of vessel acquisitions pending drawdown of related loans.

As of December 31, 2023 and 2022, the outstanding receivable and payable balances from these advances are shown as Advances to Related Parties and Advances from Related Parties, respectively, in the Consolidated Statements of Financial Position. These advances have no repayment terms and are payable in cash on demand or through offsetting arrangement with the related parties.

The movement of Advances to Related Parties in 2023 and 2022 follows:

| | Pa | rent Company | S | Associate | un | lated Parties der common Ownership | S | tockholders | :: <u>-</u> | Total |
|-----------------------------------|----|---------------|----|-------------|----|--|----|-------------|-------------|---------------|
| December 31, 2023 | | | | | | | | | | |
| Balance at beginning of year | P | 7,113,121,679 | P | 271,874,967 | P | 86,058,666 | P | 148,223,838 | P | 7,619,279,150 |
| Advances | | 4,338,633 | | | | *** | | 10 | | 4,338,633 |
| Collections | _ | <u> </u> | - | | (| 26,428) | | 2,661,432 | () | 2,635,004 |
| Balance at end of year | P | 7,117,460,312 | Р | 271,874,967 | P | 86,032,238 | P | 150,885,270 | P | 7,626,252,787 |
| December 31, 2022 | | | | | | | | | | |
| Balance at beginning of year | P | 7,406,704,900 | P | 271,874,967 | P | 115,930,575 | P | 32.5 | P | 7,794,510,442 |
| Advances | | 8 | | 16 | | 25 | | 148,223,838 | | 148,223,838 |
| Collections | (| 293,583,221) | * | <u> </u> | (| 29,871,909) | * | | (| 323,455,130) |
| Balance at end of year | P | 7,113,121,679 | P | 271,874,967 | P | 86,058,666 | Р | 148,223,838 | Р | 7,619,279,150 |
| December 31, 2021 | | | | | | | | | | |
| Balance at beginning of year | P | 980,378,702 | P | 271,874,967 | P | 148,341,141 | P | 320 | P | 1,400,594,810 |
| Offsetting against sales proceeds | | 6,550,275,167 | | | | See Selected the Control | | | | 6,550,275,167 |
| Collections | (| 123,948,969) | X- | | 1 | 32,410,566) | 88 | 870 | (| 156,359,535) |
| Balance at end of year | P | 7,406,704,900 | P | 271,874,967 | P | 115,930,575 | P | - | P | 7,794,510,442 |

Based on Management's assessment, no expected credit loss is recognized in 2023, 2022 and 2021 related to the advances granted to related parties (see Note 25.2).

In addition, the following table presents the outstanding balance of advances to officers and employees of the Company as of December 31, 2023 and 2022:

| | December 31, 2023 | December 31, 2022 |
|------------------------------------|---------------------|---------------------|
| Advances to officers and employees | ₱ 28,717,705 | ₱ 25,843,967 |

Advances to officers and employees represent unsecured, non-interest bearing cash advances for business-related expenditures and are subject to liquidation.

c. Ownership structure and parent company

As of December 31, 2023, Udenna Corporation owns 72.55% of the outstanding shares of the Company.

d. Resignation of Directors

Since the organizational meeting of the Company on May 9, 2023, no Director or Officer has resigned because of a disagreement with the Company on any matter relating to the Company's issuance, operations, policies or practices.

Item 6. Compensation of Directors and Executive Officers

The Company's executive officers are regular employees entitled to a 12-month compensation package and other mandatory pay and benefits. They also receive performance bonuses similar to those of the managerial, supervisory and technical employees.

The members of the Board of Directors are elected for a period of one (1) year. The Company pays its

non-executive Directors a per diem of ₱30,000.00 for each meeting. There are no other arrangements for which the members of the Board of Directors are compensated.

The aggregate compensation paid or incurred during the last two (2) fiscal years and estimated to be paid in the ensuing fiscal year to the executive officers of the Company are as follows:

| Compensation of Executive Officer and Directors (in ₱ millions) | | | | | |
|---|-------------------------|--|-------|-------|-------|
| | | Salary | Bonus | Other | Total |
| Name | Principal Position | Estimated Compensation For the Year Ended December 31, 2023 | | | |
| | | | | 2023 | |
| Chryss Alfonsus V. Damuy | President & CEO | | | | |
| Cherylyn C. Uy | Treasurer | 20.01 | 0.29 | 7.33 | 27.63 |
| Ignacia S. Braga IV | Chief Financial Officer | | | | |
| All other officers as a group unnamed | | 16.45 | | 2.58 | 19.77 |

| Compensation of Executive Officer and Directors (in ₱ millions) | | | | | |
|---|-------------------------|------------------------------------|-------|-------|-------|
| | | Salary | Bonus | Other | Total |
| Name | Principal Position | Actual Compensation | | | |
| | | For the Year Ended December 31, 20 | | 2022 | |
| Chryss Alfonsus V. Damuy | President & CEO | | | | |
| Cherylyn C. Uy | Treasurer 15.9 | | 0.18 | 6.66 | 22.75 |
| Ignacia S. Braga IV | Chief Financial Officer | | | | |
| All other officers as a group unnamed | | 15.99 | | 2.34 | 18.34 |

| Compensation of Executive Officer and Directors (in ₱ millions) | | | | | |
|---|---|--------------------------------------|-------|-------|-------|
| | | Salary | Bonus | Other | Total |
| Name | Principal Position | Actual Compensation | | | |
| | | For the Year Ended December 31, 2021 | | | |
| Chryss Alfonsus V. Damuy | President & CEO | | | | |
| Cherylyn C. Uy | Treasurer Chief Financial Officer 25.07 | | 0.18 | 6.90 | 32.14 |
| Ignacia S. Braga IV | | | | | |
| Raul L. Quisumbing | Vice President – Marketing & Port Operations | | | | |
| All other officers as a group unnamed | | 10.19 | 0.2 | 3.8 | 23.19 |

Generally, a typical employment contract executed between the Company and its named executive officers has the following terms:

- a. Specification of job title, commencement date of employment, work assignment and possible need for reassignment of work or location as the need may arise.
- b. Probation of 6 months from commencement of employment. If the job performance is found to be satisfactory, employment shall be converted to regular status.
- c. Salary & Benefits: specifies that the executive officer shall receive his or her monthly salary and a guaranteed 13th month pay less the necessary government deductions required by law, such as but not limited to SSS premium, PHILHEALTH, and PAG-IBIG contributions. The same section likewise provides that the executive's salary shall be subject to annual review which shall take into consideration his or her performance and the achievement of a mutually-agreed goals.
- d. Exclusivity: The employment contract states that the executive shall render exclusive service to the Company and to work with other companies, regardless of whether such work is done outside of office hours, without the consent of the Company, is prohibited.
- e. Confidentiality: The executive is duty bound to keep confidential information, materials and records which he or she may access in the course of his or her employment with the Company and he or she may not disclose or reproduce the same without the consent of the Company.
- f. Professional Conduct: The executive concerned is expected to comply with all the policies and procedures which the Company may issue from time to time. It is specifically prohibited to accept any or all kinds of gifts from suppliers and customers without the consent of the Company.

Employees' Stock Option Plan (ESOP)

On February 13, 2019, the BOD of the Company approved an ESOP covering all regular employees with at least one year of service from the date of grant. This was subsequently ratified by stockholders holding at least two-thirds of the outstanding capital stock on March 15, 2019. The objective of the ESOP is to recognize the loyalty, dedication and exemplary performance of the employees of the Company, thereby encouraging long-term commitment to the Company.

Under the ESOP, the Company shall initially reserve for exercise of stock options up to 56.3 million common shares of the Company's outstanding shares to be issued, in whole or in part, out of the authorized but unissued shares, 66.67% of which were granted to existing employees as of the initial offering date (IOD) while the remaining 33.33% is reserved for employees hired after the IOD. Stock options may be granted within five years from the adoption of the ESOP and may be exercised within 10 years from the date of grant. The exercise price shall be based on the volume weighted average price of the Company 30 days prior to the IOD. The options shall vest for a period of one to five years from the IOD. The Company shall receive cash for the stock options.

In 2022, the Company amended the subscription price of the stock options to P3.99 per share from P6.28 per share and the exercise periods to the first five trading days of September of every year. This change was taken prospectively from date of approval and resulted to an increase in share options expense amounting to P18.8 million in 2022.

As of December 31, 2023 and 2022, pursuant to the ESOP, the Company has granted the option to its eligible employees to subscribe to 37.6 million shares of the Company. An option holder may exercise in whole or in part his vested option, provided that, an option exercisable but not actually exercised within a given year shall accrue and may be exercised at any time thereafter but prior to the expiration of said option's life cycle. No options have been exercised as at December 31, 2023 and 2022.

The fair value of the option granted was estimated using binomial option pricing model that takes into account factors specific to the ESOP. The principal assumptions used in the valuation are shown below.

May 15, 2019 Grant date Vesting period ends May 15, 2024 Option life : Five years Share price at grant date P6.05 P3.99 Amended exercise price Original exercise price at grant date P6.28 Average fair value at grant date : P3.16

Average standard deviation of

share price returns : 51.28% Average risk-free investment rates : 6.14%

The underlying expected volatility was determined by reference to historical date of the Company's shares over a period of time consistent with the option life.

Shown below are the information on options held by Directors and Officers of the Company:

| Options Held by Directors and Officers | | | | | | |
|--|-------------------|---------|---------|---------|---------|---------|
| Name | Option Granted | 2020 | 2021 | 2022 | 2023 | 2024 |
| CEO and Most Highly Compensated | | | | | | |
| Executive Officers | 6,983,813 | 662,593 | 598,771 | 598,771 | 598,771 | 598,771 |
| All other Officers of the Company | 1,594,510 | 112,759 | 83,728 | 83,728 | 83,728 | 83,728 |

As of July 31, 2024, none of these options have been exercised.

The Employee Stock Option Plan, as amended, was submitted to the Securities and Exchange Commission for approval on December 27, 2022.

Item 7. Independent Public Accountants

Punongbayan & Araullo (P&A), a member firm of Grant Thornton International Ltd., independent auditors, audited the Company's financial statements as at and for the years ended December 31, 2023 and 2022 in accordance with the Philippine Standards on Auditing.

P&A has acted as CLIHC's external auditor since incorporation. Mary Grace A. Punay is the assigned audit partner for 2023. The Company has not had any material disagreements on accounting and financial disclosures with its current external auditors for the same periods or any subsequent interim period. P&A has neither shareholding in CLIHC nor any right, whether legally enforceable or not, to nominate persons or to subscribe for the securities in the Company. The foregoing is in accordance with the Code of Ethics for Professional Accountants in the Philippines set by the Board of Accountancy and approved by the Professional Regulation Commission.

Isla Lipana & Co. will be recommended for appointment at the scheduled Annual Stockholders' Meeting. Representatives of P&A and Isla Lipana are expected to attend the Annual Stockholders' Meeting and they will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions.

The following table sets out the aggregate fees billed to the Company and its subsidiaries for each of the last two fiscal years for professional services rendered by its external auditor. P&A does not

provide other services that are not reasonably related to the performance of the audit or review of CLIHC's financial statements.

| | 2023 | 2022 | 2021 | 2020 |
|------------|------------|-------------------------|-------------------------|-------------------------|
| Audit Fees | ₱8,000,000 | \$ 4,500,000 | \$ 4,500,000 | \$ 4,500,000 |

Audit and audit related fees refer to the professional services rendered by P&A for audit of the Company's annual financial statements and services that are normally provided in connection with statutory and regulatory filings for the said calendar years. The fees presented above include out-of-pocket expenses incidental to the Independent Auditors' services.

There are no other services engaged and fees paid during the last three years.

Audit Committee and Policies

CLIHC's Audit Committee shall be composed of at least three (3) qualified non-executive Directors, the majority of whom, including the Chairman, should be Independent. All of the members of the Committee must have relevant background, knowledge, skills and/or experience in the areas of accounting, auditing and finance. The Chairman of the Audit Committee should not be the Chairman of the Board or of any other Committees.

The Audit Committee has the following functions:

- a. Provide oversight of Management's activities in managing credit, market, liquidity, operational, legal and other risks of the Company. This function shall include regular receipt from Management of information on risk exposures and risk management activities;
- Perform oversight functions over the Company's internal and external auditors. It should ensure
 that the internal and external auditors act independent from each other and that both auditors
 are given unrestricted access to all records, properties and personnel to enable them to perform
 their respective audit functions;
- c. Review the annual internal audit plan to ensure its conformity with the Company's objectives. The plan shall include the audit scope, resources and budget necessary to implement it;
- d. Prior to the commencement of an audit, discuss with the external auditor the nature, scope and expenses of the audit, and ensure proper coordination if more than one audit firm is involved in the activity to secure proper coverage and minimize duplication of efforts;
- e. Organize an internal audit department, and consider, when necessary and desirable the appointment of an independent internal auditor and the terms and conditions of its engagement and removal;
- f. Monitor and evaluate the adequacy and effectiveness of CLIHC's internal control system including financial reporting control and information technology security;
- g. Review the reports submitted by the internal and external auditors;
- h. Review the quarterly, half-year and annual financial statements before their submission to the Board of Directors, with particular focus on the following matters: any change(s) in accounting policies and practices; major judgment areas; significant adjustments resulting from the audit; going concern assumptions; compliance with accounting standards; and compliance with tax, legal and regulatory requirements;
- i. Coordinate, monitor and facilitate compliance with laws, rules and regulations;
- j. Evaluate and determine the non-audit work, if any, of the external auditor, and review periodically the non-audit fee paid to the external auditor in relation to its significance to the total annual income of the external auditor and to our overall consultancy expenses. The Audit Committee shall disallow any non-audit work that will conflict with its duties as an external auditor or may pose a threat to its independence. The non-audit work, if allowed, should be disclosed in our

- annual report; and
- k. Establish and identify the reporting line of CLIHC's internal auditor to enable him to properly fulfill his duties and responsibilities. It shall functionally report directly to the Audit Committee.

CLIHC's Audit Committee shall ensure that its internal auditor in the performance of its work shall be free from interference by outside parties. In addition, the Audit Committee was tasked to prepare the Audit Committee Charter (the Charter), which contain, among others, its purpose, membership, structure, operations, reporting process, resources and other relevant information. The Charter also specifies how the Audit Committee shall perform its oversight functions as prescribed by the Revised Code of Corporate Governance (the Code). In the preparation of the Charter, the Audit Committee strictly observed the requirements of the Code and other applicable laws and regulations in the Philippines and aligned the Charter with the best practices and standards as provided for in any or combination of the reference guides indicated in SEC Memorandum Circular No. 4, Series of 2012. Jesus S. Guevara II is CLIHC's Audit Committee Chairman, with Dennis A. Uy and Miguel Rene A. Dominguez as members.

Changes in and Disagreements with Accountants

The Company has not had any disagreement with its current external auditor/independent public accountant on any matter of accounting principles or practices, financial statement disclosure or auditing scope or procedure.

Item 8. Compensation Plans

No action is to be taken by the Company with respect to any compensation plans.

C. ISSUANCE AND EXCHANGE SECURITIES

Item 9. Authorization or Issuance of Securities Other than for Exchange

On September 20, 2022, the Corporation executed a Subscription and Debt Conversion Agreement with The Members of the Board of Trustees of the Private Education Retirement Annuity Association (PERAA), and on September 5, 2023 the Corporation executed Subscription and Debt Conversion Agreements with Metropolitan Bank & Trust Company – Trust Banking Group (MBTC), as part of the Corporation's Liability Management Exercise for the restructuring of its outstanding loans and obligations. Pursuant to these Subscription Agreements, the total shares of the Corporation issued to PERAA was 3,859,000 while 73,932,000 shares of the Corporation were issued to MBTC. The shares were issued to MBTC on October 5, 2023 and to PERAA on October 12, 2023.

The Liability Management Exercise was approved by the Board of Directors of the Corporation in its Resolution dated 10 May 2022.

No action will be presented for stockholders' approval at this year's Annual Stockholders' Meeting that involves the authorization or issuance of any securities other than for exchange.

Item 10. Modification or Exchange of Securities

No action is to be taken with respect to the modification of any class of securities of the Corporation, or the issuance or authorization for issuance of one class of securities of the Corporation in exchange for outstanding securities of another class.

Item 11. Financial and Other Information

The Company's Financial Statements as of and for the year ended December 31, 2023 and Management Report are attached as Annexes D and E.

Item 12. Mergers, Consolidations, Acquisitions and Similar Matters

No action is to be taken with respect to mergers, consolidations, acquisitions and similar matters.

Item 13. Acquisition or Disposition of Property

No action is to be taken with respect to acquisition or disposition of property.

Item 14. Reclassification of Accounts

No actions are to be taken with respect to the restatement of any asset, capital, or surplus account of the Company.

D. OTHER MATTERS

Item 15. Action with Respect to Reports and Other Proposed Action

- 1. Approval of the Minutes of the Annual Stockholders' Meeting held on May 9, 2023
- 2. Report of the President & CEO for the Year 2023
- 3. Ratification and Confirmation of all acts and resolutions of the Board and Management executed in the normal course of business covering the period February 21, 2023 until July 15, 2024 as set forth in Annex "C".
- 4. Election of the Members of the Board of Directors
- 5. Appointment of External Auditor

The Agenda for the May 9, 2023 Annual Stockholders' Meeting held via Remote Communication (in Zoom) was as follows:

- 1. Approval of the Minutes of the Annual Stockholders' Meeting held on May 3, 2022
- 2. Report of the President & CEO for the Year 2022
- 3. Report of the Chief Financial Officer for the Year 2022
- 4. Ratification and Confirmation of all acts and resolutions of the Board and Management executed in the normal course of business covering the period February 9, 2022 until February 20, 2023 as set forth in Annex "C".
- 5. Amendment of the By-Laws of the Corporation
 - Article II, Section 1 Change in the Date of the Annual Stockholders' Meeting
 - Article IV, Section 7 Creation of the Office of the Chief Financial Officer, and Transfer of some of the functions of the Treasurer to the Chief Financial Officer
- 6. Election of the Members of the Board of Directors
- 7. Appointment of External Auditor
- A description of the voting and vote tabulation procedures used in the meeting

In the matters to be voted upon in the Annual Stockholders' Meeting which was held via remote communication, stockholders of record were entitled to one vote per share by proxy. The submission of the accomplished proxy form to the Corporate Secretary for validation and authentication at least five (5) days before the date of the Annual Stockholders' Meeting was required. The proxy form was

provided on the Company's website.

The validation of proxies chaired by the Corporate Secretary or Assistant Corporate Secretary and attended by the Stock and Transfer Agent was made before the Annual Stockholders' Meeting.

With respect to the election of the members of the Board of Directors, cumulative voting was allowed. A stockholder may vote such number of shares for as many persons as there are Directors to be elected; or he may cumulate his shares and give one candidate as many votes as the number of Directors to be elected multiplied by the number of his shares; or he may distribute these shares on the same principle among as many candidates as he shall see fit; provided that the total number of votes cast by him shall not exceed the number of shares owned by him as shown in the books of the Company multiplied by the total number of Directors to be elected.

• A description of the opportunity given to stockholders to ask questions and a record of the questions asked and the answers given

Stockholders were requested to e-mail their questions before the Stockholders' Meeting. The questions asked and the responses given are attached hereto as Annex "F".

• Matters discussed and Resolutions reached

At the May 9, 2023 Annual Stockholders' Meeting, after a discussion of each item, and opportunity given to the shareholders present to ask questions thereon, approval of the following matters took place: approval of the 2022 Audited Financial Statements and Annual Report; approval of the Minutes of the May 3, 2022 Annual Stockholders' Meeting; ratification of all acts of the Board of Directors, Board Committees and Management for the period covering 9 February 2022 to 20 February 2023; approval of the amendment of the By-Laws of the Corporation, specifically Article II, Section 1 – change in the date of the Annual Stockholders' Meeting and Article IV, Section 7 – creation of the Office of the Chief Financial Officer and transfer of some of the functions of the Treasurer to the Chief Financial Officer; election of the members of the Board of Directors; and appointment of the External Auditor of the Company.

Record of the Voting Results for each Agenda Item

Stockholders who attended the Annual Stockholders' Meeting by proxy or in person represented 71.45% of the 1,821,977,615 outstanding capital stock of the Company as of the Record Date of 31 March 2023. Udenna Corporation, the shareholder which holds 70% of the total outstanding shares, was represented by Alexis Carlo G. Magsumbol.

There was an affirmative vote of a majority of the votes cast at the meeting for all the items on the Agenda.

List of Directors, Officers and Stockholders who attended the Meeting

All 8 members of the Board of Directors were present at the Meeting. Also present were Chief Financial Officer Ignacia S. Braga IV, Deputy CFO Reynaldo A. Phala, Finance Controller Darlene A. Binay, Compliance Officer Leandro E. Abarquez, Chief Audit Executive Maria Katherine A. Agbay, and Corporate Secretary Ma. Henedina V. San Juan.

• Material Information on the current stockholders, and their voting rights

Stockholders of the Company hold shares, each of which is entitled to one vote per share. Udenna Corporation owns 1,650,384,606 shares or 72.55% of the total outstanding capital stock of the Company. The rest of the shares of the Company are held by PCD Nominee Corporations and individual shareholders.

Udenna Corporation subscribed to an additional 375,000,000 shares of the Corporation in connection with the increase in the authorized capital stock of the Corporation from 2,000,000,000 to 3,500,000,000 shares, which increase was approved by the Securities and Exchange Commission on 4 April 2022. As of December 31, 2023, Udenna Corporation's partially-paid shares are not yet recorded in the books of the Corporation's Stock Transfer Agent.

On September 20, 2022, the Corporation executed a Subscription and Debt Conversion Agreement with The Members of the Board of Trustees of the Private Education Retirement Annuity Association (PERAA), and on September 5, 2023 the Corporation executed Subscription and Debt Conversion Agreements with Metropolitan Bank & Trust Company – Trust Banking Group (MBTC), as part of the Corporation's liability management exercise for restructuring of its outstanding loans and obligations. Pursuant to these Subscription Agreements, the total shares of the Corporation issued to PERAA was 3,859,000 while 73,932,000 shares of the Corporation were issued to MBTC. The shares were issued to MBTC on October 5, 2023 and to PERAA on October 12,2023.

Appraisals and performance report for the Board and the criteria and procedure for assessment

The Company has a Board Evaluation Report which is intended to assist the Directors in assessing the Board's performance as well as that of the Board Committees, individual Directors and Company officers. The Board Evaluation Report has 5 major sections: Collective Board Rating (Board Composition, Board Efficiency and Importance, Board Meetings and Participation); Board Committees; Individual Director's Self-Rating; Officer's Rating (Chairman of the Board, President & CEO, Department Heads); Over-All Comments/ Suggestions.

• Directors' disclosures on self-dealing and related party transactions

No Director of the Company has any substantial interest, direct or indirect, in any transaction which can be considered as self-dealing or a related party transaction.

• Directors' compensation report

The members of the Board of Directors who are not employees of the Company are elected for a period of one (1) year. The Company pays its non-executive Directors a per diem of ₱30,000.00 for each meeting. There are no other arrangements for which the members of the Board of Directors are compensated.

| 2023 | 2022 | 2021 |
|---------------------|-----------------------|--------------|
| ₱ 766,667.00 | ₱ 1,300,333.28 | ₱ 750,000.00 |

Item 16. Matters Not Required to be Submitted

There are no actions to be taken with respect to any matter, which are not required to be submitted to a vote by security holders.

Item 17. Amendment of Articles of Incorporation, By-Laws or Other Documents

There will be no amendment of the Articles of Incorporation, By-Laws and other documents.

Item 18. Other Proposed Action

- a. Ratification and confirmation of all acts and resolutions of the Board and Management executed in the normal course of business covering the period February 21, 2023 until July 15, 2024 as set forth in *Annex C*.
- b. Election of the members of the Board of Directors
- c. Appointment of Isla Lipana & Co. as the Company's External Auditors for the Year Ending December 31, 2024.

Item 19. Voting Procedures

Under the Corporation Code, the affirmative vote of stockholders representing at least two thirds (2/3) of the outstanding capital stock of the Company shall be necessary for the approval of the proposed amendment to the Articles of Incorporation and the investment of corporate funds in any other corporation or business or for any purpose other than the primary purpose for which it was organized. Except in cases provided above, or where the law provides otherwise, all matters subject to vote shall be decided by the plurality vote of stockholders present in person or by proxy and entitled to vote thereat, a quorum being present. Stockholders of record are entitled to one (1) vote per share. There is no manner of voting prescribed in the By-Laws of the Company. Hence, voting may be done by viva voce, raising of hands or by balloting.

The Stock and Transfer Agent of the Company, BDO Unibank, Inc. – Trust and Investments Group, Securities Service and Corporate Agencies Department (BDO Trust), will validate the votes when voting is done by secret ballot. Likewise, BDO Trust will count the number of hands raised when voting by show of hands is done.

Considering that the Annual Stockholders' Meeting will be held virtually and in accordance with SEC Memorandum No.6, Series of 2020, the following are the internal procedures, describing the steps to be taken by the stockholders for the latter to cast/ submit their votes online:

- a) Shareholders of record as of August 30, 2024 are entitled to attend and participate and vote in absentia during the ASM on September 20, 2024 provided they:
 - (i) Register by sending an email, together with the requirements to ASM@chelsealogistics.ph on or before September 16, 2024 (5:00 p.m., Philippine time)
 - (ii) Have their shares authenticated and verified through the registration process and Proxies, if any and applicable, accompanied by their respective authorities (Special Power of Attorney or Secretary's Certificate) validated.
- b) Only Shareholders who have registered and whose shares have been verified, proxies validated shall be counted in the determination of a quorum and other corporate actions.
- c) Shareholders may send their questions, comments and/or remarks prior to or during the meeting to <u>ASM@chelsealogistics.ph</u>. It is requested and encouraged that questions will be limited to the Annual Report, Financial Statements as of 31 December 2023 and the Definitive Information Statement sent to all stockholders of record as of March 27, 2024.

- d) Since there is only a limited technical capacity for shareholders, only a limited number of questions will be addressed directly during the ASM. However, the Company shall endeavor to answer the submitted questions or queries through the specified email provided by the Shareholder.
 - Stockholders who have any objections to the proposed motions may either send their objections in writing to ASM@chelsealogistics.ph on or before 5:00 p.m. on September 16, 2024. Stockholders may also express their objections by clicking the 'Raise Your Hand' button on the Zoom videoconference call and will be entertained by the meeting host.
- e) A link to the recorded webcast of the Meeting will be posted on the Company's website after the Meeting. In view of the fact that the ASM will be conducted virtually, voting shall be cast through the submission of votes/ ballots to any of the following addresses:
 - (1) Office of the Corporate Secretary 18th Floor, Udenna Tower, Rizal Drive corner 4th Ave., Bonifacio Global City, Taguig City or
 - (2) Submission of the votes/ ballots, forms through email to ASM@chelsealogistics.ph.

The registration, authentication and validation process shall be open starting September 2, 2024 and will close at 5 p.m. on September 16, 2024. Thereafter, the Shareholder may no longer avail of the option to vote in absentia.

The Company reserves the right to reject processing of registration and deny access to ASM facilities for incomplete documents or for any discrepancy found in the information provided. An email confirmation on the status of the Shareholder's registration shall be sent to the registered email.

UPON THE WRITTEN REQUEST OF A STOCKHOLDER, THE COMPANY WILL PROVIDE, WITHOUT CHARGE, A COPY OF THE COMPANY'S SEC FORM 17-A DULY FILED WITH THE SECURITIES AND EXCHANGE COMMISSION.

ALL REQUESTS MAY BE SENT TO THE FOLLOWING ADDRESS:

MA. HENEDINA V. SAN JUAN

Corporate Secretary CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. 18^{TH} Floor, Udenna Tower Rizal Drive corner 4^{th} Avenue Bonifacio Global City, Taguig City, Philippines

After reasonable inquiry to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Taguig on the 21st day of August 2024.

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP.

BY:

MA. HENEDINA V. SAN JUAN

Corporate Secretary



LOCAL WATER UTILITIES ADMINISTRATION

P.O. Box 34, U.P. Post Office, Katipunan Avenue, Balara, Quezon City Tel. No. 8920-5581 to 89, 8920-5601 Fax No.: (632) 8922-34-34 Office of the Administrator: (02) 8929-61-07 LWUA Website: www.lwua.gov.ph

CERTIFICATION

To whom it may concern:

This is to certify that **DIRECTOR EDUARDO A. BANGAYAN** is a member of the Board of Directors of the Davao City Water District representing the business sector.

This is to further certify that the various business engagements of Director Bangayan do not necessarily hamper his functions as a board member because his function as such is limited to policy making only; to establish policy and he does not engage in the detailed management of the District (Section 18 of PD 198, as amended). He performs the functions as policy maker during board meetings only.

This certification is issued for whatever legal purpose this may serve.

Quezon City, Philippines, January 16, 2023.

Officer-in-Charge



REPUBLIC OF THE PHILIPPINES DEPARTMENT OF JUSTICE

OFFICE OF THE GOVERNMENT CORPORATE COUNSEL

3rd Floor MWSS Administration Building, Katipunan Avenue Balara, Quezon City Tel. Nos. 927-0030 / 920-7477 * Fax No. 436-4405 www.ogce.gov.ph info@ogce.gov.ph

OPINION

No. 049 Series of 2019

FOR

PHIVIDEC INDUSTRIAL AUTHORITY

ATTENTION:

HON. JESUS S. GUEVARA II

(

Chairman of the Board

RE

PROHIBITION ON THE PIA CHAIRMAN TO SERVE AS

AN INDEPENDENT DIRECTOR OF PRIVATE

CORPORATIONS

DATE

1 MARCH 2019

I. Preliminary Statement:

This refers to your request for opinion on whether there is any existing prohibition for the PHIVIDEC Industrial Authority (PIA) Chairman of the Board to be appointed as an Independent Director of private corporations.

II. Antecedents:

On 14 June 2017, President Rodrigo R. Duterte appointed you as Chairman of the PIA Board of Directors (PIA Chairman). Thereafter, you immediately resigned from your position as the Chief Executive Officer (CEO) of an energy company. This is for the reason that the CEO position is a full-time job and therefore might run in conflict with your new appointment.

PHIVIDEC INDUSTRIAL AUTHORITY
Makati Business & Liaison Office

RECEIVED

...... committed to uphold justice under the rule of law



However, you kept your two independent directorships with two private corporations, one of which is Chelsea Logistics Corporation, a private and listed company. You pointed out that, as PIA Chairman, your functions are limited to those pertaining to policy and direction setting of the company and that the maximum days spent for these matters are two Board meetings and two Committee meetings a month. You added that the day to day operations of PIA are handled and entrusted to the Administrator, who, like you, is also appointed by the President.

III. Issue:

Whether there is any prohibition for you, as PIA Chair, to be appointed as an Independent Director of two private corporations, including a listed company.

IV. Discussion:

The rules in appointing an Appointive Director¹ are governed by Republic Act (RA) 10149, or the GOCC Governance Act of 2011, and Governance Commission for GOCCs (GCG) Memorandum Circular (MC) 2012-07 dated 28 November 2012 Re: Code of Corporate Governance for GOCCs.

Significantly, both RA 10149 and GCG MC 2012-07 do not contain any prohibition for an Appointive Director to be appointed as a Director of a private corporation, whether in an independent or in an ordinary capacity. An examination of their respective provisions readily reveals the absence of any such prohibition.

¹ "Appointive Directors refer to: (1) in the case of Chartered GOCCs, all members of its Board of Directors/Trustees who are not *ex officio* members thereof; xxx" [Section 3(b), RA 10149; and Section 1, GCG MC 2012-07].



The only limitation provided under GCG MC 2012-07 with respect to the appointment of an Appointive Director is that he or she can no longer hold two other Board seats in other GOCCs, subsidiaries and/or affiliates. This limitation is expressly stated in Section 11, as follows:

Section 11. Multiple Board Seats. The capacity of Appointive Directors to serve with diligence shall not be compromised. As such, no Appointive Director in a GOCC, Subsidiary or Affiliate may hold more than two (2) other Board seats in other GOCCs, Subsidiaries and/or Affiliates.

Accordingly, notwithstanding that you have been appointed as PIA Chair, there is no legal impediment for you to serve as an Independent Director of private corporations. As the Supreme Court pointed out in the landmark case of *Manila Electric Company vs. Public Service Commission*², it is "a rule of statutory construction that what is not expressly or impliedly prohibited by law may be done, except when the act is contrary to morals, customs and public order."

This is unless there is a specific law, Securities and Exchange Commission regulation or even a corporate policy which prohibits the private corporations where you sit as an Independent Director from nominating an Appointive Director of a GOCC to be a member of their respective Governing Boards. In such case, it is up to them to determine whether there is such a prohibition that applies to their particular cases.

Moreover, your appointment to the private corporations should not at any instance lead into an actual or potential conflict of interest in the performance of your duties and responsibilities as PIA Chair. Pertinently, Section 27.1 of GCG MC 2012-07 states that the duty of loyalty of a Director to always act in the best interest of the GOCC, with utmost good faith in all its dealings with the property and monies of the GOCC, include the obligation to avoid conflict of interest, as follows:

² GR 42317; 21 September 1934.



27.1. Avoid Conflict of Interest. - Directors and Officers shall at all times avoid any actual or potential conflict of interest with the GOCC. Each shall also avoid any conflict, or situation, which could reasonably be construed as creating an appearance of a conflict of interest.

Any question about a Director's or Officers' actual or potential conflict of interest with the GOCC shall be brought promptly to the attention of the Chairman of the Board, who will review the question and determine as appropriate course of action.

In addition, Section 3(i) of RA 6713³ provides that conflict of interest arises when a public official or employee is a member of a board, an officer, or a substantial stockholder of a private corporation or owner or has a substantial interest in a business, and the interest of such corporation or business, or his rights or duties therein, may be opposed to or affected by the faithful performance of official duty." It is thus necessary that you ensure that your membership as independent director in the private corporations will not conflict or tend to conflict your duties as Chairman of the Board of Directors of PIA. It should also be ensured that it will not result in a divided focus of your policy setting functions in the PIA.

In the event that you foresee an actual or potential conflict in the discharge of your functions, please be reminded of Section 9 of RA 6713 which provides:

Section 9. Divestment. – A public official or employee shall avoid conflicts of interest at all times. When a conflict of interest arises, he shall resign from his position in any private business enterprise within thirty (30) days from his assumption of office and/or divest himself of his shareholdings or interest within sixty (60) days from such assumption.

The same shall apply where the public official or employee is a partner in a partnership.

³ An Act Establishing a Code of Conduct and Ethical Standards for Public Officials and Employees, to Uphold the Time-Honored Principle of Public Office Being a Public Trust, Granting Incentives and Rewards for Exemplary Service, Enumerating Prohibited Acts and Transactions and Providing Penalties for Violations Thereof and for other Purposes.



The requirement of divestment shall not apply to those who serve the Government in an honorary capacity nor to laborers and casual or temporary workers.

Lastly, it bears stressing that the underlying rationale on setting a limit on the number of GOCCs where an Appointive Director may sit is to ensure that his or her capacity to serve with diligence shall not be compromised. We thus enjoin you to take note of such an important rationale and to see to it that you will not be appointed to more than two other private corporations to ensure that you will be able to serve with utmost diligence the PIA Board of Directors as well as the Governing Boards of the private corporations to which you were appointed.

V. Summary:

In fine, we are of the considered view that are no existing prohibition for you, as PIA Chair, to be appointed as an Independent Director of two private corporations (including a listed company) considering that both RA 10149 and GCG MC 2012-07 do not contain any prohibition for an Appointive Director to be appointed as a Director of a private corporation. This is unless there is a specific law, Securities and Exchange Commission regulation or even a corporate policy, which prohibits the private corporations where you sit as an Independent Director from nominating an Appointive Director of a GOCC to be a member of their respective Governing Boards.

Moreover, your appointment to the private corporations should not at any instance lead into an actual or potential conflict of interest in the performance of your duties and responsibilities as PIA Chair. In the event such a conflict of interest arises, you should bring the matter to the Board and, if necessary, resign from your position in the private corporation in accordance with the above-quoted Section 9 of RA 6713.

...... committed to uphold justice under the rule of law



Lastly, we enjoin you to see to it that you will not be appointed to more than two other private corporations to ensure that your capacity to serve with utmost diligence the PIA Board of Directors, as well as the Governing Boards of the private corporations where you sit, will not be compromised.

ELPIDIO J. YEGA
Government Corporate Counsel

......committed to uphold justice under the rule of law

SECRETARY'S CERTIFICATE CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP.

REPUBLIC OF THE PHILIPPINES) Taguig City) S.S.

SECRETARY'S CERTIFICATE

- I, MA. HENEDINA V. SAN JUAN, of legal age, Filipino and with office address at the 18th Floor, Udenna Tower, Rizal Drive corner 4th Avenue, Bonifacio Global City, Taguig City, after being duly sworn in accordance with law, hereby depose and state that:
- 1. I am the duly appointed and incumbent Corporate Secretary of CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. (the "Corporation"), a corporation organized and existing under and by virtue of the laws of the Republic of the Philippines, with principal office address at Stella Hizon Reyes Road, Bo. Pampanga, Davao City;
- 2. I certify to the best of my knowledge and based on official records of the Corporation under my custody, that there is no Director or officer of the Corporation connected with any government agency or its instrumentalities, except for Director Eduardo A. Bangayan and Director Jesus S. Guevara II.
- 3. I am executing this Certificate to attest to the truth of the foregoing facts and in connection with the requirement of the Securities and Exchange Commission for the Corporation's Definitive Information Statement.

IN WITNESS WHEREOF, I have hereunto affixed my signature on this 15 FEBry 2004 February 2024 at Taguig City.

> MA. HENEDINA V. SAN JUAN Corporate Secretary

SUBSCRIBED AND SWORN to before me this _ day of February 2024, affiant exhibiting to me her Driver's License No. NO6-84-035705 valid until 1 September 2032.

Doc. No. _221 Page No. Book No. XXVI ;

Series of 2024.

ATTY. HE S. PRECION Notary Public for Taguig City Appointment No. 23 (2023-2024) Roll No. 69281/05.31.17 / IBP No. 257478/12.29.20

PTR No. A-6123618/01.02.24/Taguig City MCLE Compliance No. VII-0020815 valid until 04-14-25 Ground Floor FTI Old Admin. Bidg. FTI Complex, Taguig City precionirishs@gmall.com / 09988534545

CERTIFICATION OF INDEPENDENT DIRECTOR

I, **MIGUEL RENE A. DOMINGUEZ**, Filipino, of legal age and a resident of 3 Akasya SACI, Maribulan, Alabel, Sarangani Province, after having been duly sworn to in accordance with law do hereby declare that:

- I am an Independent Director of CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. (the "Corporation") and have been its Independent Director since March 27, 2017.
- 2. I am affiliated with the following companies or organizations:

| Company/Organization | Position/ Relationship | Period of Service |
|---|---------------------------|-------------------------|
| Alsons Agribusiness Unit | Vice President | June 2014 - present |
| Sarangani Agricultural Company, Inc. | Director | June 2014 - present |
| Alsons Development and Investment Corporation | Director Director | March 2018- present |
| Philippine Business for Social Progress | Trustee | Feb 2017 - present |
| Philippine Business for Education | Trustee | June 2017 - present |
| Synergeia Foundation | Trustee | Feb 2012 - present |
| Eisenhower Fellowships Association of the Philippines | Chairman | November 2022-present |
| General Santos Chamber of Commerce | President | January 1 2024- present |

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of the Corporation, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- I shall inform the Corporate Secretary of the Corporation of any changes in the abovementioned information within five days from its occurrence.

Done, this product of February 2024 at Taguig City.

MIGUEL RENE A. DOMINGUEZ

Affiant

Subscribed and sworn to before me this FEB day of February 2024 at Taguig City, affiant personally appeared before me and exhibited to me his Tax Identification No. 921-338-194.

Doc. No. 299 ;
Page No. 50 ;
Book No. XXVI :
Series of 2024.

ATTY. IETH 3. PRECION
Notary Julic for Taguig City
Appointment No. 23 (2023-2024)
Roll No. 69281/05.31.17 / IBP No. 257478/12.29.23
PTR No. A-6123618/01.02.24/Taguig City
MCLE Compliance No. VII-0020815 valid until 04-14-25
Ground Floor FTI Old Admin. Bidg. FTI Complex, Taguig City
precionirishs@gmail.com / 09988534649

CERTIFICATION OF INDEPENDENT DIRECTOR

I, JESUS S. GUEVARA II, Filipino, of legal age and a resident of 122 Stanford Street, Cubao, Quezon City, after having been duly sworn to in accordance with law do hereby declare that:

- 1. I am an Independent Director of CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. (the "Corporation") and have been its Independent Director since March 27, 2017.
- 2. I am affiliated with the following companies or organizations:

| Company/Organization | Position/Relationship | Period of Service |
|-------------------------------|-----------------------|----------------------|
| Lipa Bank, Inc. | Director | 2009 to the present |
| Phividec Industrial Authority | Chairman | July 2017 to present |

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of the Corporation, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I disclose that I am subject of the pending case "Ombudsman vs. Bundoc, et. al.", G.R.No.225521-28 for Grave Misconduct, now pending before the Supreme Court, First Division.
- 5. I have the required permission from the Phividec Industrial Authority to be an Independent Director in the Corporation.
- 6. I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 7. I shall inform the Corporate Secretary of the Corporation of any changes in the abovementioned information within five (5) days from its occurrence.

Done, this 6 day of February 2024 at Taguig City.

Subscribed and sworn to before me this 6 FEB 2004 Subscribed and sworn to before me this 6 FEB 2004 at Taguig City, affiant personally appeared before me and exhibited to me his Tax Identification No. 125-805-086.

Doc. No.

Page No.

Notary Public for Taguing City

Appointment No. 23 (2023-2024)

Roll No. 59281/05.31.17/ 8- No. 267478/12.29.23

PTR No. A-61 (2618/8), 82, 24/7 sound City MCLE Compilance No. VII-0020818 valid until 04-14-25

Ground Floor FTI Old Admin. Bidg. FTI Complex, Taguig City precionirishs@gmall.com / 09988534549

CERTIFICATION OF INDEPENDENT DIRECTOR

I, **GILBERT F. SANTA MARIA**, Filipino, of legal age and a resident of 7 Urdaneta Ave., Bgy Urdaneta, Makati City, after having been duly sworn in accordance with law do hereby declare that:

- I have been nominated as an Independent Director of CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. (the "Corporation") for the fiscal year 2024.
- 2. I am affiliated with the following companies or organizations:

| Company/Organization | Position/ Relationship | Period of Service | | |
|--|---------------------------|--------------------|--|--|
| LSM Ventures | Founder / Partner | June 2018- Present | | |
| Yale School of Management Alumni Advisory Board | Member | From 2020 -Present | | |

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of the Corporation, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- If elected, I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- I shall inform the Corporate Secretary of the Corporation of any changes in the abovementioned information within five days from its occurrence.

Done, this 22 dap of March 2024 at Taguig City.

GILBERT F. SANTA MARIA

Affiant

Subscribed and swom to before me this 22day of March 2024 at Taguig City, affiant personally appeared before me and exhibited to me his ______.

Doc. No. 3/; Page No. 7/; Book No. ××× 1×: Series of 2024.

ATTY. IRISH S. PRECION

Notary Public for Taguig City Appointment No. 23 (2023-2024) Roll No. 69281/05.31.17 / IBP No. 257478/12.29.23

PTR No. A-S123618/01.02.24/Taguig City
MGLE Compliance No. VII-0020815 valid until 04-14-25
Ground Floor FTI Old Admin. Bidg. FTI Complex, Taguig City

precionirishs@gmail.com / 09988534549

ACTS AND RESOLUTIONS OF THE BOARD OF DIRECTORS FOR THE PERIOD COVERING February 21, 2023 to February 15, 2024

| 6 March 2023 | Authority for the Corporation's President & CEO Chryss Alfonsus V. Damuy to sign the Deed of Assignment with Dito Holdings Corporation in connection with the Corporation's shares with Dito Telecommunity Corporation. |
|--------------|--|
| 7 March | Postponement and resetting of the scheduled Annual Stockholders' Meeting from 27 March 2023 to 24 April 2023. |
| 24 March | Authority for any one (1) of Eduardo Magalit, Francisco Delicana, Ronaldo Laurilla and Cristine Ayles to apply, transact, process and follow-up the Real Property Tax Clearance with the Taguig City Treasurer's Office, and receive documents relating thereto. Authority for Francisco Delicana to claim/ receive from Alpha Insurance and Surety Co., Inc., the check payable to the Corporation amounting to ₱ 100,000.00 in connection with the settlement of the claim of Dulcita Liwanag Laurio. |
| 27 March | Authority for the Corporation to enter into a Loan Agreement with Amalgamated Investment Bancorporation for the settlement of its obligations in the amount of ₱ 560.38M, restructured into a Term Loans; Authority for the Corporation's President & CEO Chryss Alfonsus V. Damuy to sign and execute the Loan Agreement and other related documents. |
| 28 March | Postponement and resetting of the scheduled Annual Stockholders' Meeting from 24 April 2023 to 9 May 2023. Authority for the Corporation to apply for the logo/trademark registration of the Corporation's 'Chelsea Layag' with the Intellectual Property Office of the Philippines; Authority for the Corporation's Corporate Secretary Ma. Henedina V. San Juan to transact, sign, execute and deliver, any and all other necessary documents for said application for registration. |
| 11 April | Authority for the Corporation to continue as Surety for the loan/ credit accommodation granted by Union Bank of the Philippines to Chelsea Shipping Corp. in the amount of ₱ 198M; Authority for the Corporation's President & CEO Chryss Alfonsus V. Damuy to sign, execute and deliver the Continuing Surety Agreement in favor of Union Bank and any and all other related documents. |
| 29 May | Designation of Rey G. Fabila as the Corporation's authorized representative to claim the assigned plate for the motor vehicle 2017 BMW X6 M Wagon (Plate No. NCQ 9276). |
| 6 June | Authority for the Corporation to enter into a Loan Agreement with the Philippine Business Bank, Inc. – Trust Investment Center for the settlement of its loan obligation in the amount of \$ 1.92M which has been restructured into a Directed Credit Line; Authority for the Corporation's President & CEO Chryss Alfonsus V. Damuy and Chief Financial Officer Ignacia S. Braga IV to jointly sign and execute the Loan Agreement and other related documents. |

| | • Authority for the Corporation to enter into a Dood of Blodge with |
|--------------|---|
| | Authority for the Corporation to enter into a Deed of Pledge with Udenna Corporation and Philippine Business Bank, IncTrust and Investment Center in connection with the pledge of Udenna Corporation's 25,500,000 listed shares of stock in Atok-Big Wedge as security for the Corporation's loan obligation to the Bank in the amount of US\$1,925,000.00, restructured into a Directed Credit Line; Authority for the Corporation's President & CEO Chryss Alfonsus V. Damuy to sign and execute the Deed of Pledge and other related documents. |
| 13 June | Authority for the Corporation to file its application with the San Lorenzo Village Association, Inc. for the issuance of San Lorenzo Village Car Stickers for the Corporation's service vehicle BMW Wagon (Plate No. NCQ 9276); Authority for any one (1) of Rey G. Fabila, Alberto Arellano, and Rogelio Vitug to sign, execute and file the necessary application/ documents for the said application. Authority for the Corporation to apply for and establish an American |
| | Express (AMEX) Corporate Card Account and/or BDO Corporate Card Account with BDO Unibank, Inc.; Authority for any one (1) of Chryss Alfonsus V. Damuy and Ignacia S. Braga IV to represent and act for and on behalf of the Corporation in connection with the establishment of the AMEX and/or BDO Corporate Card Account with BDO. |
| 26 June | Authority for the Corporation to file its application for Notice to Issue Receipt / Invoice (NIRI) with the Bureau of Internal Revenue RDO-132 (Davao); Authority for Janel Lagahit, Melane Salang, Niel Villacampa, and Armando Carbonel to sign, file, submit, transact and process this application. |
| 8 August | Authority for the Corporation to apply for additional Withholding Tax Payment Forms Nos.0619F and 1601FQ with the Bureau of Internal Revenue; Designation of the Corporation's Chief Financial Officer Ignacia S. Braga IV as authorized signatory for the said application; Authority for Janel Lagahit, Melane Salang, Armando Carbonel, and Cristine Ayles to file, process and follow-up this application. |
| 22 August | Authority for the Corporation to act as surety for the loan of PNX-Chelsea Shipping Corp., Trans-Asia Shipping Lines, Incorporated, Starlite Ferries, Inc., and the Supercat Fast Ferry Corporation with the Development Bank of the Philippines, in the amount of ₱ 2.16B; Authority for the Corporation's President & CEO Chryss Alfonsus V. Damuy to sign and execute the Corporate Surety Agreement and other related documents. |
| 18 September | •Authority for the Corporation together with its subsidiaries, Starlite Ferries, Inc., The Supercat Fast Ferry Corporation and Trans-Asia Shipping Lines, Incorporated to participate in the G-Cash Merry-G promotion of G-EXCHANGE, Inc.; Designation of the Corporation's Information Technology Manager Efren M. Bernardino, Jr. as the Corporation's authorized representative, authorized to transact, negotiate, sign, execute, and deliver any and all contracts, documents. Agreements, and other writings necessary for the said transaction. |
| 23 October | Authority for the Corporation to apply for registration and issuance of Taxpayer Identification Number/s (TIN) of its employees with the Revenue District Offices (RDO) of the Bureau of Internal Revenue (BIR); Authority for Janel Lagahit, Jessie Dador, Armando Carbonel or |

| | Melane Salang to represent the Corporation before the proper RDO having jurisdiction, in connection with the processing of TIN and subsequent issuance, and release of the TIN ID for its employees. |
|----------------|--|
| 28 November | Authority for the Corporation to apply for, obtain and avail of the Corporate Credit Card Service (the 'Program') of Asia United Bank Corporation (AUB); Designation of the Corporation's President & CEO Chryss Alfonsus V. Damuy and Chief Financial Officer Ignacia S. Braga IV as the Corporation's authorized representatives with full power and authority to transact and negotiate with AUB, and to sign and execute the Documents, as well as other instruments required of the Corporation under the Documents (including waivers), and to bind the Corporation thereby. |
| 11 December | Authority for the Corporation to sell its own motor vehicle 2018 Ford Ranger 2.2L 4x2 Pick Up (Plate No. NAJ 3801); Designation of the Corporation's Chief Financial Officer Ignacia S. Braga IV as authorized signatory to sign, execute and deliver the Deed of Absolute Sale. |
| 2 January 2024 | Authority for the Corporation to file its application for issuance of its 2024 Business Permit in the City of Davao; Designation of Chief Financial Officer Ignacia S. Braga IV as authorized signatory for the said application; Authority for Mel Anthony T. Castanares, Shanroe Fritz Alvarado, Melisa C. Pelonio and Ivan Kenneth I. Perez to work on and follow up the issuance of the Corporation's 2024 Business Permit. Authority for the Corporation to file its application for renewal of its 2024 Book of Accounts with the Bureau of Internal Revenue and with the District Office of Davao City; Authority for Melane Salang, Jessie Dador and/or Armando Carbonel to sign, process, work on and follow up the renewal of the Corporation's 2024 Book Accounts. |
| 8 January | Authority for the Corporation to sell its motor vehicle 2019 Mitsubishi Xpander GLS SPO Wagon (Plate No. NBC 7148); Designation of the Corporation's Chief Financial Officer Ignacia S. Braga IV as authorized signatory to sign, execute and deliver the Deed of Absolute Sale. |
| 15 January | Designation of President & CEO Chryss Alfonsus V. Damuy as the Corporation's proxy to attend the joint meeting of the Board of Directors and Shareholder of Dito Holdings Corporation on 17 January 2024 with full authority to appoint a proxy in behalf of the Corporation and vote for the shares of stock of the Corporation in Dito Holdings and to act upon all matters and resolutions that may come before or be presented during the said meeting. |
| 29 January | Authority for Janel Lagahit, Melane Salang, Jessie Dador, and Armando Carbonel, to submit the Corporation's 2023 Computerized Book of Accounts under ACCN No. 132-032020-000002 to the Revenue District Office No. 132 of the Bureau of Internal Revenue |
| 12 February | Authority for Francisco U. Delicana to (1) sign, execute and deliver for and in behalf of the Corporation, any and all documents or papers necessary for the release of the Chattel Mortgage or Promissory Note on the 2019 Hyundai Sta. Fe 2.2 CR A/T; and (2) receive from the Bank, the original copies of the Release of Chattel Mortgage, Promissory Notes, Certificates of Registration, Official Receipts and all other documents for said motor vehicle. |
| 26 March | Postponement and re-setting of the Annual Stockholders' Meeting scheduled on April 29, 2024 to June 5, 2024. |

| 13 May | Designation of Corporate Secretary Ma. Henedina V. San Juan as authorized representative of the Corporation to the Intellectual Property Office for registration of the logos/ trademarks of the Corporation |
|---------|---|
| | Authority for the Corporation to act as Surety for the restructuring of the loan obligation of PNX-Chelsea Shipping Corp. with the LandBank of the Philippines in the amount of P1.34B; Designation of President & CEO Chryss Alfonsus V. Damuy and Chief Financial Officer Ignacia S. |
| | Braga IV as authorized signatories of the Corporation for the Continuing Surety Agreement to be signed for this purpose. |
| 14 May | Postponement and re-setting of the Annual Stockholders' Meeting scheduled on June 5, 2024 to July 9, 2024. |
| 27 May | Designation of Vice President for Treasury Reynaldo A. Phala as the Corporation's representative in all matters relating to Small Claims No.24-29 entitled 'AV Marine Services, Inc. vs. Chelsea Shipping Corp. and Chelsea Logistics and Infrastructure Holdings Corp.' |
| 10 June | Authority for the Corporation to file an application for the Registration of its Data Processing System with the National Privacy Commission; Appointment of Internal Audit Manager Maria Katherine A. Agbay as Data Protection Officer; Authority for President & CEO Chryss Alfonsus V. Damuy to sign and execute the application for Registration of Data Processing System/ Data Protection Officer Form. |
| 24 June | Authority for the Corporation to apply for additional Withholding Tax Payment Forms Nos.0619-F, 1601FQ and 1602Q with the Bureau of Internal Revenue District Office-132; Authority for Chief Financial Officer Ignacia S. Braga IV to sign the application for this purpose. |
| 5 July | Postponement of the Annual Stockholders' Meeting scheduled on July 9, 2024 |
| 15 July | Authority for the Corporation to file its application with the Land Transportation Office for the re-issuance of the Plate Number for its motor vehicle with Plate No.NCQ9276. |
| | |

MANAGEMENT REPORT

I. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Chelsea Logistics and Infrastructure Holdings Corp. and its Subsidiaries' (CLIHC or the Group) Discussion and Analysis provides an overview of the Group's financial activities for the year ended December 31, 2023 and 2022, as restated. The following discussions should be read in conjunction with the attached Audited Consolidated Financial Statements of the Group as of December 31, 2023 and 2022, as restated.

Comparable discussion on Material Changes in Results of Operations for the period ending December 31, 2023 and 2022, as restated.

| | | December 31 | | | | | | | |
|--|-----|-------------|-----------|-----|------------------|-----------|-----------|--|--|
| Amounts in millions (Php) | | 2023 | %Rev | as | 2022 restated | %Rev | % Change | | |
| Revenues | Р | 7,048 | 100% | Р | 6,433 | 100% | 10% | | |
| Cost of sales and services | | 5,598 | 79% | | 5,642 | 88% | (1%) | | |
| Gross Profit | | 1,449 | 21% | | 791 | 12% | 83% | | |
| Other operating expenses | | 1,398 | 20% | | 1,114 | 17% | 25% | | |
| Provision for expected credit losses | | 95 | 1% | | 42 | 1% | 128% | | |
| Operating loss | (| 44) | (1%) | (| 365) | (6%) | (88%) | | |
| Finance cost, net | (| 1,258) | (18%) | (| 1,381) | (21%) | (9%) | | |
| Other charges (income) - net | | 254 | 4% | (| 729) | (11%) | (135%) | | |
| Loss before tax | (| 1,047) | (15%) | (| 2,475) | (38%) | (58%) | | |
| Tax expense | | 96 | 1% | | 57 | 1% | 69% | | |
| Net loss after tax | (P | 1,143) | (16%) | (P | 2,531) | (39%) | (55%) | | |
| Add Back: Tax expense (income) Depreciation and amortization | | 96 1,353 | 1% 19% | | 57 1,256 | 1% 20% | 69% 8% | | |
| Interest expense Impairment losses on property and | | 1,227 | 17% | | 1,256 | 20% | (2%) | | |
| equipment | | 16 | 0% | | 624 | 10% | (97%) | | |
| Loss on sale of property and equipment | | 161 | 2% | (| 3) | (0%) | (5678%) | | |
| Impairment loss on investment | | 81 | 1% | | 233 | 4% | (65%) | | |
| Gain on debt modification Unrealized foreign currency | (| 242) | (3%) | (| 134) | (2%) | 80% | | |
| exchange losses | (| 10) | (0%) | | 125 | 2% | (108%) | | |
| Impairment loss on goodwill | | - | | | 64 | 1% | (100%) | | |
| Provision for expected credit losses | | 95 | 1% | | 42 | 1% | 128% | | |
| Share option benefit expense | | 8 | 0% | | 19 | 0% | (55%) | | |
| Gain on pretermination of lease liability | (| 6) | (0%) | | - | 0% | 100% | | |
| Gain on sale of an associate | (| 96) | (1%) | | - | 0% | 100% | | |
| Share in net income from associate | | - | 0% | (| 15) | (0%) | (100%) | | |
| Interest Income | (| 1) | (0%) | (| 4) | (0%) | (71%) | | |
| Adjusted EBITDA | Р | 1,541 | 22% | Р | 987 | 15% | 56% | | |

The Group had a revenue growth of 10% in 2023, surpassing the pre-pandemic 2019 performance, and posted an all-time high from 2017 Revenue of ₱7.048 Billion. The Passage and Freight segments of the Group continued to make progress in 2023 and delivered increases in revenues by 50% and 3%, respectively. These improvements in revenues were in part driven by the increase in average rates to

cover the rising fuel prices in the early part of the year. With COVID-19 restrictions almost entirely relieved in 2023, passengers carried by our three (3) shipping lines increased by 44%, and the number of trips likewise went up by 14% in the current year.

Consolidated Gross Profit increased to \$\frac{1}{2}\$1.449 Billion from the prior year for a 21% margin, driven by improvements in revenues and the unparalleled reduction in total direct costs in 2023. Additional vessels were brought back to trading status this year which reduced Fixed Costs' impact on margins.

As a result, the Group posted a considerable reduction in Consolidated Loss from Operations of ₱44 Million in 2023 from a loss of ₱365 Million in 2022, or an 88% decrease, driven by solid topline growth across our major subsidiaries. Group-wide cost containment initiatives helped mitigate other operating costs despite increased business requirements, but the vessel availability issues still pulled down overall growth. Likewise, additional provision of ₱95 Million on Expected Credit Loss this period was provided to uplift the coverage and to closely monitor asset quality.

The Group's Liability Management Exercise (LME) resulted to a reduction of 9% in the consolidated finance costs to ₱1.258 Billion in the current year. Loans restructured in 2023 generated a gain of ₱242 Million on debt modification, 80% higher from 2022.

Also, during the year, the Group recognized a one-off Gain on Sale of Investment in Associate amounting to \$\pm\$96 Million and a Gain on Pre-termination of Lease Liability amounting to \$\pm\$6 Million. Likewise, foreign currency transactions in the current year gave rise to net unrealized foreign currency exchange gain of \$\pm\$10 Million, a turnaround from a loss taken up amounting to \$\pm\$125 Million in previous year.

Certain vessels of the Group were impaired this year amounting to ₱16 Million Impairment Losses on Property and Equipment, a 97% reduction from last year which includes loss taken up on MV TransAsia 1 which caught fire in 2022. In addition, the Group disposed two (2) freighter vessels in 2023 and recognized a total Net Loss on Sale of Property and Equipment of ₱161 Million.

In 2023, a non-cash Impairment Loss on Investment in a joint venture was recognized amounting to ₱81 Million, while the Group took up Impairment Loss on Investment Property in 2022 amounting to ₱233 Million which pertained to the cost of construction project of a warehouse terminated last year.

Further, the Group took up Share Option Benefit Expense of ₱8 Million in 2023, a decrease from ₱19 Million booked in 2022.

The Goodwill from the acquisition of Michael, Inc. was determined to be unrecoverable in 2022. An Impairment Loss on Goodwill was taken up amounting to ₱64 Million last year and at NIL in 2023.

The Group's Consolidated Net Loss After Tax amounted to ₱1.143 Billion, reflecting the effect of high finance cost. This was a significant reduction of 55% from prior period's Consolidated Net Loss of ₱2.531 Billion.

The Consolidated Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) posted at ₱1.541 Billion in 2023, a 56% significant increase from ₱987 Million in 2022.

Loss per Basic and Diluted Share this year is ₱0.587, a 56% improvement from last year's ₱1.343 loss per share.

Financial Condition

December 31, 2023 and 2022

| Amounts in millions | | 2023 | | 2022 | % Change |
|---|---|------------------|---|------------------|------------|
| Current Assets | P | 10,946 | Р | 10,668 | 3% |
| Non-Current Assets | | 22,005 | | 22,618 | (3%) |
| Total Assets | P | 32,951 | Р | 33,286 | (1%) |
| Current Liabilities Non-Current Liabilities | P | 15,057 | Р | 16,747 | (10%) |
| Total Liabilities | P | 13,990 29,047 | P | 12,812 29,558 | 9% (2%) |
| Total Equity | P | 3,904 | Р | 3,727 | 5% |
| Total Liabilities and Equity | P | 32,951 | Р | 33,286 | (1%) |

The Group's financial condition remained sound. As a result of the Group's LME, certain restructured loans were reclassified from current to non-current interest-bearing loans, hence the 10% decrease in Current Liabilities and 9% increase in the Non-Current Liabilities in 2023. Further, in October 2023, the Group entered into a Subscription and Debt Conversion Agreement with certain private institutional lenders to pay its outstanding loan amounting to ₱233 Million through issuance of 77,791,000 shares of the Company. Additional paid-in capital was recognized amounting to ₱156 Million, increasing total Equity by 5%.

Book value per share posted at ₱1.82, down by 7% from ₱1.95 in 2022.

Restatements of Results of Operations and Financial Condition

December 31, 2022 and January 1, 2022

In 2023, the Group made specific retrospective adjustments of certain accounts in the 2022 and 2021 Consolidated Financial Statements.

These prior period adjustments were taken due to the following:

- Error related to the omission of the investment in an associate acquired in 2021 and interestbearing loan that was obtained in 2021 and its related interest expense;
- Reclassification of certain loan previously presented as part of non-current portion to current portion under Interest-bearing Loans and Borrowings; and,
- Error related to the non-recording of advances from related party to settle an outstanding term loan of a subsidiary in 2021.

The affected accounts in the books of an associate, Investment and Interest-bearing loans were identified to be understated in 2021 when the said investment was made and the corresponding loans were incurred, and were due to error related to omission.

The recording of 2021 investment, interest-bearing loans, and advances from related party resulted to the net change in Assets of ₱340 Million and net change in Liabilities of ₱383 Million, respectively, and were reflected in the third Consolidated Statement of Financial Position as of January 1, 2022. Likewise, the corresponding share in Net Income of Associates and Finance Cost during the year were shown in the restated Consolidated Statements of Profit and Loss. This resulted to a net reduction to Net Profit of ₱1.7 Million.

In 2022, the retrospective adjustments for the Investment Account amounted to ₱15 Million due to share in Net Income of Associates for the year and for the Liabilities, ₱47 Million in accrued interest was recorded. The same adjustments impacted Consolidated Statements of Profit and Loss for the year.

These changes resulted to an Adjusted Loss per Share, basic and diluted in 2021 of ₱2.142 from ₱2.143. While in 2022, Loss per Share amounted to ₱1.343 from ₱1.341 Loss per Share.

These restatements have zero net impact on Cash from Operating Activities in the Consolidated Statements of Cash Flows for the years ended December 31, 2022 and 2021.

These retrospective adjustments are less than 1% of the original consolidated Total Assets for both years.

Comparable discussion on Material Changes in Results of Operations for the period ending December 31, 2022 and 2021, as restated.

| | December 31 | | | | | | | |
|---|-------------|------------|-------|-------------|--------|--------|----------|--|
| Amounts in millions (Php) | | 2022 | 0/5 | | 2021 | | % Change | |
| | as | restated | %Rev | as restated | | %Rev | | |
| Revenues | Р | 6,433 | 100% | Р | 4,469 | 100% | 44% | |
| Cost of sales and services | | 5,642 | 88% | | 4,904 | 110% | 15% | |
| Gross Profit | | 791 | 12% | (| 435) | (10%) | (282%) | |
| Other operating expenses | | 1,114 | 17% | | 1,094 | 24% | 2% | |
| Provision for expected credit losses | | 42 | 1% | | 396 | 9% | (89%) | |
| Operating loss | (| 365) | (6%) | (| 1,926) | (43%) | (81%) | |
| Finance cost, net | (| 1,381) | (21%) | (| 1,432) | (32%) | (4%) | |
| Other charges (income) - net | (| 729) | (11%) | (| 611) | (14%) | 19% | |
| Loss before tax | (| 2,475) | (38%) | (| 3,969) | (89%) | (38%) | |
| Tax expense | | 57 | 1% | (| 65) | (1%) | (187%) | |
| Net loss after tax | (P | 2,531) | (39%) | (P | 3,904) | (87%) | (35%) | |
| Add Back: | | | | | | | | |
| | | | 40/ | , | CE \ | (4.07) | (4.070/) | |
| Tax expense (income) | | 57 | 1% | (| 65) | (1%) | (187%) | |
| Depreciation and amortization | | 1,256 | 20% | | 1,484 | 33% | (15%) | |
| Interest expense | | 1,256 | 20% | | 1,410 | 32% | (11%) | |
| Impairment losses on property and | | 604 | 100/ | | 74 | 201 | 7700/ | |
| equipment | | 624 | 10% | | 71 | 2% | 779% | |
| Loss (Gain) on sale of property and equipment | (| 3) | (0%) | | 496 | 11% | (101%) | |
| Impairment loss on investment | | 233 | 4% | | - | 0% | 100% | |
| Gain on debt modification | (| 134) | (2%) | | - | 0% | 100% | |
| Unrealized foreign currency | | | | | | | | |
| exchange losses | | 125 | 2% | | 13 | 0% | 863% | |
| Impairment loss on goodwill | | 64 | 1% | | 10 | 0% | 516% | |
| Gain on sale of an asset held for sale | | - | 0% | (| 145) | (3%) | (100%) | |
| Gain on redemption of preferred shares | | - | 0% | (| 355) | (8%) | (100%) | |
| Provision for expected credit losses | | 42 | 1% | | 396 | 9% | (89%) | |
| Share option benefit expense | | 19 | 0% | | 6 | 0% | 216% | |
| Gain on pretermination of lease liability | | - | 0% | (| 313) | (7%) | 100% | |
| Share in net loss (income) from associate | (| 15) | (0%) | | 887 | 20% | (102%) | |
| Interest Income | (| 4) | (0%) | (| 1) | (0%) | 503% | |
| Adjusted EBITDA | Р | 987 | 15% | (P | 8) | (0%) | (11725%) | |

The COVID-19 pandemic and containment actions implemented by the Philippine Government upset domestic activity and trade. Although most containment measures have been relaxed and businesses have re-opened, as of December 31, 2022, there is still the risk of new variants of the virus. In addition, at the start of 2022, the escalating geopolitical tensions in Europe caused by the Russian-Ukraine conflict, produced cascading effects on the world economy already battered by the pandemic. This caused an unprecedented increase in fuel prices that hit oil-exporting developing countries like the Philippines.

The double blow of the lingering effects of COVID-19 outbreak and the rising fuel prices hampered the anticipated economic and business recovery of the Group during the year.

Nevertheless, CLIHC and subsidiaries reported a 35% reduction in its Consolidated Net Loss after Tax posting ₱2,531 Million in 2022 from ₱3,904 Million in 2021.

The substantial improvement in the Group's consolidated revenues alleviated the effects of the pandemic and rising fuel prices. The Group achieved an increase in consolidated revenues by 44% to ₱6,433 Million in the current year primarily driven by the improvement in revenue performance of all business segments with the abatement of most of the containment restrictions implemented during the COVID-19 pandemic. The relaxation of containment restrictions allowed businesses to re-open, which increased the movement of goods and passenger volume during the year.

Passage revenue rose to ₱1,225 Million, up by more than 3x year on year from ₱293 Million in 2021, which is attributable to higher passage volume as well as rates. Passenger volume surged by 174% to 1,874,301 passengers during the period. Likewise, passage-related Sale of Goods segment grew by 137% to ₱115 Million. Freight revenue continued to grow, posting a 24% escalation to ₱3,383 Million this year. The Chartering and Tugboat segments of the Group, each contributed 30% growth in the topline, and generated ₱718 Million and ₱424 Million in current revenues, respectively. The positive results of the Shipping segment were attained despite vessel availability issues which was countered by deploying vessels to profitable routes, and by managing the drydock schedules of vessels to ensure their immediate return to trading. Moreover, the Logistics segment provided a 7% increase year on year to ₱552 Million. The increase in Vessel, Truck and Warehouse Utilization lessened the negative impact of rising fuel prices in 2022.

The Group continues to implement cost containment measures. Direct Cost Ratio to Revenues was reduced to 88% in the current year from 110% in the prior year. The increase in Consolidated Direct Costs was only 15% this year.

The significant growth in the topline, coupled with the conscientious efforts to manage cost and the increased utilization of profit-generating assets, helped the Group in reversing its negative Gross Margin of 10% in 2021 to a Gross Profit Margin of 12% in 2022.

The Group thoroughly considered and set aside the expected credit loss this period of P42 Million in addition to P396 Million provided in 2021 to uplift the coverage as well as to closely monitor asset quality.

As a result of the measures taken by the Group, Consolidated Operating Loss was significantly reduced to ₱365Million or by 81% from ₱1,926 Million for the same period last year.

The Group's Finance cost was ₱1,381 Million, a 4% decrease from prior year of ₱1,432 Million with the loan restructuring secured by the Group.

Share in Net income of P15 Million was taken up this year, a reversal from loss of P887 Million incurred in 2021.

Net Other Income in the period amounted to ₱729 Million from last year's r ₱611 Million and comprised the following loss (income) items:

In 2022, part of the Group's loans was restructured generating gain of ₱134 Million on debt modification.

Certain vessels of the Group were impaired during the year amounting to ₱624 Million which includes loss taken up on MV TransAsia 1 which caught fire in 2022compared to ₱71 Million in 2021.

Impairment loss on investment property of the Group amounted to ₱233 Million pertaining to the cost of construction project of a warehouse terminated during the year.

On March 18, 2021, CLIHC entered into a Share Purchase Agreement (SPA) with a third party for the sale of its investments in 2GO Group, Inc. In May and June 2021, the sale of investments was executed with total consideration of \$7,460 Million, in which the Group recognized a Gain on Sale of an Asset Held for Sale amounting to \$154 Million.

On August 19, 2021, The Supercat Fast Ferry Corp. (SFFC) sold MV Supercat 36 for a total consideration of \$2.5 Million, in which SFFC recognized a Loss on Sale amounting to \$9.4 Million.

In 2021, CLIHC acquired the Redeemable Preferred Shares from a previous holder for a total consideration of ₱875 Million and recognized a Gain on Redemption amounting to ₱355 Million.

The Goodwill from the acquisition of Michael, Inc. (MI) and Bunkers Manila, Inc. (BMI) was determined to be unrecoverable and an Impairment Loss was taken up, amounting to ₱64 Million in 2022 and ₱10 Million in 2021, respectively.

Gain was recognized relative to the termination of a Time Charter contract amounting to ₱313 Million in 2021.

In 2021, certain vessels and vessel equipment were sold to third parties for a total consideration of ₱358 Million and a Loss on Sale amounting to ₱355 Million was recognized. Also, a floating dock was sold in the same year for the amount of ₱232 Million and a Loss on Sale amounting to P141 Million was recognized. Total Loss on sale of vessels and equipment totaled ₱496 Million during the year.

Unrealized foreign currency exchange losses this year amounted to ₱125 Million, a significant surge from ₱13 Million taken up in 2021. Share option benefit recorded this year amounted to ₱19 Million from ₱6 Million in prior year.

The Group's overall financial performance during the year translates to a ₱1.343 Loss per Basic and Diluted Share, an improvement from ₱2.142 loss in the same period in 2021.

The Group posted adjusted EBITDA of ₱987 Million, a reversal from the adjusted negative EBITDA of ₱8 Million in 2021, substantially due to reduction in Net Losses of the Group year on year.

Financial Condition

December 31, 2022 versus December 31, 2021, as restated

| Amounts in millions | | 2022 | | 2021 | % Change |
|------------------------------|---|--------|---|--------|----------|
| Current Assets | P | 10,668 | Р | 11,038 | (3%) |
| Non-Current Assets | | 22,618 | | 23,425 | (3%) |
| Total Assets | Р | 33,286 | Р | 34,463 | (3%) |
| | | | | | |
| Current Liabilities | P | 16,747 | Р | 16,614 | 1% |
| Non-Current Liabilities | | 12,812 | | 12,242 | 5% |
| Total Liabilities | Р | 29,558 | Р | 28,856 | 2% |
| Total Equity | P | 3,727 | Р | 5,607 | (34%) |
| Total Liabilities and Equity | Р | 33,286 | Р | 34,463 | (3%) |

The Group's Financial Condition during both periods is almost the same. However, the total Equity of the Group decreased by 34% to ₱3,727 Million against the ₱5,607 Million last year. This was due to additional losses this year amounting to ₱2,531 Million which were offset by additional equity on the collection of subscription receivable from the parent company. This resulted to a decrease in Book Value per Share to ₱1.95 in 2022 from ₱3.08 in 2021.

Comparable discussion on Material Changes in Results of Operations for the year ended December 31, 2021 and 2020.

| | December 31 | | | | | | | |
|--|-------------|-------|---|-------------|-------------|--|--|--|
| Amounts in millions Php | 2021 | %/Rev | 2020 | %/Rev | % Change | | | |
| Revenues | 4,469 | 100% | 4,679 | A 100 Miles | -4% | | | |
| Cost of sales and services | 4,979 | 111% | 5,298 | 113% | -6% | | | |
| Gross profit (loss) | (510) | -11% | (619) | -13% | -18% | | | |
| Other operating expenses | 1,094 | 24% | 1,042 | 22% | 5% | | | |
| Provision for estimated credit losses | 396 | 9% | 762 | 16% | -48% | | | |
| Operating profit (loss) | (2,001) | -45% | (2,423) | -52% | -17% | | | |
| Finance cost, net | 1,425 | 32% | 1,279 | 27% | 11% | | | |
| Share in net loss of associates | 892 | 20% | 1,046 | 22% | -15% | | | |
| Other charges (income), net | (347) | -8% | (1,846) | -39% | -81% | | | |
| Profit (Loss) before tax | (3,971) | -89% | (2,902) | -62% | 37% | | | |
| Tax expense (income) | (65) | -1% | 409 | 9% | -116% | | | |
| Net profit (loss) after tax | (3,906) | -87% | (3,311) | -71% | 18% | | | |
| Add Back: | 70 C.M | | *************************************** | | | | | |
| Tax expense (income) | (65) | -1% | 409 | 9% | -116% | | | |
| Depreciation and amortization | 1,485 | 33% | 1,676 | 36% | -11% | | | |
| Interest Expense (Income), net | 1,403 | 31% | 1,300 | 28% | 8% | | | |
| Loss on debt modification | 0 | 0% | 87 | 2% | -100% | | | |
| Share in net losses of an associate | 892 | 20% | 1,046 | 22% | -15% | | | |
| Gain on sale of an asset held for sale | (145) | -3% | 0 | 0% | 100% | | | |
| Gain on redemption of preferred shares | (355) | -8% | 0 | 0% | 100% | | | |
| Gain on bargain purchase | 0 | 0% | (1,185) | -25% | -100% | | | |
| Gain on sale of an associate | 0 | 0% | (984) | -21% | -100% | | | |
| Loss on remeasurement of shares | 0 | 0% | 333 | 7% | -100% | | | |
| Impairment of goodwill | 10 | 0% | 0 | 0% | 100% | | | |
| Provision for estimated credit losses | 396 | 9% | 762 | 16% | -76% | | | |
| Impairment losses on | | | | | | | | |
| property and equipment | 71 | 2% | 71 | | 0% | | | |
| Other (Income) Charges | 183 | 4% | | 0% | 100% | | | |
| Adjusted EBITDA | (31) | -1% | 205 | 4% | -115% | | | |

Year 2020 saw the serious onset of the COVID-19 pandemic and Year 2021 was the continuation of the debilitating effects of the pandemic which spared no one globally. The pandemic hampered economic activities of all businesses in the country, disrupting all aspects and areas of business entities and putting their survival at risk.

In 2021, Chelsea Logistics and Infrastructure Holdings Corp. and its Subsidiaries' (CLIHC or the "Group") Consolidated Net Loss After Tax was ₱3,906 million or ₱2.143 loss per basic and diluted share compared to 2020 of ₱3,311 million or ₱1.817 loss per basic and diluted share. This was due to incurred losses from the sale of certain assets during the year which amounted to ₱496 million, net. The first two and a half months of 2020 was on pre-pandemic status.

Consolidated Revenues was \$4,469 million for the year, a decrease of 4% compared to prior year due to decline in revenues in the tanker, passenger and tugboat segments of the Group. Vessel availability issues, low passenger volume due to travel protocols and lower tugs movement brought by reduced entry of foreign vessels owing to certain requirements imposed by port operators, resulted in the reduction in Revenues in these segments. However, the shortfall was alleviated by the increase in freight and logistics revenues by 30% and 41%, respectively year over year. With few vessels in operation and reduced capacity, route rationalization was done to identify profitable routes and to maximize revenue generation of each vessel.

The Group reacted to the challenging condition of shrinking revenues by reducing operational expenditures and by practicing strict cost control. Cost of Services decreased by 6% to ₱4,979 million from ₱5,298 million in 2020. Some of the vessels were placed on intentional lay-up due to low load factor and to save on cash costs. Certain vessels were also on extended drydocking which brought about the reduction in Depreciation and Amortization expense by 12% and Repairs and Maintenance costs by 31%. Manning for laid up vessels and for those on extended drydock, are kept at minimum allowable, decreasing Crew cost by 21%. Consolidated cost of services includes Impairment Losses on Vessels amounting to ₱71 million in 2021 and ₱69 million in 2020.

Under-utilization of vessels put margin pressure on the Group's operating performance which resulted to a negative consolidated margin of 11% in 2021 however, this is an improvement from last year's 13% negative margin.

Consolidated Other Operating costs were ₱1,094 million for the year, an increase of 5% year over year, which was due to higher Outside Services costs this year.

CLIHC and Subsidiaries thoroughly considered and set aside the expected credit loss this year of ₱396 million in addition to ₱762 million provided in 2020, to uplift coverage as well as to closely monitor asset quality.

Consolidate Operating Loss was ₱2,001 million compared to ₱2,423 million for the same period last year, due to cost containment measures implemented.

The Group's Finance cost was ₱1,425 million, an 11% increase from prior year of ₱1,279 million due to loan restructuring of the Group.

Share in Net Losses of an Associate, Dito Holdings Corp. (DHC) was ₱892 million in 2021, a 15% drop from prior year's combined share in losses of ₱1,046 million from associates — DHC at ₱149 million, 2GO Group, Inc. at ₱206 million, and Dito Telecommunity Corp. (DTC) at ₱691 million.

Net Other Income in the period amounted to ₱347 million compared to ₱1,846 million in prior year and comprised the following loss (income) items:

| | December 31 | | | | | | | | |
|---|-------------|-------|---------|-------|-------------|--|--|--|--|
| Amounts in millions Php | 2021 | %/Rev | 2020 | %/Rev | % Change | | | | |
| Loss on debt modification ¹ | 0 | 0% | 87 | 2% | -100% | | | | |
| Gain on bargain purchase ² | 0 | 0% | (1,185) | -25% | -100% | | | | |
| Loss on remeasurement of shares ² | 0 | 0% | 333 | 7% | -100% | | | | |
| Gain on sale of an associate ³ | 0 | 0% | (984) | -21% | -100% | | | | |
| Gain on sale of an asset held for sale ⁴ | (145) | -3% | 0 | 0% | 100% | | | | |
| Gain on redemption of preferred shares ⁵ | (355) | -8% | 0 | 0% | 100% | | | | |
| Impairment of goodwill ⁶ | 10 | 0% | 0 | 0% | 100% | | | | |
| Other Charges (Income) | 143 | 3% | (98) | -2% | -245% | | | | |
| Gain on pre-termination of time charter contract? | (313) | -7% | 0 | 0% | 100% | | | | |
| Loss (Gain) on sale of vessels and equipment ⁸ | 496 | 11% | (50) | -1% | -1091% | | | | |
| Gain on retirement of fixed assets 9 | 0 | 0% | (24) | -1% | -100% | | | | |
| Miscellaneous | (41) | -1% | (24) | -1% | 66% | | | | |
| Net Other Loss (Income) | (347) | -8% | (1,846) | -39% | -81% | | | | |

- In 2020, part of the Group's loans was restructured which incurred cost of ₱87 million on debt modification.
- The Gain on Bargain Purchase of ₱1,185 million and Loss on Remeasurement of Investment of ₱333 million resulted from the step-up acquisition of KGLI-NM, a subsidiary and recorded in 2020. The investment and corresponding goodwill were measured at fair value less cost to sell.
- The ₱984 million Gain on Sale of an Associate arose out of the sale of 40,833,332 Common shares and 22,916,666 Preferred shares of DTC to DHC. CLIHC owned 42% of DHC and subsequently diluted to 11% upon subscription of Udenna Communications Media and Entertainment Holdings Corp. (UCME) to additional Common shares in DHC, resulting to an indirectly ownership of CLIHC in DTC of 6.6%. The sale was approved by CLIHC's Board of Directors on October 30, 2020.
- On March 18, 2021, CLIHC entered into a Share Purchase Agreement (SPA) with a third party for the sale of its investments in 2GO Group, Inc. In May and June 2021, the sale of investments was executed with total consideration of ₱7,460 million, in which the Group recognized a Gain on Sale of an Asset Held for Sale amounting to ₱154 million.
 - On August 19, 2021, The Supercat Fast Ferry Corp. (SFFC) sold MV Supercat 36 for a total consideration of ₱2.5 million, in which SFFC recognized a Loss on Sale amounting to ₱9.4 million.
- In 2021, CLIHC acquired the Redeemable Preferred Shares from a previous holder for a total consideration of ₱875 million and recognized a Gain on Redemption amounting to ₱356 million.
- The Goodwill from the acquisition of Bunkers Manila, Inc. (BMI) was determined to be unrecoverable and an Impairment Loss of ₱10 million was recognized in 2021.
- Gain was recognized relative to the termination of a Time Charter contract amounting to ₱313 million in 2021.
- In 2021, certain vessels and vessel equipment were sold to third parties for a total consideration of \$\phi 358\$ million and a loss on sale amounting to \$\phi 355\$ million was recognized. Also, a floating dock was sold in the same year for the amount of \$\phi 232\$ million and a loss on sale amounting to \$P141\$ million was recognized. Total Loss on sale of vessels and equipment totaled \$\phi 496\$ million during the year.

Consolidated Loss Before Tax was ₱3,971 million, a 37% increase year on year, which was a result of recognized gains in the divestment of shares and sale of an associate in 2020.

The Tax Income of ₱65 million in 2021 and Tax Expenses of ₱409 million includes deferred tax expense (income) relating to origination and reversal of temporary differences.

Adjusted EBITDA for the year was a negative ₱31 million compared to a positive ₱205 million in 2020, due to declined results of the Group.

Financial Condition

December 31, 2021 versus December 31, 2020

| | December 31 | | | | | | | | | | |
|-------------------------|-------------|-------------|--------|-------------|-------------|--|--|--|--|--|--|
| Amounts in millions Php | 2021 | % /Total | 2020 | % /Total | % Change | | | | | | |
| Current Assets | 11,038 | 32% | 4,988 | 13% | 121% | | | | | | |
| Non-Current Assets | 23,084 | 68% | 32,366 | 87% | -29% | | | | | | |
| Total Assets | 34,122 | 100% | 37,355 | 100% | -9% | | | | | | |
| Current Liabilities | 16,135 | 47% | 16,761 | 45% | -4% | | | | | | |
| Non-Current Liabilities | 12,337 | 36% | 11,108 | 30% | 11% | | | | | | |
| Total Liabilities | 28,472 | 83% | 27,869 | 75% | 2% | | | | | | |
| Total Equity | 5,650 | 17% | 9,486 | 25% | -40% | | | | | | |

Consolidated current assets increased 121% from \$4,988 million in December 2020 to \$11,038 million in December 2021 caused by the growth in Advances to related parties account by \$6,533 million. This is related to the sale proceeds from the disposal of the 2GO investment which were applied against certain loans of the parent company related to the investment. While Non-current assets were reduced to \$23,084 million compared to \$32,366 million in 2020. Certain vessels and equipment of the Group were sold during the year, and certain vessels were impaired resulting to the decrease in Property and equipment account.

Total Assets of the Group was ₱34,122 million in 2021 compared to ₱37,355 million in 2020 due to decline in non-current assets.

Consolidated Interest-bearing loans of the Group was ₱18,079 million at the end of the current year, an increase of 6% versus ₱17,007 million in 2020 merely due to set up of lease obligation for the acquisition of MV TA 21 amounting ₱1,100 million.

Total Equity of the Group decreased to ₱5,650 million or by 40% as against last year of ₱9,486 million due to incurred losses amounting to ₱3,905 million in the current year.

Key Performance Indicators and Relevant Ratios

The Group's key performance indicators and relevant ratios and how they are computed are listed below:

| | 2023 | 2022 | 2021 |
|----------------------|-------|-------|--------|
| Current ratio | 0.73 | 0.64 | 0.66 |
| Debt-to-equity ratio | 7.44 | 7.93 | 5.15 |
| Book value per share | 1.82 | 1.95 | 3.08 |
| EBITDA margin | 22% | 15% | -0.19% |
| Return on equity | -29% | -68% | -70% |
| Loss per share | -0.59 | -1.34 | -2.14 |

These key indicators were chosen to provide Management with a measure of the Group's financial strength (Current Ratio and Debt to Equity) and the Group's ability to maximize the value of its stockholders' investment in the Group (Return on Equity, Net Book Value Per Share and Earnings Per Share). Likewise, these ratios are used to compare the Group's performance with similar companies.

Known Trends or Demands, Commitments, Events or Uncertainties that will impact Liquidity

The Company is not aware of any known trends, demands, commitments, events or uncertainties that will materially affect its liquidity.

Events that will trigger Direct or Contingent Financial Obligation that is material to the Company, including any default or acceleration of an obligation

The Company is not aware of other events that will materially trigger a direct or contingent financial obligation.

Material Off-Balance Sheet Transactions, Arrangements, Obligations (including contingent obligations), and Other Relationships of the Company with Unconsolidated Entities or Other Persons Created during the Reporting Period

The Company has no material off-balance sheet transactions, arrangements, obligations and other relationships with unconsolidated entities or other persons created during the period that is not included in the Financial Statements.

Material Commitments for Capital Expenditures, the General Purpose of the Commitment and Expected Sources of Funds

As discussed in Note 24.6 to the financial statements, the Company signed a shipbuilding agreement for the delivery of a bed/seat Ro-Ro type passenger ferry ship presently identified as Builder's No. F-1351 for delivery in June 2021.

Known Trends, Events or Uncertainties that will impact Sales / Revenues / Income from Continuing Operations

The Company is not aware of any known trends, events or uncertainties that will impact its sales and/or income from continuing operations.

Significant Elements of Income or Loss that Did Not Arise from Continuing Operations

On March 27, 2021, the President of the Republic of the Philippines declared the imposition of Enhanced Community Quarantine (ECQ) which restricted all land, air and sea transport to and from Luzon. Several local government units in Visayas and Mindanao also followed with their respective Executive Orders restricting all forms and transport. These pronouncements resulted in a significant slowdown in the Group's operations while continuously incurring costs while the vessels are on laid-up status.

Seasonal Aspects that had Material Effect on the Financial Condition or Results of Operations

The RoPax segment transports passengers and cargoes within Philippine territorial waters and/or on the high seas. Due to the seasonal nature of this segment, higher passage revenues and operating profits are usually experienced in the summer months of the year (March, April and May), school holidays (October and November) and Christmas holidays (December and January) rather than in the other months of the year. Freight revenues, on the other hand, are higher at the last quarter of the year rather than in the early months. This scenario, however did not hold true for 2020 because of the ECQ declared in the various cities and provinces where the Group operates, starting second half of March 2020.

The seasons of the year have no or little effect on the operations of the tanker and tugboat segments.

II. NATURE AND SCOPE OF BUSINESS

Item 1. Historical Background

Chelsea Logistics and Infrastructure Holdings Corp. (CLIHC) is a corporation organized and registered with the Philippine Securities and Exchange Commission (SEC) as 'Chelsea Shipping Group Corp.' on August 26, 2016 primarily to act as a holding company.

On November 24, 2016, the Company acquired all of the outstanding shares of Chelsea Shipping Corp. (CSC) from P-H-O-E-N-I-X Petroleum Philippines, Inc. (PPPI), a related party under common ownership, for a total consideration of P2.0 billion.

On December 12, 2016, the Company acquired 100% ownership interest in Trans-Asia Shipping Lines, Incorporated for a total consideration of P216.3 million.

On December 21, 2016, the Securities and Exchange Commission approved the application of the Company to amend its corporate name from "Chelsea Shipping Group Corp." to "Chelsea Logistics Corp." and on June 27, 2017 the change from "Chelsea Logistics Corp." to "Chelsea Logistics Holdings Corp.", and on 7 May 2019 the change from "Chelsea Logistics Holdings Corp." to "Chelsea Logistics and Infrastructure Holdings Corp."

On March 27, 2017, CLIHC acquired all of Udenna Investments BV's (UIBV's) outstanding capital stock through a share swap agreement with Udenna Corporation wherein Udenna Corporation transferred to CLIHC 18,200 UIBV shares. In exchange, CLIHC issued 775,384,615 new common shares from its authorized and unissued capital stock in favor of Udenna. UIBV owns 80% economic interest in KGLI-NM, a domestic corporation which was incorporated on August 8, 2008, and which holds 39.85% economic interest in Negros Navigation Co., Inc. (NENACO). KGLI-NM acquired such interests in NENACO on May 13, 2008. NENACO, in turn owns 88.31% of 2Go Group, Inc. (2Go). NENACO acquired its interests in 2Go on December 28, 2010. Hence, CLIHC has a 28.15% indirect economic interest in

2Go. NENACO and 2Go are the largest supply chain enterprise and end-to-end solutions provider in the Philippines.

On August 8, 2017, the Company went public and its shares of stock were initially listed at the Philippine Stock Exchange (PSE).

On November 8, 2017, the Company acquired WorkLink Services, Inc., a one-stop integrated logistics solutions provider. Subsequently, on November 9, 2017, the Company acquired Starlite Ferries, Inc., a roll-on, roll-off and passenger ship operator based in Batangas.

On October 9, 2019, the Company acquired The Supercat Fast Ferry Corporation, a shipping company engaged in the operations of fast crafts in Cebu, Batangas, Ormoc, Bacolod, Iloilo and Tagbilaran.

Item 2. Business of Issuer

Description of Registrant

Principal Products and Services

CLIHC's core businesses, through its wholly-owned subsidiaries, are divided into: (i) Tankering, (ii) Passage, (iii) Freight, (iv) Tugboat services, and (v) Logistics Services.

Chelsea Shipping Corp.

Chelsea Shipping Corp. (CSC), incorporated on July 17, 2006, is engaged in maritime trade in the conveyance or carriage of petroleum products, goods, wares, and merchandise of every kind and description, including but not limited to general cargo handling, loading, transporting, discharging and storing, over oceans, seas, lakes, rivers, canals, bays, harbors, and other waterways.

CSC's wholly-owned subsidiaries are engaged in the following businesses:

- a. PNX-Chelsea Shipping Corp. (PNX-Chelsea), incorporated on February 2, 2011, is engaged in operating vessels for domestic trade for conveyance or carriage of petroleum products, goods, wares, and merchandise of every kind and description, to charter in and charter out any such vessels and to provide complete maritime services.
- b. Fortis Tugs Corporation (FTC), incorporated on April 8, 2013, is engaged in the towage and salvage of marine vessels and other crafts including cargoes upon seas, lakes, rivers, bays, harbors, and other waterways between the various ports of the Philippines. DGMSI, a wholly-owned subsidiary of FTC, operates, conducts, and provides tug and other marine services to all vessels, foreign or coastwise that dock and undock in the District Port of Davao and all other ports in the Philippines.
- c. Michael, Inc. (MI), incorporated on December 26, 1957, is engaged in the charter, hire or otherwise acquire LCTs, ships, barges, or vessels, together with equipment and furniture thereof.
- d. Bunkers Manila, Incorporated (BMI), incorporated on March 7, 2000, is engaged in operating interisland vessels for domestic trade, to charter in and charter out any such vessels and to provide complete marine services, as principal or agent to ship owners, ship operators and managers, and to any person, association, firm or corporation engaged in domestic marine and maritime business.
- e. Chelsea Ship Management & Marine Services Corp. (CSMMSC), incorporated on March 30, 2012, is engaged in ship management and is authorized to act as agent, broker, ship chandler or representative of foreign/ domestic shipping corporations and individuals for the purpose of managing, operating, supervising, administering and developing the operation of vessels belonging to or which are or may be leased or operated by said shipping corporations and individuals.
- f. Chelsea Marine Manpower Resources, Inc. (CMMRI), incorporated on June 9, 2016, is engaged in providing full and partial crewing for domestic and foreign vessels, and is authorized to act as authorized representative and crew manager of shipping companies, and to provide allied

- maritime services for said vessels and companies.
- g. Chelsea Dockyard Corp. (CDC), incorporated on January 8, 2018 and is engaged in the general business of building and repair of ships, boats and other kinds of vessels as well as in ship breaking activities.
- h. CD Ship Management and Marine Services Corp. (CDSMMSC), incorporated on March 14, 2018 and is engaged to carry on the business of ship management and to act as agent, broker, ship chandler or representative of foreign/domestic shipping corporations and individuals for the purpose of managing, operating, supervising, administering and developing the operation of vessels belonging to or which are or may be leased or operated by said shipping corporations and individuals and for such purpose, to act as principal in and hire the services of a local manning agent for the overseas employment for seamen, and to equip any and all kinds of ships, barges and vessels of every class and description owned by any shipping corporation.

Trans-Asia Shipping Lines, Incorporated

Trans-Asia Shipping Lines, Incorporated (Trans-Asia), incorporated on March 25, 1974, is engaged in transporting passengers and cargo within Philippine territorial waters and/or in the high seas.

Trans-Asia's wholly-owned subsidiaries are engaged in the following businesses:

- a. Oceanstar Shipping Corporation (OSSC), incorporated on July 6, 2006, is engaged in the hire, charter, purchase or otherwise acquires vessels, barges, tugboats, lighters or other vessels of any class or regular services of vessels, barges, tugboats, lighters, or other vessels to enter into contract for the carriage and shipment in bulk or otherwise, and to conduct the business of general lighterage, towing ship chandlering, shipbrokers, freight contractors, barge and lighter owners and operators, forwarding agents, and general cargo handling operations of any all kinds of cargo.
- b. Starsy Shoppe, Inc. (SSI), incorporated on March 31, 2005, is engaged in engaged in the purchase of all kinds of food and beverage products and merchandise, except rice and corn, locally and/or through importation for purposes of selling the same on retail or wholesale, either local and/or through importation.
- c. Dynamic Cuisine, Inc. (DCI), incorporated on June 21, 2000, is engaged in maintaining restaurants, coffee shops, refreshment parlors, cocktail lounges, and cooks, arranges, serves and caters goods, drinks, refreshments and other food or commodities commonly served in such establishments.
- d. Quality Metal & Shipworks, Inc. (QMSI), incorporated on November 28, 2007, is engaged in providing machining and mechanical works on ship machineries and industrial plants.
- e. Star Maritima Port and Allied Services, Inc. (SMPASI), incorporated on October 11, 2018, is engaged primarily in providing arrastre services.
- f. Big Hub Transport and Logistics Corp. (Big Hub), incorporated on November 14, 2018 engaged in the business of transporting by land persons and/or their baggage, cargo, goods merchandise or effects, and to own, lease or charter, offer for lease or charter or operate land vehicles such as, but not limited to buses, cars, jeeps or vans.

TASLI Services Incorporated

TASLI Services Incorporated was incorporated on September 10, 2019 and is engaged in the business of shipping agency and maritime operations and services. TASLI Services handles the operations of cargo vessels which operate from Manila with routes to Cebu and Davao and back.

Worklink Services, Inc.

Worklink Services, Inc. (WSI), established in February 1999, provides domestic logistics solution for various local industries. WSI's services are the following:

- a. Courier Document (via Air/Land) and Non-document (via Air/Land/Sea)
- b. Trucking Rental and hauling
- c. Warehousing warehouse rental, inventory management, pick and pack, online shipping

d. Special Projects – Account Management such as event management, manpower, in-store or trade merchandising/design set-up; and Drop Box Management such audit and encoding

Starlite Ferries, Inc.

Starlite Ferries, Inc. (SFI), incorporated on 26 August 1994, is engaged in the general business of domestic shipping to own and operate any class, type or description for domestic trade, to charter in and out any such vessels. SFI is one of the dominant shipping companies in the Batangas – Calapan and Roxas – Caticlan trade routes.

SFI has a wholly owned subsidiary, Starbites Food Services Corp., incorporated on 27 June 2018 and which was established to purchase all kinds of food and beverage products and merchandise, except rice and corn, locally and/or through importation, for purposes of selling the same on retail or wholesale locally.

On August 10, 2018 and October 22, 2018, SFI acquired all of the outstanding shares of stock of Southwest Gallant Ferries, Inc. (SGFI) and Southwest Premiere Ferries, Inc. (SPFI), respectively. Both companies are primarily engaged in the general business of domestic shipping; to own and operate vessel of any class, type or description for domestic trade; to charter in and out any vessel. Southwest Gallant Ferries, Inc. has been re-named Starlite Gallant Ferries, Inc. and Southwest Premiere Ferries, Inc. has been re-named Starlite Premiere Ferries, Inc.

Starbites Food Services Corp. incorporated on 27 June 2018, is engaged in the purchase of all kinds of food and beverage products and merchandise, except rice and corn, locally and/or through importation, for purposes of selling the same on retail or wholesale locally.

Precision Supply Chain Solution, Inc., incorporated on 28 December 2023, is engaged in the business of providing complete foreign and domestic end to end logistics, and distribution services for any and all kinds of goods including last mile delivery through the use of available motor vehicles and vessels, aircraft, and to operate the necessary warehouses in connection with said logistics and distribution services.

The Supercat Fast Ferry Corporation

The Supercat Fast Ferry Corporation incorporated on 20 June 2001 is engaged in the business of passenger transport. It operates 11 fastcrafts plying the routes of Cebu- Ormoc, Cebu-Tagbilaran, Batangas – Calapan, and Bacolod-Iloilo.

Revenue Contribution

The following table represents the revenue distribution of the key business segments of the Company:

| Services | Description of Services | Contribution to Sales |
|------------|--|-----------------------|
| Freight | This pertains to revenues generated from transporting cargo from loading port to discharge port. | 50% |
| Chartering | This consists mainly of charter income arising from the charter hire of its tankers and is recognized based on the type of charter agreement entered into, either under a time charter (TC), a continuing voyage charter (CVC), or bareboat agreement (BB). Charter fees also include standby charges, which represent fees charged upon failure of customer to utilize/dispatch the tanker within the allotted lay-time initially agreed upon with the customer. This is commonly referred to as demurrage. | 9% |

| Services | Description of Services | Contribution to Sales | | | |
|----------------------------------|---|-----------------------|--|--|--|
| Passage | Passage This pertains to revenues generated from ferrying passengers from the point of embarkation to the point of disembarkation. | | | | |
| Tugboat | These are fees arising from docking, undocking, shifting, towing, ferry services, tugboat usage and delivery services to marine vessels and other crafts. | 5% | | | |
| Logistics Services | This pertains to revenues generated from logistics, distribution and warehousing services. | 7% | | | |
| Sale of Goods and Services | This pertains to revenues generated from passage related sale of goods and services on board ship and land based stores. | 2% | | | |

Competition

A. Freight

The Company's Freight business is supported by its subsidiaries operating nationwide: Chelsea Shipping, Trans-Asia Shipping Lines and Starlite Ferries handle shipping of cargoes, while Worklink Services provides end-to-end logistics solutions through its 77 delivery trucks and 11,294 sq.m. of warehousing capacity.

The major competitors in the Freight sector are:

1. Philippine Span Asia Carrier Corp.

2. Moreta Shipping Lines, Inc.

3. IRIS Lines

4. Meridian Shipping and Container Carrier, Inc.

5. Oceanic Container Lines Inc.

6. Cokaliong Shipping Lines, Inc.

7. 2Go Group, Inc.

8. Lite Shipping Corporation

9. Gothong Southern Shipping Lines

10. Kho Shipping Lines Incorporated

B. Tankers

The transport of petroleum products is one of the essential businesses that propel the growth of the Philippine economy. There are approximately 7,400 islands in the country, of which more than half are inhabited. The populace needs fuel for transportation, electrical power, farming and other activities. It is the oil tankers and trucks which make sure that fuel is transported to places in our country where and when it is needed.

As of November 2023, the Maritime Industry Authority (MARINA) registered 187 oil tankers in the country, which have an average GRT of 1,071.10 and an average age of 21 years.

Below are the major competitors of CLIHC on the tanker business:

- 1. Magsaysay Tankers Group
- 2. SMC Shipping & Lighterage Corporation
- 3. Herma Shipping Group
- 4. Shogun Ships Co.
- 5. Swordfish Marine Corp./ Animo Marine Corp.

C. Tugboats

Tugboats are small, powerful boats that are used to maneuver vessels of larger size by pushing and

towing them. These are especially useful in narrow & difficult waterways and crowded ports. Although tugboats are usually utilized for docking & undocking procedures, they also have a wide range of applications including vessel rescue and steering structures without an independent propulsion system. Without tugboats, entry and exit of vessels from ports would be markedly less efficient and vessels would experience faster wear and tear.

According to the November 2023 records of the MARINA, there are 952 registered tugboats and dredgers/barges in the Philippines with an average GRT of 653.72 and an average age of 28 years. Majority of the smaller GRT tugboats hold a Bay & River trading license from the MARINA while bigger vessels hold a Coastwise license. The top two (2) industry players in the tugboat industry account for more than 24% of the total tugboats over 100 GRT.

CLIHC competitors in providing tugboat services include:

- 1. Harbor Star Shipping Services, Inc.
- 2. Malayan Towage and Salvage Corporation
- 3. Sedar Tug Services Corp.
- 4. Pilot-operated Tugs

D. Roll-on-Roll-off Passenger Ship/Ferry

Roll-On-Roll-Off-Passenger-ship/ferry (RoPax) refers to vessels that can accommodate passengers along with freight vehicle transport. Given the archipelagic nature of the country, RoPax vessels are vital in transporting people and goods across the different islands. Given their accessibility and capability of ferrying large amounts of goods and manpower, passenger and freight vessels are an integral part of the logistical backbone of the Philippines.

As of November 2023, there are 3,933 passenger vessels registered with the MARINA, with an average GRT of 115.69 and an average age of 6 years. As of the same period, there are 2,256 cargo vessels registered with the MARINA, with an average GRT of 2,256 and an average age of 18 years.

CLIHC's main competitors in RoPax segment include:

- 1. Cokaliong Shipping Lines, Inc.
- 2. Lite Shipping Corporation
- 3. Kho Shipping Lines Incorporated

Fast Craft Business

Fast crafts are high-speed catamarans which ferry passengers on short routes between islands.

CLIHC's main competitors in the fast craft business are:

- 1. Oceanjet Fast Ferries Corporation (Operator of Oceanjet Fast Crafts)
- 2. SRN Fast Seacrafts (Operator of Weesam Express Fast Crafts)
- 3. Grand Ferries (Operator of SeaCat Ferries)

Suppliers

The Company sources its vessel, fuel requirements and other supply domestically and internationally. The Company sources approximately 90% of its fuel requirements from Phoenix Petroleum Philippines, Inc.

The payment forms vary for each supplier. It ranges from Letter of Credit, drawn against payment, down payment, and various credit terms offered by supplier.

<u>Transactions with and/or Dependence on Related Parties</u>

In the ordinary course of its business, CLIHC and its subsidiaries engages in transactions with related parties and affiliates. It is the Company's policy to ensure that these transactions are entered on terms comparable to those available from unrelated third parties. This may consist but not limited to the following:

- i. Chartering services
- ii. Fuel purchases
- iii. Advances to/from related parties for working capital purposes

Currently, the Company sources approximately 90% of its fuel requirements from its affiliate – Phoenix Petroleum Philippines, Inc.

Employees

As of December 31, 2023, the Company has a total of 2,286 employees, 804 of which are crewmen and are stationed at various ports of operation, while the other 1,482 employees are office personnel or are members of support services.

Crewmen consist of captains, engineers, mechanics, divers, and able-bodied personnel. On the other hand, office personnel are comprised of the sales and marketing group, accounting and finance professionals, administrative services employees and the operations department.

A bachelor's degree in a relevant field is required of each one of the Company's directly-hired employees. For deck and engine crew, a MARINA-issued Qualification Document Certification is also mandated by the Company prior to employment.

Benefits received by employees include government-mandated benefits (Social Security System, Pagibig, and PhilHealth), rice subsidies, vacation leave of 15 days per year, health plans, and retirement pay. The Company supports employee development thru the conduct of in-house seminars, drills and training. Employees are enrolled in various technical, professional, management and leadership training, here and abroad. One of CLIHC's subsidiaries, Trans-Asia Shipping, has two (2) existing labor unions, one for its supervisors and one for its rank and file employees. Both unions have existing collective bargaining agreements ("CBA") valid from August 11, 2017 to August 10, 2022. On July 8, 2022, the separate CBAs for both unions were accordingly renewed effective August 11, 2022, valid until August 10, 2027. The relationship with the unions has been generally harmonious and there has been no incidence of labor strikes in the past three (3) years, up to the present. There is also no impending or threatened labor strike.

Risks Relating to the Company

The following are the key risks factors which may affect the operations of the Company:

• Maritime vessels are the Company's primary assets and, in the course of operation, are susceptible to maritime accidents.

Due to the nature of the shipping industry, the risk of collision is real. Collisions may result in extensive

damage to a vessel's hull, increasing its susceptibility to taking on water, which may result in the integrity of the vessel being compromised or even result in a complete loss of the vessel, environmental pollution, loss of life and damage to properties. Furthermore, when vessels are docked, they are secured to the harbor by use of the anchor, and a rope tied between the ship's stern and the berth. In times of strong winds and constant rain, these harnesses may break, thereby risking the safety of the ship.

To mitigate these risks, the Company ensures that its crew members have undergone the necessary orientation and training seminars on operations and safety. Furthermore, crewmen are required to complete quarterly safety training seminars, and yearly assessments to promote the progressive enhancements of their skills. The Company also conducts drills to ensure crew safety and minimize damage to property and the environment. For the drydock of its vessels, the Company utilizes shipyards with vast drydocking/repair experience and which observe internationally-accepted standards of safety.

• The Company operates in a regulated industry and its business is affected by the development and application of regulations in the Philippines.

Continued compliance with, and any changes in, environmental laws and regulations may adversely affect its results of operations and financial condition. The Company may fail to fulfill the terms of licenses, permits and other authorizations, or fail to renew them on expiration.

To address this risk, the Company ensures to diligently adhere with and closely monitor compliance with the terms of its licenses, permits and other authorizations. The Company likewise employs competent legal and operating personnel who regularly liaise with the various government agencies to ensure compliance by the Company with changes in environmental laws and regulations and monitor renewal of its licenses and permits.

• The Company's vessels are mechanical and are susceptible to breakdowns.

The Company's operations use mechanical vessels that are subject to regular mechanical wear and tear. The occurrence of mechanical failure can result in downtime and opportunity losses for the Company. To ensure that the Company's high service quality is maintained, the Company has a preventive maintenance system and drydocking program for its vessels. In the event of non-availability of its vessels, due to breakdown or other factors, the Company charters third party vessels to serve customer requirements.

• The shipping industry is highly competitive.

In order to maintain its market competitiveness, the Company must provide reliable and efficient service to its clients. The Company continues to improve its manpower complement by employing experienced and competent officers, and providing continuous training. The Company's clients prefer younger and well-maintained vessels and this necessitates significant capital expenditures by the Company on a regular basis. The Company has also formulated a re-fleeting plan and improved preventive maintenance system.

• Volatility of fuel prices impacts the operations of the Company.

Fuel is a key component of shipping operations. In cases of significant increases in fuel prices, the Company may not be able to automatically pass on to its clients the effects of these increases. Thus, the Company's gross margins may be adversely affected, reducing its profitability. To mitigate this risk, the Company maximizes its affiliation with P-H-O-E-N-I-X Petroleum Philippines, Inc. through access

to information on movement of global petroleum prices. This allows the Company to hedge prices for its fuel requirements necessary to protect its profitability.

• Changes in legal and regulatory environment.

The Company is engaged in the shipping transport business. As a result, the Company is required to hold a wide range of business permits and licenses. Compliance with these laws and regulations involve certain compliance costs, the failure of which can lead to the imposition of fines and sanctions, including the revocation of permits and licenses necessary for the conduct of the Company's business and activities. As these laws and regulations change from time to time, tougher regulations may be imposed in the future which may affect the conduct of the Company's business and operations.

Moreover, there can be no assurance that current laws and regulations applicable to the Company will not increase the costs of operating its vessels and facilities above currently projected levels or require future capital expenditures. Although the Company endeavors to maintain compliance with applicable laws and regulations the introduction or inconsistent application of, or changes in, the laws and regulations applicable to the Company's business could have a material adverse effect on its business, financial condition and results of operations. To address the foregoing risks, the Company, in conjunction with industry associations such as the Philippine Shipping Vessel Owners Association Inc. ("PHILSVOA") and Visayas Association of Ferry Boats and Coastwise Service Operators ("VAFCSO"), is actively engaged in policy advocacy causes for the promotion and development of the shipping transport industry in the country, tackling regulatory and policy issues and concerns faced by the industry and working to strengthen industry-government partnerships.

Furthermore, the Company employs competent legal and operating personnel, who regularly liaise with the various government agencies to ensure compliance by the Company with new regulations and exercise the requisite due diligence with respect to protecting the Company's business, financial condition, and results of operations from the aforementioned risks while still complying with the applicable laws and regulations. In addition, the Company on a case-to-case basis engages external counsel to provide specialized legal advice and service.

Effects of Existing or Probable Governmental Regulations on the Business

The Company believes that it complies with relevant laws, rules and regulations for all the business activities that it is currently engaged in. The Company cannot provide assurance that new rules and regulations will not be enacted or that existing rules and regulations will not be applied in a manner that could limit or curtail further expansion or development.

Additionally, new rules and regulations that may be enacted may increase the Company's operating costs and may adversely affect the Company's results of operations and financial condition.

Costs and Effect of Compliance with Environmental Laws

The Company incurred ₱ 14,166,809.18 and ₱ 8,537,598.90 for 2023 and 2022, respectively for costs relating to compliance with environmental laws as required by the MARINA. This pertains to daily waste management expenses.

Item 3. Properties

The Group owns various tankers, barges, RoPax, cargo vessels, tugs and fastcrafts which are utilized in its business. The following table sets forth information on these vessels that each company owns as of December 31, 2023.

| Name of Vessel | Registered Owner | Year Built | Туре |
|-------------------------------|---------------------|---------------|-----------------------------------|
| 1. M/T Chelsea Providence | CSC | 2013 | Medium Range Tanker |
| 2. M/T Chelsea Cherylyn | CSC | 2009 | White Oil, Carrier, Tanker |
| 3. M/T Chelsea Denise** | CSC | 1985 | Black / White Oil Carrier, Tanker |
| 4. M/T Chelsea Resolute** | CSC | 1979 | White Oil, Carrier, Tanker |
| 5. M/T Chelsea Enterprise | CSC | 1985 | Black Oil Tanker |
| 6. M/T Chelsea Excellence | CSC | 1998 | White Oil, Carrier, Tanker |
| 7. M/T Chelsea Intrepid** | CSC | 1994 | Black Oil Tanker |
| 8. M/T Chelsea Denise II | PNX – CSC | 2012 | Black / White Oil Carrier, Tanker |
| 9. M/T Chelsea Dominance | PNX – CSC | 2016 | Product Oil Tanker |
| 10. M/T Great Princess | PNX – CSC | 2013 | Oil/Chemical Tanker |
| 11. M/T Chelsea Endurance | PNX – CSC | 2006 | Product Oil Tanker |
| 12. M/T Chelsea Charlize | PNX – CSC | 2015 | Product Oil Tanker |
| 13. MV St. Nicholas of Myra** | PNX – CSC | 1998 | General Cargo |
| 14. M/T Ernesto Uno** | MI | 1979 | White Oil, Carrier, Tanker |
| 15. M/T Jasaan** | MI | 1990 | Black Oil Carrier, Tanker |
| 16. M/T BMI Patricia*** | BMI | 1981 | Black Oil Carrier, Tanker |
| 17. MV Trans Asia 1* | Trans Asia | 1980 | Passenger Ship |
| 18. MV Trans Asia 2** | Trans Asia | 1977 | Passenger Ship |
| 19. MV Trans Asia 3** | Trans Asia | 1989 | Passenger Ship |
| 20. MV Trans Asia 8 | Oceanstar | 1984 | Passenger Ship |
| 21. MV Trans Asia 10** | Trans Asia | 1979 | Passenger Ship |
| 22. MV Asia Philippines** | Trans Asia | 1975 | Passenger Ship |
| 23. MV Trans-Asia 18 | Trans-Asia | 1998 | Passenger Ship |
| 24. MV Trans-Asia 19 | Trans-Asia | 2018 | Passenger Ship |
| 25. MV Trans Asia 12 | Trans Asia | 1998 | Container Cargo Ship |
| 26. MV Trans Asia 15** | Trans Asia | 1995 | Container Cargo Ship |
| 27. MV Trans-Asia 16** | Trans-Asia | 1996 | Container Cargo Ship |
| 28. MV Trans-Asia 17** | Trans-Asia | 1999 | Container Cargo Ship |
| 29. MV Asia Pacific** | Trans Asia | 1981 | General Cargo Ship |
| 30. MV Trans-Asia 21 | Trans-Asia | 2021 | Passenger Ship |
| 31. M/Tug Fortis I | FTC | 1994 | Tugboat |
| 32. M/Tug Fortis II** | FTC | 1990 | Tugboat |
| 33. M/Tug Fortis III | FTC | 1972 | Tugboat |
| 34. M/Tug Fortis V | FTC | 1984 | Tugboat |
| 35. M/Tug Fortis VI | FTC | 1989 | Tugboat |
| 36. M/Tug Fortis VII | FTC | 1984 | Tugboat |
| 37. M/Tug Fortis VIII | FTC | 1984 | Tugboat |
| 38. M/Tug Fortis IX** | FTC | 2009 | Tugboat |
| 39. M/Tug Fortis X | FTC | 1988 | Tugboat |
| 40. M/Tug Fortis XI**** | FTC | 1988 | Tugboat |
| 41. M/Tug Fortis XII | FTC | 1988 | Tugboat |

| Name of Vessel | Registered Owner | Year Built | Туре |
|---|---------------------|---------------|--------------------------|
| 42. M/Tug Fortis XV | FTC | 1987 | Tugboat |
| 43. M/Tug Samal | DGMSI | 1974 | Tugboat |
| 44. M/Tug Pindasan | DGMSI | 1981 | Tugboat |
| 45. M/Tug Sigaboy | DGMSI | 1971 | Tugboat |
| 46. M/Tug Orishima**** | FTC | 1988 | Oil Pollution Tugboat |
| 47. M/Tug DavTug XI**** | DGMSI | | Tugboat |
| 48. MV Starlite Pacific | SFI | 1983 | Passenger and Cargo Ship |
| 49. MV Starlite Annapolis** | SFI | 1982 | Passenger and Cargo Ship |
| 50. MV Starlite Jupiter | SFI | 1989 | Passenger and Cargo Ship |
| 51. MV Starlite Pioneer | SFI | 2015 | Passenger and Cargo Ship |
| 52. MV Starlite Tamaraw** | SFI | 1981 | Cargo Ship |
| 53. MV Starlite Eagle | SFI | 2016 | Passenger and Cargo Ship |
| 54. MV Starlite Reliance | SFI | 2015 | Passenger and Cargo Ship |
| 55. MV Starlite Saturn | SFI | 2016 | Passenger and Cargo Ship |
| 56. MV Starlite Archer | SFI | 2017 | Passenger and Cargo Ship |
| 57. MV Starlite Venus | SFI | 2021 | Passenger and Cargo Ship |
| 58. MV Starlite Sprint 1 | SFI | 2019 | Fastcraft |
| 59. MV SWM Salve Regina | SGFI | 2018 | Passenger and Cargo Ship |
| 60. MV Stella Maris | SGFI | 2019 | Passenger and Cargo Ship |
| 61. MV Trans-Asia 20 (Starlite Phoenix) | SGFI | 2019 | Passenger and Cargo Ship |
| 62. MV SWM Stella del Mar | SPFI | 2018 | Passenger and Cargo Ship |
| 63. St. Uriel** | Supercat | 1992 | Fastcraft |
| 64. St. Sealthiel | Supercat | 2000 | Fastcraft |
| 65. St. Jhudiel** | Supercat | 1996 | Fastcraft |
| 66. St. Braquel | Supercat | 1996 | Fastcraft |
| 67. St. Emmanuel** | Supercat | 1998 | Fastcraft |
| 68. St. Camael | Supercat | 2017 | Fastcraft |
| 69. St. Sariel | Supercat | 2017 | Fastcraft |
| 70. St. Micah** | Supercat | 1990 | Fastcraft |

^{*} Damaged / Retired

Except as indicated above, as of the date of this Information Statement, all of the above-mentioned vessels are in good working condition.

Further, Trans-Asia owns a 1,509.28 sq.m. land located at M.J. Cuenco Ave. corner Osmeña Blvd., Brgy. San Nicholas, Cebu City and a building constructed thereon with a total floor area of 2,940 sq.m., which houses Trans-Asia Shipping's main office. Trans-Asia also owns three (3) container yards located at Quezon Blvd. within Piers 4 and 5, North Reclamation Area, Brgy. Cebu Port Center, Cebu City, and in Macabalan, Cagayan de Oro with an aggregate area of 14,904 sq.m.

In May 2018, the Company purchased a parcel of land at Ligid Tipas, Taguig City with an area of 25,335 sq.m. which will be the site of a warehouse facility being constructed by its subsidiary Worklink Services, Inc. Some of the vessels and real estate properties owned by CLIHC and its Subsidiaries are

^{***} For conversion to Water barge

^{**} On Drydock as of December 31, 2023

^{****} Not operational

used to secure long-term loans. The details of these loans are as follows:

Secured Term Loans

| | | | | | Outstandi | ng Balance |
|--|------------|--|----------|---------------|------------------|-------------------|
| | | | | Interest | | 2022 (As restated |
| | Notes | Security | Terms | Rates | 2023 | - see Note 2) |
| China Banking Corporation (CBC) | | Real Estate Mortgage (REM), | | | | |
| Crima barriang corporation (coc) | | Continuing Suretyship, MT Chelsea | | | | |
| | | Great Princess, MT Chelsea | | | | |
| | | Charlize, MT Chelsea Resolute. | | | | |
| | | | | | | |
| | | MT Chelsea Enterprise, MT Chelsea | | | | |
| | | Excellence, MT Chelsea Ernesto | | | | |
| | | Uno, MT Chelsea Jasaan | _ | | | |
| | (b.1) | Assignment of receivables | 7 years | 5.00% | P 1,926,396,728 | P 1,926,396,728 |
| Development Bank of the Philippines (DBP) | | MT Chelsea Providence, MT Chelsea Cherylyn, MV Starlite Stella Maris, | | | | |
| | (f.4) | Corporate/Continuing Suretyship | 15 years | 5.00% | 1,818,060,107 | 1,820,060,107 |
| Philippine Business Bank (PBB) | (c.2) | MV Eagle, MV Archer, MV Saturn | 8 years | 3.00% - 7.00% | 823,893,366 | 855,856,717 |
| CBC | (b.3) | REM | 15 years | 7.25% | 800,000,000 | 800,000,000 |
| Amalgamated Investment Bancorporation (AIB) | (i) | Unsecured | 9 years | 6.48% | 576,851,371 | |
| DBP | (f.3) | Trans - Asia 16, 17 and 18 | | | | |
| | | Corporate/Continuing Suretyship | 15 years | 5.00% | 549,807,588 | 549,807,588 |
| PBB | (c.4) | MV Salve Regina | 8 years | 3.00% - 7.00% | 467,888,754 | 491,555,017 |
| DBP | (f.1) | Corporate/Continuing Suretyship | | | | |
| | | MV Pioneer, MV Reliance | 15 years | 5.00% | 450,514,006 | 450,514,006 |
| P88 | (c.1) | MT Chelsea Dominance | • | | | |
| | . , | MT Chelsea Endurance | 8 years | 3.00% - 7.00% | 442,696,689 | 442,696,689 |
| Asia United Bank (AUB) | (d.2) | MTug Fortis I, MTug Fortis II | | | , , | |
| , | / | MTug Fortis III, Mtug Fortis V | | | | |
| | | MTug Fortis VI, Mtug Fortis VII | | | | |
| | | MTug Fortis IX, Mtug Fortis X | 6 years | 4.00% | 425,000,000 | |
| DBP | (f.2) | Corporate/Continuing Suretyship | 0 102.3 | 4.55% | 425,000,000 | |
| | () | MV St. Nicholas of Mvra | | | | |
| | | Assignment of receivables | 15 years | 5.00% | 415,100,000 | 496.802.412 |
| BDO Unibank, Inc. (BDO) | | Trans - Asia 1, 8, 9 and 10, CY3 | 25 /02.5 | 3.50.2 | 425,200,000 | 450,002,422 |
| boo ombanic, inc. (bbo) | (=) | REM, Continuing suretyship | 6 years | 6.50% | 383,548,077 | 386,207,130 |
| | (-) | new, continuing suretyship | o years | 0.30% | 303,340,077 | 300,207,130 |
| PB8 | (c.3) | MV Stella Del Mar | 8 years | 3.00% - 7.00% | 314,848,713 | 331,727,800 |
| DBP | (f.5) | Corporate/Continuing Suretyship | | | | |
| | | MV St. Camael and MV St. Sariel | 15 years | 5.00% | 300,086,565 | 300,086,565 |
| Mega International Commercial Bank Co. (MICBC) | (e) | Pledge of shares, Continuing Suretyship | 5 years | 6.37% | 247,500,000 | 247,500,000 |
| Robinsons Bank Corporation (RBC) | (e) | Pledge of shares, Continuing Suretyship | 5 years | 6.37% | 247,500,000 | 247.500.000 |
| CTBC Bank (Phils) Inc. (CTBC) | (e) | Pledge of shares, Continuing Suretyship | 5 years | 6.37% | 247,500,000 | 247,500,000 |
| Union Bank of the Philippines (UB) | (i) | Continuing Suretyship | 9 years | 3.00% | 198,000,000 | |
| First Commercial Bank, Ltd. (FCB) | (e) | Pledge of shares, Continuing Suretyship | 5 years | 6.37% | 165,000,000 | 165,000,000 |
| CBC | (b.2) | Trans - Asia 2, 3, 5, 12 and 15 | 10 years | 5.75% | 161,393,098 | 162,407,407 |
| Rizal Commercial Banking Corp. | (g) | Starlite Sprint I | 7 years | 9.50% | 105,074,977 | 105.074.977 |
| PB8 | (c.5) | Pledge of shares of stocks | 8 years | 11.00% | 52,788,650 | 137,494,000 |
| AUB | | MTue Fortis IX. MTue Fortis X. | | | | |
| | (d.1) | Assignment of receivables | 7 years | 8.02% | 23,049,963 | 30,190,922 |
| AUB | | MTug Fortis VI, MTug Fortis VII | | | | |
| AUB | (d.1) | MTug Fortis VIII, Assignment of receivables MTug Fortis III and MTug | 7 years | 8.11% | 20,845,468 | 31,269,933 |
| | (d.1) | Fortis V, Assignment of receivables | 7 years | 5.56% | 7,613,562 | 18.083.329 |
| Makabayan Holdings, Inc. (MHI) | | Oroport Shares | 6 months | 5 to 15% | 200,000 | 335,288,970 |
| 8H Capital Asia Growth Fund | (k) (h) | Unsecured | 5 years | 9.00% | | 105,225,000 |
| | 4-7 | | | | 11,170,957,683 | 10.684.245.297 |
| Net premium (discount) on loans payable | | | | | (175,743,178) | (66,005,034) |
| nes premion (discount) on idens payable | | | | | 1/3,/43,1/0 | 00,005,034 |
| | | | | | P 10,995,214,505 | P 10,618,240,263 |

Secured Bank Loans

| | | | Interest | | Outstanding Balance | | | |
|-------------------------------|---|----------------|----------------|---|---------------------|-----|---------------|--|
| | Security | Terms | Rates | 3 | 2023 | -2 | 2022 | |
| Landbank of the Philippines | MT Chelsea Intrepid MT BMI Patricia Assignment of receivables | | | | | | | |
| | Continuing suretyship | 90 days | 3.00 -6.75% | P | 1,327,834,768 | P | 1,336,460,600 | |
| Primary Institutional Lenders | MV TA21 and Pledge of shares | 30 to 180 days | 1,00 to 10,00% | | 608,109,693 | | 1,422,956,791 | |
| CBC | Trans-asia 2, Trans-Asia 3, | | | | | | | |
| | Trans-Asia 5, Trans-Asia 12, | | | | | | | |
| | Trans-Asia 15 | 60 days | 5.75% | | 500,000,000 | | 500,000,000 | |
| PBB | Unsecured | 180 days | 7.50% | | 485,000,000 | | 665,000,000 | |
| Pentacapital | Assignment of receivables | 360 days | 7.00% | | 209,678,517 | | 210,970,653 | |
| UB | Continuing suretyship | 360 days | 4.50% | 8 | | (3) | 198,000,000 | |
| | | | | P | 3,130,622,977 | P | 4,333,388,044 | |

Item 4. Legal Proceedings

In the course of the Group's business, it has been involved in legal proceedings both as plaintiff and defendant. The Company's management believes that an adverse resolution in such cases will not materially affect the financial position of the Company. The Company is not involved in any legal or

arbitration proceedings (including any such proceedings that are pending or threatened of which the Company is aware) which it believes may have a material adverse effect on the financial position of the Company.

The following are the material legal proceedings which the Company is currently involved in:

a. Michael, Incorporated vs. Pilipinas Kao Incorporated, Civil Case No. 37046, Regional Trial Court of Cebu City; (b) Pilipinas Kao, Inc. vs. Michael, Inc., Civil Case No. 37180, Regional Trial Court of Cebu City.

These consolidated cases which were filed in September 2010, refer to the Complaint of MI against Pilipinas Kao, Inc. ("PKI") for Collection of Sum of Money and Damages with Prayer for Preliminary Attachment, and PKI's Complaint against MI for Specific Performance, Reimbursement and Damages.

The transactions subject of the complaints refers to the Charter Agreement between MI and PKI whereby MI agreed to transport on its vessel M/Tkr Ernesto Uno the crude coconut oil ("CCO") of PKI. The Charter Agreement was for a period of two (2) years from January 8, 2009 to January 7, 2011, and the agreed Charter Rate was ₱2,050,000 per month. From December 2009 to July 2010, MI transported PKI's CCO from Mindanao to various ports of destination, and accordingly billed PKI Charter Fees in the amount of ₱15,921,666.67. However, PKI refused to pay the Charter Fees on its allegation that the CCO transported by MI was contaminated with seawater. In its Answer to PKI's Complaint, MI alleged that it proposed several plans to PKI to resolve the alleged contamination but the same were refused by PKI. As these cases have been consolidated, they are being jointly heard.

Michael, Inc. filed its Formal Offer of Exhibits on March 16, 2000. PKI presented its VP For Finance and Administration on December 14,2022. Pursuant to the Order dated June 19, 2023, Michael, Inc. filed its Memorandum in a draft Decision format. The case is now submitted for decision of the court.

b. Fortis Tugs Corporation vs. Marinemax Shipping Corporation and Vicente Sandoval, Jr., Civil Case No.027, Regional Trial Court of Taguig City.

This Complaint, which was filed on March 23, 2016, seeks to recover from defendants the sum of ₱11,613,082.78, which represents payment for the tugboat services rendered by the plaintiff to the defendants from the period November 2013 to October 2015. The plaintiff has a prayer for the issuance of a Writ of Preliminary Attachment against the properties of the defendants on the ground that the latter are guilty of fraud in issuing checks to the plaintiff in payment of their obligations and thereafter issuing a stop payment order on the said checks. Plaintiff also prayed for the grant of Exemplary Damages in the amount of ₱100,000 and Attorney's Fees in the same amount.

Defendants filed a Motion to Dismiss the Complaint filed by Fortis Tugs, while the plaintiff filed its Motion to Declare Defendants in Default. Both Motions have been submitted for resolution. Plaintiff has also filed its Motion for Issuance of a Warrant of Arrest against defendant Vicente Sandoval and is awaiting resolution of the same.

c. Ryan Subong et.al. vs. Trans-Asia Shipping Lines, Inc., Civil Case No, 26205, Regional Trial Court of Iloilo City

The original Complaint was filed by 79 plaintiffs on April 11, 2000. Plaintiffs were the passenger-survivors and heirs of the casualties of the sinking of MV Asia South Korea which sank off the vicinity of Bantayan Island en route to Iloilo on December 23, 1999. Their total claim for damages is in the amount of ₱380,000,000.00. An Amended and Second Amended Complaint were filed in April and August 2000 respectively. Defendant Trans- Asia Shipping's main defense is that the cause of the

accident was force majeure as the vessel was seaworthy and properly manned at the time of accident.

On April 18, 2013, the Regional Trial Court issued its Decision ordering Trans-Asia Shipping to pay \$\int 801,000.00\$ for 4 deaths and \$\int 585,000.00\$ for 13 survivors or a total of \$\int 1,386,000.00\$. Although Trans-Asia Shipping offered to pay in accordance with the Decision, not a single plaintiff accepted payment. Instead, some of the plaintiffs filed their Motion for New Trial, some filed Motion of Reconsideration of the Decision, and some filed their Notice of Appeal. The trial court issued an Order granting new trial for two plaintiffs and set the hearing for reception of evidence for said plaintiffs. The trial court also issued its Order dated March 22, 2016 modifying the award of damages to \$\int 8,865,399.96\$ for four deaths and 11 survivors, plus 15% interest on the total monetary award. Trans-Asia Shipping filed its Motion for Reconsideration of the two Orders, which was denied by the trial court. Trans-Asia Shipping has filed its Notice of Appeal. At the May 17, 2017 hearing, plaintiff manifested that they are willing to study the settlement of the case.

In August 2017, the parties signed a Compromise Agreement whereby Trans-Asia Shipping paid the total amount of ₱8,839,313.95 for thirteen 13 Complainants (4 Deaths and 9 Survivors). In October 2017, another three (3) plaintiffs signed a Compromise Agreement whereby Trans-Asia Shipping paid the total amount of ₱594,250.00. On October 6, 2017, the trial court issued its Orders approving the two Compromise Agreement and declaring the case as CLOSED AND TERMINATED insofar as the 16 Complainants are concerned.

Two (2) Complainants, Kenneth Sherwin Chu and Raquel Cometa, signed a Compromise Agreement and accepted the settlement amount of ₱170,775.00 each. Defendant Trans-Asia is currently working for the settlement of the last remaining Complainant, with a probable settlement in the amount of not more than ₱200,000.00. To date, no Compromise Agreement has been reached yet with the last remaining Complainant.

d. Nelly A. Gangoso, et. al. vs. Trans-Asia Shipping Lines, Inc., Civil Case No. CEB-36075, Regional Trial Court of Cebu City.

This Complaint was filed by 5 plaintiffs on October 2009 arising from the sinking of MV Asia South Korea. A Compromise Agreement dated June 18, 2013 was entered into by four of the plaintiffs pursuant to which said plaintiffs agreed to withdraw their claims against Trans-Asia Shipping in return for the payment by defendant of the amount of ₱75,000.00 each to said plaintiffs. Plaintiff Nelly A. Gangoso pursued this case against Trans-Asia Shipping. Plaintiff Nelly Gangoso and defendant Trans-Asia have completed the presentation of their respective documentary and testimonial evidence. Plaintiff has filed her Memorandum, and defendant was supposed to file its Memorandum on April 28, 2017. On May 28, 2017, a Decision was issued by the trial court, awarding a total of ₱1,050,000 in favor of the plaintiff. Trans-Asia filed its Motion for Reconsideration of the said Decision and when the same was denied, Trans-Asia filed its Appeal which is now pending resolution by the Court of Appeals.

In December 2019, in accordance with the directive of the Court of Appeals, Defendant Trans-Asia filed its Appellant's Brief.

On March 9, 2022, Trans-Asia received the Decision of the Court Of Appeals affirming the Decision of the Regional Trial Court (RTC) Branch 23, Cebu City. On March 24, 2022, Trans-Asia filed a Motion for Reconsideration, and on December 7, 2022, it received the Resolution of the Court of Appeals denying its Motion for Reconsideration. On December 19, 2022, Trans-Asia filed with the Supreme Court a Motion for Single Extension to file a Petition for Review on Certiorari under Rule 45 of the Rules of Court. On January 20, 2023, Trans-Asia filed with the Supreme Court a Verified Petition for Review on Certiorari. While the case is pending in the Supreme Court, Trans-Asia informed the Complainant that Trans-Asia is willing to settle based on the judgment of the lower court in the amount of PhP1,050,000.

However, the Complainant who expected a higher computation, opted to wait for the decision of the Supreme Court. On November 20, 2023, the Supreme Court denied Trans-Asia's Petition For Review on Certiorari and sustained the award of the lower court in the amount of PhP1,050,000, which Trans-Asia will pay.

e. Trans-Asia Shipping Lines, Inc. vs. Philippine Fire and Marine Insurance Corporation, et.al. Civil Case No. 39098, Regional Trial Court of Cebu City.

This Complaint was filed by Trans-Asia in September 2012 to collect the insurance proceeds arising from the sinking of MV Asia Malaysia, which proceeds are in the approximate amount of ₱120,000,000. Said Complaint was filed when defendant Philippine Fire only offered to pay the amount of ₱50,000,000. Defendant Philippine Fire filed its Motion to Dismiss the complaint on the ground of lack of jurisdiction and insufficient docket fees paid. When said Motion to Dismiss was denied, defendant Philippine Fire filed a Petition for Certiorari with the Court of Appeals in December 2014. Said Petition for Certiorari was dismissed by the Court of Appeals on June 28, 2016. On March 30, 2017, the regional trial court issued an Order setting the case for pre-trial on June 9, 2017. At the 9 June hearing, the case was remanded to the Executive Judge for transfer to Branch 11, which is the only commercial court in Cebu City. At Branch 11, Philippine Fire filed a Motion to Suspend Proceedings attaching the Notice of Stay Order issued by the Insurance Commission. Trans-Asia filed its Opposition to Philippine Fire's Motion to Suspend Proceedings. The Regional Trial Court (Branch XI) of Cebu City, issued an Order on 14 July 2022 suspending the proceedings until the Stay Order is lifted or the case before the Insurance Commission is terminated.

Item 5. Submission of Matters to a Vote of Security Holders

There were no matters submitted to a vote of security holders during the fourth quarter of this calendar year covered by this report.

III. MARKET PRICE OF AND DIVIDENDS ON THE REGISTRANT'S COMMON EQUITY

Item 1. Principal market where the registrant's common equity is traded

The Company's common shares are traded at the Philippine Stock Exchange ("PSE") beginning August 8, 2017. The high and low sale prices of each quarterly period for year 2023 are as follows:

| | 20 | 023 | 20 | 22 | 20 | 21 | 20 | 20 | 20 | 19 | 20 | 18 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Period | High | Low |
| 1Q | 1.17 | 1.13 | 1.61 | 1.56 | 3.28 | 3.17 | 5.89 | 1.91 | 7.2 | 5.59 | 9.79 | 7.00 |
| 2Q | 1.05 | 1.03 | 1.39 | 1.32 | 3.14 | 3.08 | 4.29 | 2.49 | 8.74 | 5.08 | 8.56 | 6.45 |
| 3Q | 1.26 | 1.23 | 1.36 | 1.25 | 2.22 | 2.13 | 4.65 | 4.01 | 9.36 | 6.22 | 7.76 | 5.43 |
| 4Q | 1.50 | 1.46 | 1.2 | 1.15 | 1.67 | 1.6 | 5.39 | 5.1 | 7.18 | 4.73 | 9.77 | 4.4 |

As of August 12, 2024, the market capitalization of the Company, based on the closing price of ₱1.22 per share, was approximately ₱2.77 Billion.

Item 2. Holders

The following are the top registered holders of the Company's securities based on the records as of July 31, 2024:

| Name of Stockholders | Number of shares held | % to Total |
|--|-----------------------|------------|
| Udenna Corporation | 1,650,384,605 | 72.551 |
| PCD Nominee Corporation (Filipino) | 528,535,267 | 23.225 |
| Metropolitan Bank & Trust Company Trust Banking Group | 68,636,000 | 3.017 |
| PCD Nominee Corporation (Non-Filipino) | 15,627,625 | 0.698 |
| Metropolitan Bank & Trust Company Trust Banking Group | 5,296,000 | 0.233 |
| Members of Board of Trustees of the Private Education | 3,859,000 | 0.170 |
| Caroline G. Taojo | 800,000 | 0.035 |
| Eggnest Property Corp. | 770,000 | 0.034 |
| Noe B. Taojo | 400,000 | 0.018 |
| Joaquin Chua | 100,000 | 0.004 |
| Elvira M. Cruz or Bernardo A. Cruz | 100,000 | 0.004 |
| Clive C. Kian | 50,000 | 0.002 |
| Rudy B. Manguiat or Mary Aileen C. Manguiat | 50,000 | 0.002 |
| Goldclass, Inc. | 35,000 | 0.002 |
| Jharna P. Chandnani | 30,000 | 0.001 |
| Mely Ngo Lim | 30,000 | 0.001 |
| Christopher Vincent J. Kokseng or Mery Jean G. Kokseng | 15,000 | 0.001 |
| Myra P. Villanueva | 10,800 | 0.000 |
| Carlos Catangue Chua | 9,300 | 0.000 |
| Rijohn R. Opon | 9,300 | 0.000 |
| Milagros P. Villanueva | 7,300 | 0.000 |
| Myrna P. Villanueva | 7,300 | 0.000 |
| Marietta V. Cabreza | 5,000 | 0.000 |
| Percival Cirilo Samodio Flores | 1,000 | 0.000 |
| Alexander S. Timbol | 100 | 0.000 |
| Owen Nathaniel S. Au ITF: Li Marcos Au | 10 | 0.000 |
| Eduardo A. Bangayan | 1 | 0.000 |
| Miguel Rene A. Dominguez | 1 | 0.000 |
| Jesus S. Guevara II | 1 | 0.000 |
| Gener T. Mendoza | 1 | 0.000 |
| Gilbert Gabriel Flores Santa Maria | 1 | 0.000 |
| Arthur Kenneth L. Sy | 1 | 0.000 |
| Cherylyn C. Uy | 1 | 0.000 |
| Efren E. Uy | 1 | 0.000 |
| TOTAL | 2,274,768,615 | 100.000% |

Item 3. Dividends

The Company's dividend policy is to declare at least 20% of its prior year's net income as dividends, whether in stock or in cash or a combination of both, subject to the existence of unrestricted retained earnings, CLIHC's financial condition, as well as requirements of applicable laws and regulations, the terms and conditions of our existing loan facilities, and the absence of circumstances that may restrict the payment of such dividends.

Each holder of a common share is entitled to such dividends as may be declared in accordance with the Company's dividend policy. The Company's current dividend policy entitles holders of common shares to receive dividends based on the recommendation of the Board of Directors. Such recommendation will consider such factors as operating expenses, implementation of business plans,

and working capital.

The Company has not declared dividends for the years ended December 31, 2023, 2022, 2021, 2020, 2019 and 2018.

Item 4. Recent sale of securities

On September 20, 2022, the Corporation executed a Subscription and Debt Conversion Agreement with The Members of the Board of Trustees of the Private Education Retirement Annuity Association (PERAA), and on September 5, 2023 the Corporation executed Subscription and Debt Conversion Agreements with Metropolitan Bank & Trust Company – Trust Banking Group (MBTC), as part of the Corporation's liability management exercise for restructuring of its outstanding loans and obligations. Pursuant to these Subscription Agreements, the total shares of the Corporation issued to PERAA was 3,859,000 while 73,932,000 shares of the Corporation were issued to MBTC. The shares were issued to MBTC on October 5, 2023 and to PERAA on October 12,2023.

Item 5. Corporate Governance

The Company adopted a Manual of Corporate Governance (the "Manual") to ensure its compliance with the leading practice on good corporate governance and related Philippine SEC rules and regulations. The Manual was approved and adopted by its Board of Directors and deemed effective as of March 27, 2017.

The Manual features the following provisions:

- *Protection of investors.* The Manual provide for shareholders' rights and protection, investor relations and a disclosure system to ensure transparency and accountability.
- Board of Directors and Management. The detailed qualifications and disqualifications, duties, functions and responsibilities of the Board and executive officers are also enumerated in the Manual.
- Checks and balances. The Manual contains the vision, strategic objectives, key policies, procedures
 for the management of the Company, and mechanisms for monitoring and evaluating
 management's performance.
- Compliance with the Manual. The appointment of a Compliance Officer to monitor compliance with and violations of the Manual is also provided.
- Creation of committees. The Manual mandates the creation of the Nomination Committee, the Audit Committee, the Corporate Governance Committee, the Board Risk Oversight Committee and the Related Party Transaction Committee, to ensure the performance of certain important functions of the Board and of Management.

The Company will continue to improve its corporate governance, and will amend, the Manual as may be necessary.

ANNEX E 2023 AUDITED FINANCIAL STATEMENTS



STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The management of Chelsea Logistics and Infrastructure Holdings Corp and its subsidiaries (the Group) is responsible for the preparation and fair presentation of the consolidated financial statements, including the schedules attached therein, for the years ended December 31, 2023, 2022 and 2021 in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements, including the schedules attached therein, and submits the same to the stockholders or members.

Punongbayan & Maullo, the independent auditors appointed by the stockholders, has audited the consolidated financial statements of the Group in accordance with Philippine Standards on Auditing, and in their report to the stockholders or members, have expressed their opinion on the fairness of presentation upon completion of such audit.

DENNIS A. UY

Chairman of the Board TIN 172-020-135

CHRYSS ALFONSUS V. DAMLLY

President and CEO TIN 913-898-959

IGNACIA S. BRAGA IV
Chief Financial Officer

TIN 108-038-078

AUG 0 2 2024

SUBSCRIBED AND SWORN to before me this _

day of

2024 at Taguig City,

affiants exhibited to me their respective TIN.

Doc. No. /

Page No. 36

Series of 2024

ATTY. ROMEO M. MONFOR

Notary Public Fuy of Makat Until December 31, 2025

Appointment of M-032(2024-2025)

PTR No. 10073901 Jan. 2, 2024 Makati City IBP No. 391530-Jan. 3, 2024 Pasig City / Roll No. 27932 MCLE NO. VII-0027570 issued April 3, 2023

101 Urban Ave., Campos Rueda Bldg.

HEADINGFICE O MANILA PRINCELLI CITY



Report of Independent Auditors

Punongbayan & Araullo 20th Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City

T +63 2 8988 2288

Philippines

The Board of Directors and Stockholders
Chelsea Logistics and Infrastructure Holdings Corp. and Subsidiaries
(A Subsidiary of Udenna Corporation)
Stella Hizon Reyes Road
Bo. Pampanga, Davao City

Opinion

We have audited the consolidated financial statements of Chelsea Logistics and Infrastructure Holdings Corp. and Subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2023 and 2022, and the consolidated statements of profit or loss, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2023, and notes to consolidated financial statements, including material accounting policy information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2023 and 2022, and its consolidated financial performance and their consolidated cash flows for each of the three years in the period ended December 31, 2023 in accordance with Philippine Financial Reporting Standards (PFRS).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



Emphasis of Matter

We draw attention to Note 1 to the consolidated financial statements, which describes management's assessment of the continuing impact on the Group's consolidated financial statements of the business disruptions brought by the impact of the Russia-Ukraine conflict, and the increasing liquidity risk arising from the Group's high debt-leveraged status. Our opinion is not modified in respect of this matter.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

(a) Revenue Recognition

Description of the Matter

The Group's revenues, which is comprised significantly of freight revenues, charter fees, passage fees, rendering of services and tugboat fees, amounted to P7,047.7 million for the year ended December 31, 2023.

The Group focuses on revenue as a key performance measure, which could create an incentive for management to overstate revenues. In our view, revenue recognition is a key audit matter due to its significance to profit or loss and high volume of revenue transactions. Relative to this, we consider that there is higher risk associated with revenue occurrence and recognition of revenues in the appropriate accounting period.

The Group's disclosures on its revenue recognition policy and disaggregation of revenues are presented in Notes 2 and 24, respectively, to the consolidated financial statements.

How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to revenue recognition included, among others, the following:

- Updating our understanding of the policies and procedures applied to revenue recognition;
- Assessing the design effectiveness of internal controls related to revenue recognition processes employed by the Group;
- Reviewing the existing contracts with customers and evaluating the appropriateness of the Group's revenue recognition policies and application in compliance with the requirements of PFRS 15, Revenue from Contracts with Customers;
- Testing charter agreements, billing invoices, vessel fixture notes, bills of lading and other
 related supporting documents, on a sample basis, of revenue transactions throughout the
 current period to determine whether revenue recognition is properly recognized at the time
 the Group satisfies its performance obligations;
- Examining billing invoices and vessel fixture notes immediately prior and subsequent to the current reporting period to determine whether the related revenue transactions are recognized in the proper reporting period; and,



Performing substantive analytical review procedures over revenues such as, but not limited
to, yearly and monthly analyses of revenues per vessel, per customer, and per service line,
verifying validity of the underlying data used in the analyses, and following up variances
from our expectations.

(b) Impairment of Goodwill

Description of the Matter

As of December 31, 2023, the Group's goodwill amounted to P1,774.1 million. Under Philippine Accounting Standard (PAS) 36, *Impairment of Assets*, the Group is required to annually test the amount of its goodwill for impairment. We considered the impairment of goodwill as a key audit matter because the amount of goodwill is material to the consolidated financial statements. In addition, management's assessment process involves judgements, and significant assumptions about the future results of the business, and the discount rate and cash flow projections used in determining the cash-generating units over which the goodwill was allocated. The assumptions used by management are generally affected by expected future market and economic conditions.

The Group's policy on impairment assessment of goodwill is more fully described in Note 2 to the consolidated financial statements, while their corresponding carrying amounts are disclosed in Note 23 to the consolidated financial statements.

How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to goodwill included, among others, the following:

- Evaluating the reasonableness of the assumptions and methodology used by the
 management in determining the cash-generating units attributable to the goodwill, which
 include the discount rates, growth rates and cash flow projections, by comparing them to
 external and historical data;
- Engaging our Firm valuation specialist to assist in evaluating the appropriateness of the valuation method and assumptions used in estimating the recoverable amount of cashgenerating units; and,
- Evaluating the adequacy of the financial statement disclosures, including disclosures of key assumptions and judgements.

(c) Fair Value of Vessels and Vessel Equipment under Property and Equipment

Description of the Matter

The carrying amount of the Group's vessels and vessel equipment reported under the Property and Equipment account amounted to P14,552.2 million, representing 44% of the total assets of the Group. As allowed under PAS 16, *Property, Plant and Equipment*, the Group measures its vessels and vessel equipment based on a revalued amount, which represent fair market values at the date of the revaluation. The fair value is determined based on the valuation made by independent appraisers and by management, for certain vessels, every after drydocking of vessels, which is performed once every two years.

The fair valuation of the Group's vessels is considered significant in our audit as the amount is material to the consolidated financial statements and the determination of fair values involves significant management assumptions and high degree of estimation uncertainty.



The methods and assumptions used in determining the fair value of vessels are more fully described in Notes 3 and 27 to the consolidated financial statements, while the revalued amount of vessels and vessel equipment as at December 31, 2023 is disclosed in Note 9.

How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to valuation of vessels and vessel equipment included:

- Determining whether the independent appraisers engaged by the Group has the necessary professional competence, capability and objectivity;
- Assessing the appropriateness and reasonableness of bases used in the valuation such as the vessel's certificates, operating condition of the vessel equipment, main engine, and other auxiliary machineries and equipment; and,
- Evaluating the adequacy of the financial statement disclosures, including disclosures of key assumptions and judgements.

(d) Prior Period Recognition of Previously Undisclosed Loans Payable and Investment in an Associate

Description of the Matter

In 2023, the Group made prior period adjustments that resulted in retrospective restatements of certain accounts in the 2022 and 2021 comparative consolidated statements of financial position and 2022 and 2021 comparative consolidated statements of comprehensive income. These adjustments include the following:

- recognition of a previously unrecorded interest-bearing loan amounting to P335.3 million, and the related accrued interest payable of P54.5 million and P7.0 million as of December 31, 2022 and 2021, respectively;
- recognition of additional investment in an associate amounting to P439.2 million and P424.3 million as of December 31, 2022 and 2021, respectively; and,
- reclassification of certain loan previously presented as part of non-current portion to current portion under Interest-bearing loans and borrowings amounting to P77.2 million and P95.2 million as of December 31, 2022 and 2021, respectively.

The unrecognized loans payable and investment were only discovered in 2023 upon the sale of the investment, prompting further review and investigation by management. As a result, previously unavailable documentation were obtained and prior period adjustments were identified. We consider this matter significant to our audit as it is an area that involves a higher assessed risk of material misstatement that required significant professional judgments.

The disclosures on the nature of the prior period adjustments and the analysis of the impact on the affected accounts in the Group's consolidated financial statements are included in Note 2.



How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to the prior period adjustments included, among others, the following:

- Obtaining an understanding of the nature and root cause of the prior period adjustments;
- Confirming balances and transactions with counterparties involved in the transactions, and inspecting supporting documentation on all underlying transactions to ascertain that all adjustments are properly supported and appropriate;
- Assessing the impact to the Group's compliance with debt covenants attached to its loan facilities;
- Applying professional skepticism in determining the reliability and integrity of the documents provided and management representations; and,
- Evaluating the adequacy of the financial statement disclosures.

(e) Going Concern Assessment

Description of the Matter

The Group incurred a net loss of P1,142.8 million for the year ended December 31, 2023 and reported a deficit of P10,533.1 million as of December 31, 2023. In our view, the management's assessment of the going concern basis of accounting is a key audit matter due to the following factors:

- The ongoing Russia-Ukraine military conflict caused an unprecedented increase in the fuel prices and other overheads, which are essential to the Group's operations; and,
- The Group is highly debt-leveraged, which exposes the Group to increasing liquidity risk.

In consideration of the above, the management's assessment in determining whether a material uncertainty exists on the Group's ability to continue as a going concern entity involves complex judgment and high degree of estimation uncertainty. The management's assessment includes, among others, financial forecasts and cash flow projections to determine the Group's ability to operate profitably in the subsequent reporting periods and generate sufficient cash flows to service debts and fund its operations.

Taking into account the sensitivity analyses performed by the management, the Group has concluded that there are no material uncertainties around the going concern assumptions. The disclosures on the going concern assessment are included in Note 1 to the consolidated financial statements.



How the Matter was Addressed in the Audit

Our audit procedures to address the risks related to the Group's ability to continue as a going concern included the following:

- Evaluating the appropriateness and sufficiency of management's going concern assessment, taking into consideration the current business environment and the Group's recovery and response plans;
- Evaluating key assumptions used by management by reference to historical information, after consideration of the actions undertaken and planned strategies of management in relation to the Group's operating and financing activities;
- Reviewing relevant documents and agreements supporting the transactions entered into by the Group as of the date of the audit report in relation to its recovery plans; and,
- Assessed the adequacy of the related disclosures in the notes to consolidated financial statements.

Other Information

Management is responsible for the other information. The other information comprises the information included in the Group's Securities and Exchange Commission (SEC) Form 20-IS (Definitive Information Statement), the Group's SEC Form 17-A and Annual Report, which are expected to be made available to us after that date, for the year ended December 31, 2023, but does not include the consolidated financial statements and our auditors' report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available, and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.



Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing
 an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the
 entities or business activities within the Group to express an opinion on the consolidated
 financial statements. We are responsible for the direction, supervision and performance of
 the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, related safeguards.



From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the 2023 audit resulting in this independent auditors' report is Mary Grace A. Punay.

PUNONGBAYAN & ARAULLO

By: Mary Grace A Purla

Partner

CPA Reg. No. 0116576
TIN 244-931-755
PTR No. 9477629, January 12, 2024, City of Davao
SEC Group A Accreditation
Partner - No. 116576-SEC (until financial period 2025)
Firm - No. 0002 (until financial period 2024)
BIR AN 08-002511-043-2021 (until Nov. 9, 2024)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Aug. 27, 2024)

August 2, 2024

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES

(A Subsidiary of Udenna Corporation)

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2023 AND 2022

(With Corresponding Figures as of January 1, 2022) (Amounts in Philippine Pesos)

| | Notes | December 31, 2023 | December 31, 2022 (As restated - see Note 2) | January 1, 2022 (As restated - see Note 2) |
|---|-------|----------------------|--|--|
| <u>A S S E T S</u> | | | | |
| CURRENT ASSETS | | | | |
| Cash and cash equivalents | 4 | P 392,586,988 | P 236,810,520 | P 269,690,887 |
| Trade and other receivables - net | 5 | 622,856,457 | 790,049,031 | 1,055,240,918 |
| Inventories | 6 | 272,632,109 | 268,514,059 | 497,453,817 |
| Advances to related parties | 19 | 7,626,252,787 | 7,619,279,150 | 7,794,510,442 |
| Other current assets | 7 | 2,031,879,227 | 1,753,266,343 | 1,421,224,113 |
| Total Current Assets | | 10,946,207,568 | 10,667,919,103 | 11,038,120,177 |
| NON-CURRENT ASSETS | | | | |
| Investment properties | 8 | 1,270,907,961 | 1,270,907,961 | 1,432,307,437 |
| Property and equipment - net | 9 | 18,140,459,806 | 18,417,588,495 | 19,033,334,369 |
| Investments in associates and a joint venture | 10 | - | 520,243,952 | 505,258,874 |
| Goodwill | 23 | 1,774,083,332 | 1,774,083,332 | 1,838,002,446 |
| Post-employment benefit asset | 16 | 1,911,736 | 1,800,436 | 1,800,436 |
| Deferred tax assets - net | 18 | 37,582,101 | 47,274,610 | 130,507,493 |
| Other non-current assets - net | 11 | 780,205,282 | 585,709,108 | 483,571,724 |
| Total Non-current Assets | | 22,005,150,218 | 22,617,607,894 | 23,424,782,779 |
| TOTAL ASSETS | | P 32,951,357,786 | P 33,285,526,997 | P 34,462,902,956 |

| | Notes | December 31, 2023 | December 31, 2022 (As restated - see Note 2) | January 1, 2022 (As restated - see Note 2) |
|--|-------|----------------------|--|--|
| LIABILITIES AND EQUITY | | | | |
| CURRENT LIABILITIES | | | | |
| Trade and other payables | 13 | P 10,248,262,229 | P 10,238,851,778 | P 9,432,292,191 |
| Interest-bearing loans and borrowings | 12 | 3,855,694,365 | 5,722,725,665 | 6,440,653,981 |
| Advances from related parties | 19 | 504,000,000 | 529,490,390 | 624,023,838 |
| Advances from customers | 2 | 436,376,981 | 249,583,990 | 115,768,247 |
| Income tax payable | | 13,053,090 | 6,132,313 | 1,563,179 |
| Total Current Liabilities | | 15,057,386,665 | 16,746,784,136 | 16,614,301,436 |
| NON-CURRENT LIABILITIES | | | | |
| Interest-bearing loans and borrowings | 12 | 13,182,631,974 | 12,348,108,124 | 11,938,979,017 |
| Post-employment benefit obligation | 16 | 127,226,447 | 88,859,075 | 80,016,237 |
| Deferred tax liabilities - net | 18 | 642,683,350 | 370,764,425 | 218,943,926 |
| Other non-current liabilities | | 37,157,877 | 3,935,500 | 3,935,500 |
| Total Non-current Liabilities | | 13,989,699,648 | 12,811,667,124 | 12,241,874,680 |
| Total Liabilities | | 29,047,086,313 | 29,558,451,260 | 28,856,176,116 |
| EQUITY | | | | |
| Equity attributable to shareholders of | | | | |
| the Company | | | | |
| Capital stock | 20 | 2,144,018,615 | 1,916,227,615 | 1,821,977,615 |
| Deposits on future stock subscriptions | | - | - | 720,425,000 |
| Additional paid-in capital | | 11,204,327,157 | 10,709,745,157 | 9,998,370,157 |
| Share options outstanding | | 49,940,776 | 41,572,709 | 22,812,287 |
| Revaluation reserves | | 1,917,069,636 | 1,491,255,887 | 1,050,911,063 |
| Other reserves | | (1,058,033,280) | (1,058,033,280) | (1,058,033,280) |
| Deficit | | (10,533,051,431_) | (9,553,692,351_) | (7,129,736,002) |
| | | 3,724,271,473 | 3,547,075,737 | 5,426,726,840 |
| Non-controlling interest | 20 | 180,000,000 | 180,000,000 | 180,000,000 |
| Total Equity | | 3,904,271,473 | 3,727,075,737 | 5,606,726,840 |
| TOTAL LIABILITIES AND EQUITY | | P 32,951,357,786 | P 33,285,526,997 | P 34,462,902,956 |

$\label{logistics} \textbf{CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES}$

(A Subsidiary of Udenna Corporation) CONSOLIDATED STATEMENTS OF PROFIT OR LOSS FOR THE YEARS ENDED DECEMBER 31, 2023, 2022 AND 2021 (Amounts in Philippine Pesos)

| | Notes | _ | 2023 | | 2022 (As restated - see Note 2) | | 2021 (As restated - see Note 2) |
|--|-------|------------|----------------|------------|---------------------------------------|------------|---------------------------------------|
| REVENUES | 24 | P | 7,047,698,048 | Р | 6,432,753,269 | Р | 4,468,563,672 |
| COST OF SALES AND SERVICES | 14 | _ | 5,598,374,534 | | 5,641,753,157 | _ | 4,903,831,410 |
| GROSS PROFIT (LOSS) | | | 1,449,323,514 | | 791,000,112 | (| 435,267,738) |
| OTHER OPERATING EXPENSES | 15 | _ | 1,397,808,992 | | 1,114,334,027 | | 1,094,471,418 |
| EXPECTED CREDIT LOSSES ON RECEIVABLES | 5, 15 | | 95,276,386 | | 41,872,781 | | 396,386,975 |
| OPERATING LOSS | | (| 43,761,864 | (| 365,206,696) | (| 1,926,126,131) |
| OTHER INCOME (CHARGES) - Net | | | | | | | |
| Finance costs | 17 | (| 1,258,453,107) | (| 1,384,914,944) | (| 1,438,025,807) |
| Gain on debt modification | 12 | | 241,501,013 | | 134,355,784 | | - |
| Gain on sale of investment in associate | 10 | | 96,046,458 | | - | | - |
| Impairment loss on investment in a joint venture | 10 | (| 81,001,439) | | - | | - |
| Impairment losses on property and equipment | 9 | (| 15,919,578) | (| 624,441,740) | (| 71,040,998) |
| Finance income | 17 | | 811,044 | | 4,105,441 | | 6,034,750 |
| Impairment loss on investment properties | 8, 12 | | - | (| 232,607,476) | | - |
| Impairment loss on goodwill | 23 | | - | (| 63,919,114) | (| 10,375,700) |
| Share in net income (loss) of associates | 10 | | - | | 14,985,078 | (| 887,079,722) |
| Gain on sale of an asset held for sale | 10 | | - | | - | | 144,605,713 |
| Gain on redemption of preferred shares | | | - | | - | | 355,489,306 |
| Other income (loss) | 17 | _ | 13,575,374 | | 42,988,497 | (| 142,531,515) |
| | | (| 1,003,440,235) | (| 2,109,448,474) | (| 2,042,923,973) |
| LOSS BEFORE TAX | | (| 1,047,202,099) | (| 2,474,655,170) | (| 3,969,050,104) |
| TAX EXPENSE (INCOME) | 18 | | 95,628,671 | _ | 56,680,786 | (| 65,478,691) |
| NET LOSS | | (<u>P</u> | 1,142,830,770) | (<u>P</u> | 2,531,335,956) | (<u>P</u> | 3,903,571,413) |
| Loss Per Share (Basic and Diluted) | 21 | (<u>P</u> | 0.587 | (<u>P</u> | 1.343) | (<u>P</u> | 2.142) |

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES

(A Subsidiary of Udenna Corporation) CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2023, 2022 AND 2021 (Amounts in Philippine Pesos)

| NET LOSS | <u>Notes</u> | (<u>P</u> | 2023 1,142,830,770) | (<u>P</u> | 2022 (As restated - see Note 2) 2,531,335,956) | (<u>P</u> | 2021 (As restated - see Note 2) 3,903,571,413) |
|--|-----------------------|------------|--|------------|--|------------|---|
| OTHER COMPREHENSIVE INCOME (LOSS) Items that will not be reclassified subsequently to profit or loss: Revaluation of vessels Remeasurement of post-employment benefit obligation Tax income | 9 16, 20, 21 20 | (| 839,224,129 6,291,481) 243,380,779) 589,551,869 | (| 714,299,589 34,014,774 200,672,418) 547,641,945 | (| 97,809,298) 60,163,065 41,974,764 4,328,531 |
| Items that will be reclassified subsequently to profit or loss – Currency exchange differences on translating financial statements of foreign operations Other Comprehensive Income - net of tax | 2 | (| 266,430) 589,285,439 | _ | 82,486 547,724,431 | _ | 1,618,520 5,947,051 |
| TOTAL COMPREHENSIVE LOSS | | (<u>P</u> | 553,545,331) | (<u>P</u> | 1,983,611,525) | (<u>P</u> | 3,897,624,362) |

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES (A Subsidiary of Udenna Corporation) CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2023, 2022 AND 2021 (Amounts in Philippine Pesos)

| | | | | | Attributable to Owner | s of the Parent Company | | | | | |
|---|------|-----------------|---|-------------------------------|------------------------------|-------------------------|----------------------------|---------------------------------------|--------------------------------|-----------------------------|--------------------------------|
| | Note | Capital Stock | Deposits on Future Stock Subscriptions | Additional Paid-in Capital | Share Options Outstanding | Revaluation Reserves | Other Reserves | Deficit | Total | Non-controlling Interest | Total Equity |
| Balance at January 1, 2023, as previously reported Effect of prior period adjustment | | P 1,916,227,615 | Р - | P 10,709,745,157 | P 41,572,709 | P 1,491,255,887 | (P 1,058,033,280) | (P 9,505,438,857) (48,253,494) | P 3,595,329,231 (48,253,494) | P 180,000,000 | P 3,775,329,231 (48,253,494) |
| Balance at January 1, 2023, as restated (see Note 2) | | 1,916,227,615 | | 10,709,745,157 | 41,572,709 | 1,491,255,887 | (1,058,033,280) | (9,553,692,351) | 3,547,075,737 | 180,000,000 | 3,727,075,737 |
| Collecton of subscriptions during the year | 20 | 150,000,000 | - | 339,000,000 | - | - | - | - | 489,000,000 | - | 489,000,000 |
| Issuance of common shares during the year | 20 | 77,791,000 | - | 155,582,000 | - | - | - | - | 233,373,000 | - | 233,373,000 |
| Total comprehensive loss for the year | | | | | | | | | | | |
| Net loss | | - | - | - | - | - | - | (1,142,830,770) | (1,142,830,770) | - | (1,142,830,770) |
| Other comprehensive income | 20 | - | - | - | - 0.250.057 | 589,285,439 | - | - | 589,285,439 | - | 589,285,439 |
| Share based compensation Transfer of revaluation reserves through | 20 | - | - | - | 8,368,067 | - | - | - | 8,368,067 | - | 8,368,067 |
| depreciation, net of tax | 20 | | | | | (163,471,690_) | | 163,471,690 | | | |
| | | | | | | | | | | | |
| Balance at December 31, 2023 | 20 | P 2,144,018,615 | р - | P 11,204,327,157 | P 49,940,776 | P 1,917,069,636 | (<u>P 1,058,033,280</u>) | (<u>P 10,533,051,431</u>) | P 3,724,271,473 | P 180,000,000 | P 3,904,271,473 |
| Balance at January 1, 2022, as previously reported Effect of prior period adjustment | | P 1,821,977,615 | P 720,425,000 | P 9,998,370,157 | P 22,812,287 | P 1,050,911,063 | (P 1,058,033,280) | (P 7,086,204,307) (43,531,695) | P 5,470,258,535 (43,531,695) | P 180,000,000 | P 5,650,258,535 (43,531,695) |
| Balance at January 1, 2022, as restated (see Note 2) | | 1,821,977,615 | 720,425,000 | 9,998,370,157 | 22,812,287 | 1,050,911,063 | (1,058,033,280) | (7,129,736,002) | 5,426,726,840 | 180,000,000 | 5,606,726,840 |
| Subscriptions of common shares during the year | 20 | 93,750,000 | (305,625,000) | 211,875,000 | - | - | - | - | - | - | |
| Issuance of preferred shares during the year Total comprehensive loss for the year | | 500,000 | (414,800,000) | 499,500,000 | - | - | - | - | 85,200,000 | - | 85,200,000 |
| Net loss - as restated (see Note 2) | | - | = | - | - | - | - | (2,531,335,956) | (2,531,335,956) | - | (2,531,335,956) |
| Other comprehensive income | | - | - | - | - | 547,724,431 | - | - | 547,724,431 | - | 547,724,431 |
| Share based compensation | 20 | - | - | - | 18,760,422 | - | - | - | 18,760,422 | - | 18,760,422 |
| Transfer of revaluation reserves from share in OCI of an associate | | | | | | | | | | | |
| Transfer of revaluation reserves through | | • | • | • | - | • | • | - | • | • | - |
| depreciation, net of tax | 20 | = | = | - | | (107,379,607) | | 107,379,607 | - | - | |
| | | · | | | | ,, | | | | | |
| Balance at December 31, 2022, as restated (see Note 2) | 20 | P 1,916,227,615 | р - | P 10,709,745,157 | P 41,572,709 | P 1,491,255,887 | (P 1,058,033,280) | (<u>P 9,553,692,351</u>) | P 3,547,075,737 | P 180,000,000 | P 3,727,075,737 |
| Balance at January 1, 2021 Effect of prior period adjustment | | P 1,821,977,615 | P 662,596,200 | P 9,998,370,157 | P 16,869,063 | P 1,201,437,920 | (P 1,058,033,280) | (P 3,367,774,527) (45,227,239) | P 9,275,443,148 (45,227,239) | P 210,363,269 | P 9,485,806,417 (45,227,239) |
| Balance at January 1, 2021, as restated (see Note 2) | | 1,821,977,615 | 662,596,200 | 9,998,370,157 | 16,869,063 | 1,201,437,920 | (1,058,033,280) | (3,413,001,766) | 9,230,215,909 | 210,363,269 | 9,440,579,178 |
| Deposits received on future stock subscriptions | 20 | - | 57,828,800 | - | - | - | - | - | 57,828,800 | - | 57,828,800 |
| Acquisition of share from minority | | - | - | - | - | - | - | 30,363,269 | 30,363,269 | (30,363,269) | - |
| Total comprehensive loss for the year | | | | | | | | | | | |
| Net loss - as restated (see Note 2) Other comprehensive income | | - | - | - | - | 5,947,051 | - | (3,903,571,413) | (3,903,571,413) 5,947,051 | - | (3,903,571,413) 5,947,051 |
| Share-based compensation | 20 | - | | | 5,943,224 | - | | | 5,943,224 | - | 5,943,224 |
| Transfer of revaluation reserves through | | | | | 3,3-3,224 | | | | 3,343,224 | | 3,3-3,224 |
| depreciation, net of tax | 20 | | | | | (156,473,908) | | 156,473,908 | | | |
| Balance at December 31, 2021, as restated (see Note 2) | | P 1,821,977,615 | P 720,425,000 | P 9,998,370,157 | P 22,812,287 | P 1,050,911,063 | (<u>P 1,058,033,280</u>) | (<u>P 7,129,736,002</u>) | P 5,426,726,840 | P 180,000,000 | P 5,606,726,840 |

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES

(A Subsidiary of Udenna Corporation) CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2023, 2022 AND 2021 (Amounts in Philippine Pesos)

| | Notes | | 2023 | _ | 2022 (As restated - see Note 2) | | 2021 (As restated - see Note 2) |
|--|----------|-----|----------------------------|-----|---------------------------------------|-----|---------------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | | | | |
| Loss before tax | | (P | 1,047,202,099) | (P | 2,474,655,170) | (P | 3,969,050,104) |
| Adjustments for: | | | | | | | |
| Depreciation and amortization | 9, 11 | | 1,353,139,809 | | 1,255,702,826 | | 1,484,181,534 |
| Interest expense | 17 | | 1,227,384,987 | | 1,255,841,870 | | 1,410,276,088 |
| Gain on debt modification | 12 | (| 241,501,013) | (| 134,355,784) | | - |
| Loss (gain) on sale of property and equipment | 9, 17 | , | 161,386,160 | (| 2,893,508) | | 495,936,979 |
| Gain on sale of investment in an associate | 10 10 | (| 96,046,458) | | - | | - |
| Impairment loss on investment in joint venture Impairment losses on property and equipment | 9 | | 81,001,439 15,919,578 | | 624,441,740 | | - 71,040,998 |
| Unrealized foreign currency exchange losses (gains) - net | 17 | (| 9,610,837) | | 124,988,169 | | 12,975,444 |
| Share option benefit expense | 20 | ` | 8,368,067 | | 18,760,422 | | 5,943,224 |
| Gain on pretermination of lease liability | 12 | (| 6,191,781) | | - | | - |
| Interest income | 17 | į | 1,115,715) | (| 3,859,469) | (| 640,268) |
| Impairment losses on investment properties | 8 | | - | | 232,607,476 | | - |
| Impairment losses on goodwill | 23 | | - | | 63,919,114 | | 10,375,700 |
| Share in net loss (income) of associates | 10 | | - | (| 14,985,078) | | 887,079,722 |
| Gain on sale of assets held for sale | 17 | | - | | - | (| 144,605,713) |
| Gain on redemption of preferred shares | 17 | _ | - | _ | | (| 355,489,306) |
| Operating profit (loss) before working capital changes | | | 1,445,532,136 | | 945,512,607 | (| 91,975,702) |
| Decrease in trade and other receivables | | | 167,192,574 | | 265,191,887 | | 673,798,843 |
| Decrease (increase) in inventories | | (| 4,118,050) | | 228,939,758 | | 115,167,504 |
| Decrease in advances to related parties Increase in other current assets | | (| 6,973,637) | , | 175,231,292 | , | 156,359,535 |
| Decrease (increase) in post-employment benefit asset | | (| 323,016,223) 111,300) | (| 410,568,063) | (| 173,544,719) 4,154,768 |
| Increase in other non-current assets | | , | 196,886,455) | (| 45,432,740) | (| 86,742,172) |
| Increase (decrease) in trade and other payables | | ì | 421,427,919) | ' | 86,669,526 | (| 95,396,312) |
| Increase in advances from customers | | ` | 186,792,991 | | 133,815,743 | ` | 52,646,543 |
| Increase in post-employment benefit obligation | | | 32,075,891 | | 42,857,612 | | 26,392,961 |
| Increase (decrease) in other non-current liabilities | | | 33,222,377 | | - | (| 71,298,444) |
| Cash generated from operations | | | 912,282,385 | | 1,422,217,622 | | 509,562,805 |
| Interest received | | | 1,115,715 | | 3,859,469 | | 640,268 |
| Cash paid for income taxes | | (| 6,340,330) | (| 1,600,984) | (| 7,377,558) |
| Net Cash From Operating Activities | | | 907,057,770 | _ | 1,424,476,107 | _ | 502,825,515 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | | | | |
| Acquisitions of property and equipment | 9 | (| 628,253,055) | (| 443,525,122) | (| 269,115,281) |
| Proceeds from disposal of property and equipment | 9 | | 220,558,217 | | 4,141,328 | | 447,352,689 |
| Proceeds from disposal of investment in associate | 10, 12 | | 198,000,001 | | - | | - |
| Acquisition of software | 11 | (| 1,300,447) | (| 746,702) | (| 6,565,440) |
| Proceeds from disposal of other non-current assets held for sale | | | | | | | 122,580,182 |
| neid for sale | | | | _ | | _ | |
| Net Cash From (Used in) Investing Activities | | (| 210,995,284) | (| 440,130,496) | _ | 294,252,150 |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | | | | |
| Interest paid | | (| 717,695,246) | (| 461,654,232) | (| 655,053,098) |
| Repayments of interest-bearing loans and borrowings | 12 | (| 711,100,382) | (| 546,238,299) | (| 391,890,832) |
| Collection of subscription receivable | 20 | | 489,000,000 | | - | | <u>-</u> |
| Proceeds from interest-bearing loans and borrowings | 12 | | 425,000,000 | | - | | 286,281,556 |
| Repayments of advances from related parties | 19 | (| 25,490,390) | (| 94,533,448) | | - |
| Proceeds from deposits for future stock subscriptions | 20 | • | | • | 85,200,000 | | 57,828,800 |
| Proceeds from advances from related parties | 19 | | - | _ | - | _ | 36,239,823 |
| Net Cash Used in Financing Activities | | (| 540,286,018) | (| 1,017,225,979) | (| 666,593,751) |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | | | 155,776,468 | (| 32,880,367) | | 130,483,914 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | | | 236,810,520 | _ | 269,690,887 | _ | 139,206,973 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | | P | 392,586,988 | P | 236,810,520 | Р | 269,690,887 |

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES (A Subsidiary of Udenna Corporation) NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2023, 2022 AND 2021 (Amounts in Philippine Pesos)

1. CORPORATE INFORMATION

1.1 Information and Operations

Chelsea Logistics and Infrastructure Holdings Corp. (CLC or the Company) was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) as Chelsea Shipping Group Corp. on August 26, 2016 primarily to subscribe for, invest and re-invest in, purchase, or otherwise acquire, own, hold, use, sell, assign, transfer, mortgage, pledge, exchange, deal in and hold investment or otherwise, any and all properties of every kind and description and wherever situated, including but not limited to shares of stocks, bonds, debentures, notes, evidences of indebtedness, promissory notes, or other securities or obligations, created, negotiated or issued by any corporation, association, or other entity, including, but not limited to, securities in corporations engaged in shipping and logistics.

On August 8, 2017, the shares of stock of the Company were listed at the Philippine Stock Exchange (PSE).

On April 4, 2022, the SEC approved the Company's application for increase in authorized capital stock. The approval resulted in the increase in Udenna Corporation (Udenna or the Parent Company)'s effective ownership interest in the Company from 70% in 2021 to 75% in 2022. In October 2023, CLC entered into debt to equity conversion agreements with two of its lenders as part of its liability management exercise, reducing Udenna's effective ownership interest to 72.55% (see Note 20).

The Company is a subsidiary of Udenna, a company primarily organized to purchase, acquire, take over and manage all or any part of the rights, assets, business and property; undertake and assume the liabilities of any person, firm, association, partnership, syndicate of corporation; and to engage in the distribution, selling, importation, installation of pollution control devices, units and services, and all other pollution control related products and emission test servicing.

The registered office of the Company and Udenna, which is also their principal place of business, is located at Stella Hizon Reyes Road, Bo. Pampanga, Davao City.

1.2 Subsidiaries, Associates and their Operations

As of December 31, 2023 and 2022, the Company holds ownership interests in the following subsidiaries and associates:

| | Explanatory | Percentage of | of Ownership |
|---|--------------------|---------------|--------------|
| Company Name | Notes | 2023 | 2022 |
| Subsidiaries through direct interest: | | | |
| Chelsea Shipping Corp. (CSC) | (a) | 100% | 100% |
| Trans-Asia Shipping Lines, | (ω) | 100/0 | 10070 |
| Incorporated (Trans-Asia) | (b) | 100% | 100% |
| Udenna Investments B. V. (UIBV) | (c) | 100% | 100% |
| Starlite Ferries, Inc. (Starlite) | (d) | 100% | 100% |
| Worklink Services, Inc. (WSI) | (e) | 100% | 100% |
| TASLI Services, Incorporated (TSI) | (f) | 100% | 100% |
| The Supercat Fast Ferry | 07 | | |
| Corporation (SFFC) | (g) | 100% | 100% |
| Subsidiaries through indirect interest: | | | |
| Bunkers Manila, Inc. (BMI) ¹ | (h) | 100% | 100% |
| Michael, Inc. (MI) ¹ | (i) | 100% | 100% |
| PNX-Chelsea Shipping Corp. | ., | | |
| (PNX-Chelsea)¹ | (j) | 100% | 100% |
| Chelsea Ship Management & Marine | | | |
| Services Corp. (CSMMSC) ¹ | (k) | 100% | 100% |
| Fortis Tugs Corporation (FTC) ¹ | (1) | 100% | 100% |
| Davao Gulf Marine Services, Inc. | | | |
| (DGMSI) ² | <i>(I)</i> | 100% | 100% |
| Chelsea Marine Manpower | | | |
| Resources, Inc. (CMMRI) ¹ | (m) | 100% | 100% |
| Chelsea Dockyard Corporation (CDC) ¹ | (n) | 100% | 100% |
| CD Ship Management and Marine | | | |
| Services Corp. (CDSMMSC) ¹ | (o) | 100% | 100% |
| Chelsea Shipping and Logistics Singapor | re | | |
| Pte. Ltd. (CSLSP) ¹ | (p) | 100% | 100% |
| Quality Metals & Shipworks, Inc. | | | |
| (QMSI) ³ | (q) | 100% | 100% |
| Oceanstar Shipping, Inc. (Oceanstar) ³ | (r) | 100% | 100% |
| Dynamic Cuisine, Inc. (DCI) ³ | (s) | 100% | 100% |
| Starsy Shoppe, Inc. (SSI) ³ | (t) | 100% | 100% |
| Star Maritima Port and Allied Services | | | |
| (Star Maritima) ³ | (u) | 100% | 100% |
| Starbites Food Services Corp. (Starbites |) ⁴ (v) | 100% | 100% |
| Starlite Gallant Ferries, Inc. (SGFI) ⁴ | (d) | 100% | 100% |
| Starlite Premiere Ferries, Inc. (SPFI) ⁴ | (d) | 100% | 100% |
| Precision Supply Chain Solution, Inc. ⁴ | | | |
| (Precision) ⁴ | (z) | 100% | - |
| Big Hub Transport and Logistics Corp. | | | |
| (Big Hub) ³ | (w) | 100% | 100% |
| KGLI-NM Holdings, Inc. (KGLI-NM) ⁵ | (x) | 100% | 100% |

| | Explanatory | Percentage of Ownership | | | |
|--|-------------|-------------------------|--------|--|--|
| Company Name | Notes | 2023 | 2022 | | |
| Associates: Dito Holdings Corporation (DHC) Oroport Cargohandling Services, Inc. | <i>(y)</i> | 8.59% | 10.54% | | |
| (Oroport) | (aa) | - | 30.27% | | |

¹Wholly owned subsidiary of CSC

Except for UIBV and CSLSP, which were organized and incorporated in the Netherlands and Singapore, respectively, all the subsidiaries and associates were organized and incorporated in the Philippines.

- (a) Incorporated on July 17, 2006 and is engaged in the business of maritime trade in the conveyance or carriage of petroleum products, goods, wares and merchandise of every kind, over domestic and international oceans, seas, lakes, rivers, canals, harbors, and other waterways in the Philippines.
- (b) Incorporated on March 25, 1974 and is engaged in the transport of passengers and cargoes within Philippine territorial waters and/or in the high seas. Trans-Asia was acquired on December 12, 2016.
- (c) Incorporated on August 25, 1994 under the laws of the Netherlands, having its corporate seat in Amsterdam, and is incorporated to participate in, to administer, to finance, to conduct the management of and to render advice and services to other companies and enterprises. UIBV is formerly known as KGL Investment B.V, a private company with limited liability.
 - UIBV owns 80% economic interest and 39.71% of the voting rights in KGLI-NM.
- (d) Incorporated on August 25, 1994 and is primarily engaged in general business of domestic shipping, to own and operate vessels of any class, type of description for domestic trade, to charter in and out any such vessel. SFI was acquired on November 9, 2017.
 - On August 10 and October 22, 2018, Starlite acquired all of the outstanding shares of stock of SGFI and SPFI, respectively. Both companies are primarily engaged in the general business of domestic shipping; to own and operate vessel of any class, type or description for domestic trade; and, to charter in and out any vessel.
- (e) Incorporated on June 2, 1994 and is engaged in logistics services such as but not limited to cargo freight forwarding (air, land and sea), cargo consolidation, courier services, distribution, trucking, warehousing, customs brokerage, packing and crafting, etc. WSI was acquired on November 8, 2017.
- (f) Incorporated on September 2, 2019 and is primarily engaged in shipping agency business and maritime operation and services.
- (g) Incorporated in June 20, 2001 and is primarily engaged in domestic shipping business transporting both passenger and cargoes, to own, operate, and charter vessels of any class or type, and to own, control, construct and operate passenger terminals.

²Wholly owned subsidiary of FTC

³Wholly owned subsidiary of Trans-Asia

⁴Wholly owned subsidiary of Starlite

⁵60.29% owned by CLC and 39.71% owned by UIBV, based on voting rights

- (h) Incorporated on March 7, 2000 and is established to serve the growing demand of marine fuel (bunker) of foreign vessels calling on the ports of the Philippines and hauling of marine fuel and petroleum products for major oil companies.
- (i) Incorporated on December 26, 1957 and is engaged in the business of acquiring and operating floating equipment for charter or hire, and for the conveyance and carriage of goods, wares, and merchandise of every description in the Philippines coastwise traffic without any fixed schedule.
- (j) Incorporated on February 2, 2011 and is engaged in the ownership and operation of vessels for domestic trade for the purpose of conveyance or carriage of petroleum products, goods, wares and merchandise of every kind and description.
- (k) Incorporated on March 30, 2012 and is engaged in the business of ship management and to act as agent, broker, ship handler or representative of foreign/domestic shipping corporations and individuals for the purpose of managing, operating, supervising, administering and developing the operation of vessels.
- (I) Incorporated on April 8, 2013 and is engaged in the towage and salvage of marine vessels and other crafts including their cargoes upon seas, lakes, rivers, canals, bays, harbours, and other waterways between the various ports of the Philippines.
 - On December 15, 2016, FTC acquired 100% of the outstanding capital stock of DGMSI, a Davao-based tug service provider. DGMSI is engaged in, operates, conducts, and provides tug and marine services to all vessels, foreign or coastwise that dock and undock in the District Port of Davao and all other ports in the Philippines.
- (m) Incorporated on June 9, 2016 and is primarily engaged in the business of providing full and partial crewing for domestic and foreign vessels, to act as the authorized representative and crew manager of shipping companies, and to provide allied maritime services for said vessels and companies.
- (n) Incorporated on January 8, 2018 and is engaged in the general business of building and repair of ships, boats and other kinds of vessels as well as in ship breaking activities. As of December 31, 2023, CDC has not yet started commercial operations.
- (o) Incorporated on March 14, 2018 to primarily engage in the business of ship management and to act as agent, broker, ship chandler or representative of foreign/domestic shipping corporations and individuals for the purpose of managing, operating, supervising, administering and developing the operation of vessels.
- (p) Incorporated and domiciled in the Republic of Singapore and is primarily engaged in the business and management consultancy services. CSLSP has not yet started commercial operations as of December 31, 2023.
- (q) Incorporated on November 28, 2007 and is engaged in machining and mechanical works on ship machineries and industrial plants.
- (r) Incorporated on July 6, 2006 primarily to engage in the business of domestic shipping for the transportation of passengers and cargoes with territorial waters and/or in the high seas and is presently engaged in the charter or lease of maritime vessels.
- (s) Incorporated on June 21, 2000 primarily to establish and maintain restaurant, coffee shops, refreshment parlors, cocktail lounges and cater goods, drinks, refreshments and other food commonly served in such establishments.

- (t) Incorporated on December 31, 2005 and is engaged in the purchase of all kinds of food and beverage products and merchandise, except rice and corn, locally and/or through importation for purposes of selling the same on retail or wholesale, either local and/or through importation.
- (u) Incorporated on October 11, 2018 and is primarily engaged in arrastre services. As of December 31, 2023, Star Maritima has not yet started commercial operations.
- (v) Incorporated on June 27, 2018 and is engaged to purchase all kinds of food and beverage products and merchandise, except rice and corn, locally and/or through importation, for purposes of selling the same on retail or wholesale locally. Starbites is also engaged in the business of providing commercial laundry cleaning, folding and ironing services, and selling and managing water refilling stations.
- (w) Incorporated on November 14, 2018 and is primarily engaged to act as cargo consolidator, to engage in the business of transporting by land natural persons and/or their baggages, cargo, goods merchandise or effects, and to own, lease or charter, offer for lease or charter or operate land vehicles such as, but not limited to buses, cars, jeeps or vans.
- (x) Organized under Philippines laws and registered with SEC on August 8, 2008 as an investment holding company.
- (y) Incorporated on November 4, 2019 and is primarily engaged to acquire, hold, sell, exchange, deal and invest in real or personal property of all kinds, including stocks, bonds, or securities of any public or private corporation, including any government or any subdivision thereof, in the same manner and to the extent as a natural person might, could, or would do, to exercise all the rights, powers, and privileges of ownership, including the right to vote therein, or consent in respect thereof, for any and all purposes, without however managing securities, portfolio, or funds of the managed entity or firm, nor shall the corporation act as a stock dealer in securities or broker, nor engage in investment solicitation nor take investments from the public sector. The Company initially subscribed to 41.67% ownership interest in DHC on November 4, 2019. DHC has not yet started commercial operations as of December 31, 2023.

In 2023, the SEC approved the increase in authorized capital stock of DHC, which resulted in the dilution of the Company's ownership interest in DHC from 10.54% to 8.59% upon subscription by a third party of additional P2.2 billion in DHC. Such dilution did not result in cessation of significant influence of the Company over DHC (see Note 10.1).

- (z) Incorporated on December 28, 2023 and is primarily engaged to provide complete foreign and domestic end to end logistics, and distribution services for any and all kinds of goods including last mile delivery through the use of all available motor vehicles and vessels, aircraft, and to operate the necessary warehouses in connection with said logistics and distribution services. Precision has not yet started commercial operations as of December 31, 2023.
- (aa) Incorporated on January 13, 2004 and is primarily engaged in the business of stevedoring and arrastre, including hauling and other services of the same nature in wharves in any ports of the Philippines. Oroport is currently awarded by the Philippine Ports Authority (PPA) with a contract ending in December 31, 2024 to manage and operate an arrastre, stevedoring, and other related cargo handling services in the international port of Cagayan de Oro City on all cargoes and vessels under certain terms and conditions. CDC acquired 30.27% stake in Oroport in 2021 but subsequently divested in 2023.

CLC together with CSC, Trans-Asia, UIBV, Starlite, WSI, TSI, SFFC, KGLI-NM and their respective subsidiaries are collectively referred herein as the Group.

1.3 Status of the Group's Operations

The continued rapid economic expansion in 2023 follows a strong rebound from the COVID-19 pandemic during 2022, which drove the pace of growth of the Philippines economy. Still, extraordinary conditions in early 2022 triggered by the Russia-Ukraine war caused unstable fuel prices, coupled with high interest rates and inflation, which continue to weigh down on the business and push back the projected business recovery of the Group. During the year, the Group aimed at various schemes meant to surmount these challenges and to warrant the sustainability of operations.

The following initiatives were implemented:

- Increased the number of vessels put into operation and/or trading status from 47 in 2022 to 49 in 2023 as funds become available to generate more revenues;
- Rationalized routes and deployed vessels to the most profitable routes;
- Reliable vessel schedule and load factor optimization;
- Expanding strategic partnerships;
- Reduced non-essential capital expenditure and deferred or cancelled discretionary spending;
- Development of skills and talent of personnel to fully utilize existing manpower and to motivate and improve the general well-being of the workforce;
- Divested certain investments and disposed underperforming and non-performing assets;
- Negotiated for longer payment terms with business partners, creditors and suppliers;
- Ongoing drive for innovation and digitalization to increase productivity and raise customer experience;
- Statutory compliance and risk-mitigation measures to establish sustainability; and
- Ongoing Liability Management Exercise (LME) with bankers and other financial institutions for the refinancing or restructuring of existing debt, or deferring payment of debt service.

In 2023, the Group earned total revenues amounting to P7,047.7 million, which had surpassed the pre-pandemic, full-year 2019 revenue of P6,973.5 million, and is an all-time high since 2017 revenue of P3,909.2 million. Passage and freight revenues consistently raised its bar by 50% and 3% from 2022, respectively. With COVID-19 restrictions entirely eased in 2023, passengers carried by the Group's shipping lines increased to 2.62 million from 1.82 million in the previous year. Number of trips likewise moved up by 14% from 14,649 trips in 2022.

Consolidated gross profit margin significantly improved to 21% from 12% year on year. This is mainly due to the change in contract mix, favoring a more cost-efficient bareboat charter hire than charter revenue, effectively reducing the cost of bunkering by 7% this year. The Group also posted a substantial decline in consolidated loss from operations of P43.8 million from a loss of P365.2 million in the prior year due to revenue growth in the Group's major subsidiaries such as SFFC and Starlite. The group-wide cost containment initiatives helped mitigate other operating costs, but the vessel availability issues still pulled down overall growth.

However, the continuing challenges above weighed considerably on the Group's profitability. Nonetheless, the reported consolidated net loss before tax amounting to P1,047.2 million was substantially reduced by 57.7% from P2,474.7 million loss in 2022.

With the Group's businesses strongly directed on recovery and driving steady growth, the Group thrives on the accomplishment of key strategic projects, furthering resilience alongside external pressures and improving long-term growth prospects. The Group are in talks with Japanese and Korean shipbuilding partners for additional roll-on/roll-off (RoRo) vessels to be funded by partners, to add to fleet to serve and expand the Group's ports of call.

Based on these factors, the Group projects sufficient cash flows to support its operations. Accordingly, management has not determined material uncertainty that may cast significant doubt on the Group's ability to continue as a going concern.

1.4 Approval of Consolidated Financial Statements

The consolidated financial statements of the Group as of and for the years ended December 31, 2023 (including the comparative consolidated financial statements as of December 31, 2022 and for the years ended December 31, 2022 and 2021, and the corresponding figures as of January 1, 2022) were authorized for issue by the Company's Board of Directors (BOD) on August 2, 2024.

2. MATERIAL ACCOUNTING POLICY INFORMATION

The material accounting policies that have been used in the preparation of these consolidated financial statements are summarized below and in the succeeding pages. These policies have been consistently applied to all the periods presented, unless otherwise stated.

2.1 Basis of Preparation of Consolidated Financial Statements

(a) Statement of Compliance with Philippine Financial Reporting Standards

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS are adopted by the Financial and Sustainability Reporting Standards Council (FSRSC) from the pronouncements issued by the International Accounting Standards Board and approved by the Philippine Board of Accountancy.

The consolidated financial statements have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

(b) Presentation of Consolidated Financial Statements

The consolidated financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, *Presentation of Financial Statements*. The Group presents consolidated statement of comprehensive income separate from the consolidated statement of profit or loss.

The Group presents a third consolidated statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items that has a material effect on the information in the statement of financial position at the beginning of the preceding period. The related notes to the third consolidated statement of financial position are not required to be disclosed.

In 2023, the Group made prior period adjustments that resulted in retrospective restatements of certain accounts in the 2022 and 2021 consolidated statements of financial position and consolidated statements of profit or loss.

The Group also presents a third statement of financial position as of January 1, 2022 in accordance with PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors*. These adjustments were taken due to the following:

- Error related to the omission of an investment in an associate acquired in 2021 (see Note 10.1) and interest-bearing loan that was obtained in 2021 [see Note 12(k)] and its related interest expense;
- Reclassification of certain loan previously presented as part of non-current portion to current portion under Interest-bearing Loans and Borrowings [see Note 12(h)]; and,
- Error related to the non-recording of advances from a related party to settle an outstanding term loan of a subsidiary in 2021 (see Note 13).

The effects of the foregoing restatements on the consolidated statements of financial position as of December 31, 2022 and January 1, 2022 are summarized as follows:

| | As Previously Reported | , | |
|---|---------------------------|-----------------|------------------|
| <u>December 31, 2022</u> | | | |
| Changes in Assets | | | |
| Non-current assets | | | |
| Investments in associates and a joint venture | P 81,001,440 | P 439,242,512 | P 520,243,952 |
| Other non-current assets - net | 669,531,351 | (83,822,243_) | 585,709,108 |
| | | P 355,420,269 | |
| Changes in Liabilities and Equity | | | |
| Current liabilities | | | |
| Trade and other payables | P 10,135,381,716 | P 103,470,062 | P 10,238,851,778 |
| Interest-bearing loans and borrowings | 5,345,356,964 | 377,368,701 | 5,722,725,665 |
| | | 480,838,763 | |
| Non-current liabilities | | | |
| Interest-bearing loans and borrowings | 12,425,273,124 | (77,165,000_) | 12,348,108,124 |
| | | 403,673,763 | |
| Changes in Equity | | | |
| Deficit | (9,505,438,857) |) (48,253,494_) | (9,553,692,351) |
| | | P 355,420,269 | |

| | As Previously Reported | Prior Period Adjustments As Restated |
|---|---------------------------------|---|
| January 1, 2022 | | |
| Changes in Assets Non-current assets | | |
| Investments in associates and a joint venture Other non-current assets - net | P 81,001,440 P 567,393,967 (| 424,257,434 P 505,258,874 83,822,243) 483,571,724 |
| | <u>P</u> | 340,435,191 |
| Changes in Liabilities and Equity | | |
| Current Liabilities | D 0.240 F30 00C D | 02 762 105 |
| Trade and other payables | P 9,348,529,006 P 6,045,249,030 | ,, |
| Interest-bearing loans and borrowings | 0,045,249,050 _ | |
| Non-current liabilities | | 479,168,136 |
| Interest-bearing loans and borrowings | 12,034,180,267 (| 95,201,250) 11,938,979,017 |
| | | 383,966,886 |
| Equity | | 42 524 525 \ (= 422 ====== |
| Deficit | (7,086,204,307)(_ | 43,531,695) (7,129,736,002) |
| | <u>P</u> | 340,435,191 |

The effect of the restatement on the consolidated statements of profit or loss for the years ended December 31, 2022 and 2021 is shown below.

| | | Prior Period Adjustments As Restated |
|--|---|--|
| <u>December 31, 2022</u> | | |
| Cost of sales and services Finance costs Share in net income of associates | P 5,669,545,551 P (1,337,415,673) (| 27,792,394 P 5,641,753,157 47,499,271) (1,384,914,944) 14,985,078 14,985,078 |
| Impact in net loss | (<u>P</u> | 4,721,799) |
| Loss per share (basic and diluted) | (<u>P 1.341</u>) | (<u>P 1.343</u>) |
| <u>December 31, 2021</u> | | |
| Cost of sales and services Finance costs Share in net loss of associates | P 4,907,365,920 P (1,431,040,620) (892,225,943) | 3,534,510 P 4,903,831,410 6,985,187) (1,438,025,807) 5,146,221 (887,079,722) |
| Impact in net loss | <u>P</u> | 1,695,544 |
| Loss per share (basic and diluted) | (<u>P 2.143</u>) | (<u>P 2.142</u>) |

The effect of the restatement on the consolidated statements of cash flows for the years ended December 31, 2022 and 2021 is shown below.

| | As Previously Reported | Prior Period Adjustments | As Restated |
|---|---|--|--|
| <u>December 31, 2022</u> | | | |
| Loss before tax | (P 2,469,933,371)(| P 4,721,799)(| P 2,474,655,170) |
| Changes in cash flows from operating activities Decrease in trade and other payables Interest expense Share in net income of associates | 114,461,920 (1,208,342,599 - (_ | 27,792,394) 47,499,271 14,985,078) (| 86,669,526 1,255,841,870 14,985,078) |
| Net impact on cash from operating activities | <u> </u> | Р - | |
| <u>December 31, 2021</u> | | | |
| Loss before tax | (P 3,970,745,648) | P 1,695,544 (| P 3,969,050,104) |
| Changes in cash flows from operating activities Increase in trade and other payables Interest expense Share in net loss of associates | (91,861,802)(1,403,290,901 892,225,943 (_ | 3,534,510) (6,985,187 5,146,221) | 95,396,312) 1,410,276,088 887,079,722 |
| Net impact on cash from operating activities | <u> </u> | Р - | |

(c) Functional and Presentation Currency

These consolidated financial statements are presented in Philippine pesos, the functional and presentation currency of the Company, and all values represent absolute amounts except when otherwise indicated.

Items included in the consolidated financial statements of the Group are measured using the Company's functional currency. Functional currency is the currency of the primary economic environment in which the Group operates.

2.2 Adoption of Amended PFRS

(a) Effective in 2023 that are Relevant to the Group

> The Group adopted for the first time the following amendments, which are mandatorily effective for annual periods beginning on or after January 1, 2023:

PAS 1 and PFRS Practice

Statement 2 (Amendments): Presentation of Financial Statements -

Disclosure of Accounting Policies

PAS 8 (Amendments) **Definition of Accounting Estimates** PAS 12 (Amendments) : Deferred Tax Related to Assets and

Liabilities from a Single Transaction

Discussed below and in the succeeding page are the relevant information about these pronouncements.

PAS 1 and PFRS Practice Statement 2 (Amendments), Presentation of Financial (i) Statements - Disclosure of Accounting Policies. The amendments replaced the requirement for entities to disclose their significant accounting policies with the requirement to disclose their material accounting policy information. amendments also include guidance to help entities apply the definition of material in making decisions about accounting policy disclosures.

The amendments clarify that accounting policy information may be material because of its nature, even if the related amounts are immaterial, that accounting policy information is material if users of an entity's consolidated financial statements would need it to understand other material information in the financial statements and if an entity discloses immaterial accounting policy information, such information shall not obscure material accounting policy information. The application of these amendments is reflected in the Group's consolidated financial statements under Notes 2 and 3.

- (ii) PAS 8 (Amendments), *Definition of Accounting Estimates*. The amendments introduced a new definition of accounting estimate which is a monetary amount in the financial statements that are subject to measurement uncertainty. It also clarifies that a change in accounting estimate that results from new information or new developments is not a correction of an error. In addition, the effects of a change in an input or a measurement technique used to develop an accounting estimate are changes in accounting estimates if they do not result from the correction of prior period errors. The application of these amendments had no significant impact on the Group's consolidated financial statements.
- (iii) PAS 12 (Amendments), Deferred Tax Related to Assets and Liabilities from a Single Transaction. The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences. The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense). Management assessed that the application of such amendments had no significant impact on the Group's consolidated financial statement.
- (b) Effective in 2023 that is not Relevant to the Group

Among the amendments to PFRS which are mandatorily effective for annual periods beginning on or after January 1, 2023, the amendments to PAS 12, *International Tax Reform — Pillar Two Model Rules*, is not relevant to the Group's consolidated financial statements.

(c) Effective Subsequent to 2023 but not Adopted Early

There are amendments to existing standards effective for annual periods subsequent to 2023, which are adopted by the FSRSC. The Company will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have a significant impact on the Company's financial statements:

- (i) PAS 1 (Amendments), Presentation of Financial Statements Classification of Liabilities as Current or Non-current (effective from January 1, 2024)
- (ii) PAS 1 (Amendments), Presentation of Financial Statements Non-current Liabilities with Covenants (effective from January 1, 2024)

- (iii) PAS 7 (Amendments), Cash Flow Statements and PFRS 7 (Amendments), Financial Instruments: Disclosures Supplier Finance Arrangements (effective from January 1, 2024)
- (iv) PFRS 16 (Amendments), Leases Lease Liability in a Sale and Leaseback (effective from January 1, 2024)

2.3 Basis of Consolidation

The Company accounts for its investments in subsidiaries, associates and joint venture as follows:

(a) Investments in Subsidiaries

Except for acquisitions involving entities under common ownership that are accounted for under the pooling-of-interest method, the acquisition method is applied to account for acquired subsidiaries (see Note 2.10).

(b) Investments in Associates and a Joint Venture

Investments in associates are initially recognized at cost and subsequently accounted for using the equity method.

2.4 Financial Assets

The Group's financial assets at amortized cost are presented in the consolidated statement of financial position as Cash and Cash Equivalents, Trade and Other Receivables (excluding Advances to officers and employees), Advances to Related Parties and Security deposits and Restricted cash presented as part of Other Current Assets and Other Non-Current Assets accounts, in the consolidated statement of financial position.

For purposes of cash flows reporting and presentation, cash and cash equivalents comprise accounts with original maturities of three months or less, including cash. These generally include cash on hand, demand deposits and short-term, highly liquid investments readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

The Group may irrevocably elect at initial recognition to classify a financial asset that meets the amortized cost criteria above as at financial assets at fair value through profit or loss (FVTPL) if that designation eliminates or significantly reduces an accounting mismatch had the financial asset been measured at amortized cost. The Group has not made such designation.

The Group applies the simplified approach in measuring ECL for its trade receivables. To calculate the ECL, the Group uses its historical experience, external indicators, forward-looking information, and other qualitative factors (including possible offsetting) to calculate the ECL using a provision matrix. The Group also assesses impairment of trade and other receivables on a collective basis as they possess shared credit risk characteristics, and have been grouped based on the days past due.

For advances to related parties which all are repayable on demand, the ECL is recognized in three stages using the general approach. Accordingly, ECL is based on the assumption that repayment of the advances or loans is demanded at the reporting date taking into consideration the historical defaults of the related parties. Management considers if the related party has sufficient accessible highly liquid assets in order to repay the loan if demanded at the reporting date. If the Group cannot immediately collect its receivables, management considers the expected manner of recovery to measure ECL. If the recovery strategies indicate that the outstanding balance of the receivables can be collected, the ECL is limited to the effect of discounting the amount due over the period until cash is realized, which may already be negligible.

For cash and cash equivalents, the Group applies low credit risk simplification and measures the ECL on the financial assets based on a 12-month ECL basis unless there has been a significant increase in credit risk since origination, in which case, the loss allowance will be based on lifetime ECL.

2.5 Inventories

The net realizable value of fuel and spare parts inventories is the current replacement cost.

2.6 Property and Equipment

Vessels and vessel equipment are measured at fair value less accumulated depreciation, amortization and accumulated impairment losses, if any. Land is measured at cost less any accumulated impairment losses. All other items of property and equipment are stated at cost less accumulated depreciation, amortization and any impairment in value.

Expenditures for additions, major improvements and renewals are capitalized while expenditures for repairs and maintenance are charged to expense as incurred, except for periodic drydocking costs typically performed every two years on the vessel, which are capitalized (see Note 2.7).

Revalued amounts represent fair values determined based on valuation performed every after drydocking, which is generally done once every two years. Revaluations are performed and determined by independent appraisers and by management, for certain vessels. In addition, appraisal of vessels is conducted more frequently if market factors indicate a material change in fair value (see Note 27.4).

Depreciation is computed on the straight-line basis over the estimated useful lives of the assets as follows:

Vessels and vessel equipment [see Note 3.2(d)] 2 to 35 years
Building 20 years
Office furniture, fixtures and equipment 2 to 10 years
Transportation equipment 2 to 5 years

Leasehold improvements are amortized over the estimated useful lives of the assets of five to ten years or the lease term, whichever is shorter.

2.7 Drydocking Costs

Drydocking costs, presented as part of Vessels and vessel equipment under the Property and Equipment account, are considered major repairs that preserve the life of the vessels. As an industry practice, costs associated with drydocking are capitalized as part of the vessel and amortized on a straight-line basis over two years or until the next drydocking occurs, whichever comes earlier (see Note 2.6). When significant drydocking expenditures occur prior to their expiry of this period, any remaining unamortized balance of the original drydocking costs is expensed in the month of subsequent drydocking.

Amortization of drydocking costs starts only when the process has been completed and the related vessel is ready for its intended use.

The carrying amount of drydocking costs is derecognized upon derecognition of the related vessels. The computed gain or loss arising on derecognition of the vessel takes into consideration the carrying amount of drydocking costs and is included in profit or loss in the year the related vessel is derecognized (see Note 2.6).

2.8 Investment Properties

CIP represents an investment property under construction and is stated at cost.

If an owner-occupied property becomes an investment property, the Company accounts for such property in accordance with the policy stated under Property and Equipment account up to the date of change in use.

2.9 Financial Liabilities

Interest-bearing loans and borrowings include loans that are raised for support of the investing activities and working capital requirements of the Group and lease liabilities (see Note 2.13). Finance charges, including direct issue costs, are charged to profit or loss, except for capitalized borrowing costs, on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that these are not settled in the period in which they arise.

Interest charges that are attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of the cost of such asset. All other interest-related charges incurred on a financial liability are recognized as an expense in the consolidated statement of profit or loss.

Trade and other payables and advances from related parties are initially recognized at their fair values and subsequently measured at amortized cost, using effective interest method for maturities beyond one year, less settlement payments.

2.10 Business Combinations

Business combination involving entities under common control are accounted for under the pooling of interest method.

All other business combinations are accounted for using the acquisition method.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any non-controlling interest in the acquiree, either at fair value or at the NCI's proportionate share of the recognized amounts of the acquiree's identifiable assets.

For the purpose of impairment testing, goodwill is allocated to cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The cash-generating units or groups of cash-generating units are identified according to operating segment.

2.11 Advances from Customers

Advances from customers are measured at the amount of cash received from the customers under bareboat (BB) agreements and are reclassified and recognized as revenue when the related revenue transactions are consummated.

2.12 Revenue and Expense Recognition

The Group assesses its revenue agreements against the specific criteria enumerated below in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as principal in all its revenue arrangements.

The following specific recognition criteria must be met before revenue is recognized:

- (a) Freight Revenue from freight services pertains to the transport of cargoes (rolling, bulk or containerized) from one port to another, is recognized over time, and is generally based on a rate per cubic meter or weight of the cargo, whichever is higher, while rates for containerized cargo are based on a fixed rate per container.
- (b) Charter fees Revenue, which consists mainly of charter income arising from the charter hire of its vessels, is recognized based on the type of charter arrangement entered into, either under a continuing voyager charter (CVC), time charter (TC) or BB arrangement [see Note 3.1(b)].

Revenues from BB arise from the hiring of vessels for a specified period of time, with no administration or technical maintenance included as part of the agreement. These arrangements qualify as lease; hence, revenue is recognized on a straight-line basis over the term of the contract in accordance with PFRS 16 [see Note 2.13(ii)].

On the other hand, revenues from TC and CVC arise from the delivery of liquid cargoes to the customers' premises such as the customers' vessels, oil depots or terminals or fuel tanks, and is recognized over time, with the distinction that in a TC, bunkering and port charges are shouldered by the customer.

(c) Passage – Revenue, which pertains to the transport of passengers from one port to another within the Philippines, is recognized over time and is based on the published tariff rates per passenger and route of the vessel. The duration of routes generally ranges from one to ten hours.

The Group incurs incremental commission fees paid to travel agencies for each passenger booked through such intermediary. These amounts are expensed as incurred.

- (d) Tugboat fees Revenue, which consist of fees arising from assisting domestic and international vessels in docking, undocking, shifting, towing, ferry services, tugboat usage and delivery services, is recognized over time. The duration of such services normally ranges between one to four hours. Fees are based on agreed hourly rates for the use of tugboats.
 - The Group incurs incremental commission fees paid to intermediaries in connection with the provision of tugboat services. These amounts are expensed as incurred.
- (e) Other service revenues Other service revenues generally include performance of ship management and crewing services, warehousing and distribution services. Ship management and crewing services are recognized based on the terms of the contract which assumes that the customer receives the benefits as the Group performs the service. Warehousing revenues is generally based on a fixed rate per pallet position for ambient or fixed rate per hour for cold storage. On the other hand, distribution services are generally recognized over time when the performance of the contractually agreed-upon services have been rendered i.e., when cargoes are received by either the shipper or consignee for delivery transactions.
- (f) Sale of goods Revenue primarily include sale of food and beverage items to the vessels' passengers and is recognized at a point in time, which is generally when control over the goods have transferred to the buyer. This is generally when the customer has taken undisputed delivery of goods.

Revenues from TC, CVC, passage, freight, tugboat fees, and other services are recognized when the Group transfers control of the services over time, based on the actual service provided to the end of the reporting period as a proportion of the total services to be provided, because the customer receives and uses the benefits simultaneously.

Cost and expenses are recognized in profit or loss upon utilization of goods or services or at the date they are incurred. All finance costs are reported in profit or loss on an accrual basis, except capitalized borrowing costs, which are included as part of the cost of the related qualifying asset.

2.13 Leases - Group as Lessee

If the lease transfers ownership of the underlying asset to the Group by the end of the lease term or if the cost of the right-of-use asset reflects that the Group will exercise a purchase option, the lessee shall depreciate the right-of-use asset from the commencement date to the end of the useful life of the underlying asset. Otherwise, the Group depreciates the right-of-use assets on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term.

On the consolidated statement of financial position, right-of-use assets have been included under Property and Equipment account, which reflects how the underlying assets would have been recognized had they been owned by the Group, and lease liabilities have been included under Interest-bearing Loans and Borrowings account.

2.14 Impairment of Non-financial Assets

Goodwill is tested for impairment at least annually. All other non-financial assets are subject to impairment testing whenever events or changes in circumstances indicate that the carrying amount of those assets may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.

Impairment loss is recognized in profit or loss for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amounts, which is the higher of its fair value less costs to sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

2.15 Employee Benefits

The Group provides post-employment benefits to employees through a defined benefit plan and defined contribution plan, share-based compensation and other employee benefits.

The Group's defined benefit post-employment plan covers all regular full-time employees. The pension plan is tax-qualified, non-contributory and administered by a trustee. The Group grants share options to qualified employees eligible under a stock option plan.

3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments and estimates that affect the amounts reported in the consolidated financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates.

3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements:

(a) Determination of Lease Term of Contracts with Renewal and Termination Options

In determining the lease term, management considers all relevant factors and circumstances that create an economic incentive to exercise a renewal option or not exercise a termination option. Renewal options are only included in the lease term if the lease is reasonably certain to be extended or not terminated.

For leases of warehouses and offices, the factors that are normally the most relevant are (a) if significant penalties should the Group pre-terminate the contract, and (b) if any leasehold improvements are expected to have significant remaining value, the Group is reasonably certain to extend and not to terminate the lease contract. Otherwise, the Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

The Group assessed that the renewal period of certain leases of warehouses and offices should not be included in the lease term, as there is no reasonable certainty that such renewal option will be exercised. In addition, renewal options of certain leases are deemed unenforceable as they depend on the mutual agreement of both lessor and lessee. Moreover, the Group also assessed that the termination option for a certain office lease is reasonably certain not to be exercised.

The lease term is reassessed if an option is actually exercised or not exercised or the Group becomes obliged to exercise or not exercise it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the Group.

(b) Determination of Timing of Satisfaction of Performance Obligations

In determining the appropriate method to use in recognizing the Group's revenues from TC, CVC, passage, freight, tugboat fees and other services, management determines that revenue is recognized over time when the Group transfers control of the services over time, based on the actual service provided to the end of the reporting period as a proportion of the total services to be provided, because the customer receives and uses the benefits simultaneously.

On the other hand, revenues from sale of goods and stand-by charges shall be recognized at a point in time when the control of the goods have passed to the customer, i.e., generally when the customer acknowledged delivery of goods.

(c) Determination whether Group is Principal or Agent

The Group assesses its revenue arrangements against the following criteria to determine whether it is acting as principal or an agent:

- whether the Group has primary responsibility for providing the services;
- whether the Group has inventory risk;
- whether the Group has direction in establishing prices; and,
- whether the Group bears the credit risk.

If the Group has determined it is acting as a principal, the Group recognizes revenue on a gross basis with the amount remitted to the other party being accounted as part of costs and expenses. If the Group has determined it is acting as an agent, only the net amount retained is recognized as revenue.

The Group assessed its revenue arrangements and concluded that it is acting as principal in all arrangements.

(d) Assessment of Control or Significant Influence over an Investee Company

Judgment is exercised in determining whether the Group already has significant influence or control over an entity. In assessing each interest over an entity, the Group considers the power over the investee, exposure, or rights, to variable returns from its involvement with the investee, and the ability to use its power over the investee to affect the amount of the investor's return.

Management has assessed that despite the dilution of effective ownership interest in DHC in 2023 (see Note 10.1), the Group continues to exercise significant influence arising from its representation on the board of directors and participation in policy-making processes of DHC.

The Company reassesses whether or not it controls an entity if facts and circumstances indicates that there are changes to one or more of the three elements of controls indicated above. Accordingly, entities are deconsolidated from the date that control ceases.

(e) Distinction Between Operating and Finance Leases where the Group is a Lessor

The Group has entered into various lease agreements. Critical judgment was exercised by management to distinguish the lease agreement as either an operating or a finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the property covered by the agreement. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities. Management has determined that all of its existing lease agreements as a lessor are operating lease agreements.

(f) Capitalization of Borrowing Costs

The Group determines whether the amount of borrowing costs qualify for capitalization as part of the cost of the qualifying asset, or should be expensed outright. The accounting treatment for the finance costs is determined by assessing whether the asset is a qualifying asset taking into consideration the period of time to bring the asset ready for its intended use. Failure to make the right judgment will result in misstatement of assets and net profit.

(g) Distinction between Investment Properties and Owner-managed Properties

The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to the property but also to other assets used in the production or supply process.

(h) Going Concern Assumptions

The Group prepares consolidated financial statements on a going concern basis unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so. When the management is aware of material uncertainties related to events or conditions that may cast significant doubt upon the Group's ability to continue as a going concern, the Group shall disclose those uncertainties in the consolidated financial statements.

In assessing whether the going concern assumption is appropriate, management considers all available information about the future, which is at least, but is not limited to, 12 months from the end of the reporting period. The degree of consideration depends on the facts in each case. Management also considers a wide range of factors relating to current and expected profitability, drydocking and expected capitalization of such costs, debt repayment schedules, and potential sources of replacement. As more fully disclosed in Note 1.3, management concluded that the Group will continue as a going concern entity.

(i) Recognition of Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases, where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the consolidated financial statements. Similarly, possible inflows of economic benefits to the Group that do not yet meet the recognition criteria of an asset are considered contingent assets; hence, are not recognized in the consolidated financial statements. On the other hand, any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

Judgment is exercised by management to distinguish between provisions and contingencies. Relevant disclosures are presented in Note 22.

(j) Application of ECL on Receivables and Advances to Related Parties

The Group uses modified loss rate to calculate ECL for all financial assets at amortized cost other than advances to related parties. The allowance for impairment is based on the ECLs associated with the probability of default of a financial instrument in the next 12 months, which is equal to the lifetime ECL.

For advances to related parties, PFRS 9 notes that the maximum period over which expected impairment losses should be measured is the longest contractual period where an entity is exposed to credit risk. In the case of advances to related parties, which are repayable on demand, the contractual period is the very short period needed to transfer the cash once demanded. The management's assessment for possible impairment is based on the sufficiency of the related parties' highly liquid assets in order to repay the loan if demanded at the reporting date taking into consideration the historical defaults of the related party.

The Group has established a policy to perform an assessment, at the end of each reporting period, whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument.

As of December 31, 2023 and 2022, the Group has provided allowance for impairment amounting to P1,063.3 million and P1,067.1 million, respectively (see Note 5).

3.2 Key Sources of Estimation Uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period are presented below and in the succeeding pages.

(a) Determination of Appropriate Discount Rate in Measuring Lease Liabilities

The Group measures its lease liabilities at present value of the lease payments that are not paid at the commencement date of the lease contract. The lease payments were discounted using reasonable rates deemed by management equal to the Group's incremental borrowing rates. In determining a reasonable discount rate, management considers the term of the lease, the underlying asset and the economic environment. Actual results, however, may vary due to changes in estimates brought about by changes in such factors.

(b) Impairment of Trade and Other Receivables, Security Deposits and Advances to Related Parties

The Group measures impairment of trade and other receivables and security deposits at an amount equal to lifetime ECL. The expected credit losses on trade and other receivables are estimated using a provision matrix by reference to past default experience of the debtor and an analysis of the debtor's current financial position, adjusted for factors that are specific to the debtors (including possible offsetting of outstanding liability with the debtor), general economic conditions of the industry in which the debtors operate and an assessment of both the current as well as the forecast direction of conditions at the reporting date.

In relation to advances to related parties, PFRS 9 notes that the maximum period over which expected impairment losses should be measured is the longest contractual period where an entity is exposed to credit risk. In the case of these advances to related parties, which are repayable on demand, the contractual period refers only to the short period needed to transfer the cash once demanded. Management determines possible impairment based on the sufficiency of the related party's highly liquid assets in order to repay the loan if demanded at the end of the reporting period taking into consideration the historical defaults of the related party.

(c) Determining Net Realizable Value of Inventories

In determining the net realizable value of inventories, management takes into account the most reliable evidence available at the dates the estimates are made. Future realization of the carrying amounts of inventories as presented in Note 6 is affected by price changes and action from the competitors. These are considered key sources of estimation uncertainty and may cause significant adjustments to the Group's inventories within the next financial reporting period.

(d) Estimating Useful Lives and Residual Values of Property and Equipment

The Group estimates the useful lives of property and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of property and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence, and legal or other limits on the use of the asset. The Group also reviews the residual value of its property and equipment to ensure that the amount reflects the future economic benefits embodied in these vessels at the point of disposal. There were no changes made in these accounting estimates in 2023 and 2022.

(e) Fair Value Measurement of Vessels, Vessel Equipment and Investment Properties

The Group's vessels and vessel equipment, included as part of Property and Equipment, are carried at revalued amounts at the end of the reporting period. In determining the fair value of these assets, the Group mostly engages the services of professional and independent appraiser, except for certain vessels which were valued by management. Valuations were made by applying the relevant methodologies and assumptions as discussed in Note 27.4.

For the Group's vessels and vessel equipment with valuation conducted prior to the end of the reporting period, management determines whether there are significant circumstances during the intervening period that may require adjustments or changes in the disclosure of fair value of those assets. In 2023 and 2022, the fair value of certain vessels was made in reference to the appraisal reports.

Investment property is measured using the cost model. The fair value disclosed in Note 27.4 to the consolidated financial statements is determined by the Group using the market comparable approach that reflects the recent transaction prices for similar properties in nearby locations.

A significant change in the inputs and assumptions in fair value measurement discussed in Note 27.4 may affect prices and the value of the assets.

(f) Determining Realizable Amount of Deferred Tax Assets

The Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized.

(g) Impairment of Non-financial Assets

In assessing impairment, management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate (see Note 2.14). Though management believes that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

The Group recognized impairment losses on certain property and equipment amounting to P15.9 million, P624.4 million and P71.0 million in 2023, 2022 and 2021, respectively (see Note 9). Also, in 2022, the Group recognized impairment losses attributable to investment properties and goodwill amounting to P232.6 million and P63.9 million, respectively (see Notes 8 and 23).

(h) Valuation of Post-employment Defined Benefit Obligation

The determination of the Group's obligation and cost of post-employment defined benefit is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions include, among others, discount rates and expected salary increase rates. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or losses and the carrying amount of the post-employment benefit obligation in the next reporting period.

The amounts of post-employment benefit obligation and expense and an analysis of the movements in the estimated present value of post-employment benefit, as well as the significant assumptions used in estimating such obligation are presented in Note 16.2.

(i) Fair Value Measurement of Stock Options

The Group estimates the fair value of the stock options by applying an option valuation model, taking into account the terms and conditions on which the stock options were granted. The estimates and assumptions used are presented in Note 20.5, which include, among other things, the option life, average standard deviation of share price returns and applicable risk-free investment rate. Changes in these factors can affect the fair value of stock options at grant date.

On October 28, 2022, the Company's BOD approved the change in the subscription price to P3.99 per share as stipulated in the amended Employee Stock Option Plan (the ESOP). This change was applied prospectively from the date of approval and resulted in an increase in share options expense totaling to P18.8 million in 2022 (see Note 20.5). There were no amendments made to the ESOP in 2023.

4. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include the following components:

| | | 2023 | | 2022 |
|--|----------|---------------------------|---|---------------------------|
| Cash on hand and in banks Short-term placements | P | 344,414,084 48,172,904 | Р | 224,153,758 12,656,762 |
| · | <u>P</u> | 392,586,988 | P | 236,810,520 |

Cash in banks generally earn interest based on daily bank deposit rates. Short-term placements are made for varying periods from 30 to 90 days and earn effective interest ranging from 1.00% to 3.50% in 2023, 2022 and 2021.

The balances of cash and cash equivalents as of December 31, 2023 and 2022 did not include cash in bank amounting to amount of P7.2 million and P5.3 million in 2023 and 2022, respectively, which is shown as Restricted cash under the Other Current Assets and Other Non-current Assets accounts in the consolidated statements of financial position (see Notes 7 and 11). Such amount is not available for the general use of the Group as this is reserved for principal and interest payments for certain loans (see Note 12.1).

5. TRADE AND OTHER RECEIVABLES

This account is composed of the following:

| | Notes | 2023 | 2022 |
|------------------------------------|---------|-----------------|-----------------|
| Trade receivables | 9, 19.1 | | |
| Third parties | , | P 1,509,275,142 | P 1,652,781,203 |
| Related parties | | 64,184,585 | 73,199,255 |
| Due from agencies | | 53,215,701 | 89,618,210 |
| Advances to officers and employees | | 28,717,705 | 25,843,967 |
| Claims receivables | | 4,779,384 | 4,602,387 |
| Others | | 25,943,988 | 11,095,991 |
| | | 1,686,116,505 | 1,857,141,013 |
| Allowance for ECL | | (1,063,260,048) | (1,067,091,982) |
| | | P 622,856,457 | P 790,049,031 |

All of the Group's trade and other receivables have been assessed for impairment using ECL methodology. Based on the assessment made using the provisional matrix as determined by the management, adequate amounts of allowance for ECL has been provided (see Note 25.2).

A reconciliation of the allowance for ECL at the beginning and end of 2023 and 2022 is shown below.

| | <u>Note</u> | 2023 | 2022 |
|--------------------------------|-------------|-----------------|-----------------|
| Balance at beginning of year | | P 1,067,091,982 | P 1,059,923,358 |
| Additional ECL during the year | 15 | 95,276,386 | 41,872,781 |
| Write offs during the year | | (99,108,320) | (34,704,157) |
| Balance at end of year | | P 1,063,260,048 | P 1,067,091,982 |

Trade and other receivables are unsecured, usually settled within 30 to 60 days, and do not bear any interest. All receivables, except for advances to officers and employees, are subject to credit risk exposure (see Note 25.2).

Due from agencies represent claims from authorized agencies for tickets issued to customers.

Advances to officers and employees represent unsecured, noninterest-bearing cash advances for business-related expenditures and are subject to liquidation.

Claims receivables include insurance claims from the retirement of certain vessels and charges made by the customers to the Group for claims on damages due to handling of goods and/or cargoes. These are reimbursable from the transacting agency.

Certain trade receivables amounting to P339.5 million and P404.9 million as of December 31, 2023 and 2022, respectively, were used as collateral to secure the payment of the Group's interest-bearing loans [see Note 12.1(d) and 12.1(f.4)]. Portion of the trade receivables, which were used as collateral amounting to P240.6 million and P278.2 million was provided with impairment loss based on the application of the Group's ECL methodology as of December 31, 2023 and 2022, respectively.

6. INVENTORIES

This account, which are all stated at cost, includes the following:

| | Note | | 2023 | | 2022 |
|-----------------------------------|------|---|-------------|---|-------------|
| Spare parts | | Р | 141,515,670 | Р | 106,832,938 |
| Fuel and lubricants | 19.2 | | 84,311,925 | | 116,928,857 |
| Shipping supplies | | | 40,046,800 | | 37,403,387 |
| Food, beverage and other supplies | | | 6,757,714 | | 7,348,877 |
| | | P | 272,632,109 | P | 268,514,059 |

As of December 31, 2023 and 2022, based on management's assessment, the net realizable value of all of the Group's inventories is higher than its cost.

Spare parts include inventory items such as bearings, cylinders, fuel injectors and other items used for the routine repair, maintenance or replacement of vessel that does not meet the definition of property and equipment in accordance with PAS 16, *Property, Plant and Equipment*.

Costs incurred relating to these inventories, such as bunkering, repairs and maintenance and supplies, are presented under the Cost of Sales and Services account in the consolidated statements of profit or loss (see Notes 14 and 15).

As of December 31, 2023 and 2022, there are no inventories pledged as security for any of the Group's liabilities as of the end of each reporting period.

7. OTHER CURRENT ASSETS

The breakdown of this account as of December 31, 2023 and 2022 follows:

| | Note | | 2023 | _ | 2022 |
|------------------------------|------|---|---------------|---|---------------|
| Advances to suppliers | | Р | 499,987,908 | Р | 379,211,063 |
| Creditable withholding taxes | | | 466,286,132 | | 450,822,181 |
| Input VAT | | | 446,058,026 | | 341,335,065 |
| Deferred input VAT | | | 412,132,136 | | 350,547,890 |
| Prepayments | | | 200,589,971 | | 226,389,374 |
| Restricted cash | 4 | | 6,825,054 | | 4,960,770 |
| | | Р | 2,031,879,227 | Р | 1,753,266,343 |

Advances to suppliers pertains to the Group's advance payments for the purchases of goods and services, other than those capitalizable purchases, that are yet for delivery or to be performed to the Group.

Deferred input VAT pertains to the input VAT on services rendered to the Group that remains unpaid as of the end of each reporting period.

Prepayments primarily include prepaid taxes and licenses, rentals, and insurance.

Restricted cash represents bank accounts that are reserved for debt service requirements in relation to certain loans of the Group [see Note 12.1(b.3)].

8. INVESTMENT PROPERTIES

The Group's investment properties include a parcel of land located at Brgy. Ligid-Tipas, Taguig City. This was acquired by the Group in the prior years for WSI's warehousing operations. Pursuant to the plan of the Group to venture into e-Commerce business, the management has deemed that the use of the properties is currently undetermined.

The gross carrying amounts and accumulated impairment losses of investment properties at the beginning and end of 2023 and 2022 are shown below.

| | Land | CIP | Total |
|---|-----------------|----------------------------------|---------------------------------|
| December 31, 2023 Net carrying amount | P 1,270,907,961 | P _ | P 1,270,907,961 |
| December 31, 2022 Carrying amount Accumulated impairment losses | P 1,270,907,961 | P 232,607,476 (232,607,476) | P 1,503,515,437 (232,607,476) |
| Net carrying amount | P 1,270,907,961 | Р - | P 1,270,907,961 |

A reconciliation of the carrying amount of investment properties in 2023 and 2022 is as follows:

| | Land | | CIP _ | | Total |
|--|-----------------------------------|----------|--|------|---|
| Balance at January 1, 2023 and December 31, 2023 | P 1,270,907,961 | <u>P</u> | <u>- </u> | P 1, | 270,907,961 |
| Balance at January 1, 2022 Additions Impairment losses | P 1,199,699,961 71,208,000 | | 2,607,476 F - 2,607,47 <u>6</u>) (_ | , | 432,307,437 71,208,000 232,607,476) |
| Net carrying amount | P 1,270,907,961 | Р | <u>- </u> | P 1, | 270,907,961 |

In 2022, the management has decided to permanently cease the construction of the warehouse and write-off the related CIP amounting to P232.6 million. This was recognized as Impairment loss on investment properties under Other Income (Charges) account in the 2022 consolidated statement of profit or loss.

In addition, the Group acquired an additional lot within the same area amounting to P71.2 million in 2022. The outstanding liability arising from this transaction is presented as part of Trade and Other Payables in the 2023 and 2022 consolidated statements of financial position (see Note 13).

The property of the Group with net carrying amount of P1,270.9 million as of December 31, 2023 and 2022, respectively, was used as a collateral to secure payment of the Company's term loan [see Note 12.1(b.3)].

Other information about the fair value measurement and disclosures related to the investment properties are presented in Note 27.4.

9. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation, amortization and impairment loss of property and equipment at the beginning and end of 2023 and 2022 are shown below.

| | Land | Vessels and Vessel Equipment | Transportation Equipment | Building and Leasehold Improvements | Office Furniture, Fixture and Equipment | Right of Use Assets | CIP | Total |
|--|---------------|---------------------------------------|-----------------------------|---|---|------------------------|---------------|---------------------------------------|
| December 31, 2023 | | | | | | | | |
| Cost or revalued amounts Accumulated depreciation | P 213,761,703 | P 29,662,452,335 | P 187,132,367 | P 233,428,856 | P 178,866,690 | P 3,615,407,688 | P 210,895,053 | P 34,301,944,692 |
| and amortization Accumulated impairment losses | | (14,323,918,649) (786,344,855) | (165,339,519) | 93,831,584) | (166,444,920) | (625,605,359) | | (15,375,140,031) (786,344,855) |
| Net carrying amount | P 213,761,703 | P 14,552,188,831 | P 21,792,848 | P 139,597,272 | P 12,421,770 | P 2,989,802,329 | P 210,895,053 | P 18,140,459,806 |
| December 31, 2022 | | | | | | | | |
| Cost or revalued amounts Accumulated depreciation | P 213,761,703 | P 25,468,068,867 | P 203,988,390 | P 224,641,523 | P 175,578,549 | P 3,899,937,372 | P 207,129,013 | P 30,393,105,417 |
| and amortization | - | (10,251,521,274) | (164,676,189) | (76,678,607) | (159,329,139) | (552,886,436) | - | (11,205,091,645) |
| Accumulated impairment losses | | (770,425,277_) | | | | | | (770,425,277_) |
| Net carrying amount | P 213,761,703 | P 14,446,122,316 | P 39,312,201 | P 147,962,916 | P 16,249,410 | P 3,347,050,936 | P 207,129,013 | P 18,417,588,495 |
| January 1, 2022 | | | | | | | | |
| Cost or revalued amounts Accumulated depreciation | P 213,761,703 | P 23,720,570,615 | P 206,319,488 | P 241,458,310 | P 168,035,859 | P 3,813,704,635 | P 211,371,960 | P 28,575,222,570 |
| and amortization | - | (8,630,026,591) | (148,928,648) | (79,745,019) | (146,785,627) | (410,079,008) | - | (9,415,564,893) |
| Accumulated impairment losses | | (126,323,308) | | | | | | (126,323,308) |
| Net carrying amount | P 213,761,703 | P 14,964,220,716 | P 57,390,840 | P 161,713,291 | P 21,250,232 | P 3,403,625,627 | P 211,371,960 | P 19,033,334,369 |

A reconciliation of the carrying amounts of property and equipment at the beginning and end of 2023 and 2022 is shown below.

| | Land | Vessels and Vessel Equipment | Transportation Equipment | Building and Leasehold Improvements | Office Furniture, Fixture and Equipment | Right of Use Assets | CIP | Total |
|---|---|---|--|---|--|--|--|---|
| Balance at January 1, 2023, net of accumulated depreciation and amortization and impairment losses Additions Revaluation increment - net Reclassification Lease termination Disposals - net Impairment losses | P 213,761,703 - - - - - - | P 14,446,122,316 439,785,509 839,224,129 320,485,186 - (377,008,890) (15,919,578) | P 39,312,201 1,178,571 - - - (4,935,487) | P 147,962,916 5,270,506 - - - - - | P 16,249,410 7,404,690 - - - - - | P 3,347,050,936 17,843,959 (151,891,463) (12,882,780) | P 207,129,013 172,359,763 168,593,723) | P 18,417,588,495 643,842,998 839,224,129 - (12,882,780) (381,944,377) (15,919,578) |
| Depreciation and amortization charges for the year | - | (1,100,499,841) | (13,762,437) | (13.636.150) | (11.232.330) | (210.318.323) | - | (1,349,449,081) |
| Balance at December 31, 2023, net of accumulated depreciation and amortization and impairment losses | P 213,761,703 | P 14,552,188,831 | P 21,792,848 | P 139,597,272 | P 12,421,770 | P 2,989,802,329 | P 210,895,053 | P 18,140,459,806 |
| Balance at January 1, 2022, net of accumulated depreciation and amortization and | | | | | | | | |
| impairment losses Additions | P 213,761,703 | P 14,964,220,716 284,489,668 | P 57,390,840 3,803,387 | P 161,713,291 | P 21,250,232 11,169,239 | P 3,403,625,627 122,689,899 | P 211,371,960 144,062,828 | P 19,033,334,369 566,215,021 |
| Revaluation increment - net | - | 714,299,589 | - | - | - | - | - | 714,299,589 |
| Reclassification | - | 148,305,775 | - | - | | - (| 148,305,775) | - |
| Lease termination | - | | - | - | - | (18,863,680) | - | (18,863,680) |
| Disposals - net | - | | (1,247,820) | - | - | | - | (1,247,820) |
| Impairmentlosses | - | (624,441,740) | - | - | - | - | - | (624,441,740) |
| Depreciation and amortization | | | | | | | | |
| charges for the year | | (1,040,751,692) | (20,634,206) | (13,750,375) | (16,170,061 | (160,400,910) | | (1,251,707,244) |
| Balance at December 31, 2022, net of accumulated depreciation and amortization and | | | | | | | | |
| impairment losses | P 213,761,703 | P 14,446,122,316 | P 39,312,201 | P 147,962,916 | P 16,249,410 | P 3,347,050,936 | P 207,129,013 | P 18,417,588,495 |

The fair values of the Group's vessels were based on the latest appraisal reports as shown below and in the succeeding page.

| | | Net Appraised | | | |
|------------------------|-------------------|---------------|-------------|--|--|
| Name of Vessel | Date of Report | Values | | | |
| M/Tug Fortis VI | February 24, 2024 | Р | 47,645,000 | | |
| M/Tug Dav Tug XI | February 19, 2024 | | 21,872,000 | | |
| MT Global Dominance | February 20, 2024 | | 388,969,000 | | |
| M/Tug Fortis VII | February 19, 2024 | | 24,272,000 | | |
| MV Asia Philippines | February 16, 2024 | | 74,038,000 | | |
| M/Tug Fortis X | February 14, 2024 | | 49,959,000 | | |
| MV San Nicolas of Myra | February 13, 2024 | | 201,708,000 | | |
| MV Starlite Tamaraw | February 8, 2024 | | 28,772,000 | | |

| Name of Vessel | Date of Report | Net Appraised Values | | |
|------------------------------|--------------------|-------------------------|--|--|
| rume of vesse. | | | | |
| MV Starlite Pacific | February 7, 2024 | P 35,520,000 | | |
| MV Trans-Asia 17 | February 2, 2024 | 345,299,000 | | |
| MT BMI Patricia | February 2, 2024 | 10,745,000 | | |
| MT Chelsea Intrepid | February 2, 2024 | 24,559,000 | | |
| MV Asia Pacific | January 31, 2024 | 71,160,000 | | |
| MV Trans-Asia 10 | January 31, 2024 | 321,747,000 | | |
| MV Trans-Asia 2 | January 31, 2024 | 130,186,000 | | |
| MV Trans-Asia 16 | January 30, 2024 | 213,601,000 | | |
| MT Ernesto Uno | January 12, 2024 | 78,609,000 | | |
| MT Chelsea Resolute | January 11, 2024 | 80,475,000 | | |
| MT Great Princess | January 11, 2024 | 801,544,000 | | |
| MT Maria (Chelsea Denise II) | January 10, 2024 | 440,000,000 | | |
| MT Chelsea Jasaan | January 9, 2024 | 47,787,000 | | |
| MV St. Emmanuel | January 4, 2024 | 100,000,000 | | |
| MV St. Micah | January 4, 2024 | 103,000,000 | | |
| M/Tug Orishima | January 3, 2024 | 8,000,000 | | |
| M/Tug Fortis XI | January 3, 2024 | 61,000,000 | | |
| M/Tug Fortis IX | January 3, 2024 | 76,000,000 | | |
| MV Starlite Eagle | December 29, 2023 | 442,963,000 | | |
| MT Chelsea Denise | December 29, 2023 | 181,000,000 | | |
| MV Starlite Reliance | November 10, 2023 | 442,185,000 | | |
| MV Starlite Stella Maris | November 10, 2023 | 533,652,000 | | |
| MT Chelsea Excellence | November 9, 2023 | 117,000,000 | | |
| MV Trans-Asia 19 | November 6, 2023 | 758,740,000 | | |
| Mt Chelsea Providence | September 20, 2023 | 1,816,640,000 | | |
| MT Chelsea Charlize | September 18, 2023 | 204,800,000 | | |
| M/Tug Fortis I | July 31, 2023 | 25,354,000 | | |
| MT Chelsea Enterprise | April 22, 2023 | 96,500,000 | | |
| MV Trans-Asia 15 | March 10, 2023 | 444,314,000 | | |
| MV Trans-Asia 8 | March 10, 2023 | 99,866,000 | | |
| MV Trans-Asia 18 | March 10, 2023 | 522,532,000 | | |
| M/Tug Fortis III | February 23, 2023 | 25,676,000 | | |
| M/Tug Fortis V | February 23, 2023 | 36,886,000 | | |
| M/Tug Fortis VII | February 23,2023 | 27,314,000 | | |
| MV St. Sealthiel | January 4, 2023 | 76,668,000 | | |
| MV St. Jhudiel | January 4, 2023 | 67,068,000 | | |
| MV St. Camael | January 4, 2023 | 193 672,000 | | |
| MV St. Bracquel | January 3, 2023 | 72,430,000 | | |
| MV St. Uriel | January 3, 2023 | 48,212,000 | | |
| MV St. Sariel | January 3, 2023 | 192,449,000 | | |
| MV TA 20 | December 30, 2022 | 972,546,000 | | |
| MV Starlite Venus | December 30, 2022 | 926,106,000 | | |
| Starlite Sprint 1 | December 30, 2022 | 116,815,000 | | |
| MV Starlite Annapolis | December 30, 2022 | 77,415,000 | | |
| M/Tug Fortis XII | December 23,2022 | 43,234,000 | | |
| MT Chelsea Endurance | December 8, 2022 | 328,000,000 | | |
| MV Starlite Jupiter | November 29, 2022 | 52,974,000 | | |
| MV Starlite Saturn | November 28, 2022 | 455,000,000 | | |
| MV Starlite Pioneer | November 28,2022 | 413,975,000 | | |
| MT Global Cherylyn | November 4, 2022 | 851,253,000 | | |
| M/Tug Pindasan | October 24, 2022 | 46,600,000 | | |
| M/Tug Samal | October 24, 2022 | 44,260,000 | | |
| M/Tug Sigaboy | October 24, 2022 | 32,032,000 | | |
| MV Trans-Asia 3 | February 21, 2022 | 196,053,000 | | |
| MV Trans-Asia 12 | February 17, 2022 | 152,950,000 | | |
| M/Tug Fortis XV | February 16, 2022 | 21,819,000 | | |
| M/Tug Fortis I | February 16, 2022 | 30,453,000 | | |

| Name of Vessel | Date of Report | Net Appraised Values | | |
|----------------------------|--------------------|-------------------------|-------------|--|
| MV Starlite Salve Regina | February 14, 2022 | Р | 742,782,000 | |
| M/Tug Fortis VIII | February 11, 2022 | | 39,164,000 | |
| MV Starlite Stella Del Mar | January 7, 2022 | | 535,671,000 | |
| MV Starlite Archer | January 6, 2022 | | 487,634,000 | |
| M/Tug Fortis II | September 15, 2021 | | 39,071,000 | |

Revaluation increments and decrements arising from the revaluations above were recognized directly in the Equity section under Revaluation Reserves account (see Note 20.2).

Management believes that there is no significant change in the fair values of the Group's vessels since the dates of their last appraisals. Meanwhile, M/Tug Fortis II is still undergoing extended drydocking as of December 31, 2023; hence, no latest appraisal is available.

If the Group's vessels and vessel equipment were measured under the cost model, the cost, accumulated depreciation, accumulated impairment losses and net carrying amount as of December 31, 2023 and 2022 are as follows:

| | 2023 2022 |
|-------------------------------|--|
| Cost | P18,024,650,877 P18,212,478,021 |
| Accumulated depreciation | (6,014,861,647) (6,248,642,622) |
| Accumulated impairment losses | (<u>786,344,855</u>) (<u>770,425,277</u>) |
| Net carrying amount | <u>P11,223,444,375</u> <u>P11,193,410,122</u> |

Additional impairment loss recognized during the year is presented as Impairment losses on property and equipment under Other Income (Charges) in the consolidated statements of profit or loss (see Note 17).

Impairment loss amounting to P15.9 million was recognized in 2023 as a result of the latest appraisal of vessels and is presented as Impairment losses on property and equipment in the 2023 consolidated statement of profit or loss.

Depreciation and amortization is classified in the consolidated statements of profit and loss as follows:

| | Notes | 2023 | 2022 | 2021 |
|--|-------|-------------------------------|-------------------------------|--------------------------------|
| Cost of sales and services Other operating expenses | 14 | P 1,265,327,437 84,121,644 | P 1,175,522,855 76,184,389 | P 1,370,544,243 110,264,050 |
| | 15 | P 1,349,449,081 | P 1,251,707,244 | P 1,480,808,293 |

Certain vessels of the Group with a total net carrying amount of P12,168.8 million and P11,770.9 million as of December 31, 2023 and 2022, respectively, were used to secure the payment of certain interest-bearing loans and borrowings (see Note 12). There were no capitalized borrowing costs in 2023 and 2022.

In September 2023 and November 2023, PNX-Chelsea disposed two vessels with a total net book value of P377.0 million for a total consideration of \$3.8 million (P211.7 million) in which PNX-Chelsea recognized a loss on sale amounting to P162.9 million and is presented as part of Loss on sale of property and equipment under the Other Income (Charges) account in the 2023 consolidated statement of profit or loss (see Note 17.4).

In 2023, the finance lease for certain vessel equipment of Trans-Asia ended. As a result, the related right-of-use asset which had a carrying value of P151.9 million was reclassified to Vessel and vessel equipment.

In 2022, certain vessel of the Group was caught on fire with a carrying amount of P566.5 million. The Group provided a full impairment loss, which was presented as part of Impairment losses on property and equipment under Other Income (Charges) account in the 2022 consolidated statement of profit or loss. As of date of issuance of the consolidated financial statements, the recoverable amount from insurance claims is yet to be determined by the insurance company.

In 2021, the Group sold a floating dock previously recognized under CIP to a third party for a total consideration of P232.1 million and recognized a loss on sale of the property and equipment amounting to P141.1 million (see Note 17.4). The outstanding receivable amounting to P142.9 million is presented as part of Trade receivables under Trade and other receivables account in the 2021 consolidated statement of financial position (see Note 5). In the same year, the Group also sold certain vessel and vessel equipment to third parties for a total consideration of P358.1 million and recognized a loss on sale of the property and equipment amounting to P354.9 million (see Note 17.4). Further in 2021, a parcel of land and construction in progress amounting to P1,199.7 million and P232.6 million, respectively, were reclassified from property and equipment to investment property (see Note 8). There was no similar transaction in 2023 and 2022.

Certain vessels of the Group with a total net carrying amount of P875.9 million and P714.3 million were temporarily idle and laid up as of December 31, 2023 and 2022, respectively.

10. INVESTMENTS IN ASSOCIATES AND A JOINT VENTURE

The carrying value of the Group's investments in associates and a joint venture as of the end of the reporting periods follows:

| ic reporting periods follows. | | 2022 |
|--|--------------------------|----------------------------|
| | 2023 | (As restated - see Note 2) |
| | | <u> </u> |
| Associates: | | |
| DHC: | | |
| Cost | P 1,041,666,665 | P 1,041,666,665 |
| Accumulated equity share in the | | |
| total comprehensive income | | |
| from previous year | (<u>1,041,666,665</u>) | (<u>1,041,666,665</u>) |
| | | |
| Oroport: | | |
| Cost | 419,111,213 | 419,111,213 |
| Accumulated equity share in the total comprehensive income | | |
| from previous year | 20,131,299 | 5,146,221 |
| Equity share in net loss | - | 14,985,078 |
| Disposal | (439,242,512) | - |
| • | - | 439,242,512 |
| | | |
| Jointly controlled entity – | | |
| Meridian Maritime | | |
| Training Center (Meridian) | <u> </u> | 81,001,440 |
| | Р - | P 520,243,952 |

10.1 Investment in Associates

On October 4, 2019, the Company subscribed to 1,041,666,665 common shares or equivalent to 41.67% interest of DHC's authorized capital stock for a total amount of P1.0 billion. Out of the subscribed shares, P781.2 million worth of shares remains unpaid as of December 31, 2022 and is presented as Subscription payable under Trade and Other Payables in the consolidated statements of financial position (see Note 13). In 2023, a third party subscribed to the additional common shares in DHC, causing the dilution of the Group's effective ownership from 10.54% in 2022 to 8.59%. Management assessed that the Group still exercises significant influence over DHC; hence, is still recognized as an investment in associate [see Note 3.1(d)].

In 2023, the Group made prior period adjustments that resulted in retrospective restatement of the investments in associates and a joint venture account to recognize CDC's acquisition of 367,692 common shares of Oroport from its previous owners on August 1, 2021 equivalent to 30.27% interest in Oroport for a total amount of P419.1 million [see Note 2.1(b)].

On November 20, 2023, CDC divested its stake in Oroport for a total consideration of P535.3 million, in which the Company recognized a gain on sale amounting to P96.0 million and is presented as Gain on sale of investment in associate in the 2023 consolidated statement of profit or loss.

The carrying amount of the identifiable assets and liabilities of the associates upon acquisition approximates their respective fair values.

Presented below are the financial information of the Group's associates as of December 31, 2023 and 2022 (in thousands).

| | DHC | Oroport | Total |
|-------------------------------|-----------------|------------------|-----------------|
| <u>December 31, 2023</u> | | | |
| Total current assets | P 5,849,819 | Р - | P 5,849,819 |
| Total non-current assets | 206,215,351 | | 206,215,351 |
| Total assets | P 212,065,170 | Р - | P 212,065,170 |
| Total current liabilities | P 73,288,304 | р - | P 73,288,304 |
| Total non-current liabilities | 175,199,554 | - | 175,199,554 |
| Total liabilities | P 248,487,858 | <u>P - </u> | P 248,487,858 |
| Total revenues | P 11,049,783 | р - | P 11,049,783 |
| Net loss | P 19,677,782 | р - | P 19,677,782 |
| <u>December 31, 2022</u> | | | |
| Total current assets | P 5,719,445 | P 129,352 | P 5,848,797 |
| Total non-current assets | 187,193,137 | 269,687 | 187,462,824 |
| Total assets | P 192,912,582 | P 399,039 | P 193,311,621 |
| Total current liabilities | P 199,728,080 | P 97,482 | P 199,825,562 |
| Total non-current liabilities | 20,143,313 | 59,316 | 20,202,629 |
| Total liabilities | P 219,871,393 | <u>P 156,798</u> | P 220,028,191 |
| Total revenues | P 7,235,722 | P 655,042 | P 7,890,764 |
| Net income (loss) | (P 24,973,966) | P 49,504 | (P 24,924,462) |

DHC is in net capital deficiency as of December 31, 2023 and 2022.

In 2022, equity share in net income from the associates amounted to P15.0 million while in 2021, equity share in net loss from the associates amounted to P887.1 million (nil in 2023) and is recognized as Share in net income (loss) of associates under the Other Income (Charges) – net section in the consolidated statements of profit or loss. No additional share in losses recognized from the investment in DHC in 2023 and 2022 as the carrying value of the investment in DHC is nil.

No dividends were received from the Group's associates in 2023 and 2022. The Group's associates are private companies; therefore, no quoted market prices are available for these shares.

10.2 Investment in a Joint Venture

In 2016, CSC entered into a Memorandum of Agreement with Meridian whereby both parties agreed to establish and operate a training facility on a parcel of land at the Calaca Seaport in Calaca, Batangas. The training facility shall be called the Meridian Maritime Training Center. The establishment of the facility shall have a total project cost of P50.0 million, which will be financed by CSC and any profits will be distributed 70% to CSC and 30% to Meridian until such time that CSC achieves 100% return on investment, after which, profit sharing will be 50% both to CSC and Meridian.

No share in profit or loss was recognized from the investment in joint venture as the facility is still under construction and expenses recognized are not significant in 2023, 2022 and 2021.

In 2023, management terminated the agreement with Meridian. Consequently, CSC recognized a full impairment of its investment in the joint venture amounting to P81.0 million and is presented as Impairment loss on Investment in Joint Venture under Other Income (Charges) account in the 2023 consolidated statement of profit or loss.

11. OTHER NON-CURRENT ASSETS

This account is composed of the following:

| | | | | | 2022 | |
|-------------------------------|--------------|---|-------------|-------------|---------------|--|
| | | | | (/ | As restated - | |
| | <u>Notes</u> | | 2023 | see Note 2) | | |
| Advances to suppliers | 22.5 | P | 527,742,418 | Р | 352,477,228 | |
| Deferred input VAT | | | 114,906,491 | | 92,727,424 | |
| Deferred charges | | | 56,401,126 | | 59,953,524 | |
| Security deposits | 19.3 | | 50,355,290 | | 47,360,694 | |
| Software, net of amortization | | | 30,464,845 | | 32,855,126 | |
| Restricted cash | 4 | | 335,112 | | 335,112 | |
| | | | | | | |
| | | Р | 780,205,282 | P | 585,709,108 | |

Advances to suppliers include down payments made to suppliers for the acquisition and construction of long-term assets, which include vessels and parcels of land.

Deferred input VAT pertains to the input VAT on services rendered to the Group that remains unpaid as of the end of each reporting period.

Security deposits include rental deposits and guarantee deposits for the Group's ongoing projects.

Software refers to computer software licenses and software development costs, net of amortization. A reconciliation of the carrying amount of software at the beginning and end of 2023 and 2022 is shown below.

| | Note | _ | 2023 | | 2022 | |
|--|------|---|-------------------------|---|-----------------------|--|
| Balance at beginning of year Additions | | P | 32,855,126 1,300,447 | Р | 36,104,006 746,702 | |
| Amortization during the year | 15 | (| 3,690,728) | (| 3,995,582) | |
| Balance at end of year | | P | 30,464,845 | P | 32,855,126 | |

Restricted cash represents bank accounts that are reserved for debt service requirements in relation to certain loans of the Group (see Note 12.1).

12. INTEREST-BEARING LOANS AND BORROWINGS

The short-term and long-term interest-bearing loans and borrowings are broken down as follows:

| | | | 2022 |
|-------------------|------|-----------------|-----------------|
| | | | (As restated - |
| | Note | 2023 | see Note 2) |
| | | | |
| Current: | | | |
| Bank loans | 12.2 | P 3,008,112,614 | P 4,219,625,534 |
| Term loans | 12.1 | 624,924,006 | 1,260,279,238 |
| Lease liabilities | 12.4 | 202,359,755 | 233,482,323 |
| Mortgage loans | 12.3 | 20,297,990 | 9,338,570 |
| | | 3,855,694,365 | 5,722,725,665 |
| Non-current: | | | |
| Term loans | 12.1 | 10,370,290,499 | 9,357,961,025 |
| Lease liabilities | 12.4 | 2,536,122,093 | 2,701,613,851 |
| Mortgage loans | 12.3 | 153,709,019 | 174,770,738 |
| Bank loans | 12.2 | 122,510,363 | 113,762,510 |
| | | 13,182,631,974 | 12,348,108,124 |
| | | | |
| | | P17,038,326,339 | P18,070,833,789 |

The Group has taken necessary steps to manage the impact of the COVID-19 pandemic on its financial condition, including negotiating with banks for the refinancing, extension, or temporary relief of its loan obligations as part of the Group's LME. Relative to this, the Group was able to agree with banks restructuring or modification of terms of certain loans.

For those that qualify as a significant loan modification, the Group recognized gain on loan modification amounting to P241.5 million and P134.4 million in 2023 and 2022, respectively, which is presented under Other Income (Charges) in the consolidated statements of profit or loss [see Note 12.1(c.2), (c.3), (c.4), (c.5), (e), (f.1), (f.2), (f.3), (f.4), (f.5), (g), (i) and (j)]. There was no similar transaction in 2021.

In October 2023, the Company entered into subscription and debt conversion agreements with certain private institutional lenders. As a result, the outstanding loan amounting to P233.4 million has been derecognized and converted through the issuance of 77,791,000 shares of the Company (see Note 20.1).

A reconciliation of the carrying amounts of interest-bearing loans and borrowings at the beginning and end of December 31, 2023, 2022 and 2021 is shown below.

| | Term loans (see Note 12.1) | Bank loans (see Note 12.2) | Mortgage loans (see Note 12.3) | Lease Liabilities (see Note 12.4) | Total |
|--|-------------------------------|-------------------------------|-----------------------------------|--------------------------------------|---|
| Balance as of January 1, 2023, as restated - see Note 2.1(b) | P 10,618,240,263 | P 4,333,388,044 | P 184,109,308 | P 2,935,096,174 P | 18,070,833,789 |
| Cash flows from financing activities: | | | | | |
| Additions | 425,000,000 | - | - | - | 425,000,000 |
| Repayments | (245,248,295) | (271,392,067) | (11,026,299) | (183,433,720) (| 711,100,382) |
| | 179,751,705 | (271,392,067) | (11,026,299) | (183,433,720) (| 286,100,382) |
| Non-cash financing activities: | | | | | |
| Extinguishment of loan | (335,288,970) | - | - | - (| 335,288,970) |
| Gain on debt modification - net | (241,501,013) | - | - | - (| 241,501,013) |
| Debt to equity conversion | - | (233,373,000) | - | - (| 233,373,000) |
| Reclassification | 774,851,371 | (698,000,000) | - | - | 76,851,371 |
| Termination of lease | - | - | - | (19,074,562) (| 19,074,562) |
| Additions | - | - | 924,000 | 14,665,944 | 15,589,944 |
| Restatement of foreign currency | | | | | |
| denominated loans | (838,850) | | | (8,771,987) (| 9,610,837) |
| | 197,222,537 | 931,373,000) | 924,000 | (13,180,606) (| 746,407,068) |
| Balance at December 31, 2023 | P 10,995,214,505 | P 3,130,622,977 | P 174,007,009 | P 2,738,481,848 P | 17,038,326,339 |
| Balance as of January 1, 2022, as restated - | | | | | |
| see Note 2.1(b) | P 10,755,183,689 | P 4,524,721,724 | P 192,608,573 | P 2,907,119,012 P | 18,379,632,998 |
| Cash flows from financing activities: | | | | | |
| Repayments | (214,181,943) | (154,435,646) | (8,499,265) | (169,121,445) (| 546,238,299) |
| | (214,181,943) | | | | 546,238,299) |
| | , | | ,, | | , |
| Non-cash financing activities: | | | | | |
| Additions | 119,747,353 | 14,279,581 | - | 122,689,899 | 256,716,833 |
| Gain on debt modification - net | (130,678,169) | (3,677,615) | | (| 134,355,784) |
| Restatement of foreign currency | | | | | |
| denominated loans | 29,190,691 | - | - | 95,797,478 | 124,988,169 |
| Termination of lease | - | - | - | (21,388,771) (| 21,388,771) |
| Amortization of premium on | | | | | |
| loans payable | 11,478,642 | - | - | - | 11,478,642 |
| Reclassification | 47,500,000 | (47,500,000) | | | - |
| | 77,238,517 | (36,898,034) | - | 197,098,607 | 237,439,090 |
| Balance at December 31, 2022, as restated - | | | | | |
| see Note 2.1(b) | P 10,618,240,263 | P 4,333,388,044 | P 184,109,308 | P 2,935,096,174 P | 18,070,833,789 |
| Balance as of January 1, 2021 | P 9,986,923,415 | P 4,868,416,676 | P 199,626,552 | P 1,952,004,583 P | 17,006,971,226 |
| Cash flows from financing activities: | | | | | |
| Additions | 217,757,200 | 68,524,356 | | | 286,281,556 |
| Repayments | (172,341,547) | | (7,017,979) | (135,397,267) (| 426,976,101) |
| | 45,415,653 | (43,694,952) | (7,017,979) | (135,397,267) (| 140,694,545) |
| | | | | | |
| Non-cash financing activities: | | | | | |
| Additions | 335,288,970 | <u>-</u> | - | 1,154,912,900 | 1,490,201,870 |
| Reclassification | 374,580,207 | (300,000,000) | - | - | 74,580,207 |
| Termination of lease | - | - | - | (64,401,204) (| 64,401,204) |
| Restatement of foreign currency | 42.075.4 | | | | 42.075.44 |
| denominated loans | 12,975,444 | , - | | | 12,975,444 |
| | 722,844,621 | (300,000,000) | | 1,090,511,696 | 1,513,356,317 |
| Balance at December 31, 2021, as restated - | | | | | |
| see Note 2.1(b) | P 10,755,183,689 | P 4,524,721,724 | P 192,608,573 | P 2,907,119,012 P | 18,379,632,998 |
| | - | - | - | | - |

12.1 Term Loans

The details of the Group's term loans as of December 31, 2023 and 2022 are as follows:

| | | | | | Outstanding Balance | | |
|--|--------------|--|----------|---------------|---------------------|-------------------|--|
| | | | | Interest | | 2022 (As restated | |
| | Notes | Security | Terms | Rates | 2023 | - see Note 2) | |
| clin pulitic continues | | 0. 15 (0514) | | | | | |
| China Banking Corporation (CBC) | | Real Estate Mortgage (REM), | | | | | |
| | | Continuing Suretyship, MT Chelsea Great Princess, MT Chelsea | | | | | |
| | | Charlize, MT Chelsea Resolute, | | | | | |
| | | MT Chelsea Enterprise, MT Chelsea | | | | | |
| | | Excellence, MT Chelsea Ernesto | | | | | |
| | | Uno, MT Chelsea Jasaan | | | | | |
| | (b.1) | Assignment of receivables | 7 years | 5.00% | P 1,926,396,728 | P 1,926,396,728 | |
| Development Bank of the Philippines (DBP) | . , | MT Chelsea Providence, MT Chelsea | , | | | ,,, | |
| , | | Cherylyn, MV Starlite Stella Maris, | | | | | |
| | (f.4) | Corporate/Continuing Suretyship | 15 years | 5.00% | 1,818,060,107 | 1,820,060,107 | |
| Philippine Business Bank (PBB) | (c.2) | MV Eagle, MV Archer, MV Saturn | 8 years | 3.00% - 7.00% | 823,893,366 | 855,856,717 | |
| CBC | (b.3) | REM | 15 years | 7.25% | 800,000,000 | 800,000,000 | |
| Amalgamated Investment Bancorporation (AIB) | (i) | Unsecured | 9 years | 6.48% | 576,851,371 | - | |
| DBP | (f.3) | Trans - Asia 16, 17 and 18 | | | | | |
| | | Corporate/Continuing Suretyship | 15 years | 5.00% | 549,807,588 | 549,807,588 | |
| PBB | (c.4) | MV Salve Regina | 8 years | 3.00% - 7.00% | 467,888,754 | 491,555,017 | |
| DBP | (f.1) | Corporate/Continuing Suretyship | | | | | |
| | | MV Pioneer, MV Reliance | 15 years | 5.00% | 450,514,006 | 450,514,006 | |
| PBB | (c.1) | MT Chelsea Dominance | | | | | |
| | | MT Chelsea Endurance | 8 years | 3.00% - 7.00% | 442,696,689 | 442,696,689 | |
| Asia United Bank (AUB) | (d.2) | MTug Fortis I, MTug Fortis II | | | | | |
| | | MTug Fortis III, Mtug Fortis V | | | | | |
| | | MTug Fortis VI, Mtug Fortis VII MTug Fortis IX, Mtug Fortis X | 6 voors | 4.00% | 425,000,000 | | |
| DBP | (f.2) | Corporate/Continuing Suretyship | 6 years | 4.00% | 423,000,000 | - | |
| DBF | (1.2) | MV St. Nicholas of Myra | | | | | |
| | | Assignment of receivables | 15 years | 5.00% | 415,100,000 | 496,802,412 | |
| BDO Unibank, Inc. (BDO) | | Trans - Asia 1, 8, 9 and 10, CY3 | 15 years | 3.00% | 413,100,000 | 430,002,412 | |
| sso ombann, mer (sso) | (a) | REM, Continuing suretyship | 6 years | 6.50% | 383,548,077 | 386,207,130 | |
| | (-) | , | . , | 0.007. | ,- :-,-: | ,, | |
| PBB | (c.3) | MV Stella Del Mar | 8 years | 3.00% - 7.00% | 314,848,713 | 331,727,800 | |
| DBP | (f.5) | Corporate/Continuing Suretyship | | | | | |
| | | MV St. Camael and MV St. Sariel | 15 years | 5.00% | 300,086,565 | 300,086,565 | |
| Mega International Commercial Bank Co. (MICBC) | (e) | Pledge of shares, Continuing Suretyship | 5 years | 6.37% | 247,500,000 | 247,500,000 | |
| Robinsons Bank Corporation (RBC) | (e) | Pledge of shares, Continuing Suretyship | 5 years | 6.37% | 247,500,000 | 247,500,000 | |
| CTBC Bank (Phils) Inc. (CTBC) | (e) | Pledge of shares, Continuing Suretyship | 5 years | 6.37% | 247,500,000 | 247,500,000 | |
| Union Bank of the Philippines (UB) | (j) | Continuing Suretyship | 9 years | 3.00% | 198,000,000 | - | |
| First Commercial Bank, Ltd. (FCB) | (e) | Pledge of shares, Continuing Suretyship | 5 years | 6.37% | 165,000,000 | 165,000,000 | |
| CBC | (b.2) | Trans - Asia 2, 3, 5, 12 and 15 | 10 years | 5.75% | 161,393,098 | 162,407,407 | |
| Rizal Commercial Banking Corp. | (g) | Starlite Sprint I | 7 years | 9.50% | 105,074,977 | 105,074,977 | |
| PBB | (c.5) | Pledge of shares of stocks | 8 years | 11.00% | 52,788,650 | 137,494,000 | |
| AUB | (4.4) | MTug Fortis IX, MTug Fortis X, | 7 | 8.02% | 22.040.062 | 20 100 022 | |
| AUB | (d.1) | Assignment of receivables | 7 years | 8.02% | 23,049,963 | 30,190,922 | |
| AUB | (d.1) | MTug Fortis VII. Assignment of receive bloc | 7 402 55 | 8.11% | 20 045 460 | 21 260 022 | |
| AUB | (u.1) | MTug Fortis VIII, Assignment of receivables MTug Fortis III and MTug | 7 years | 0.1170 | 20,845,468 | 31,269,933 | |
| 700 | (d.1) | Fortis V, Assignment of receivables | 7 years | 5.56% | 7,613,562 | 18,083,329 | |
| Makabayan Holdings, Inc. (MHI) | (u.1) (k) | Oroport Shares | 6 months | 5 to 15% | 7,013,302 | 335,288,970 | |
| 8H Capital Asia Growth Fund | (h) | Unsecured | 5 years | 9.00% | - | 105,225,000 | |
| | | | • | | 11,170,957,683 | 10,684,245,297 | |
| Net premium (discount) on loans payable | | | | | (175,743,178) | (66,005,034) | |
| | | | | | | | |
| | | | | | P 10,995,214,505 | P 10,618,240,263 | |
| | | | | | | ,,,- | |

(a) Term Loan Agreement (TLA) with BDO - Trans-Asia - Trans-Asia 1, 8 and 10

In 2014, Trans-Asia availed loans from BDO for the acquisition of MV Trans-Asia 10 totaling to P120.0 million at an interest rate of 4.5% per annum. Principal and interest payments on these loans are made monthly. Additional loans were made from BDO amounting to P243.5 million and P166.0 million in 2016 and 2017, respectively, with an interest rate of 4.25% to 5.00% per annum. Principal payments are made monthly with a grace period of one year and interest on these loans is payable monthly in arrears.

In 2020, Trans-Asia and BDO amended the existing loan agreement, revising the interest payment schedules in which 40% of all unpaid interest as of July 30, 2020 were to be paid equally without interest on interest between August and December 2020 and the remaining 60% would be paid in equal monthly basis with interest on interest from January 2021 to June 2021.

On Sept 8, 2021, Trans-Asia and BDO agreed on the second amendment of the loan agreement wherein the deferred principal and principal due from June to July 2021 be added and paid in the December 2021 and January 2022 repayment schedules.

On June 20, 2022, Trans-Asia and BDO amended the existing loan agreements, revising the previously approved terms of the preceding loans wherein BDO extended the maturity dates of the loans for six years, inclusive of a grace period of one year reckoning at the beginning of 2022, provided a sculpted quarterly principal repayment, and reduced interest rates for the first two years with a provision for a recapture rates towards the end of the loans.

The loan is secured by the same properties as mentioned in the initial bank loan with chattel mortgage of certain vessels amounting to P457.8 million and P223.4 million as of December 31, 2023 and 2022, respectively (see Note 9). The loan is also secured by a continuing suretyship by the chairman of the BOD of the Company and a real estate property owned by Trans-Asia with a carrying amount of P10.3 million in December 31, 2023 and 2022, respectively (see Note 9). These loans do not contain any financial covenants.

(b) TLA or OLSA with CBC

b.1. CSC – CSC's outstanding shares

In 2016, the Company obtained a P1.8 billion loan from CBC to finance the acquisition of the outstanding shares of CSC. The loan is subject to annual interest rate of 4.50% and is payable on a lump sum basis in 181 days. The loan is secured by means of mortgage, pledge, assignment or any other form of encumbrance upon any and all properties or assets of the Company's Chairman of the BOD [see Note 19.9(a)].

In 2017, the Company converted its P1.8 billion bank loan to a six-year term loan with a grace period of four quarters commencing from the date of conversion. The principal is payable in quarterly installments with balloon payment at maturity and shall commence on the quarter after the grace period with the interest paid in arrears. The loan is secured by the same properties as mentioned in the initial bank loan.

On January 23, 2018, the Company's BOD approved the transfer of the loan to CSC.

On October 1, 2020, the bank approved CSC's request for the refinancing of outstanding loan obligations of CSC for a total of P1.9 billion, including unpaid interest. The principal payments begin on the 3^{rd} anniversary with the following sculpted repayment schedule: year 3-5%; year 4-10%; year 5-20%; year 6-25%; and year 7-40%. The restructured loan is subject to annual interest rate of 6.75%.

The restructured loan is secured by the same properties as mentioned in the initial bank loan with chattel mortgage of certain vessels amounting to P1,416.9 million and P1,637.8 million as of December 31, 2023 and 2022, respectively. The loan is also secured by a continuing suretyship by the Company and Parent Company, and assignment of certain receivables amounting to P250.2 million and P333.0 million as of December 31, 2023 and 2022, respectively (see Note 5). The agreement requires CSC to maintain debt-to-equity ratio of not more than 3.00:1.00 and DSCR of not less than 1:00 in its consolidated financial statements.

b.2. Trans - Asia - MV Asia Philippines and MV Asia Pacific

On October 2, 2018, Trans-Asia obtained a long-term loan from CBC amounting to P200.0 million to fund its acquisition of vessels. The loan is subject to annual interest rate of 7.00% and is payable monthly in arrears up to 10 years from the initial drawdown, inclusive of one-year grace period from the date of drawdown. Principal shall be repayable in equal monthly amortizations to commence at the end of the 13th month of the drawdown.

On August 30, 2019, Trans-Asia obtained additional loan from the same bank amounting to P50.0 million to fund its acquisition of vessels. The loan is subject to annual interest rate of 7.00% and is payable monthly in arrears up to four years from the date of drawdown. Principal shall be repayable in equal monthly amortizations to commence at the end of the 13th month of the drawdown. These loans do not contain any financial covenants.

Certain vessels with a net carrying amount of P228.6 million and P134.0 million as of December 31, 2023 and 2022, respectively, was used as collateral to secure the payment of these loans (see Note 9).

b.3. CLC and WSI

On August 27, 2019, CLC and WSI entered into a loan agreement with CBC to finance the acquisition of a real estate property and for the construction of a warehouse facility on the said property amounting to P800.0 million and P450.0 million, respectively. The loan is subject to a fixed interest rate of 7.25% for the first ten years and subject to repricing for the remaining five years. On the interest rate resetting date, the interest rate shall be repriced and determined based on the higher of the benchmark rate and interest spread of 250 bps, divided by the interest premium of factor of 95% or a floor rate of 7.25%. The loan is payable on a quarterly basis up to 15 years from the initial drawdown, inclusive of two-years grace period from the date of signing. As of December 31, 2023 and 2022, WSI has no loan drawdowns and CLC has total drawdown amounting to P800.0 million from the term loan facility. The agreement requires CLC, in its consolidated financial statements, to maintain debt-to-equity ratio of not more than 3.00:1.00 and DSCR of not less than 1:25.

The land of the Company, classified under Investment properties in the consolidated statements of financial position, with net carrying amount of P1,270.9 million as of December 31, 2023 and 2022 was used as a collateral to secure payment of this loan (see Notes 8 and 9). The loan agreement also requires the Company to maintain a reserve accounts specifically for payment of principal and interest; such amounts are presented as part of Restricted cash under the Other Current Assets and Other Non-current Assets accounts in the consolidated statements of financial position (see Notes, 7, 4 and 11).

(c) TLA with PBB

c.1. PNX - Chelsea - MT Chelsea Endurance and MT Chelsea Dominance

On July 25, 2016 and August 18, 2016, PNX-Chelsea entered into term loan agreements with PBB amounting to US\$6.5 million and US\$7.6 million to finance the acquisition of MT Chelsea Endurance and MT Chelsea Dominance, respectively. On the anniversary year, these loans were converted into peso loans. The loans are subject to annual effective interest rate of 6.06% and are payable in 24 equal quarterly installments with one-year grace period from date of each release. The loans do not include any financial covenants.

On June 24, 2022, PBB approved the restructuring of the outstanding loans and unpaid interests of PNX-Chelsea into an eight-year term loan, inclusive of two years grace period on principal collection. The restructured loan bears lower interest rates for two years, collected quarterly in arrears, to be recaptured annually until the loan matures, with annual repricing based on BVAL plus a fixed interest rate beginning on the third year.

The restructured loans are secured by a chattel mortgage on MT Chelsea Endurance and MT Chelsea Dominance with net carrying amounts totalling P694.5 million and P856.6 million, as of December 31, 2023 and 2022, respectively (see Note 9).

c.2. SFI – MV Eagle, MV Archer and MV Saturn

In 2015, Starlite entered into a 10-year term loan agreement amounting to P1,037.4 million with PBB to finance the acquisition of MV Eagle, MV Archer and MV Saturn. The loans are subject to a fixed interest rate of 7.5% and the principal is payable in arrears.

In 2017, Starlite obtained a 15-year term loan agreement amounting to P800.0 million with PBB. The loan is subject to annual interest rate of 7.0% and principal repayments including the interest shall commence on the first quarter after a grace period of one year from the date of availment. The loan does not include any financial covenants.

On June 24, 2022, PBB approved the restructuring of the outstanding loans and unpaid interests of SFI into a 8-year term loan, inclusive of two years grace period on principal collection. The restructured loan bears lower annual interest rate for two years, collected quarterly in arrears, to be recaptured annually until the loan matures, with annual repricing based on BVAL plus a fixed interest rate beginning on the third year.

Certain vessels of Starlite with net carrying amounts of P1,228.2 million and P1,201.5 million as of December 31, 2023 and 2022, respectively, were used as collateral to secure the payment of these loans (see Note 9).

c.3. SPFI – MV Stella Del Mar

In 2017, SPFI entered into a loan agreement with PBB amounting to P368.1 million to finance the acquisition of MV Stella Del Mar. The loan is subject to annual interest rate of 7.50% and is payable quarterly in arrears up to 10 years from the initial drawdown. Principal repayments shall commence after the grace period of six quarters. The loan does not include any financial covenants.

On June 24, 2022, PBB approved the restructuring of the outstanding loans and unpaid interests of SPFI into a eight-year term loan, inclusive of two years grace period on principal collection. The restructured loan bears lower annual interest rate for 2 years, collected quarterly in arrears, to be recaptured annually until the loan matures, with annual repricing based on BVAL plus a fixed interest rate beginning on the third year.

The vessel of SPFI with net carrying amounts of P510.7 million and P529.3 million as of December 31, 2023 and 2022, respectively, was used as a collateral to secure the payment of this loan (see Note 9).

c.4. SGFI - MV Salve Regina

In 2018, SGFI entered into a loan agreement with PBB amounting to P460.0 million to finance the acquisition of MV Salve Regina. The loan is subject to annual interest rate of 7.50% and is payable quarterly in arrears up to 10 years from the initial drawdown, inclusive of one-year grace period from the date of signing. The loan does not include any financial covenant.

On June 24, 2022, PBB approved the restructuring of the outstanding loans and unpaid interests of SGFI into an eight-year term loan, inclusive of two years grace period on principal collection. The restructured loan bears lower annual interest rate for two years, collected quarterly in arrears, to be recaptured annually until the loan matures, with annual repricing based on BVAL plus a fixed interest rate beginning on the 3rd year.

The vessel of SGFI with net carrying amounts of P742.9 million and P745.7 million as of December 31, 2023 and 2022 was used as a collateral to secure the payment of this loan (see Note 9).

c.5. CLC - MV Trans-Asia 21

On May 2021, the Company entered into a loan facility with PBB amounting to \$3.5 million to finance the Company's equity due on MV Trans-Asia 21. The loan is subject to annual interest rate of 10.0% and is payable on a quarterly basis up to the end of third year.

On August 12, 2022, PBB and the Company has amended its MOA in which the principal repayment will be on a staggered basis commencing at the date of amendment until 2023 with annual interest rate of 11.0%. The loan does not include any financial covenant.

The loan is secured by a deed of pledge of shares of stock by Udenna and the Company with a net book value of P135.7 million and P178.5 million as of December 31, 2023 and 2022, respectively [see Note 19.9(a)].

(d) TLA with AUB

d.1 FTC – Mtug Fortis III, Mtug Fortis V, Mtug Fortis VI, Mtug Fortis VII, Mtug Fortis VIII, Mtug Fortis X

On April 12, 2017, FTC obtained interest-bearing loans amounting to P69.7 million to partially refinance the acquisition of Mtug Fortis III and Mtug Fortis V. The loan bears fixed interest rate of 5.56% and the principal is payable in 28 quarterly installments.

On October 5, 2018, FTC obtained additional interest-bearing loans amounting to P70.4 million from the same bank to partially refinance the acquisition of Mtug Fortis VI, Mtug Fortis VII, and Mtug Fortis VIII. The loan bears fixed interest rate of 5.56% and the principal is payable in 28 quarterly installments.

On January 16, 2020, FTC obtained additional interest-bearing loans amounting to P47.9 million from the same bank to partially refinance the acquisition of Mtug Fortis IX and Mtug Fortis X. The loan bears fixed interest rate of 7.07% and the principal is payable in 28 quarterly installments.

Certain trade receivables amounting to P44.9 million and P41.6 million as of December 31, 2023 and 2022, respectively, were assigned to secure the payment of these interest-bearing loans (see Note 5). Moreover, certain tugboats of FTC with net carrying amounts of P220.8 million and P240.1 million as of December 31, 2023 and 2022, respectively, were used as collateral to secure the payment of these loans (see Note 9). The loans do not include any financial covenants.

d.2 SFI

On October 27, 2023, SFI obtained interest-bearing loans amounting to P425.0 million to support its working capital requirement. The loan bears fixed interest rate of 4.0% and the principal is payable in 72 months in equal monthly installment with grace period of one year.

Certain tugboats of FTC with net carrying amount of P235.6 million as of December 31, 2023 were used as collateral to secure the payment of these loans. The loan does not include any financial covenants.

(e) TLA with CTBC, MICBC, RBC and FCB – Trans-Asia

In 2017, Trans-Asia entered into a five-year loan facility agreement amounting to P300.0 million each with CTBC, MICBC and RBC and P200.0 million with FCB to bridge the facility obtained by CSC to fund the acquisition of Trans-Asia and for general working capital purposes. In the same year, Trans-Asia made a drawdown of P1,100.0 million loan to bridge the loan obtained by CSC in 2016. The loan is subject to annual repricing of three-month PDST rate plus 3.3% spread and is payable on quarterly basis. Principal repayments shall be 5% of the loan in the first and second year, 15% in the third and fourth year and 60% in the fifth year of the drawdown. The agreement requires Trans-Asia to maintain debt-to-equity ratio of not more than 3:50:1:00 and a DSCR of at least 1.25.

On May 27, 2021, CTBC, MICBC, RBC and FCB has approved the one-year extension of principal due from 2021 to 2022 including the non-application of the required financial covenants during the extension period.

On November 15, 2022, CTBC, MICBC, RBC and FCB approved restructuring of the outstanding loans of Trans-Asia into a five-year term loan, inclusive of two years grace period on principal collection. The restructured loan bears lower interest rate for the first year, collected quarterly in arrears, to be recaptured annually on the 5th year, with annual repricing based on BVAL plus a fixed interest rate beginning on the 3rd year. The principal is payable on installment based on the outstanding principal amount from the amended date as follows; 0% on the first year, 1% on second year, 2% on third, 7% on fourth and balloon payment at the end of the fifth year.

The loan is secured by Trans-Asia shares with a carrying value of P525.0 million, a corporate guarantee by the Parent Company and individual surety of the Company's Chairman of the BOD [see Note 19.9(a)].

(f) TLA with DBP

f.1. SFI – MV Pioneer and MV Reliance

In 2016 and 2015, Starlite entered into 15-year term loan agreements amounting to P306.0 million and P300.0 million, respectively, with DBP to finance the acquisition of MV Pioneer and MV Reliance. The loan is subject to annual interest rate of 6.95% and is payable on a quarterly basis. Principal repayments shall commence after the grace period of three periods.

On May 23, 2023, DBP approved the waiver of SFI's compliance with the current ratio for 2023 up to its maturity, meanwhile, compliance with the debt-to-equity ratio and DSCR was temporary waived for 2023 only.

On October 24, 2023, DBP and SFI amended the loan agreements in 2015 and 2016 in which the former approved the principal repayment of the outstanding principal amount beginning in 2025 in sculpted quarterly amortizations to commence at the end of the 1st quarter after the two year grace period until fully paid. Interest for the first 3 years is fixed at 5.0% per annum, but SFI will only pay 3% p.a., and the 2% is amortized over three years starting on the 4th year, without interest on interest. The interest for the 4th year and onwards is fixed for one year based on a 1-year BVAL rate plus a spread with a floor rate of 5% per annum, reviewable annually.

The amendment in the agreement also requires Starlite to maintain a debt-to-equity ratio of 2.33:1.00 starting the year 2029 up to the remaining term of the loan and a DSCR of at least 1.00 starting the year 2024.

A corporate suretyship by the Company and certain vessels of Starlite with net carrying amounts of P806.6 million and P644.7 million as of December 31, 2023 and 2022, respectively, were used as collateral to secure the payment of these loans (see Note 9).

f.2. PNX-Chelsea – MV San Pedro Calungsod, MV San Lorenzo Ruiz Uno and MV St. Nicholas of Myra

On January 25, 2018, PNX-Chelsea entered into a loan agreement with DBP amounting to P575.0 million to refinance the acquisition of MV San Pedro Calungsod, MV San Lorenzo Ruiz Uno and MV St. Nicholas of Myra. The loan is subject to annual interest rate of 6.50% and is payable in 60 equal quarterly installments commencing on the first quarter from the initial drawdown. The agreement requires PNX-Chelsea to maintain debt-to-equity ratio of not more than 2.34:1.00.

On May 23, 2023, DBP approved the waiver of PNX's compliance with the financial covenants for 2023 up to its maturity on March 26, 2033.

On October 24, 2023, DBP and PNX amended the loan agreement in 2018 in which the former approved the principal repayment of the outstanding principal amount beginning in 2025 in sculpted quarterly amortizations to commence at the end of the 1st quarter after the two-year grace period until fully paid. Interest for the first three years is fixed at 5.0% per annum, but PNX-Chelsea will only pay 3% p.a. and the 2% p.a. is amortized over three years starting on the 4th year, without interest on interest. The interest for the 4th year and onwards is fixed for one year based on a 1-year BVAL rate plus spread with a floor rate of 5% per annum, reviewable annually.

Certain vessels of PNX-Chelsea with net carrying amounts of P205.9 million and P613.8 million as of December 31, 2023 and 2022, respectively, were used as collateral to secure the payment of these loans (see Note 9). The restructured loan is also secured by a continuing suretyship by the Company and chairman of the BOD of the Company.

f.3. Trans-Asia – MV Trans-Asia 16, 17 and 18

On May 2, 2018, Trans-Asia entered into a loan agreement with DBP amounting to P618.0 million to finance the acquisition of MV Trans-Asia 16, MV Trans-Asia 17 and MV Trans-Asia 18. The loan is subject to annual interest rate of 6.50% and is payable quarterly in arrears up to 15 years from the initial drawdown, inclusive of one-year grace period from the date of signing.

On May 23, 2023, DBP approved the waiver of Trans-Asia's compliance with the current ratio for 2023 up to its maturity, meanwhile, compliance with the debt-to-equity ratio and DSCR was temporarily waived for 2023 only.

On October 24, 2023, DBP and Trans-Asia amended the loan agreement in 2018 in which the former approved the principal repayment of the outstanding principal amount beginning in 2025 in sculpted quarterly amortizations to commence at the end of the 1st quarter after the two-year grace period until fully paid. Interest for the first 3 years is fixed at 5.0% per annum, but Trans-Asia will only pay 3% p.a. and the 2% p.a. is amortized over three years starting on the 4th year, without interest on interest. The interest for the 4th year and onwards is fixed for one year based on a 1-year BVAL rate plus a spread, with a floor rate of 5% per annum, reviewable annually.

The amendment in the agreement also requires Trans-Asia to maintain a debt-to-equity ratio of 2.33:1.00 starting year 2031 up to the remaining term of the loan, and DSCR of at least 1.00 starting the year 2024.

Certain vessels of Trans-Asia with net carrying amounts of P1,062.8 million and P882.9 million as of December 31, 2023 and 2022, respectively, were used as collateral to secure the payment of these loans (see Note 9). The restructured loan is also secured by a continuing suretyship by the Company and chairman of the BOD of the Company.

f.4. CSC – MT Chelsea Providence

On December 28, 2018, CSC entered into a loan agreement with DBP amounting to P1.5 billion to refinance the acquisition of one second-hand oil/chemical tanker and one second-hand floating dock. The loan is subject to annual interest rate of 6.50% and is payable quarterly in arrears up to 15 years from the initial drawdown, inclusive of one-year grace period from the date of signing. The agreement requires CSC to maintain debt-to-equity ratio of not more than 3.00:1.00 and DSCR of at least 1.00.

On March 28, 2021, DBP approved the CSC's request for the refinancing of outstanding loan obligations of CSC for a total of P1.8 billion, including unpaid interest. The principal payments begin on the third anniversary with annual interest rate of 6.50%. No gain/loss on loan restructuring is recognized as there is no substantial modification of terms under PFRS 9.

On August 15, 2023, DBP approved the waiver of CSC's compliance with the financial covenants for 2023 up to its maturity on December 31, 2035.

On October 24, 2023, DBP and CSC amended the restructuring agreement in 2021 in which the former approved the sculpted principal repayment of the outstanding principal amount beginning in 2023 until year 14. Interest for the first 3 years is fixed at 5.0% per annum, but CSC will only pay 3% p.a. and the 2% p.a. is amortized over three years starting on the 4th year, without interest on interest. The interest for the 4th year and onwards is fixed for one year based on a 1-year BVAL rate plus a spread, with a floor rate of 5% per annum, reviewable annually.

Certain vessels of CSC and SGFI with net carrying amount of P3,162.6 million and P2,823.5 as of December 31, 2023 and 2022, respectively, was used as collateral to secure the payment of these loans (see Note 9). Certain trade receivables amounting to P44.4 million and P30.3 million as of December 31, 2023 and 2022, respectively, were assigned to secure the payment of these interest-bearing loans (see Note 5).

f.5. SFFC

On May 20, 2016, SFFC obtained a long-term loan facility from DBP amounting to P370.0 million with a term of 15 years, inclusive of 1.5 years grace period, payable in 53 equal quarterly installments to commence at the end of the seventh quarter from the date of the initial drawdown, which can be availed through promissory note with an interest at the prevailing market rate of 6.5% to finance the construction of MV St. Sariel and MV St. Camael. In addition, SFFC is required to maintain debt-to-equity ratio not exceeding 2.30:1.00 and maintain debt service coverage ratio of at least 2.00 at each testing date.

On May 23, 2023, DBP approved the waiver of SFFC's compliance with the debt-to-equity ratio for 2023.

On October 24, 2023, DBP and SFFC amended the loan agreement in 2016 in which the former approved the principal repayment of the outstanding principal amount beginning in 2025 in sculpted quarterly amortizations to commence at the end of the 1st quarter after the two-year grace period until fully paid. Interest for the first 3 years is fixed at 5.0% per annum, but SFFC will only pay 3% p.a. and 2% p.a. is amortized over three years starting on the 4th year, without interest on interest. The interest for the 4th year and onwards is fixed for one year based on a 1-year BVAL rate plus a spread, with a floor rate of 5% per annum, reviewable annually.

Certain vessels of SFFC with net carrying amount of P370.1 million and P386.1 million as of December 31, 2023 and 2022, respectively, was used as collateral to obtain this loan. The restructured loan is also secured by a continuing suretyship by the Company and the Chairman of the BOD of the Company.

(g) TLA with RCBC – Starlite

In 2018, Starlite entered into a loan agreement with RCBC to finance the acquisition of Starlite Sprint I. The first drawdown of P105.0 million is payable in equal quarterly installments up to eight years from the date of initial drawdown, i.e., July 19, 2019, inclusive of one year grace period. The loan is subject to annual interest rate based on 7-year fixed BVAL plus minimum spread of 1.50% and is payable on a quarterly basis. The agreement requires Starlite to maintain debt-to-equity ratio of not more than 5.50:1.00 and current ratio of not less than 1.00.

On July 24, 2023, Starlite entered into a loan restructuring agreement with RCBC to restructure its outstanding loan amounting to P105.1 million. The restructured loan bears lower annual interest rate applicable for the first three years, to be recaptured annually until year 5. The principal is payable on graduated amounts with balloon payment on the last principal repayment date and inclusive of 2 2-year grace period from July 2022. The restructured loan does not include any financial covenant.

The vessel of Starlite with net carrying amounts of P129.8 million and P123.68 million as of December 31, 2023 and 2022, respectively, was used as a collateral to secure the payment of this loan (see Note 9).

(h) TLA with 8H Capital - CDC

On July 2021, CDC entered into a loan agreement with 8H Capital amounting to \$2.0 million with a term of five years, inclusive of one-year grace period, payable to 16 equal quarterly installments to commence at the end of fifth quarter from the date of drawdown, with a prevailing interest rate of 9% per annum for the first year, and 12% per annum thereafter until the maturity date. The loan is guaranteed by the CLC and includes covenants as to restriction on additional indebtedness of CDC, among others. Such covenant has been breached due to an additional loan obtained by CDC [see Note 12.1(k)]. As a result, in 2022 and 2021, CDC reclassified the non-current portion of the loan to current amounting to P77.2 million and P95.2 million, respectively [see Note 2.1(b)]. The loan has been fully settled in 2023.

(i) TLA with AIB - CLC

On March 31, 2023, CLC entered into a term loan agreement with AIB to restructure the Company's outstanding bank loan and unpaid interest amounting to P500.0 million and P60.4 million, respectively (see Note 12.2). The restructured loan bears lower annual interest rate applicable for year 1, collected quarterly in arrears, to be recaptured at a target rate in year 9, with annual repricing based on BVAL plus a fixed interest rate ending on the 3rd year. The principal is payable on installment based on the outstanding principal amount from the amended date in sculpted repayments until the maturity of the loan. The loan does not include any financial covenant.

(j) TLA with UB – CSC

On April 18, 2023, CSC entered into a term loan agreement with UB to restructure the Company's outstanding bank loan amounting to P198.0 million (see Note 12.2). The restructured loan bears an annual interest rate of 3.00% applicable for year 1, collected quarterly in arrears, to be recaptured with a target rate of 10.00% per annum in year 9. The principal is payable on installment based on the outstanding principal amount from the amended date in sculpted repayments until the maturity of the loan. The loan does not include any financial covenant.

(k) OLSA with MHI - CDC

In 2023, the Group made prior period adjustments to recognize a loan obtained by CDC on July 30, 2021 with MHI amounting to P335.3 million which was used to finance the acquisition of 367,692 shares of stock of Oroport [see Notes 2.1(b) and 10.1]. The loan is payable within six months from the date of the agreement. The loan bears an interest rate of 5.00% per annum until maturity. Overdue principal or amount shall be subject to 15% interest per annum.

On November 20, 2023, the outstanding loan of P335.3 million was settled as part of the consideration in the disposal of stake of CDC to MHI. The related accrued interest payable amounting to P95.2 million recorded as part of Accrued expenses under Trade and other payables account in the consolidated statement of financial position was also extinguished and is recognized as Gain on extinguishment on trade and other payables and is presented as part of Other Income (Charges) account in the 2023 consolidated statement of profit or loss (see Note 17.4).

With regard to the existing loans with financial covenants to maintain, the Group have complied with the financial, affirmative and negative covenants except that in 2023, 2022, and 2021 [(see b.1, b.3, e)], the Group exceeded the agreed debt-to-equity ratio and had lower than the indicated current ratio. The Group also had lower than the stated DSCR. Prior to December 31, 2023 and 2022, the companies already requested for the waiver of these financial covenants and management is confident that such will be approved based on the preliminary discussions with the lender banks. The companies have not received any written notice, as of the date of the issuance of the consolidated financial statements, that the loans are due and demandable, which is provided for in the loan documents as a basis to reclassify the loan to current. The Group also continued to negotiate with banks to refinance or restructure its existing loans.

Interest incurred on these loans is included as part of Finance costs under the Other Income (Charges) section of the consolidated statements of profit or loss (see Note 17.1). The related unpaid interest as of December 31, 2023 and 2022 is presented as part of Accrued expenses under the Trade and Other Payables account in the consolidated statements of financial position (see Note 13).

12.2 Bank Loans

The details of the Group's bank loans are as follows:

| | | | Interest | | Outstanding Balance | | |
|-------------------------------|------------------------------|----------------|----------------|------|---------------------|------|---------------|
| | Security | Terms | Rates | 2023 | | 2022 | |
| Landbank of the Philippines | MT Chelsea Intrepid | | | | | | |
| | MT BMI Patricia | | | | | | |
| | Assignment of receivables | | | | | | |
| | Continuing suretyship | 90 days | 3.00 -6.75% | P | 1,327,834,768 | Р | 1,336,460,600 |
| Primary Institutional Lenders | MV TA21 and Pledge of shares | 30 to 180 days | 1.00 to 10.00% | | 608,109,693 | | 1,422,956,791 |
| CBC | Trans-asia 2, Trans-Asia 3, | | | | | | |
| | Trans-Asia 5, Trans-Asia 12, | | | | | | |
| | Trans-Asia 15 | 60 days | 5.75% | | 500,000,000 | | 500,000,000 |
| PBB | Unsecured | 180 days | 7.50% | | 485,000,000 | | 665,000,000 |
| Pentacapital | Assignment of receivables | 360 days | 7.00% | | 209,678,517 | | 210,970,653 |
| UB | Continuing suretyship | 360 da ys | 4.50% | | - | | 198,000,000 |
| | | | | | | | |
| | | | | Р | 3,130,622,977 | Р | 4,333,388,044 |

The bank loans were obtained to finance the drydocking of certain vessels and to support the Group's working capital requirements. These loans are secured by certain vessels owned by the Group with total net carrying amount of P685.7 million and P748.34 million as of December 31, 2023 and 2022, respectively (see Note 9). These loans do not include any financial covenants.

Interest incurred on these loans is presented as part of Finance costs under the Other Income (Charges) account in the consolidated statements of profit or loss (see Note 17.1). The related unpaid interest as of December 31, 2023 and 2022 is presented as part of Accrued expenses under the Trade and Other Payables account in the consolidated statements of financial position (see Note 13).

12.3 Mortgage Loans

The details of the Group's mortgage loans are as follows:

| | | | Interest | | Outstanding Balance | | |
|-------------------|----------------------------|--------------|----------------|---|---------------------|---|-------------|
| | Security | Terms | Rates | | 2023 | | 2022 |
| | | | | | | | |
| BDO | Trans-Asia 1, 8, 10 CY3 | | | | | | |
| | REM, Continuing suretyship | 10 years | 6.50% | Р | 161,867,641 | Р | 163,090,822 |
| Toyota Financials | Chattel Mortgage on | | | | | | |
| | Transportation Equipment | 3 years | 10.07% | | 10,537,049 | | 15,281,059 |
| Eastwest | Chattel Mortgage on | | | | | | |
| | Transportation Equipment | 3 years | 9.71% | | 1,301,390 | | 587,807 |
| BDO | Chattel Mortgage on | | | | | | |
| | Transportation Equipment | 3 years | 10.00% | | 300,929 | | 5,049,332 |
| AUB | Chattel Mortgage on | | | | | | |
| | Transportation Equipment | 3 to 5 years | 7.00% to 8.50% | _ | - | | 100,288 |
| | | | | | | | |
| | | | | Р | 174,007,009 | Р | 184,109,308 |

Mortgage loans pertain to loans obtained by the Group to finance the acquisition of certain properties and transportation equipment. These loans bear average effective interest rates ranging from 6.75% to 10.28% in both 2023 and 2022. Interest incurred on these loans are included as part of Finance costs under the Other Income (Charges) section of the consolidated statements of profit or loss (see Note 17.1). These loans do not contain any financial covenants.

These loans are secured by certain properties and transportation equipment with total carrying amount of P230.2 million and P253.0 million as of December 31, 2023 and 2022, respectively (see Note 9).

12.4 Lease Liabilities

The Group has leases for certain offices, warehouses and related facilities, lots and vessel and vessel equipment. With the exception of short-term leases and leases of low-value underlying assets, each lease is reflected on the consolidated statement of financial position as a right-of-use asset and a lease liability. The Group classifies its right-of-use assets in a consistent manner to its Property and Equipment (see Note 9).

Each lease generally imposes a restriction that, unless there is a contractual right for the Group to sublet the asset to another party, the right-of-use asset can only be used by the Group. Leases are either non-cancellable or may only be cancelled by incurring a substantive termination fee. The Group is prohibited from selling or pledging the underlying leased assets as security. For leases over offices and warehouse and related facilities, the Group must keep these properties in a good state of repair and return the properties in their original condition at the end of the lease. Further, the Group must insure the leased assets and incur maintenance fees on such items in accordance with the lease contracts.

The table below describes the nature of the Group's leasing activities by type of right-of-use asset recognized in the consolidated statement of financial position:

| | Number of rights- of-use assets leased | Range of remaining term | Average remaining lease term | Number of leases with extension options | Number of leases with termination options |
|-----------------------------------|--|-------------------------|------------------------------|--|--|
| December 31, 2023 | | | | | |
| Warehouses and related facilities | 6 | 1 - 2 years | 2 years | 2 | - |
| Lot | 7 | 2 - 10 years | 4 years | - | - |
| Offices | 5 | 1 - 5 years | 3 years | 2 | 1 |
| Vessel and vessel equipment | 3 | 2 to 20 years | 15 years | - | - |
| December 31, 2022 | | | | | |
| Warehouses and related facilities | 12 | 1 - 2 years | 2 years | 3 | - |
| Lot | 9 | 2 - 10 years | 4 years | - | - |
| Offices | 6 | 1 - 5 years | 3 years | 2 | 1 |
| Vessel and vessel equipment | 9 | 2 to 20 years | 15 years | - | - |

Additional information on the lease liabilities and amounts in respect of possible future lease extension or termination options not recognized as liability are as follows:

| | | rehouses and ated facilities | | Lot | | Offices | Vessel and vessel equipment | _ | Total |
|---|---|------------------------------|---|-------------|---|------------|-----------------------------|---|---------------|
| December 31, 2023 Lease liabilities | Р | 30,644,810 | Р | 102,803,955 | Р | 21,022,225 | P 2,584,010,858 | Р | 2,738,481,848 |
| Number of leases with an extension option that is not considered | r | , , | r | 102,803,933 | r | , , | r 2,364,010,636 | , | , , , |
| reasonably certain of exercise Additional lease liabilities that would be incurred were it to become reasonably certain that extension | | 3 | | - | | 2 | - | | 5 |
| option would be exercised | | - | | - | Р | 83,282,702 | - | Р | 83,282,702 |
| December 31, 2022 Lease liabilities | Р | 62,035,497 | Р | 123,485,462 | Р | 41,784,395 | P 2,707,790,820 | Р | 2,935,096,174 |
| Number of leases with an extension option that is not considered | r | , , | r | 123,463,402 | r | , , | F 2,707,730,820 | , | , , , |
| reasonably certain of exercise Additional lease liabilities that would be incurred were it to become reasonably certain that extension | | 3 | | - | | 2 | - | | 5 |
| option would be exercised | Р | 9,039,292 | | - | Р | 83,282,702 | - | Р | 92,321,994 |

Certain lease with termination option by the Group were exercised but no additional liabilities were charged to the companies. The lease termination option not recognized as part of liability, based on the lease contract, is expected to be equivalent to a certain percentage of the unrealized income of the lessor due to the termination.

The lease liabilities are secured by the related underlying assets. The maturity analysis of lease liabilities as of December 31, 2023 and 2022 is as follows:

| | Within 1 year | 1 to less than 2 2 years | to less than 3 years | 3 to less than 4 years | 4 to less than 5 years | More than 5 years | Total |
|-------------------|------------------|-----------------------------|-------------------------|---------------------------|---------------------------|----------------------|-----------------|
| December 31, 2023 | | | | | | | |
| Lease payments | P 409,449,063 | P 886,801,675 P | 302,731,713 P | 283,213,861 F | 262,150,276 F | 1,802,746,284 | P 3,947,092,872 |
| Finance charges | (207,089,308) | (187,198,995) (| 146,263,018) (| 133,923,947) (| 127,436,046) (| 406,699,710) (| 1,208,611,024) |
| Net present value | P 202,359,755 | P 699,602,680 P | 156,468,695 P | 149,289,914 F | 2 134,714,230 F | 1,396,046,574 | P 2,738,481,848 |
| December 31, 2022 | | | | | | | |
| Lease payments | P 457,323,410 | P 409,029,749 P | 890,285,525 P | 300,909,294 F | 284,822,798 F | 1,968,420,620 | P 4,310,791,396 |
| Finance charges | (223,841,087) | (205,610,874) (| 184,563,755) (| 143,073,188) (| 130,255,314) (| 488,351,004) | 1,375,695,222) |
| Net present value | P 233,482,323 | P 203,418,875 P | 705,721,770 P | 157,836,106 F | 2 154,567,484 F | 1,480,069,616 | P 2,935,096,174 |

As of December 31, 2023 and 2022, the Group had not committed to any leases, which had not commenced.

The Group also has elected not to recognize lease liabilities for short-term leases. Payments made under such leases are expensed on a straight-line basis. The expenses relating to short-term leases amounted to P79.2 million, P69.9 million and P75.4 million in 2023, 2022 and 2021, respectively, and is presented as part of Rentals under Cost of Sales and Services and Other Operating Expenses in the consolidated statements of profit or loss (see Notes 14 and 15). As of December 31, 2023 and 2022, the Company's total commitment on these short-term leases amounted to P24.8 million and P36.9 million, respectively.

13. TRADE AND OTHER PAYABLES

This account consists of:

| | | | 2022 |
|--------------------------------|----------|------------------|-----------------|
| | | | (As restated - |
| | Notes | 2023 | see Note 2) |
| | | | |
| Trade payables | 8, 19.2 | | |
| Related parties | | P 2,922,304,653 | P 2,767,161,615 |
| Third parties | | 2,898,345,891 | 2,922,255,203 |
| Accrued expenses | 12, 19.2 | 2,044,474,354 | 2,260,536,557 |
| Subscription payable | 10.1 | 781,249,998 | 781,249,998 |
| Deferred output VAT | | 510,802,393 | 447,716,406 |
| Non-trade payables | 19.6 | 500,000,000 | 500,000,000 |
| Government-related obligations | | 301,935,802 | 371,293,575 |
| Output VAT payable | | 241,053,686 | 134,939,913 |
| Deferred income | | 12,365,370 | - |
| Provisions | 22.3 | 610,389 | 610,389 |
| Others | 9 | 35,119,694 | 53,088,122 |
| | | | |
| | | P 10,248,262,229 | P10,238,851,778 |

Accrued expenses comprise amounts to be paid in relation to warehouse construction, repairs and maintenance, fuel and lubricants, interest expense arising from loans, fines and penalties related to taxes, and professional fees rendered to the Group.

Subscription payable pertains to the amount of subscribed shares on the Group's investments in associate that remains unpaid as of December 31, 2023 and 2022 (see Note 10.1).

In 2023, the Company made a retrospective restatement of Accrued expenses to recognize accruals of interest related to the loan from MHI [see Notes 2.1(b) and 12.1(h)] as of January 1, 2022. In 2023, accrued interest payable related to the loan has been extinguished and the resulting gain is recorded as Gain on extinguishment on trade and other payables presented as part of Other Income (Charges) account in the 2023 consolidated statement of profit or loss [see Notes 12.1(h) and 17.4].

Also, in 2023, the Trans-asia made a retrospective restatement of Trade payables to recognize the loan principal and interest repayment made by a related party on behalf of Trans-asia to DBP in 2021 [see Note 2.1(b)].

Deferred output VAT pertains to taxes payable based on VATable revenues from services rendered, which remained uncollected as of the end of the reporting periods.

14. COST OF SALES AND SERVICES

The details of this account for each of the years ended December 31 are shown below.

| | | | 2022 | 2021 |
|----------------------------------|---------|-----------------|------------------|------------------|
| | | | (As restated | (As restated |
| | Notes | 2023 | - see Note 2.1b) | - see Note 2.1b) |
| | | | | |
| Bunkering | 6, 19.2 | P 2,230,770,388 | P 2,391,414,527 | P 1,489,717,502 |
| Depreciation and amortization | 9 | 1,265,327,437 | 1,175,522,855 | 1,370,544,243 |
| Salaries and employee benefits | 16.1 | 509,098,886 | 560,862,757 | 541,878,271 |
| Outside services | | 407,764,544 | 297,234,862 | 283,166,405 |
| Insurance | | 239,549,062 | 211,783,385 | 204,105,647 |
| Handling costs | | 211,081,166 | 207,540,608 | 295,135,774 |
| Repairs and maintenance | 6 | 204,545,638 | 184,779,108 | 176,093,611 |
| Port expenses | | 108,824,999 | 171,730,096 | 161,725,068 |
| Supplies | 6 | 94,275,622 | 87,420,260 | 84,380,250 |
| Cost of inventories sold | | 81,301,899 | 61,984,122 | 55,637,666 |
| Rentals | 19.3 | 53,522,302 | 69,880,002 | 75,418,428 |
| Utilities and communication | | 47,727,733 | 32,203,539 | 14,384,969 |
| Commission | | 29,947,772 | 23,492,770 | 14,236,971 |
| Taxes and licenses | | 27,931,115 | 25,562,769 | 23,322,783 |
| Transportation and travel | | 13,548,471 | 13,772,304 | 16,086,965 |
| Charter hire fees | | 2,403,522 | 29,483,001 | 26,391,284 |
| Representation and entertainment | | 1,183,558 | 1,361,717 | 909,039 |
| Professional fees | | 366,303 | 568,928 | 20,000 |
| Miscellaneous | | 69,204,117 | 95,155,547 | 70,676,534 |
| | | | | |
| | | P 5,598,374,534 | P 5,641,753,157 | P 4,903,831,410 |

15. OPERATING EXPENSES BY NATURE

The details of operating expenses by nature for the years ended December 31 are shown below.

| | <u>Notes</u> | 2023 | 2022 (As restated - see Note 2.1b) | 2021 (As restated - see Note 2.1b) |
|---------------------------------------|--------------|-----------------|--|--|
| Bunkering | 6, 19.2 | P 2,230,770,388 | P 2,391,414,527 | P 1,489,717,502 |
| Depreciation and amortization | 9, 11 | 1,353,139,809 | 1,255,702,826 | 1,484,181,534 |
| Salaries and employee benefits | 16.1 | 911,608,418 | 878,204,944 | 849,960,921 |
| Outside services | | 766,748,915 | 725,405,894 | 642,384,137 |
| Insurance | | 241,378,241 | 215,398,277 | 206,330,895 |
| Handling costs | | 211,081,166 | 207,540,608 | 295,135,774 |
| Fines, fees and penalties | | 210,804,154 | 48,233,149 | 64,227,656 |
| Repairs and maintenance | 6 | 210,527,297 | 192,832,259 | 180,755,158 |
| Port expenses | | 108,824,999 | 171,730,096 | 161,725,068 |
| Supplies | 6 | 121,567,702 | 98,609,734 | 93,203,420 |
| Taxes and licenses | | 99,444,889 | 151,636,001 | 134,848,876 |
| Expected credit losses on receivables | | 95,276,386 | 41,872,781 | 396,386,975 |
| Cost of inventories sold | | 81,301,899 | 61,984,122 | 55,637,666 |
| Rentals | 12.4, 19.3, | | | |
| | 22.2 | 78,348,401 | 90,937,648 | 98,903,564 |
| Utilities and communication | | 68,690,627 | 50,844,439 | 49,377,556 |
| Representation and entertainment | | 56,087,242 | 14,756,687 | 2,709,526 |
| Professional fees | | 55,508,515 | 21,585,062 | 16,528,064 |
| Transportation and travel | | 36,378,725 | 31,743,021 | 30,526,020 |
| Commission | | 33,665,904 | 26,246,460 | 14,496,005 |
| Advertising and promotions | | 5,346,912 | 3,007,162 | 1,259,387 |
| Charter hire fees | | 2,403,522 | 29,483,001 | 26,391,284 |
| Miscellaneous | 19.9(b) | 112,555,801 | 88,791,267 | 100,002,815 |
| | | P 7,091,459,912 | P 6,797,959,965 | P 6,394,689,803 |

These expenses are classified in the consolidated statements of profit or loss as follows:

| | | | 2022 | 2021 |
|---------------------------------------|-------|-----------------|------------------|------------------|
| | | | (As restated | (As restated |
| | Notes | 2023 | - see Note 2.1b) | - see Note 2.1b) |
| | | | | |
| Cost of sales and services | 14 | P 5,598,374,534 | P 5,641,753,157 | P 4,903,831,410 |
| Other operating expenses | | 1,397,808,992 | 1,114,334,027 | 1,094,471,418 |
| Expected credit losses on receivables | 5 | 95,276,386 | 41,872,781 | 396,386,975 |
| | | | | |
| | | P 7,091,459,912 | P 6,797,959,965 | P 6,394,689,803 |

16. SALARIES AND EMPLOYEE BENEFITS

16.1 Salaries and Employee Benefits

The details of salaries and employee benefits for the years ended December 31 are shown below.

| | Notes | | 2023 | | 2022 | | 2021 |
|------------------------------|---------|---|-------------|---|-------------|---|-------------|
| Short-term employee benefits | | Р | 817,790,989 | Р | 782,182,517 | Р | 772,001,508 |
| Post-employment benefits | 16.2(b) | | 21,662,787 | | 41,707,685 | | 26,358,885 |
| Bonus and incentives | | | 19,366,676 | | 19,142,211 | | 14,768,935 |
| Share-based compensation | 20.5 | | 8,368,067 | | 18,760,422 | | 5,943,224 |
| Other employee benefits | | | 44,419,899 | | 16,412,110 | | 30,888,369 |
| | | | | | | | |
| | 16 | Р | 911,608,418 | Р | 878,204,944 | Р | 849,960,921 |

Other benefits include profit sharing, compensated absences, and other allowances. These expenses are classified in the consolidated statements of profit or loss as follows:

| | Notes | _ | 2023 | | 2022 | _ | 2021 |
|--|-------|---|----------------------------|---|----------------------------|---|----------------------------|
| Cost of sales and services Other operating expenses | 14 | P | 509,098,886 402,509,532 | P | 560,862,757 317,342,187 | P | 541,878,271 308,082,650 |
| | 15 | Р | 911,608,418 | P | 878,204,944 | Р | 849,960,921 |

16.2 Post-employment Defined Benefit

(a) Characteristics of Post-employment Defined Benefit Plan

The Group maintains a funded, non-contributory post-employment defined benefit plan that is being administered by a trustee bank that is legally separated from the Group. The trustee bank managed the fund in coordination with the Group's management who acts in the best interest of the plan assets and is responsible for setting the investment policies. The post-employment plan covers all regular full-time employees.

The normal retirement age is 60 with a minimum of five periods of credited service. Normal retirement benefit is an amount equivalent to 22.5 days' pay for every year of credited service.

The post-employment defined benefit plan of Trans-Asia also provides for an early retirement for employees who have served or worked continuously for a period equivalent to the last salary for every year of service as shown below.

- (i) For regular employees who were hired before December 1, 2006
 - more than two periods to five periods 7.5 days per year of service
 - five periods and years to 10 periods 15 days per year of service
 - ten periods and years to 15 periods 22.5 days per year of service
 - 15 periods and years and above 30 days per year of service
- (ii) For regular employees who were hired starting December 1, 2006
 - Five periods and years to nine periods 7.5 days per year of service
 - Nine periods and years to 15 periods 15 days per year of service
 - 15 periods and five months to 20 periods 22.5 days per year of service
 - 20 periods and years and above 30 days per year of service

Further, Trans-Asia has provided its employees an opportunity to avail an advance on their retirement benefit. These can be availed by employees who were hired before December 31, 2006 and has rendered more than two periods of service to Trans-Asia and by employees who has been hired starting December 31, 2006 and has rendered at least five periods and years of service to Trans-Asia. The total number of periods of service of employees who availed of advance payment of a portion of his/her retirement shall be deducted with the number of periods he/she availed as advance retirement.

(b) Explanation of Amounts Presented in the Consolidated Financial Statements

Actuarial valuations are made regularly to update the post-employment benefit expense and the amount of contributions.

(i) Post-employment Benefit Asset

The post-employment defined benefit asset of MI as of December 31, 2023 and 2022, which is recognized in the consolidated statements of financial position amounts to P1.9 million and P1.8 million in 2023 and 2022, respectively.

The movements of the fair value of plan assets in 2023 and 2022 are presented below.

| | | 2023 | | 2022 |
|---|---|----------------------|----------|----------------|
| Balance at beginning of year Interest income | P | 1,800,436 111,300 | P | 1,800,436 - |
| Balance at end of year | Р | 1,911,736 | <u>P</u> | 1,800,436 |

The composition of the fair value of plan assets as at December 31, 2023 and 2022 by category and risk characteristics is shown below.

| | | 2023 | | 2022 |
|---------------------------|----------|-----------|---|-----------|
| Cash and cash equivalents | Р | 50,805 | Р | 2,026 |
| Government securities | | 422,948 | | 930,471 |
| Corporate debt securities | | 1,384,273 | | 668,233 |
| Equity securities | | 46,500 | | 196,000 |
| Others | | 7,210 | | 3,706 |
| | | | | |
| | <u>P</u> | 1,911,736 | P | 1,800,436 |

The fair values of the above equity and debt securities are determined based on quoted market prices in active markets (classified as Level 1 of the fair value hierarchy).

Plan assets do not comprise any of the Group's own financial instruments or any of its assets occupied and/or used in its operations.

(ii) Post-employment Benefit Obligation

The amounts of post-employment defined benefit obligation recognized in the consolidated statements of financial position are determined as follows:

| | | 2023 | | 2022 |
|---|--------|----------------------------|----------|----------------------------|
| Present value of the obligation Fair value of plan assets | P (| 182,584,582 55,358,135) | P (| 148,337,058 59,477,983) |
| | Р | 127,226,447 | <u>P</u> | 88,859,075 |

The amounts of post-employment defined benefit obligation recognized in the consolidated statements of financial position are determined as follows:

| | | 2023 | | 2022 |
|---|----------|--------------------|----------|--------------------|
| Balance at beginning of year | Р | 148,337,058 | Р | 143,896,043 |
| Current service cost | | 21,742,924 | | 28,958,963 |
| Interest cost | | 10,320,804 | | 8,289,306 |
| Past service cost | | 7,146,446 | | 12,748,722 |
| Actuarial loss (gains) due to changes in: | | | | |
| Financial assumptions | | 17,011,294 | (| 37,420,584) |
| Experience assumptions | (| 11,423,842) | | 15,638,631 |
| Demographic assumptions | | - | (| 16,530,339) |
| Benefits paid from plan asset | (| 8,117,953) | (| 3,439,859) |
| Benefits paid from operating funds | (| <u>2,432,149</u>) | (| <u>3,803,825</u>) |
| Balance at end of year | <u>P</u> | 182,584,582 | <u>P</u> | 148,337,058 |

The details of the fair value of plan assets in 2023 and 2022 are presented below.

| | | 2023 | 2022 | | |
|------------------------------|----------|------------|----------|------------|--|
| Balance at beginning of year | Р | 59,477,983 | Р | 63,879,806 | |
| Benefits paid | (| 8,117,953) | (| 3,439,859) | |
| Interest income | | 4,233,216 | | 3,335,554 | |
| Remeasurement loss | (| 235,111) | (| 4,297,518) | |
| Balance at end of year | <u>P</u> | 55,358,135 | <u>P</u> | 59,477,983 | |

The composition of the fair value of plan assets as at December 31, 2023 and 2022 by category and risk characteristics is shown below.

| | 2023 | | | 2022 | | |
|---------------------------|----------|------------|----------|------------|--|--|
| Cash and cash equivalents | Р | 283,127 | Р | 81,048 | | |
| Government securities | | 15,589,595 | | 930,471 | | |
| Corporate debt securities | | 38,893,213 | | 57,937,155 | | |
| Equity securities | | 184,300 | | 196,000 | | |
| Others | | 407,900 | | 333,309 | | |
| | <u>P</u> | 55,358,135 | <u>P</u> | 59,477,983 | | |

The fair values of the above equity and debt securities are determined based on quoted market prices in active markets (classified as Level 1 of the fair value hierarchy).

(c) Risks Associated with the Retirement Plan

The plan exposes the Group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

(i) Investment and Interest Risks

The present value of the defined benefit obligation is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of a reference government bond will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments in debt securities and if the return on plan asset falls below this rate, it will create a deficit in the plan. Currently, the plan has investments in cash and cash equivalents, debt and equity securities. Due to the long-term nature of the plan obligation, a level of continuing equity investments is an appropriate element of the Group's long-term strategy to manage the plan efficiently.

(ii) Longevity and Salary Risks

The present value of the defined benefit obligation is calculated by reference to the best estimate of the mortality of the plan participants both during and after their employment, and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

(d) Other Information

The information on the sensitivity analysis for certain significant actuarial assumptions, the Group's asset-liability matching strategy, and the timing and uncertainty of future cash flows related to the retirement plan are described below and in the succeeding page.

(i) Sensitivity Analysis

The table below summarizes the effects of changes in the significant actuarial assumptions used in the determination of the defined benefit obligation as of December 31, 2023 and 2022.

| Impact on Post-employment Benefit Obligat | | | | | | | | |
|---|------------|-----|---------------|-------------|--|--|--|--|
| | Change in | | Increase in | Decrease in | | | | |
| | Assumption | | Assumption | Assumption | | | | |
| <u>December 31, 2023</u> | | | | | | | | |
| Discount rate | +/- 1.0% | (P | 18,321,501) P | 15,501,467 | | | | |
| Salary growth rate | +/- 1.0% | | 16,272,674 (| 18,846,109) | | | | |
| <u>December 31, 2022</u> | | | | | | | | |
| Discount rate | +/- 1.0% | (P | 8,720,384) P | 21,284,638 | | | | |
| Salary growth rate | +/- 1.0% | | 21,100,766 (| 9,121,646) | | | | |

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the above sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the retirement benefit obligation recognized in the consolidated statements of financial position. The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

(ii) Asset-liability Matching Strategies

To efficiently manage the retirement plan, the Group through its BOD, ensures that the investment positions are managed in accordance with its asset-liability matching strategy to achieve that long-term investments are in line with the obligations under the retirement scheme. This strategy aims to match the plan assets to the retirement obligations by investing in long-term fixed interest securities (i.e., government or corporate bonds) with maturities that match the benefit payments as they fall due and in the appropriate currency. The Group actively monitors how the duration and the expected yield of the investments are matching the expected cash outflows arising from the retirement obligations.

In view of this, investments are made in reasonably diversified portfolio, such that the failure of any single investment would not have a material impact on the overall level of assets. A large portion of the plan assets as of December 31, 2022 and 2021 consists of equity and debt securities. The Group believes that equity securities offer the best returns over the long term with an acceptable level of risk. The majority of equity securities are in a diversified portfolio of local blue-chip entities.

There has been no change in the Group's strategies to manage its risks from the previous period.

(iii) Funding Arrangements and Expected Contributions

As of December 31, 2023 and 2022, the plan is underfunded by P127.2 million and P88.9 million, respectively. While there are no minimum funding requirements in the country, the size of the underfunding may pose a cash flow risk in about 21 periods' time when a significant number of employees is expected to retire.

The maturity profile of undiscounted expected benefit payments from the plan within the next ten years from December 31, 2023 and 2022 follows:

| | | 2023 | | 2022 |
|--|----------|-------------|---|-------------|
| One to five years More than five years but not | Р | 76,792,638 | Р | 73,159,525 |
| more than ten years | | 247,017,258 | | 83,374,758 |
| | <u>P</u> | 323,809,896 | P | 156,534,283 |

17. OTHER INCOME (CHARGES)

17.1 Finance Costs

The details of this account for the years ended December 31 are shown below.

| | Note | | 2023 | | 2022 (As Restated - see Note 2) | | 2021 (As Restated - see Note 2) | |
|----------------------------------|------|---|---------------|---|---------------------------------------|---|---------------------------------------|--|
| Interest expense on – | | | | | | | | |
| Interest-bearing loans | 12 | Р | 926,769,953 | Р | 1,028,692,896 | Р | 1,181,523,424 | |
| Lease liabilities | | | 224,175,196 | | 182,714,815 | | 201,150,906 | |
| Deficiency income taxes | | | 70,352,250 | | 39,480,407 | | 22,720,466 | |
| Post-employment benefits | | | 6,087,588 | | 4,953,752 | | 4,881,292 | |
| | | | 1,227,384,987 | | 1,255,841,870 | | 1,410,276,088 | |
| Foreign currency exchange losses | | | 27,684,405 | | 127,489,242 | | 25,714,272 | |
| Bank charges | | | 3,383,715 | _ | 1,583,832 | _ | 2,035,447 | |
| | | P | 1,258,453,107 | P | 1,384,914,944 | P | 1,438,025,807 | |

17.2 Finance Income

The breakdown of this account for the years ended December 31 are shown below.

| | 2023 | | 2022 | | 2021 | |
|---|------|-----------------------|------|----------------------|------|----------------------|
| Intérest income Foreign currency exchange gains (losses) - net | (| 1,115,715 304,671) | P | 3,859,469 245,972 | : R | 640,268 5,394,482 |
| | P | 811,044 | P | 4,105,441 | P | 6,034,750 |

17.3 Prior Year Transactions

On March 18, 2021, the Group entered into a share purchase agreement (SPA) with a third party for the sale of the Group's investment in 2GO. On May 3 and June 3, 2021, the Group executed the sale of its investment in 2GO for a total net consideration amounting to P7,460.3 million, in which the Group recognized a gain on sale amounting to P154.0 million and is presented as part of Other Income (Charges) in the 2021 consolidated statement of profit or loss. Portion of the proceeds amounting to P6,550.3 million was used to pay a certain loan of the Parent Company. Further, P35.1 million of the total consideration was used to offset against the Parent Company's payables with 2G) in 2021. There is no outstanding receivable related to this sale (see Note 19.4).

Also, in previous years, the Group classified as held for sale certain vessels previously used by Trans-Asia and SFFC that the management of the respective companies approved to be sold. On January 14, 2021 and April 6, 2021, Trans-Asia sold Trans-Asia 5 and Lapu-Lapu Uno to third parties, respectively.

On August 19, 2021, SFFC has sold MV Supercat 36 for a total consideration amounting to P2.5 million, in which SFFC recognized a loss on sale amounting to P9.4 million and is presented as part of Other Income (Charges) in the 2021 consolidated statement of profit or loss. There are no similar transactions in 2023 and 2022.

17.4 Other Income (Loss)

Presented below are the details of other income (loss) for the years ended December 31 are shown below.

| | Notes | | 2023 | | 2022 | 2021 |
|---|-------|-----|--------------|----------|-----------------------|---------------|
| Gain (loss) on sale of property and equipment - net | 9 | (P | 161,386,160) | Р | 2,893,508 (P | 495,936,979) |
| Gain on extinguishment of trade and other payables | 12 | | 92,451,340 | | - | - |
| Pretermination of TC | | | - | | - | 312,815,862 |
| Miscellaneous | 6 | | 82,510,193 | | 40,094,989 | 40,589,602 |
| | | P | 13,575,374 | <u>P</u> | 42,988,497 (<u>P</u> | 142,531,515) |

In 2021, PNX-Chelsea recognized a gain from the pre-termination of its TC agreement with 2GO.

Miscellaneous includes gain on sale of scrap materials, excess customer charges over baggage, beddings and other services.

18. TAXES

18.1 Registration with the Board of Investments (BOI)

Starlite had registered MV Archer with BOI which commenced in March 2017 for a period of four years. In 2019, Starlite had registered MV Starlite Sprint 1, which commenced on December 2019 for a period of four years. In August 2020, Starlite registered MV Starlite Venus, which will commence in November 2020 with a period of four years.

SPFI had also registered MV Stella Del Mar on April 2017 for a period of four years. SGFI had also registered MV Salve Regina, MV Stella Maris, MV Starlite Phoenix (formerly Trans-Asia 20) in November 2018, June 2019 and December 2019, respectively, for a period of four years.

In 2019, Trans-Asia had also registered MV Trans-Asia 19, which commenced in January 2019 with a period of four years.

SFFC had also registered MV St. Camael and MV St. Sariel, which commenced on July 2017 for a period of four years.

As a registered entity, Starlite, SPFI, SGFI, Trans-Asia and SFFC are entitled to tax and non-tax incentives, which includes a four-year income tax holiday (ITH). ITH incentives shall be limited only to the revenues generated by the registered activities.

18.2 Current and Deferred Taxes

The components of tax expense (income) as reported in the consolidated statements of profit and loss and other comprehensive income are shown below.

| | | 2023 | | 2022 | | 2021 | | |
|---|---|-------------|---|-------------|------------|--------------|--|--|
| Recognized in profit or loss: | | | | | | | | |
| Regular corporate income tax at 25% | P | 34,713,440 | Р | 12,026,297 | Р | 5,677,514 | | |
| Minimum corporate income tax (MCIT) at 1.5% | | | | | | | | |
| in 2023 and 1% in 2022 and 2021 | | 24,847,665 | | 12,675,625 | | 858,158 | | |
| Final tax at 20% and 7.5% | | 208,020 | | 37,804 | | 4,386 | | |
| | | 59,769,125 | | 24,739,726 | | 6,540,058 | | |
| Deferred tax expense (income) relating to origination and reversal of | | | | | | | | |
| temporary differences | | 35,859,546 | | 31,941,060 | (| 72,018,749) | | |
| | P | 95,628,671 | Р | 56,680,786 | (<u>P</u> | 65,478,691) | | |
| Recognized in other comprehensive income — | | | | | | | | |
| Deferred tax expense | | | | | | | | |
| relating to origination and reversal | | | | | | | | |
| of temporary differences | P | 243,380,779 | Р | 200,672,418 | (<u>P</u> | 41,974,764) | | |

The reconciliation of tax on pretax loss computed at the applicable statutory rate to tax income reported in the consolidated statements of profit or loss is as follows:

| | | 2023 | 2022 (As restated - see Note 2) | 2021 (As restated - see Note 2) |
|--|-----|--------------------------|---------------------------------------|---------------------------------------|
| Tax on pretax loss at 25% Effect of the change in income tax rate Adjustments for income subjected | (P | 261,800,525) (P | 618,663,792) (P - | 992,262,526) 38,351,221 |
| to lower tax rates | (| 34,258) (| 9,451) (| 2,193) |
| Tax effects of: | | | | |
| Unrecognized deferred tax assets on | | | | |
| net operating loss carryover (NOLCO) | | 256,872,656 | 682,018,620 | 755,166,584 |
| Nondeductible expenses | | 207,846,141 | 27,087,464 | 225,650,411 |
| Benefit from previously unrecognized DTA | (| 89,005,456) | - | - |
| Nontaxable income | (| 34,238,903)(| 34,932,504)(| 125,023,755) |
| Unrecognized deferred tax assets on MCIT | | 10,676,255 | - | - |
| Derecognition of unutilized DTA | | 5,312,761 | - | - |
| Restatement | | - | 1,180,449 (| 423,886) |
| Net loss on BOI-registered activities | | <u> </u> | <u> </u> | 33,065,453 |
| | P | 95,628,671 P | 56,680,786 (<u>P</u> | 65,478,69 <u>1</u>) |

The net deferred tax assets of the Company and certain subsidiaries as of December 31, 2023 and 2022 pertain to the following:

| | | 2023 | | 2022 |
|--|----------|------------|----------|--------------|
| Post-employment benefit obligation Impairment losses on trade and | P | 19,385,029 | Р | 14,702,508 |
| other receivables | | 10,482,084 | | 132,317,005 |
| Loss (gain) on debt modification | (| 9,991,993) | | 5,652,128 |
| Unrealized foreign exchange loss | | 7,760,096 | | 8,153,245 |
| Share-based compensation | | 6,116,487 | | 5,475,249 |
| Impairment losses on property | | | | |
| and equipment | | 4,454,824 | | 10,881,226 |
| Leases | (| 1,589,998) | (| 7,091,852) |
| Capitalized borrowing costs | | - | (| 5,570,535) |
| Revaluation reserves on property | | | | |
| and equipment | | - | (| 122,658,075) |
| MCIT | | - | | 4,441,630 |
| Others | | 965,572 | | 972,081 |
| | <u>P</u> | 37,582,101 | <u>P</u> | 47,274,610 |

The net deferred tax liabilities of certain subsidiaries as of December 31, 2023 and 2022 are as follows:

| | | 2023 | | 2022 |
|------------------------------------|------------|--------------|------------|----------------------|
| Revaluation reserves on property | | | | |
| and equipment | (P | 789,688,603) | (P | 467,448,341) |
| Impairment losses on trade and | | | | |
| other receivables | | 187,208,304 | | 131,818,581 |
| Impairment losses on property | | | | |
| and equipment | | 52,353,628 | | 43,675,174 |
| Gain on debt modification | (| 46,324,646) | | - |
| Leases | (| 38,404,555) | (| 52,693,832) |
| Capitalized borrowing costs | (| 31,838,769) | (| 27,772,767) |
| MCIT | | 17,949,641 | | - |
| Post-employment benefit obligation | | 7,810,403 | | 1,584,440 |
| Unamortized past service costs | (| 3,128,341) | (| 3,128,341) |
| Unrealized foreign exchange gain | (| 2,371,109) | | - |
| Share-based compensation | | 1,881,051 | | 890,632 |
| Provisions | | 90,407 | | 90,407 |
| Others | | 1,779,240 | | 2,219,622 |
| | /5 | C42 C02 250\ | / D | 270 764 425\ |
| | (<u>P</u> | 642,683,350) | (<u>P</u> | <u>370,764,425</u>) |

The details of the Group's NOLCO and MCIT are shown below.

| Year | | Original Amount | | applied in vious Periods | Applied in Current Period | | Expired Balance | | Remaining Balance | | Valid Until | |
|--------|---|--------------------|---|-----------------------------|------------------------------|-------------|--------------------|-----------|----------------------|---------------|----------------|--|
| NOLCO: | | | | | | | | | | | | |
| 2023 | Р | 1,636,658,480 | Р | - | Р | - | Р | - | Р | 1,636,658,480 | 2026 | |
| 2022 | | 2,788,158,622 | | - | | 28,265,644 | | - | | 2,759,892,979 | 2025 | |
| 2021 | | 3,058,905,374 | | - | | 5,850,807 | | - | | 3,053,054,567 | 2026 | |
| 2020 | | 2,472,631,204 | | 29,949,659 | | 329,836,179 | _ | - | _ | 2,112,845,366 | 2025 | |
| | P | 9,956,353,680 | P | 29,949,659 | P | 363,952,630 | P | - | P | 9,562,451,391 | | |
| MCIT: | | | | | | | | | | | | |
| 2023 | Р | 24,731,462 | Р | - | Р | - | Р | - | Р | 24,731,462 | 2026 | |
| 2022 | | 7,807,851 | | - | | 273,000 | | - | | 7,534,851 | 2025 | |
| 2021 | | 3,118,990 | | - | | - | | - | | 3,118,990 | 2024 | |
| 2020 | _ | 3,587,849 | | | | - | | 3,587,849 | | <u> </u> | 2023 | |
| | Р | 39,246,152 | Р | - | Р | 273,000 | Р | 3,587,849 | Р | 35,385,303 | | |

The NOLCO incurred by entities within the Group can be claimed as deductions from their respective future taxable profits within five years after the year the tax loss was incurred. Specifically, the NOLCO incurred in 2021 and 2020 can be claimed as deduction within five years after the year it was incurred, pursuant to Section 4 (bbbb) of RA No. 11494 and as implemented through Revenue Regulations No. 25-2020.

The Group is subject to the MCIT, which is computed at 1.5% of gross income in 2023 and 1% of gross income in 2022 and 2021 as defined under the tax regulations or RCIT, whichever is higher.

In 2023, 2022 and 2021, the Group opted to claim itemized deductions in computing for its income tax due.

18.3 Impact of the Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act

On March 26, 2021, R.A. No. 11534, Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act, as amended, was signed into law and shall be effective beginning July 1, 2020. The following are the major changes brought about by the CREATE Act that are relevant to and considered by the Group:

- (a) RCIT rate was reduced from 30% to 25% starting July 1, 2020;
- (b) MCIT rate was reduced from 2% to 1% starting July 1, 2020 until June 30, 2023; and,
- (c) the allowable deduction for interest expense is reduced from 33% to 20% of the interest income subjected to final tax.

19. RELATED PARTY TRANSACTIONS

The Group's related parties include Udenna, related parties under common ownership, associates, the Group's key management personnel.

Transactions amounting to more than 10% or more of the total consolidated assets that were entered into with a related party, either individually or in aggregate value over a 12-month period with the same related party, are considered material. This is based on the requirements of SEC Memorandum Circular No. 2019-10, Rules of Material Related Party Transactions of Publicly-listed Corporations.

All individual material related party transactions shall be approved by at least two-thirds vote of the BOD, with at least a majority of the independent directors voting to approve the material related party transactions. In case that a majority of the independent directors' vote is not secured, the material related party transactions (RPT) may be ratified by the vote of the stockholders representing at least two-thirds of the capital stock. For aggregate RPT transactions within a 12-month period that breaches the materiality threshold of 10% or more of the total consolidated assets, the same BOD approval would be required for the transactions that meet and exceed the materiality threshold covering the same related party.

Directors with personal interest in the transaction should abstain from participating in discussions and voting on the same. In case they refuse to abstain, their attendance shall not be counted for the purposes of assessing the quorum and their votes shall not be counted for purposes of determining approval.

A summary of the Group's transactions with its related parties for the years ended December 31, 2023, 2022 and 2021 and the related outstanding balances as of December 31, 2023 and 2022 is presented below.

| | | | | Amount | ts of Transaction | าร | | _ | Outstanding Balances | | |
|---------------------------------|------------|---|-------------|--------|-------------------|------------|-----------------|---|----------------------|-------------------|--|
| | | | | | 2022 | | 2021 | | | 2022 | |
| | | | | A | s restated | | As restated | | | As restated | |
| Related Party Category | Notes | _ | 2023 | - see | Note 2.1(b) | <u>- s</u> | see Note 2.1(b) | _ | 2023 | - see Note 2.1(b) | |
| Parent — | | | | | | | | | | | |
| Cash advances granted | 19.4 | P | 4,338,633 | (P | 21,936,541) | Р | 6,554,331,342 | P | 7,117,460,312 | P 7,113,121,679 | |
| Associate — | | | | | | | | | | | |
| Sale of Dito | 10, 19.4 | | - | | - | | - | | 271,874,967 | 271,874,967 | |
| Related parties under | | | | | | | | | | | |
| common ownership: | | | | | | | | | | | |
| Chartering of services rendered | 19.1 | | 9,881,618 | | 109,987,271 | | 157,377,291 | | 64,184,585 | 73,199,255 | |
| Fuel purchases | 19.2 | | 308,319,152 | | 787,617,140 | | 1,217,534,299 | (| 2,918,883,787) (| 2,762,971,463 | |
| Acquisition of CSC's shares | 19.6 | | - | | - | | - | (| 500,000,000) (| 500,000,000 | |
| Rental expense | 19.3 | | 1,025,325 | | 1,504,479 | | 1,817,124 | (| 3,420,866) (| 4,190,152 | |
| Donation | 19.9(b) | | - | | - | | 270,000 | | - (| 360,000 | |
| Cash advances granted | 19.4 | | - | | 17,291,343 | | 245,528,345 | | 86,032,238 | 86,058,666 | |
| Cash advances obtained | 19.4 | (| 25,490,390) | | 71,198,734 | | 140,384,270 | (| 504,000,000) (| 529,490,390 | |
| Right-of-use assets | 9, 19.7 | (| 16,656,541) | (| 12,492,405) | (| 12,492,405) | | 9,716,315 | 26,372,856 | |
| Lease liabilities | 12.4, 19.7 | | 17,220,905 | | 12,708,552 | | 7,293,655 | (| 8,956,841) (| 26,177,746) | |
| Stockholders — | | | | | | | | | | | |
| Cash advances granted | 19.4 | | 2,661,432 | | - | | - | | 150,885,270 | 148,223,838 | |
| Key management personnel — | | | | | | | | | | | |
| Compensation and benefits | 21.8 | | 43,978,811 | | 42,670,026 | | 55,335,632 | | - | - | |

The Group's outstanding receivables with related parties were subjected to impairment testing using PFRS 9's ECL model. No impairment loss was recognized in 2023, 2022 and 2021 (see Note 25.2).

Unless otherwise stated, the outstanding receivables and payables from and to related parties are unsecured, noninterest-bearing and are generally settled in cash upon demand or through offsetting arrangement with the related parties.

19.1 Charter Fees

The Group entered into chartering agreements with PPPI, a related party under common ownership, which are made on the same terms as those transactions with third parties. The amounts of revenue recognized are presented as part of Charter fees under the Revenues section of the consolidated statements of profit or loss. The related outstanding receivable as of December 31, 2023 and 2022 is presented as part of Trade receivables under the Trade and Other Receivables account in the consolidated statements of financial position (see Note 5).

The outstanding receivables from related parties are unsecured and do not bear any interest as the credit terms range from 30 to 45 days. Further, no impairment loss was recognized on the outstanding receivables from related parties as of December 31, 2023 and 2022 based on management's assessment.

19.2 Fuel Purchases

The Group purchases fuel and lubricants from PPPI, a related party under common ownership. Fuel consumed is included as part of Bunkering under the Cost of Sales and Services account in the consolidated statements of profit and loss (see Note 14) while the remaining fuel and lubricants inventory amounting to P86.7 million and P96.2 million as of December 31, 2023 and 2022, respectively, are included as part of the Inventories account in the consolidated statements of financial position (see Note 6). The outstanding liability, which are unsecured, and do not bear any interest as the credit terms range from 30 to 90 days, arising from these transactions as of December 31, 2023 and 2022 is presented as part of Trade payables and Accrued expenses under the Trade and Other Payables account in the consolidated statements of financial position (see Note 13).

19.3 Rentals

The Group entered into a one-year contract of lease covering vehicles with Valueleases, Inc., a related party under common ownership, renewable at the end of the lease term upon mutual agreement of the parties. Related expense is presented as part of Rentals under Cost of Sales and Services in the consolidated statements of profit or loss (see Notes 14 and 15). The outstanding security deposits arising from this transaction is presented as part of Security deposits under the Other Non-current Assets accounts in the consolidated statements of financial position (see Note 11).

19.4 Advances to and from Related Parties

In the normal course of business, the Group grants and obtains unsecured, noninterest-bearing cash advances to and from its related parties mainly for working capital requirements and to bridge financing of vessel acquisitions pending draw down of related loans.

As of December 31, 2023 and 2022, the outstanding receivable and payable balances from these advances are shown as Advances to Related Parties and Advances from Related Parties, respectively, in the consolidated statements of financial position. These advances have no repayment terms and are payable in cash on demand or through offsetting arrangement with the related parties.

The movements in Advances to Related Parties in 2023, 2022 and 2021 are as follows:

| | Parent Company | Associate | Related Parties under common Ownership | Stockholders | Total |
|-----------------------------------|-----------------|---------------|--|---------------|-----------------|
| December 31, 2023 | | | | | |
| Balance at beginning of year | P 7,113,121,679 | P 271,874,967 | P 86,058,666 | P 148,223,838 | P 7,619,279,150 |
| Advances | 4,338,633 | = | = | = | 4,338,633 |
| Collections | - | | ((26,428) | 2,661,432 | 2,635,004 |
| Balance at end of year | P 7,117,460,312 | P 271,874,967 | P 86,032,238 | P 150,885,270 | P 7,626,252,787 |
| December 31, 2022 | | | | | |
| Balance at beginning of year | P 7,406,704,900 | P 271,874,967 | P 115,930,575 | Р - | P 7,794,510,442 |
| Advances | - | - | - | 148,223,838 | 148,223,838 |
| Collections | (293,583,221) | - | (29,871,909_) | - | (323,455,130) |
| Balance at end of year | P 7,113,121,679 | P 271,874,967 | P 86,058,666 | P 148,223,838 | P 7,619,279,150 |
| December 31, 2021 | | | | | |
| Balance at beginning of year | P 980,378,702 | P 271,874,967 | P 148,341,141 | Р - | P 1,400,594,810 |
| Offsetting against sales proceeds | 6,550,275,167 | = | = | - | 6,550,275,167 |
| Collections | (123,948,969_) | | (32,410,566) | | (156,359,535) |
| Balance at end of year | P 7,406,704,900 | P 271,874,967 | P 115,930,575 | Р - | P 7,794,510,442 |

Based on management's assessment, no impairment loss is recognized in 2023, 2022 and 2021 related to the advances granted to related parties (see Note 25.2).

The movements in the Advances from Related Parties account in 2023, 2022, and 2021 are as follows:

| | 2023 | 2022 | 2021 |
|--|------------------------|-------------|---------------|
| Balance at beginning of year | P 529,490,390 F | 624,023,838 | P 587,784,015 |
| Cash flow from financing activities: Repayments Proceeds | (25,490,390)(| 94,533,448) | - 26 220 822 |
| Proceeds | | <u> </u> | 36,239,823 |
| Balance at end of year | P 504,000,000 | 529,490,390 | P 624,023,838 |

19.5 Transactions with Post-employment Benefit Plan

The Group's retirement fund is a multi-employer retirement plan, which is administered by a trustee bank. The retirement fund includes investments in cash and cash equivalents, equity and debt securities, with fair value totaling P57.3 million and P61.3 million as of December 31, 2023 and 2022, respectively. As of December 31, 2023 and 2022, the Group's retirement funds do not include any investments in debt or equity securities issued by the Group or any of its related parties.

The details of the contributions of the Group and benefits paid out by the plan to employees are presented in Note 16.2.

19.6 Acquisition of CSC and SFFC Shares

On November 24, 2016, the Company acquired all of the outstanding shares of CSC from PPPI, a related party under common ownership, for a total consideration of P2.0 billion. The carrying amounts of the consolidated assets and liabilities of CSC at the time of acquisition amounted to P8.4 billion and P5.4 billion, respectively. The excess of the net identifiable assets over the acquisition price is presented as Other Reserves under the Equity section of the consolidated statements of financial position (see Note 20.3). As of December 31, 2023 and 2022, the outstanding liability from this transaction amounting to P500.0 million is presented as Non-trade payables under the Trade and Other Payables account in the consolidated statements of financial position (see Note 13).

19.7 Leases

Under PFRS 16, the Company recognized right-of use assets and lease liabilities related to lease of a certain office space from a related party under common ownership amounting to P39.4 million and P43.0 million, and P38.9 million and P43.5 million, respectively, in the consolidated statements of financial position (see Notes 9 and 12.4). The total amortization on the right-of-use asset is presented as part of Depreciation and amortization under Other Operating Expenses in the consolidated statements of profit or loss (see Note 15). Interest expense arising from the lease liabilities is recognized as part of Finance costs under Other Income (Charges) in the consolidated statements of profit or loss (see Note 17.1).

19.8 Key Management Personnel Compensation

The Group's key management personnel compensation includes short-term benefits and post-employment defined benefits amounting to P44.0 million, P42.7 million and P55.3 million in 2023, 2022 and 2021, respectively, and are included as part of Salaries and employee benefits under the Other Operating Expenses account in the consolidated statements of profit or loss (see Note 15).

19.9 Others

- (a) Certain interest-bearing loans of the Group were secured by a corporate guarantee of Udenna and by certain stockholders through a continuing surety agreement with the respective banks (see Note 12.1). Certain interest-bearing loans of Udenna were also secured by a corporate guarantee of the Company through a continuing surety agreement with the respective banks.
- (b) The Group granted donations amounting to P0.2 million in 2021 and 2020 (nil in 2022), to Udenna Foundation, Inc., a non-stock, non-profit organization, established by Udenna. This is presented as part of Miscellaneous under the Other Operating Expenses account in the consolidated statements of profit and loss (see Note 15). The outstanding balance is presented as part of Trade and other payables account in the consolidated statements of financial position.

20. EQUITY

20.1 Capital Stock

Capital stock consists of:

| | | Shares | | | | | Amount | | | | | | | |
|---------------------------------|---------------|---------------|---------------|-----|---------------|---|---------------|---|---------------|--|--|--|--|--|
| | 2023 | 2002 | 2021 | | 2025 | - | 2022 | - | 2021 | | | | | |
| Preferred shares - PL par salue | | | | | | | | | | | | | | |
| Authorized | 10,000,000 | 10,000,000 | 10,000,000 | P | 10,000,000 | P | 10,000,000 | ř | 10,000,000 | | | | | |
| Issued and outstanding | 500,000 | 500,000 | | | 500,000 | P | 500,000 | 1 | | | | | | |
| Common diares - P3 per value | | | | | | | | | | | | | | |
| Aythorized | 3,450,000,000 | 3,496,000,000 | 1,990,000,000 | P | 3,490,000,000 | P | 3,490,000,000 | P | 1,590,000,000 | | | | | |
| had | | | | | | | | | | | | | | |
| Salance of Seglening of year | 1,821,977,615 | 1,821,977,615 | 1,821,977,615 | P | 1,821,977,615 | P | 1,871,977,615 | P | 1,821,977,615 | | | | | |
| Resolver during the year | 77,791,000 | | | - | 77,791,000 | - | | - | - | | | | | |
| Bulance of end of year | 1,899,768,615 | 1,821,977,615 | 1,821,977,615 | P | 1,899,768,615 | £ | 1,821,977,615 | 1 | 1,821,977,615 | | | | | |
| Subscription receivable: | | | | | | | | | | | | | | |
| Balance at Seglenting of year | 55,750,000 | - | 8.3 | P | 281,250,000 | p | R (B) | P | | | | | | |
| Subscribed during the year | | | - 83 | | - | | 175,000,000 | | | | | | | |
| Paid during the year | 150,000,000 | 93,750,000 | | (_ | 150,000,000) | - | 93,750,000) | | | | | | | |
| Balance of end of year | 243,750,000 | 93,750,000 | | P | 111,250,000 | P | 281,250,000 | 1 | - | | | | | |
| Total issued, subscribed | | | | | | | | | | | | | | |
| and outstanding shares | 2,144,018,615 | 1,916,227,615 | 1,821,977,615 | P | 2,144,018,615 | P | 1.916.227.615 | * | L821,977,615 | | | | | |

On March 27, 2017, CLC acquired all of UIBV's outstanding capital stock through a share swap agreement with Udenna wherein Udenna transferred to CLC 18,200 UIBV shares. In exchange, the Company issued 775,384,615 new common shares from its authorized and unissued capital stock in favor of Udenna. In addition, the Company recognized APIC amounting to P5,272,615,385.

On July 11, 2017, the SEC issued an Order approving the Registration Statement covering the securities, which comprised the Company's outstanding capital stock. On August 8, 2017, the Company's shares were listed in the PSE and the trading of offer shares commenced. The Company offered to the public 546,593,000 primary shares at an offer price of P10.68 per share for a total gross proceeds of P5.8 billion. In addition, the Company recognized the APIC amounting to P4,725,754,772, net of issuance costs amounting to P565,265,468. As at December 31, 2023 and 2022, the Company's listed shares closed at P1.49 and P1.66 per share, respectively.

On October 6, 2020, the Shareholders ratified the BOD's approval of the issuance of 500,000 Preferred Shares via private placement to Global Kingdom Investments Limited at the subscription price of P1,000 per share, subject to certain terms and conditions. The par value of the Preferred Shares is P1.0 per share. Actual issuance of the shares has not yet been executed as of December 31, 2021.

On the same date, the Shareholders also ratified the BOD's approval of the increase in the authorized capital stock of the Company to P3,500,000,000. The increase of 1,500,000,000 shares, consists of all common shares. Udenna subscribed to 375,000,000 common shares, which is 25% of the increase in common shares, at the price of P3.26 per share with reference to the 90-day volume weighted average price. The par value of the common shares is P1.0 per share.

The receipt of capital infusion from Global Kingdom Investments Limited amounting to P414.8 million and from Udenna amounting to P305.6 million, totaling to P805.6 million was presented as Deposits on Future Stock Subscriptions under Equity section as of December 31, 2021 and was reclassified as part of Capital Stock and Additional Paid-in Capital in 2022 upon approval of the increase in the authorized capital stock of SEC on April 4, 2022 (see Note 1.1).

In 2022, Global Kingdom has fully paid its subscriptions to preferred shares and the Company subsequently issued the preferred shares. The preferred shares are non-voting, redeemable at the option of the issuer at subscription price and earn cumulative cash dividend at a rate of 8% per annum payable upon BOD's declaration and approval.

The subscription of Udenna diluted the public ownership of the Company from 30% to 25% as of in 2022.

In October 2023, the Company entered into subscription and debt conversion agreements with lenders Metropolitan Bank & Trust Company – Trust Banking Group (MBTC) and Private Education Retirement Annuity Association (PERAA), in which the Company settled two of its outstanding loans amounting to P221.8 million and P11.6 million through the issuance of 73,932,000 and 3,859,000 shares, which represents 3.25% and 0.17% of the total issued and outstanding shares of the Company, respectively (see Note 10). The conversion price for the MBTC and PERAA shares is P3.00 per share. APIC was recognized amounting to 155.6 million and is presented under Equity section as of December 31, 2023.

In 2023, the Company collected from Udenna a partial payment of the subscription receivable amounting to P489.0 million, which 150,000,000 was presented as part of subscribed and 339,000,000 shares as part of APIC as of December 31, 2023.

20.2 Revaluation Reserves

Revaluation reserves comprise gains and losses arising from the revaluation of the Group's vessels, remeasurements of post-employment defined benefit plan and cumulative translation adjustments on financial statements of foreign subsidiaries.

The components and reconciliation of items of other comprehensive income presented in the consolidated statements of changes in equity at their aggregate amount under the Revaluation Reserves account are shown in the succeeding page.

| | | evaluation of Property and Equipment (see Note 9) | L | uarial Gain or loss on PBO ee Note 16.2) | 1 | Cumulative Franslation Adjustments | | Total |
|---|---|--|----------|--|----------|--|----------|---------------|
| Balance as of January 1, 2023 | P | 1,380,564,802 | Р | 108,308,125 | Р | 2,382,959 | Р | 1,491,255,887 |
| Revaluation increment | | 839,224,129 | | - | | - | | 839,224,129 |
| Remeasurements of post-employment benefit obligation Currency exchange differences on translating | | - | (| 6,291,481) | | - | (| 6,291,481) |
| financial statements of foreign operations | | - | | | (| 266,430) | (| 266,430) |
| Other comprehensive income | | 839,224,129 | (| 6,291,481) | (| 266,430) | | 832,666,218 |
| Tax income | (| 244,847,809) | | 1,467,030 | | = | (| 243,380,779) |
| Other comprehensive income after tax | | 594,376,320 | (| 4,824,451) | (| 266,430) | | 589,285,439 |
| Transfer to retained earnings - | | | | | | | | |
| Depreciation of revalued vessels | (| 163,471,690) | | - | | - | (| 163,471,690) |
| Balance at December 31, 2023 | P | 1,811,469,432 | Р | 103,483,674 | P | 2,116,529 | P | 1,917,069,636 |
| Balance as of January 1, 2022 | Р | 968,152,254 | Р | 80,458,335 | Р | 2,300,473 | Р | 1,050,911,063 |
| Revaluation increment | | 714,299,589 | | - | | - | | 714,299,589 |
| Remeasurements of post-employment benefit obligation | | - | | 34,014,774 | | - | | 34,014,774 |
| Currency exchange differences on translating financial statements of foreign operations | | - | | - | | 82,486 | | 1,618,520 |
| Other comprehensive income | | 714,299,589 | | 34,014,774 | | 82,486 | | 748,396,849 |
| Tax income | (| 194,507,434) | (| 6,164,984) | | | (| 200,672,418) |
| Other comprehensive income after tax | | 519,792,155 | | 27,849,790 | | 82,486 | | 547,724,431 |
| Transfer to retained earnings - | | | | | | | | |
| Depreciation of revalued vessels | (| 107,379,607) | | | | <u>-</u> | (| 107,379,607) |
| Balance at December 31, 2022 | Р | 1,380,564,802 | <u>P</u> | 108,308,125 | <u>P</u> | 2,382,959 | <u>P</u> | 1,491,255,887 |
| Balance as of January 1, 2021 | Р | 1,168,028,791 | Р | 32,727,175 | Р | 681,953 | Р | 1,201,437,919 |
| Revaluation decrement | (| 97,809,298) | | = | | = | (| 97,809,298) |
| Remeasurements of post-employment benefit obligation | | - | | 60,163,065 | | - | | 60,163,065 |
| Currency exchange differences on translating financial statements of foreign operations | | - | | - | | 1,618,520 | | 1,618,520 |
| Other comprehensive income | (| 97,809,298) | | 60,163,065 | | 1,618,520 | (| 36,027,713) |
| Tax income | | 54,406,669 | (| 12,431,905) | | = | | 41,974,764 |
| Other comprehensive income after tax | (| 43,402,629) | | 47,731,160 | | 1,618,520 | | 5,947,051 |
| Transfer to retained earnings - | | | | | | | | |
| Depreciation of revalued vessels | (| 156,473,908) | | | | <u>-</u> | (| 156,473,908) |
| Balance at December 31, 2021 | P | 968,152,254 | P | 80,458,335 | Р | 2,300,473 | Р | 1,050,911,063 |

20.3 Other Reserves

Other reserves amounting to P1.1 billion pertain to the excess of the net identifiable assets of CSC amounting to P3.0 billion over the Company's acquisition price of P2.0 billion. The business combination entered was accounted for under the pooling-of-interest method (see Note 19.6). Under this method, the assets and liabilities of the combining entities are reflected in the consolidated financial statements at their carrying amounts. No adjustments are made to reflect their fair values, or recognize new assets and liabilities.

20.4 Non-controlling Interest

Non-controlling interests represent the interest not held by the Group in Trans-Asia. The balance as at December 31, 2023 and 2022 represents preferred shares subscription of certain individuals in Trans-Asia. These shares are non-voting and redeemable at the option of Trans-Asia.

20.5 Employee Stock Option Plan

On February 13, 2019, the BOD of the Company approved an ESOP covering all regular employees with at least one year of service from the date of grant. This was subsequently ratified by stockholders holding at least two-thirds of the outstanding capital stock on March 15, 2019. The objective of the ESOP is to recognize the loyalty, dedication and exemplary performance of the employees of the Company, thereby encouraging long-term commitment to the Company.

Under the ESOP, the Company shall initially reserve for exercise of stock options up to 56.3 million common shares of the Company's outstanding shares to be issued, in whole or in part, out of the authorized but unissued shares, 66.67% of which were granted to existing employees as of the initial offering date (IOD) while the remaining 33.33% is reserved for employees hired after the IOD. Stock options may be granted within five years from the adoption of the ESOP and may be exercised within 10 years from the date of grant. The exercise price shall be based on the volume weighted average price of the Company 30 days prior to the IOD. The options shall vest for a period of one to five years from the IOD. The Company shall receive cash for the stock options.

In 2022, the Company amended the subscription price of the stock options to P3.99 per share from P6.28 per share and the exercise periods to the first five trading days of September of every year. This change was taken prospectively from date of approval and resulted to an increase in share options expense amounting to P18.8 million in 2022.

As of December 31, 2023 and 2022, pursuant to the ESOP, the Company has granted the option to its eligible employees to subscribe to 37.6 million shares of the Company. An option holder may exercise in whole or in part his vested option, provided that, an option exercisable but not actually exercised within a given year shall accrue and may be exercised at any time thereafter but prior to the expiration of said option's life cycle. No options have been exercised as at December 31, 2023 and 2022.

The fair value of the option granted was estimated using binomial option pricing model that takes into account factors specific to the ESOP. The principal assumptions used in the valuation are shown below.

Grant date : May 15, 2019 Vesting period ends : May 15, 2024 Option life : Five years Share price at grant date : P6.05 Amended exercise price P3.99 Original exercise price at grant date P6.28 Average fair value at grant date : P3.16

Average standard deviation of

share price returns : 51.28% Average risk-free investment rates : 6.14%

The underlying expected volatility was determined by reference to historical date of the Company's shares over a period of time consistent with the option life.

21. LOSS PER SHARE

Basic and diluted loss per share loss attributable to the Company's stockholders are computed as follows:

| | _ | 2023 | 2022 (As restated - see Note 2) | 2021 (As restated - see Note 2) |
|---|------------|--|---------------------------------------|---------------------------------------|
| Net loss Divided by weighted average shares outstanding | (P | 1,142,830,770) (P 1,948,175,365 | 2,531,335,956)(P | 3,903,571,413) 1,821,977,615 |
| Loss per share – basic and diluted | (<u>P</u> | 0.587) (P | 1.343) (<u>P</u> | 2.142) |

In relation to the approved ESOP for eligible employees, the options exercisable by any of the option holders are considered as potentially anti-dilutive shares as at the end of December 31, 2023 and 2022. There were no outstanding convertible preferred shares and bonds or other stock equivalents as of December 31, 2023 and 2022; hence, diluted earnings per share is equal to the basic earnings per share.

22. COMMITMENTS AND CONTINGENCIES

The following are the significant commitments and contingencies involving the Group:

22.1 Charter Agreements

The Group has existing commitments to charterers under TC, CVC, and BB agreements, which ranges from two to five years, for the use of its vessels in transporting oil products for a fixed period. Also associated with these charter agreements, is the obligation to keep the Group's vessels in good working condition and compliant with all the shipping regulations as required by the Maritime Industry Authority.

22.2 Operating Lease Commitments – Group as Lessor

The Group entered into BB agreements, which qualifies as a lease. Income recognized under BB agreements amounted to P104.0 million, P188.9 million and P149.4 million in 2023, 2022 and 2021, respectively. These are presented as part of Charter fees under Revenues in the consolidated statements of profit or loss (see Note 24.5). Commitments relating to these agreements amounted to P330.1 million and P361.6 million as of December 31, 2023 and 2022, respectively.

The future minimum lease receivables under these BB agreements are as follows:

| | | 2023 | _ | 2022 |
|---|---|---|---|--|
| Within one year After one year but not more than two years After two years but not more than three years After three years but not more than four years After four years but not more than five years | Р | 106,021,836 96,019,776 96,019,776 32,006,592 | Р | 89,349,120 86,705,400 76,603,800 76,603,800 32,325,120 |
| , | P | 330,067,980 | P | 361,587,240 |

To manage its risks over these operating leases, the Group's risk management strategy for the rights it retains in underlying assets, include buy-back agreements and residual value guarantees. These BB agreements do not include provisions on variable lease payments in 2023 and 2022.

22.3 Legal Claims

In 2016, Trans-Asia was a defendant of a litigation related to the sinking of MV Asia South Korea. The Regional Trial Court had provided a decision to award the plaintiffs of the case a total of P8.9 million for four casualties and 11 survivors. The Group's legal counsel has advised that it is probable that Trans-Asia will be found liable; hence, a provision for the claim has been made in the consolidated financial statements. On August 9, 2017, Trans-Asia and the plaintiffs signed a compromise agreement whereby Trans-Asia paid P8.8 million.

In October 2017, three other complainants of the similar litigation that was filed against the Company related to a dispute with passengers for the sinking of M/V Asia South Korea signed a compromise agreement with the Company to which Trans-Asia paid P0.5 million. A provision for the claim with probable settlement amount of P0.8 million has been made in the consolidated financial statements. On June 1, 2018, Trans-Asia and the two plaintiffs signed a compromise agreement whereby Trans-Asia paid P0.2 million. The outstanding liability is presented as Provisions under the Trade and Other Payables account in the consolidated statements of financial position (see Note 13).

22.4 Unused Lines of Credit

As of December 31, 2022, the Group has unused lines of credit amounting to P2.5 million (nil in 2023).

22.5 Warehouse Construction

On December 19, 2019, the WSI entered into a construction contract with a general contractor to undertake the construction of its central distribution warehouse for a total amount of P390.2 million, exclusive of VAT. In 2022, the construction of the warehouse was put into permanent stoppage and the total capital expenditure amounting to P232.6 million was written off and recognized as Impairment losses on investment properties under the Other Income (Charges) account in the 2022 consolidated statement of profit or loss. The balance of advances to suppliers at the end of the year is presented under Other Non-current assets account in the consolidated statements of financial position (see Note 11).

22.6 Others

There are other commitments and contingent liabilities that arise in the normal course of the Group's operations which have not been reflected in the Group's consolidated financial statements. Management is of the opinion that losses, if any, from other commitments and contingencies will not have material effects on the Group's consolidated financial statements.

23. GOODWILL

Goodwill recognized in the consolidated financial statements primarily comprises the value of expected synergies from the acquisition of these subsidiaries as part of the Group's expansion program and is derived by deducting the fair values of the net assets acquired as of the date of acquisition from the amount of total consideration paid.

The gross carrying amount and accumulated impairment loss of goodwill as of December 31, 2023 and 2022 are as follows:

| | 2023 2022 |
|-------------------------------------|--|
| Cost Accumulated impairment loss | P1,848,378,146 P1,848,378,146 (74,294,814) |
| Net carrying amount | <u>P1,774,083,332</u> <u>P1,774,083,332</u> |

The movements of this account as of December 31, 2023 and 2022 are as follows:

| | 2023 | 2022 | | |
|--|------------------------|--|--|--|
| Balance at beginning of year Impairment during the year | P1,774.083,332 - | P 1,838,002,446 (<u>63,919,114</u>) | | |
| Balance at end of year | <u>P 1,774,083,332</u> | <u>P 1,774,083,332</u> | | |

Goodwill recognized by the Group are significantly allocated to the following segments:

| | 2023 | 2022 |
|--|--------------------------------|--------------------------------|
| Roll-on/roll-off passenger Distribution and warehousing | P 1,295,633,122 478,450,210 | P 1,295,633,122 478,450,210 |
| | P 1,774,083,332 | P 1,774,083,332 |

Goodwill is subject to annual impairment testing as required under PAS 36, *Impairment of Assets*. In 2023 and 2022, the recoverable amounts of the cash-generating units were determined based on value-in-use calculations, which require use of various assumptions.

In 2022 and 2021, the Group determined that the goodwill arising from the acquisition of MI and BMI (under tinkering business segment) is no longer recoverable; hence, an impairment amounting to P63.9 million and P10.4 million was recognized and is presented as Impairment loss on goodwill in the consolidated statements of profit or loss.

Management's impairment analysis for goodwill were based on budgets approved by management covering a five-year period, which were based on expectation of future outcomes taking into consideration past experience for five years, adjusted for anticipated revenue growth and recalibrated to incorporate COVID-19 impact on projections. The growth rates also reflect the long-term growth rates in the Philippines for the years presented.

| | 20 | 23 | 2022 | | | |
|------------------------------|-----------------------|-------------------------|-----------------------|-------------------------|--|--|
| | Average Discount Rate | Terminal Growth Rate | Average Discount Rate | Terminal Growth Rate | | |
| Roll-on/Roll-off passenger | 6.47% | 3.70% | 6.41% | 3.70% | | |
| Distribution and warehousing | 6.47% | 3.70% | 5.75% | 3.70% | | |
| Tankering | 6.47% | 3.70% | 6.55% | 3.70% | | |

Based on these analyses, management has assessed that no further impairment of goodwill is required to be recognized as of December 31, 2023 and 2022. Management also assessed that a reasonably possible change of +/- 1% on the Group's cost of equity and terminal growth rate would not cause the carrying values of goodwill arising from the Group's acquisitions to materially exceed their recoverable amounts.

24. SEGMENT INFORMATION

24.1 Business Segments

The Group's operating businesses are organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. The Group's different business segments are as follows:

- (a) Tankering services is involved in the conveyance, carriage, loading, transportation, discharging and storage of petroleum products, goods and merchandise of every kind;
- (b) Tugboats services is involved in the towage and salvage of marine vessels and other crafts including their cargoes upon seas, lakes, rivers, canals, bays, harbors and other waterways between the various ports of the Philippines;
- (c) Roll-on/roll of passenger shipping services is involved in the transport of passengers and cargoes within Philippine territorial waters and/or high seas;
- (d) Distribution and warehousing services is involved in the logistics services such as but not limited to cargo freight forwarding (air, land and sea), cargo consolidation, courier services, distribution, trucking, warehousing, customs brokerage, packing and crating, etc.;
- (e) Ship management and crewing services is involved in the business of ship management and in providing full and partial crewing for domestic and foreign vessels; and,
- (f) Investing and other activities include holding companies.

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's Executive Committee, its chief operating decision-maker. The Executive Committee is responsible for allocating resources and assessing performance of the operating segments.

Each of these operating segments is managed separately as each of these service lines requires different technologies and other resources as well as marketing approaches. All intersegment transfers are carried out at arm's length prices.

The measurement policies the Group uses for segment reporting under PFRS 8, *Operating Segments*, are the same as those used in its consolidated financial statements.

24.2 Segment Assets and Segment Liabilities

Segment assets include all operating assets used by each business segment and consist principally of operating cash, receivables, inventories and property and equipment, net of allowances and provisions. Similar to segment assets, segment liabilities include all operating liabilities used by each segment and consist principally of accounts, wages, taxes currently payable and accrued liabilities.

24.3 Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation and combination in 2023, 2022 and 2021.

24.4 Analysis of Segment Information

The tables below and in the succeeding pages present revenue and profit information regarding business segments for the years ended December 31, 2023, 2022 and 2021 and assets and liabilities information regarding segments as at December 31, 2023 and 2022.

| | Investing and | | | Roll-on/ | Distribution and | Ship Management | |
|--|----------------------------|------------------------------|--------------------------|---------------------------|------------------------|-------------------------|------------------------------|
| | Other Activities | Tankering | Tugboats | Roll-off Passenger | Warehousing | and Crewing | Total |
| <u>December 31, 2023</u> | | | | | | | |
| SEGMENT RESULTS | | | | | | | |
| Sales to external customers | Р - | P 488,236,169 | P 372,371,341 | P 5,657,989,882 | P 529,100,656 | Р - | P 7,047,698,048 |
| Intersegment sales | 399,893,791 | | 27,343,607 | 204,848,571 | | 374,570,005 | 1,006,655,974 |
| Total revenues | 399,893,791 | 488,236,169 | 399,714,948 | 5,862,838,453 | 529,100,656 | 374,570,005 | 8,054,354,022 |
| Cost of sales and services | - | 677,484,155 | 301,570,452 | 4,554,859,772 | 414,108,960 | 313,095,296 | 6,261,118,635 |
| Other operating expenses | 268,630,435 | 286,028,245 | 66,208,418 | 962,920,166 | 130,432,931 | 80,265,176 | 1,794,485,372 |
| Expected credit losses on receivables Finance costs | 147,481,605 | 9,230,532 502,137,675 | 2,705,207 6,775,504 | 77,156,211 508,736,152 | 6,184,437 4,279,114 | 89,043,057 | 95,276,386 1,258,453,107 |
| Gain (loss) on debt modification | (36,290,354) | | - | 6,374,052 | - | - | (241,501,013) |
| Gain on sale of investment in associate | (96,046,458) | - | - | - | - | - | (96,046,458) |
| Impairment loss on investment in a joint v | | - | - | - | - | - | 81,001,439 |
| Impairment losses on property and equipr | (13,978) | 42,593,176 29,402 | (12,599) | (26,673,599) 80,568 | | 19,051) | 15,919,578 (811,044) |
| Finance income Other loss (income) | (1,569,284) | 74,293,065 | (16,729,910) | | | | (13,575,374) |
| , | 363,193,405 | 1,380,211,539 | 360,517,072 | 6,013,917,452 | 554,096,681 | 482,384,478 | 9,154,320,628 |
| Segment operating loss | P 36,700,386 | (P 891,975,370) | P 39,197,876 | (P 151,078,999) |) (P 24,996,025) | (P 107,814,473) | (P 1,099,966,606) |
| | | , | | , <u> </u> | ,, | , <u> </u> | ,, |
| SEGMENT ASSETS AND LIABILITIES | | | | | | | |
| Total assets | P 34,991,396,110 | P 8,650,256,411 | P 902,202,529 | P 15,645,364,680 | P 401,876,407 | P 659,874,772 | P 61,250,970,909 |
| Total liabilities | P 19,435,208,233 | P 9,757,849,355 | P 238,336,194 | P 17,520,778,465 | P 369,711,651 | P 434,248,260 | P 47,756,132,158 |
| December 31, 2022, as restated | | | | | | | |
| | | | | | | | |
| SEGMENT RESULTS | | | | | | | |
| Sales to external customers | Р - | P 568,398,608 | P 424,350,566 | P 4,887,849,262 | P 552,154,833 | Р - | P 6,432,753,269 |
| Intersegment sales | 373,544,871 373,544,871 | | 27,225,625 | 181,200,000 | | 370,673,328 | 952,643,824 |
| Total revenues | 3/3,544,8/1 | 568,398,608 | 451,576,191 | 5,069,049,262 | 552,154,833 | 370,673,328 | 7,385,397,093 |
| Cost of sales and services | - | 738,080,165 | 350,737,935 | 4,420,543,377 | 398,674,694 | 311,373,363 | 6,219,409,534 |
| Other operating expenses | 253,046,119 | 138,036,981 | 71,250,331 | 873,564,350 | 124,467,936 | 60,647,701 | 1,521,013,419 |
| Expected credit losses on receivables Finance costs | 219,074,595 | (20,032,671) 459,748,701 | 20,491,460 11,053,334 | 36,108,694 690,460,412 | 5,305,298 4,069,833 | - 34,115,817 | 41,872,781 1,418,522,692 |
| Impairment losses on investment properti | | - | - | - | 232,607,476 | - | 232,607,476 |
| Gain (loss) on debt modification | (3,677,615) | 26,286,127 | - | (156,964,296) | | - | (134,355,784) |
| Share in net loss (gain) of associates | (14,985,078) | - | - | - | - | - | (14,985,078) |
| Impairment losses on property and equipr | - | - | 16,007,570 | 608,434,170 | - | - | 624,441,740 |
| Impairment loss on goodwill Finance income | (37,204,945) | 63,919,114 (7,322) | (7,084) | (228,496) | -) (133,817) | - (2,915) | 63,919,114 (37,584,579) |
| Other loss (income) | (4,548,399) | 5,955,549 | (15,239,640) | | | | (57,954,043) |
| | 411,704,677 | 1,411,986,644 | 454,293,906 | 6,429,039,384 | 764,988,271 | 404,894,389 | 9,876,907,272 |
| Segment operating loss | (P 38,159,806) | (P 843,588,036) | (P 2,717,715) | (P 1,359,990,122) |) (P 212,833,438) | (P 34,221,061) | (P 2,491,510,179) |
| | · | | · - | | | | |
| December 31, 2022, as restated | | | | | | | |
| SEGMENT ASSETS AND | | | | | | | |
| LIABILITIES | | | | | | | |
| Total assets | P 35,863,993,023 | P 10,506,832,919 | P 911,955,035 | P 13,644,827,403 | P 436,503,677 | P 700,055,521 | P 62,064,167,578 |
| Total liabilities | P 20,482,502,893 | P 10,049,545,802 | P 314,579,346 | P 15,967,389,225 | P 386,222,111 | P 501,280,797 | P 47,701,520,174 |
| December 31,2021, as restated | | | | | | | |
| | | | | | | | |
| SEGMENT RESULTS | | | | | | | |
| Sales to external customers | P - | P 541,423,517 | P 331,322,840 | P 3,077,613,152 | P 518,204,163 | Р - | P 4,468,563,672 |
| Intersegment sales | 253,921,310 | | 45,344,633 | 72,284,948 | | 391,737,683 | 763,288,574 |
| Total revenues | 253,921,310 | 541,423,517 | 376,667,473 | 3,149,898,100 | 518,204,163 | 391,737,683 | 5,231,852,246 |
| Cost of sales and services | - | 902,034,800 | 308,212,982 | 3,491,920,098 | 344,964,920 | 313,897,632 | 5,361,030,433 |
| Other operating expenses | 356,950,872 | 131,143,673 | 69,353,781 | 767,542,009 | 148,159,950 | 71,080,082 | 1,544,230,366 |
| Expected credit losses on receivables | - 175 766 936 | 248,826,285 | 15,608,760 | 126,063,435 | 5,888,495 | - 24 240 072 | 396,386,975 |
| Finance costs | 175,766,836 887,079,722 | 560,861,790 | 11,121,469 | 663,907,823 | 5,117,917 | 21,249,972 | 1,438,025,807 887,079,722 |
| Share in net loss of associates Gain on redemption of preferred shares | | - | - | - | - | - | (355,489,306) |
| | (154,024,713) | = | = | 9,419,000 | = | = | (144,605,713) |
| Impairment loss on goodwill | 10,375,700 | - | - | , | - | - | 10,375,700 |
| | (11,466) | | (3,031) | (5,427,488) | | | |
| Other loss (income) | (4,519,885) | 200,816,442 | - | (51,617,651) | | | 142,531,515 |
| | 916,127,760 | 2,043,502,199 | 404,293,962 | 5,001,807,226 | 502,514,756 | 405,284,846 | 9,273,530,749 |
| Segment operating profit (loss) | (P 662,206,450) | (<u>P 1,502,078,682</u>) | (P 27,626,489) | (P 1,851,909,126) | P 15,689,407 | (<u>P 13,547,163</u>) | (P 4,041,678,503) |
| | | | | | | | |

Presented below is a reconciliation of the Group's segment information to the key financial information presented in its consolidated financial statements.

| | 2023 | 2022 (As restated - see Note 2) | 2021 (As restated - see Note 2) |
|---|----------------------------|---------------------------------------|---------------------------------------|
| Revenues | | | |
| Total segment revenues | P 8,054,354,022 | P 7,385,397,093 | P 5,231,852,246 |
| Elimination of intersegment revenues | (1,006,655,974) | (952,643,824) | (763,288,574) |
| Reported as profit or loss | P 7,047,698,048 | P 6,432,753,269 | P 4,468,563,672 |
| Profit or loss | | | |
| Segment operating loss | (P 1,099,966,606) | (P 2,491,510,179) | (P 4,041,678,503) |
| Other unallocated expense | 52,764,507 | 16,855,009 | 72,628,399 |
| Loss before tax as reported in | | | |
| profit or loss | (<u>P 1,047,202,099</u>) | (<u>P 2,474,655,170</u>) | (<u>P 3,969,050,104</u>) |
| Assets | | | |
| Segment Assets | P 61,250,970,909 | P 62,064,167,578 | |
| Elimination of intercompany accounts | (28,308,553,948) | (28,778,640,581) | |
| Total assets as reported in the consolidated statement of financial position | P 32,942,416,961 | P 33,285,526,997 | |
| Liabilities | | | |
| Segment Liabilities | 47,756,132,158 | 47,701,520,174 | |
| Elimination of intercompany accounts | (18,717,986,670) | (18,143,068,914) | |
| Total liabilities as reported in the consolidated statement of financial position | P 29,038,145,488 | P 29,558,451,260 | |

24.5 Disaggregation of Revenues from Contracts with Customers

The disaggregation of revenues based on the timing of satisfaction of performance obligations for the years ended December 31 are shown below.

| | 2023 | 2022 | 2021 |
|-----------------------------------|-----------------|-----------------|-----------------|
| Revenues recognized over time: | | | |
| Freight | P 3,496,161,918 | P 3,383,199,650 | P 2,727,204,296 |
| Passage | 1,840,302,921 | 1,224,793,917 | 292,861,800 |
| Charter fees | 650,762,923 | 718,310,785 | 553,604,003 |
| Other service revenues | 529,965,865 | 567,512,968 | 518,914,366 |
| Tugboat fees | 372,371,341 | 424,350,566 | 327,677,892 |
| | 6,889,564,968 | 6,318,167,886 | 4,420,262,357 |
| Revenues recognized at a point in | i time - | | |
| Sale of goods | 158,133,080 | 114,585,383 | 48,301,315 |
| Total revenues | P 7,047,698,048 | P 6,432,753,269 | P 4,468,563,672 |

25. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group is exposed to a variety of financial risks in relation to its financial instruments. The Group's financial assets and financial liabilities by category are summarized in Note 26. The main types of risks are market risk, credit risk and liquidity risk.

The Group's risk management is coordinated with its Parent Company, in close cooperation with the BOD, and focuses on actively securing the Group's short to medium-term cash flows by minimizing the exposure to financial markets.

The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The relevant financial risks to which the Group is exposed to are described below and in the succeeding page.

25.1 Market Risks

The Group is exposed to market risk through its use of financial instruments and specifically to foreign currency risk and interest rate risk which result from both its operating, investing and financing activities.

(a) Foreign Currency Risk

Most of the Group's transactions are carried out in Philippine pesos, its functional currency. Exposures to currency exchange rates arise from the Group's cash, trade and other receivables and interest-bearing loans, which are denominated in U.S. dollars.

To mitigate the Group's exposure to foreign currency risk, non-Philippine peso cash flows are monitored.

U.S. dollar denominated financial assets and financial liabilities, translated into Philippine pesos at the December 31, 2023 and 2022 closing rates follow:

| | | 2022 | | | |
|---|------------|----------------------------|---|--|--|
| Financial assets Financial liabilities | P (| 56,649,350 934,222,696) | P 5,211,797 (<u>1,181,061,345</u>) | | |
| Net exposure | (<u>P</u> | <u>877,573,346</u>) | (<u>P 1,175,849,548</u>) | | |

If the Philippine peso had strengthened against the U.S. dollar, loss before tax in 2023 and 2022 would have decreased by P140.6 million and P187.4 million, respectively. If the Philippine peso had weakened against the U.S. dollar, then this would have increased loss before tax in 2023 and 2022, respectively, by the same amount. This sensitivity of the net result for the period assumes a +/-16.02% and +/-15.94% change of the Philippine peso/U.S. dollar exchange rate for the periods ended December 31, 2023 and 2022, respectively. These percentages have been determined based on the average market volatility in exchange rates, using standard deviation, in 12 months for 2023 and 2022 estimated at 99% level of confidence. The sensitivity analysis is based on the Group's foreign currency financial instruments held at the end of the reporting period.

Exposures to foreign exchange rates vary during the year depending on the volume of transactions. Nonetheless, the analysis above is considered to be representative of the Group's foreign currency risk.

(b) Interest Rate Sensitivity

The Group's policy is to minimize interest rate cash flow risk exposures on long-term financing. At December 31, 2023 and 2022, the Group is exposed to changes in market interest rates through cash in bank and certain bank borrowings, which are subject to variable interest rates (see Note 12). All other financial assets and financial liabilities have either fixed interest rates or are noninterest-bearing.

Cash in banks are tested on a reasonably possible change of +/- 0.78% in 2023 and +/- 1.49% in 2022, respectively. Bank loans, which vary with certain foreign interest rates, are tested on a reasonably possible change of +/- 0.11% in 2023 and 2022. These percentages have been determined based on the average market volatility of interest rates, using standard deviation, in the previous twelve months estimated at 99% level of confidence. The sensitivity analysis is based on the Group's financial instruments held at the end of each reporting period, with effect estimated from the beginning of the year. All other variables are held constant.

25.2 Credit Risk

Credit risk is the risk that a counterparty may fail to discharge an obligation to the Group. The Group is exposed to this risk for various financial instruments, for example, by granting advances and rendering services to customers and related parties and by placing deposits with banks.

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets as shown in the consolidated statements of financial position or in the detailed analysis provided in the notes to the consolidated financial statements, as summarized below.

| | Notes | 2023 | 2022 |
|---|-------|-----------------|------------------------|
| Cash and cash equivalents Trade and other receivables – net (excluding advances to officers | 4 | P 392,586,988 | P 236,810,520 |
| and employees) | 5 | 1,657,398,799 | 1,831,297,046 |
| Restricted cash | 7, 11 | 7,160,166 | 5,295,882 |
| Security deposits | 11 | 50,355,290 | 47,360,694 |
| Advances to related parties | 19.4 | 7,626,252,787 | 7,619,279,150 |
| | | P 9,733,754,030 | <u>P 9,740,043,292</u> |

The Group maintains defined credit policies and continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. Where available at a reasonable cost, external credit ratings and/or reports on customers and other counterparties are obtained and used and credit verification procedures are performed. The Group's policy is to deal only with creditworthy counterparties.

None of the financial assets are secured by collateral or other credit enhancements, except for cash and trade and other receivables as described below.

The credit risk for cash is considered negligible, since the counterparties are reputable banks with high quality external credit ratings. Included in cash are cash and cash equivalents which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P0.5 million for every depositor per banking institution.

The Group applies the PFRS 9 simplified approach in measuring ECL, which uses a lifetime expected loss allowance for all trade receivables and other receivables.

To measure the expected credit losses, trade and other receivables have been grouped based on shared credit risk characteristics and the days past due. The expected loss rates are based on the payment profiles of sales over a period of 36 months before December 31, 2023 and 2022, and the corresponding historical credit losses experienced within such period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables.

On that basis, the loss allowance as at December 31, 2023 and 2022 was determined based on months past due, as follows for trade receivables (see Note 5).

| | Current | Not more than 3 months | More than 3 months but not more than 6 months | More than 6 months | - Total |
|-------------------------|-------------|------------------------|---|--------------------|---------------|
| December 31, 2023 | | | | | |
| Expected loss rate | 0.00% | 28.17% | 50.19% | 81.94% | |
| Gross carrying amount - | | | | | |
| trade receivables | 198,395,522 | 96,636,313 | 36,418,001 | 1,242,009,891 | 1,573,459,727 |
| Loss allowance | - | 27,225,192 | 18,279,736 | 1,017,755,121 | 1,063,260,048 |
| December 31, 2022 | | | | | |
| Expected loss rate | 0.00% | 28.24% | 19.75% | 74.01% | |
| Gross carrying amount - | | | | | |
| trade receivables | 150,019,585 | 153,760,466 | 63,956,261 | 1,358,244,147 | 1,725,980,458 |
| Loss allowance | - | 43,417,242 | 12,632,996 | 1,011,041,744 | 1,067,091,982 |

The Group also considers the existence of financial liabilities, which may be offset against the outstanding trade receivables with the same counterparty. Portion of the financial assets past due for more than three months in both years pertain to the trade receivables from PPPI. The management believes that such receivables are not impaired as it may be offset against the Group's outstanding liabilities to PPPI (see Notes 19.1 and 19.2).

For due from agencies and claims receivable, no impairment losses were also recognized as these are assessed to be recoverable as there were no historical defaults from the authorized transacting agencies.

Furthermore, the Group's advances to related parties are repayable on demand and the contractual period refers only to the short period needed to transfer the cash once demanded. Management determines possible impairment based on the related party's ability to repay the advances upon demand at the reporting date, taking into consideration historical defaults from the related parties. The Group also considers possible recovery strategies and the expected manner in which those will be realized and cash would be available for payment of the advances. Management assessed that the outstanding advances from related parties as of December 31, 2023 and 2022 are recoverable since these the related parties were assessed to have a capacity to pay the advances upon demand and there were no historical defaults. Hence, no impairment is necessary.

The credit risk for security and other deposits is also considered negligible as the Group has ongoing lease agreements with the counterparties and the latter are considered to be with sound financial condition and sufficient liquidity.

25.3 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring scheduled debt servicing payments for short-term and long-term financial liabilities as well as cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a six-month and one-year period are identified monthly.

The Group maintains cash to meet its liquidity requirements for up to 60-day periods. Funding for short-term and long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

As at December 31, 2023, the Group's financial liabilities, excluding lease liabilities, have contractual maturities which are presented below.

| | | | Cur | rent | | | Non-c | urren | ıt |
|---|-------|---|----------------------|------|---------------------|---|----------------------|-------|-------------------------|
| | Notes | _ | Within Six Months | _ | Six to 12 Months | _ | One to Five Years | _ | More than Five Years |
| Interest-bearing loans Trade and other payables (except for | 12 | Р | 1,292,581,561 | Р | 2,565,149,039 | Р | 11,226,730,316 | Р | 7,835,554,790 |
| government-related obligations) | 13 | | 6,320,650,544 | | - | | - | | - |
| Advances from related parties | 19.4 | | 252,000,000 | | 252,000,000 | _ | - | | - |
| | | Р | 7,865,232,105 | Р | 2,817,149,039 | Р | 11,226,730,316 | Р | 7,835,554,790 |

As at December 31, 2022, the Group's financial liabilities have contractual maturities, which are presented below.

| | | Current | | | | Non-current | | | |
|---|------------|----------------------|------------------------------|---------------------|------------------|----------------------|----------------|----------------------|---------------|
| | Notes | Within Six Months | | Six to 12 Months | | One to Five Years | | More than Five Years | |
| Interest-bearing loans, as restated Trade and other payables (except for government-related obligations), | 12 | Р | 4,013,267,930 | Р | 2,016,566,351 | Р | 11,687,348,178 | Р | 5,255,758,463 |
| as restated Advances from related parties | 13 19.4 | | 6,108,387,879 264,745,195 | _ | - 264,745,196 | _ | - | | - |
| | | Р | 10,386,401,004 | Р | 2,281,311,547 | Р | 11,687,348,178 | Р | 5,255,758,463 |

These contractual maturities reflect the gross cash flows, which may differ from the carrying values of the liabilities at the end of the reporting periods.

26. CATEGORIES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

26.1 Carrying Amounts and Fair Values by Category

For financial assets and financial liabilities as of December 31, 2023 and 2022, management considers that the carrying amounts of the financial instruments approximate their fair values.

| | | | | | | | 2022 | | | |
|-----------------------------------|-------|---|----------------|----|----------------|----------|----------------------------|---|----------------|--|
| | | | 20 | 23 | | | (As restated - see Note 2) | | | |
| | | | Carrying | | | Carrying | | | _ | |
| | Notes | _ | Amounts | | Fair Values | _ | Amounts | _ | Fair Values | |
| Financial Assets — | | | | | | | | | | |
| At amortized cost: | | | | | | | | | | |
| Cash and cash equivalents | 4 | Р | 392,586,988 | Р | 392,586,988 | Р | 236,810,520 | Р | 236,810,520 | |
| Trade and other receivables - net | 5 | | 594,138,751 | | 594,138,751 | | 764,205,064 | | 764,205,064 | |
| Restricted cash | 8, 11 | | 7,160,166 | | 7,160,166 | | 5,295,882 | | 5,295,882 | |
| Security deposits | 8, 11 | | 50,355,290 | | 50,355,290 | | 47,360,694 | | 47,360,694 | |
| Advances to related parties | 19.4 | _ | 7,626,252,787 | _ | 7,626,252,787 | _ | 7,619,279,150 | _ | 7,619,279,150 | |
| | | P | 8,670,493,982 | P | 8,670,493,982 | Р | 8,672,951,310 | Р | 8,672,951,310 | |
| Financial Liabilities — | | | | | | | | | | |
| At amortized cost: | | | | | | | | | | |
| Trade and other payables | 13 | Р | 7,865,124,898 | Р | 7,865,124,898 | Р | 7,949,953,375 | Р | 7,949,953,375 | |
| Interest-bearing loans | 12 | | 17,038,326,339 | | 12,757,839,701 | | 18,070,833,789 | | 13,108,602,919 | |
| Advances from related parties | 19.4 | | 504,000,000 | | 504,000,000 | | 529,490,390 | | 529,490,390 | |
| | | Р | 25,407,451,237 | Р | 21,126,964,599 | Р | 26,550,277,554 | Р | 21,588,046,684 | |

See Notes 2.5 and 2.10 for the description of the accounting policies for each category of financial instruments. A description of the Group's risk management objectives and policies for financial instruments is provided in Note 25.

26.2 Offsetting of Financial Assets and Financial Liabilities

The Group has not set off financial assets and financial liabilities in 2023 and 2022 and does not have relevant offsetting arrangements. Currently, financial assets and financial liabilities are settled on a gross basis; however, each party to the financial instruments may have the option to settle on a net basis in the event of default of one of the parties through approval by the respective BOD and stockholders of both parties or upon instruction by Udenna. In addition, the Group's outstanding interest-bearing loans from certain banks can be potentially set-off to the extent of the Group's outstanding cash deposited in the same banks.

The outstanding balances of trade and other receivables and cash advances granted to related parties totaling P7,428.3 million and P7,298.8 million as of December 31, 2023 and 2022, respectively, may be offset against the outstanding balances of trade and other payables and cash advances obtained from related parties totaling P3,935.3 million and P3,823.2 million as of December 31, 2023 and 2022, respectively.

The Group also has certain trade receivables, which were used as collateral to secure the payment of certain interest-bearing loans (see Notes 5 and 12.1). None of these certain receivables were set off against the related interest-bearing loans in both years.

Certain cash balances are also restricted for use to secure line of credits with banks (see Notes 7 and 11).

27. FAIR VALUE MEASUREMENTS AND DISCLOSURES

27.1 Fair Value Hierarchy

In accordance with PFRS 13, Fair Value Measurement, the fair value of financial assets and financial liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

When the Group uses valuation technique, it maximizes the use of observable market data where it is available and relies as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

27.2 Financial Instruments Measured at Fair Value

The Group has no financial instruments measured at fair value as of December 31, 2023 and 2022.

27.3 Financial Instruments Measured at Amortized Cost but for which Fair Value is Disclosed

The tables in the succeeding page summarize the fair value hierarchy of the Group's financial assets and financial liabilities as of December 31, 2023 and 2022, which are not measured at fair value in the consolidated statements of financial position but for which fair value is disclosed.

| | | 2023 | | | | | | |
|-----------------------------------|---|-------------|------|---------------|-----------|--------------------|---|----------------|
| | | Level 1 | | Level 2 | | Level 3 | | Total |
| Financial Assets — | | | | | | | | |
| At amortized cost: | | | | | | | | |
| Cash and cash equivalents | Р | 392,586,988 | Р | - | Р | - | Р | 392,586,988 |
| Trade and other receivables - net | | = | | - | | 594,138,751 | | 594,138,751 |
| Restricted cash | | 7,160,166 | | - | | - | | 7,160,166 |
| Security deposits | | - | | - | | 50,355,290 | | 50,355,290 |
| Advances to related parties | | - | | - | | 7,626,252,787 | | 7,626,252,787 |
| | P | 399,747,154 | Р | - | <u> P</u> | 8,270,746,828 | Р | 8,670,493,982 |
| Financial Liabilities — | | | | | | | | |
| At amortized cost: | | | | | | | | |
| Trade and other payables | Р | - | Р | - | Р | 7,865,124,898 | Р | 7,865,124,898 |
| Interest-bearing loans | | - | | - | | 17,038,326,339 | | 17,038,326,339 |
| Advances from related parties | | - | | - | | 504,000,000 | | 504,000,000 |
| | Р | - | P | - | P | 25,407,451,237 | P | 25,407,451,237 |
| | | | Dece | mber 31, 2022 | (As rest | ated - see Note 2) | | |
| | | Level 1 | | Level 2 | | Level 3 | | Total |
| Financial Assets — | | | | | | | | |
| At amortized cost: | | | | | | | | |
| Cash and cash equivalents | Р | 236,810,520 | Р | - | Р | - | Р | 236,810,520 |
| Trade and other receivables - net | | = | | - | | 764,205,064 | | 764,205,064 |
| Restricted cash | | 5,295,882 | | - | | - | | 5,295,882 |
| Security deposits | | - | | - | | 47,360,694 | | 47,360,694 |
| Advances to related parties | | <u>-</u> | | - | | 7,619,279,150 | | 7,619,279,150 |
| | P | 242,106,402 | P | - | <u>P</u> | 8,430,844,908 | P | 8,672,951,310 |
| Financial Liabilities — | | | | | | | | |
| At amortized cost: | | | | | | | | |
| Trade and other payables | Р | - | Р | - | Р | 7,949,953,375 | Р | 7,949,953,375 |
| Interest-bearing loans | | - | | - | | 18,070,833,789 | | 18,070,833,789 |
| Advances from related parties | | - | | - | | 529,490,390 | | 529,490,390 |
| | Р | - | Р | - | Р | 26,550,277,554 | Р | 26,550,277,554 |
| | | | | | | | | |

For financial assets with fair values included in Level 1, management considers that the carrying amounts of these financial instruments approximate their fair values due to their short duration.

The fair values of the financial assets and financial liabilities included in Level 3, which are not traded in an active market, are determined based on the expected cash flows of the underlying net asset or liability based on the instrument where the significant inputs required to determine the fair value of such instruments.

27.4 Fair Value Measurements of Non-financial Assets

The fair values of the Group's vessels, included as part of Property and Equipment account, were generally determined based on the appraisal reports of professional and independent appraisers with appropriate qualifications and recent experience in the valuation of similar properties in the relevant locations (see Note 9). To some extent, the valuation process was conducted by the appraisers in discussion with the Group's management with respect to the determination of the inputs such as the size, age, capacity and condition of the vessels. In estimating the fair value of these vessels, management takes into account the market participant's ability to generate economic benefits by using the assets in their highest and best use. Based on management's assessment, the best use of the Group's non-financial assets indicated above is their current use.

The fair value of vessels was determined using the cost approach that reflects the cost to a market participant to construct an asset of comparable usage, construction standards, design and layout, adjusted for obsolescence. The more significant inputs used in the valuation include direct and indirect costs of construction and major repairs or part replacements such as but not limited to, labor and contractor's profit, materials and equipment, surveying and permit costs, electricity and utility costs, architectural and engineering fees, insurance and legal fees. These inputs were derived from various suppliers and contractor's quotes, price catalogues, and construction price indices. Under this approach, higher estimated costs used in the valuation will result in higher fair value of the properties.

For certain vessels of the Group, management changed the valuation technique used in 2020 from cost approach to income approach. Such change was done to present fair value that is more representative of the current circumstances, as the last appraisal reports for these vessels were obtained in 2016 and 2015. Information previously used to conduct the appraisal (i.e., access to the vessel by the independent appraiser) are not available; hence, a change from the cost approach to the income approach is necessary.

The fair values of these vessels were estimated using an income approach which utilizes the estimated income stream, net of projected operating costs, using a discount rate computed using capital asset pricing model. The estimated income stream takes into account the current contractual cash flows from the vessels including increase in rates and expectations of continued use of the vessels over the remaining economic life, and expected value of the vessels at the end of the remaining economic life of the vessels. The most significant inputs are the estimated cash flows, which were estimated to have escalation rates of 4% every five years and the discount rate used of 8.31%. The overall valuation are sensitive to changes in these valuations.

The fair value of land was derived using the market comparable approach that reflects the recent transaction prices for similar properties in nearby locations. Under this approach, when sales prices of comparable land in close proximity are used in the valuation of the subject property with adjustments on the price for the differences in key attributes such as property size, zoning, and accessibility, the fair value is included in Level 3. On the other hand, if the observable recent prices of the reference properties were not adjusted, the fair value is included in Level 2. The most significant input into this valuation approach is the price per square meter of the land; hence, the higher the price per square meter, the higher the fair value. For the construction-in-progress, management considers that the carrying amount of the investment property approximates its fair value as the capitalized costs pertain to recent transactions incurred for the on-going construction.

As at December 31, 2023 and 2022, the fair value of the land classified under investment properties amounted to P1,881.1 and P1,520.1 million, respectively as determined by reference to current prices for similar properties in the same location and condition. Accordingly, the Company's investment properties as at December 31, 2023 and 2022 is not impaired.

The valuation of these non-financial assets are determined to be Level 3. Also, there were no transfers into or out of Level 3 fair value hierarchy in 2023 and 2022.

28. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to provide an adequate return to shareholders by pricing products and services commensurate with the level of risk.

The Group monitors capital on the basis of the carrying amount of equity as presented in the consolidated statements of financial position. Capital for the reporting periods under review is summarized as follows:

| | | 2022 |
|----------------------|------------------|----------------------------|
| | 2023 | (As restated - see Note 2) |
| Total liabilities | P 29,047,086,313 | P 29,558,451,260 |
| Total equity | 3,904,271,473 | 3,727,075,737 |
| Debt-to-equity ratio | 7.44:1.00 | 7.93 : 1.00 |

The Group's goal in capital management is to maintain a debt-to-equity structure ratio, which is in line with the Group's covenants related to its bank borrowings (see Note 12).

The Group sets the amount of capital in proportion to its overall financing structure, i.e., equity and total liabilities. The Group manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may issue new shares or sell assets to reduce debt.

29. SUPPLEMENTAL INFORMATION ON NON-CASH ACTIVITIES

Discussed below and in the succeeding page are the supplemental information on non-cash investing and financing activities relative to the consolidated statements of cash flows of the Group.

- (a) In 2023, the Group divested its stake in Oroport for a total consideration of P535.3 million in which a certain loan with outstanding balance of P335.3 million was offset as part of the consideration (see Notes 10 and 12). The related accrued interest payable of P54.5 million and P7.0 million as of December 31, 2022 and 2021, respectively.
- (b) In 2023, the Company converted certain loans totaling to P233.4 million to equity and is presented as part of Capital stock and APIC as of December 31, 2023.
- (c) In 2023 and 2022, the Group recognized right-of-use assets and lease liabilities, with outstanding balances amounting to P17.8 million and P122.7 million, respectively and are presented as part of Property of Equipment and Interest-bearing Loans and Borrowings in the consolidated statements of financial position. In 2023 and 2022, the Group has pre-terminated a lease of lot with a right-of-use assets and lease liabilities amounting to P12.9 million and P19.1 million and P18.9 million and P21.4 million, respectively (see Notes 9 and 12).

- (d) In 2022, the Company reclassified its outstanding Deposits for future stock subscriptions to Capital stock and APIC amounting to P720.4 million upon approval of the increase in authorized capital stock of the Company by SEC (see Note 20).
- (e) In 2021, a related party under common ownership settled a portion of the Group's outstanding loan balance with DBP on behalf of certain subsidiaries (see Notes 13 and 19.4).
- (f) In 2021, the Group sold its investment in 2GO for a total consideration of P7,460.3 million to a third parties. Portion of the consideration amounting to P6,550.3 million was offset against a loan of the Parent Company and is formed part of Advances to Related Parties in the 2021 consolidated statement of financial position. Remaining balance of the consideration was used to acquire the Preferred B shares of KGLI-NM from its previous owner.
- (g) In 2021, the Group reclassified its land and CIP with a carrying amount of P1,199.7 million and P232.6 million, respectively, from Property and equipment to Investment properties as management has determined that the use of these properties is currently undetermined (see Notes 8 and 9). There was no similar transaction in 2023 and 2022.



Report of Independent Auditors to Accompany Supplementary Information Required by the Securities and Exchange Commission Filed Separately from the Basic Consolidated Financial Statements

Punongbayan & Araullo 20th Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City

T+63 2 8988 2288

Philippines

The Board of Directors and Stockholders
Chelsea Logistics and Infrastructure Holdings Corp. and Subsidiaries
(A Subsidiary of Udenna Corporation)
Stella Hizon Reyes Road
Bo. Pampanga, Davao City

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Chelsea Logistics and Infrastructure Holdings Corp. and subsidiaries (together hereinafter referred to as the Group) for the year ended December 31, 2023, on which we have rendered our report dated August 2, 2024. Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The applicable supplementary information (see List of Supplementary Information) is presented for purposes of additional analysis in compliance with the requirements of Revised Securities Regulation Code Rule 68, and is not a required part of the basic consolidated financial statements prepared in accordance with Philippine Financial Reporting Standards. Such supplementary information is the responsibility of the Group's management. The supplementary information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

PUNONGBAYAN & ARAULLO

By: Mary Grace A. Punay Partner

CPA Reg. No. 0116576
TIN 244-931-755
PTR No. 9477629, January 12, 2024, City of Davao
SEC Group A Accreditation
Partner - No. 116576-SEC (until financial period 2025)
Firm - No. 0002 (until financial period 2024)
BIR AN 08-002511-043-2021 (until Nov. 9, 2024)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Aug. 27, 2024)

August 2, 2024

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES (A Subsidiary of Udenna Corporation) INDEX TO FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES DECEMBER 31, 2023

Financial Statements

Statement of Management's Responsibility for Consolidated Financial Statements Independent Auditors' Report

Consolidated Statements of Financial Position as of December 31, 2023 and 2022

Consolidated Statements of Profit or Loss for the year ended December 31, 2023, 2022 and 2021

Consolidated Statements of Comprehensive Income for the year ended December 31, 2023, 2022 and 2021

Consolidated Statements of Changes in Equity for the year ended December 31, 2023, 2022 and 2021

Consolidated Statements of Cash Flows for the year ended December 31, 2023, 2022 and 2021

Notes to Consolidated Financial Statements

Supplementary Schedules

Report of Independent Auditors on Supplementary Schedules Filed Separately from the Basic Consolidated Financial Statements

| Schedule | Description |
|----------|--|
| А | Financial Assets |
| В | Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related Parties) |
| С | Amounts Receivable and Payable from Related Parties which are Eliminated during the Consolidation of Financial Statements |
| D | Intangible Assets - Other Assets |
| E | Long-Term Debt |
| F | Indebtedness to Related Parties |
| G | Guarantees of Securities of Other Issuers |
| Н | Capital Stock |

Reconciliation of Retained Earnings Available for Dividend Declaration Map Showing the Relationship Between and Among Related Entities Financial Soundness Indicators

(A Subsidiary of Udenna Corporation)
SCHEDULE A - FINANCIAL ASSETS
DECEMBER 31, 2023
(Amounts in Philippine Pesos)

| Name of issuing entity and association of each issue (i) | Number of shares or principal amount of bonds or notes | Amount shown on the balance sheet | Valued based on the market quotation at end of reporting period | Income received and accrued |
|--|--|-----------------------------------|---|-----------------------------|
|--|--|-----------------------------------|---|-----------------------------|

- Nothing to report -

(A Subsidiary of Udenna Corporation)

SCHEDULE B - AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES

AND PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES)

DECEMBER 31, 2023

(Amounts in Philippine Pesos)

| | | | Dedu | ctions | Ending I | Balance | |
|--|--------------------------------|-------------|-------------------|---------------------|---------------|-------------|-----------------------------|
| Name and designation of debtor | Balance at beginning of period | Additions | Amounts collected | Amounts written off | Current | Non-current | Balance at end of period |
| Advances to Related Parties Stockholders | P 148,223,838 | P 2,661,432 | р - | Р - | P 150,885,270 | Р - | P 150,885,270 |

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES (A Subsidiary of Udenna Corporation) SCHEDULE C - AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS DECEMBER 31, 2023 (Amounts in Phillippine Pesos)

| lmounts in I | Philippine | Pesos) | | |
|--------------|------------|--------|--|--|
| | | | | |
| | | | | |

| | | 101 | | Dedu | ctions | Ending E | Balance | |
|--|--|---------------------------------|--------------------------|--------------------------|---------------------|---------------|-------------|------------------------|
| Name and designation of debtor | Affected Accounts | Balance at beginning of year | Additions | Amounts collected | Amounts written off | Current | Not current | Balance at end of year |
| Chelsea Logistics and Infrastructure Holdings Corp. | Trade Receivables | 881,534,333 | 490.025.974 | 365,132,664 | | 1,006,427,643 | | 1.006.427.643 |
| Bunkers Manila, Inc. | Trade Payables | 2,350,836 | - | 2,350,836 | | - | | - |
| CD Ship Management & Marine Services Corp. | Trade Payables | 5,202,087 | 2,476,545 | 5,202,087 | | 2,476,545 | 4.0 | 2,476,545 |
| Chelsea Marine Manpower Resources, Inc. | Trade Payables | 2,215,790 | 856.010 | - | | 3,071,801 | | 3,071,801 |
| Chelsea Ship Management & Marine Services Corp. | Trade Payables | 5,330,960 | 1,108,887 | 5,505,536 | | 934,311 | | 934,311 |
| Chelsea Shipping Corp. | Trade Payables | 51,874,340 | 13,471,671 | 51,874,340 | | 13,471,671 | | 13,471,671 |
| Davao Gulf Marine Services Inc. | Trade Payables | 8,401,072 | 11,717,465 | 17,974,932 | - | 2,143,605 | 200 | 2.143.605 |
| Dynamic Cuisine, Inc. | Trade Payables | 7,994,987 | 2,632,658 | - | - | 10.627.645 | | 10.627.645 |
| Fortis Tugs Corporation | Trade Payables | 10,406,695 | 10,653,434 | 16,800,674 | - | 4,259,454 | | 4,259,454 |
| Michael, Inc. | Trade Pavables | 429,394 | | 429,394 | - | | 200 | |
| Oceanstar Shipping Corp. | Trade Payables | 5,861,702 | 1,575,941 | - | | 7,437,643 | | 7,437,643 |
| PNX- Chelsea Shipping Corp. | Trade Pavables | 23,449,551 | 13,869,555 | 20,698,705 | | 16,620,401 | | 16,620,401 |
| Quality Metal & Shipworks, Inc. | Trade Payables | 13,503,125 | 2,239,848 | | - | 15,742,973 | 200 | 15,742,973 |
| Starbites Food Services Corp. | Trade Payables | 12,753,665 | 8,942,569 | | - | 21,696,234 | 200 | 21,696,234 |
| Starlite Ferries, Inc. | Trade Payables | 246,746,259 | 212,085,754 | 178,129,836 | - | 280,702,177 | 200 | 280,702,177 |
| Starlite Gallant Ferries, Inc. | Trade Pavables | 18,164,000 | 41,664,000 | 45,944,000 | | 13,884,000 | | 13,884,000 |
| Starsy Shoppe, Inc. | Trade Payables | 2,787,878 | 1,142,401 | | | 3,930,279 | | 3,930,279 |
| The Supercat Fast Ferry Corp. | Trade Payables | 2,767,676 | 151,272 | | | 151,272 | | 151,272 |
| Trans-Asia Shipping Lines Inc. | Trade Payables | 421,064,407 | 130.178.696 | | | 551243102.9 | | 551,243,103 |
| Worklinks Services Inc. | Trade Payables | 42,997,584 | 35,259,268 | 20,222,324 | | 58,034,527 | | 58,034,527 |
| WORKINKS Services Inc. | Trade Payables | 42,997,584 | 35,259,208 | 20,222,324 | • | 58,034,527 | | 38,034,327 |
| Chelsea Ship Management & Marine Services Corp. | Trade Receivables | 32,393,640 | 37,372,445 | 37,331,984 | | 32,434,101 | | 32,434,101 |
| Bunkers Manila, Inc. | Trade Payables | (701,032) | 67,200 | | | 28,000 | | 28.000 |
| Chelsea Shipping Corp. | Trade Payables | 12,180,708 | 27,177,045 | 13,851,084 | | 25,506,669 | | 25,506,669 |
| Fortis Tugs Corporation | Trade Payables | 806.189 | 6.147.205 | 3,636,008 | 1 | 3,317,386 | | 3.317.386 |
| Michael, Inc. | Trade Payables | 2,293,373 | 134,400 | 2,371,773 | | 56,000 | | 56,000 |
| PNX-Chelsea Shipping Corp. | Trade Payables | 2,293,373 17,814,401 | 3,846,595 | 18,134,951 | • | 3,526,046 | | 3,526,046 |
| Trix-cheisea Shipping Corp. | rrade rayables | 17,014,401 | 3,040,333 | 10,134,531 | | 3,320,040 | | 3,320,040 |
| CD Ship Management & Marine Services Corp. | Trade Receivables | 36,383,994 | 49,530,907 | 48,298,501 | | 37,616,400 | | 37,616,400 |
| PNX-Chelsea Shipping Corp. | Trade Payables | 2,314,380 | 179,200 | 2,429,640 | | 63,940 | | 63,940 |
| Starlite Ferries, Inc. | Trade Payables | 11,725,688 | 30,761,956 | 40.576.827 | | 1,910,817 | | 1.910.817 |
| The Supercat Fast Ferry Corp. | Trade Payables | 4,803,750 | 5,859,410 | 5,292,034 | | 5,371,126 | | 5,371,126 |
| | , | | | 5,292,034 | - | | | |
| Trans-Asia Shipping Lines, Incorporated | Trade Payables | 17,540,176 | 12,730,341 | - | • | 30,270,517 | • | 30,270,517 |
| Chelsea Marine Manpower Resources, Inc. | Trade Receivables | 176,906,971 | 310,858,552 | 276,392,131 | | 211,373,392 | | 211,373,392 |
| Bunkers Manila. Inc. | Trade Payables | 3.311.148 | 2,504,858 | 4,763,658 | - | 1.052.348 | | 1,052,348 |
| Chelsea Shipping Corp. | Trade Payables | 27,118,485 | 87,744,058 | 33,050,256 | | 81,812,286 | | 81,812,286 |
| Davao Gulf Marine Services, Inc. | Trade Payables | 1.454.030 | 12,786,427 | 13.530.326 | | 710.131 | | 710.131 |
| | | | | | | | | |
| Fortis Tugs Corporation Michael, Inc. | Trade Payables Trade Payables | 7,569,534 | 30,398,152 | 34,403,974 10.547.912 | - | 3,563,712 | | 3,563,712 4.790.223 |
| | | 6,965,625 | 8,372,510 | | - | 4,790,223 | | |
| PNX-Chelsea Shipping Corp. | Trade Payables | 89,421,157 | 28,655,256 | 34,305,943 | - | 83,770,470 | | 83,770,470 |
| Starlite Ferries, Inc. | Trade Payables | 17,445,941 | 91,005,429 | 103,561,959 | - | 4,889,411 | | 4,889,411 |
| Starlite Gallant Ferries, Inc. | Trade Payables | 250,110 | - | - | | 250,110 | | 250,110 |
| The Supercat Fast Ferry Corporation | Trade Payables | 12,875,752 | 17,322,693 | 21,093,968 | | 9,104,477 | | 9,104,477 |
| Trans-Asia Shipping Lines Inc. | Trade Payables | 10,495,189 | 32,069,168 | 21,134,133 | • | 21,430,224 | | 21,430,224 |
| 5 M 7 - 6 M - | T 1 5 11 | 27.440.042 | 20 525 400 | 24 472 442 | | 22.524.000 | | 22 504 000 |
| Fortis Tugs Corporation | Trade Receivables | 27,449,912 | 30,625,400 | 34,473,412 | - | 23,601,900 | | 23,601,900 |
| Trans-Asia Shipping Lines Inc. | Trade Payables | 9,389,520 | 1,192,500 | 795,000 | - | 9,787,020 | | 9,787,020 |
| Starlite Ferries, Inc. | Trade Payables | 1,063,616 | 1,022,000 | 1,873,616 | - | 212,000 | | 212,000 |
| Chelsea Shipping Corp. | Trade Payables | 1,605,800 | 4,001,200 | 5,131,000 | - | 476,000 | | 476,000 |
| Bunkers Manila, Inc. | Trade Payables | 16,800 | | 16,800 | | | | - |
| Michael, Inc. | Trade Payables | 176,400 | 548,800 | 627,200 | - | 98,000 | | 98,000 |
| PNX- Chelsea Shipping Corp. | Trade Payables | 587,286 | 2,164,400 | 1,595,286 | - | 1,156,400 | - | 1,156,400 |
| Davao Gulf Marine Services Inc. | Trade Payables | 14,005,690 | 21,504,000 | 23,829,710 | - | 11,679,980 | - | 11,679,980 |
| The Supercat Fast Ferry Corporation | Trade Payables | 604,800 | 192,500 | 604,800 | • | 192,500 | - | 192,500 |
| | | | | | | | | |
| TASLI Services, Inc. | Trade Receivables | 10,533,591 | 21,756,503 | 22,318,958 | | 9,971,136 | - | 9,971,136 |
| Trans-Asia Shipping Lines Inc. | Trade Payables | 10,533,591 | 21,756,503 | 22,318,958 | | 9,971,136 | - | 9,971,136 |
| Charliès Farrier Inc | Toods Danel Johns | 22.055.000 | 4 707 445 | | | 22 702 445 | | 22 702 445 |
| Starlite Ferries, Inc. | Trade Receivables | 22,055,000 | 1,737,445 | • | | 23,792,445 | | 23,792,445 |
| The Supercat Fast Ferry Corporation | Trade Payables | 22,055,000 | 1,737,445 | - | • | 23,792,445 | - | 23,792,445 |
| PNX- Chelsea Shipping Corp. | Trade Receivables | 17.920.000 | | | | 17,920,000 | | 17,920,000 |
| | | ,, | - | | | | | |
| Trans-Asia Shipping Lines Inc. | Trade Payables | 17,920,000 | - | - | | 17,920,000 | | 17,920,000 |
| Starlita Gallant Foreign Inc | Trado Rosoivabi | 710,103,858 | 154 560 000 | 257 060 000 | | 606,703,858 | | 606.703.858 |
| Starlite Gallant Ferries, Inc. | Trade Receivables Trade Pavables | | 154,560,000 | 257,960,000 | | | | , , |
| Trans-Asia Shipping Lines Inc. Starlite Ferries, Inc. | Trade Payables Trade Payables | 190,163,465 | 154 560 000 | 257.056.000 | • | 190,163,465 | | 190,163,465 |
| Jeanne i ettles, ille. | rraue rayables | 519,940,393 | 154,560,000 | 257,960,000 | • | 416,540,393 | | 416,540,393 |
| Starlite Premiere Ferries, Inc. | Trade Receivables | 157,022,431 | 48,384,000 | 129,171,600 | | 76,234,831 | | 76,234,831 |
| Starlite Premiere Ferries, Inc. Starlite Ferries. Inc. | Trade Receivables | | | | | | | |
| Staritte rerries, IIIC. | i i aue rayables | 157,022,431 | 48,384,000 | 129,171,600 | • | 76,234,831 | • | 76,234,831 |
| Fortis Tugs Cornoration | Dividends receivable | E 240 000 | 16 133 500 | 10 074 500 | | | | |
| Fortis Tugs Corporation Davao Gulf Marine Services, Inc. | Dividends receivable Dividends payable | 5,249,000 5,249,000 | 16,123,500 16,123,500 | 10,874,500 10,874,500 | • | - | | |
| Davao Guli Marine Services, INC. | Dividends payable | 5,249,000 | 16,123,500 | 10,874,500 | • | - | | • |
| Trans-Asia Shipping Lines Inc. | Dividends receivable | 9.500.000 | | 9.500.000 | | | | |
| Quality Metal & Shipworks, Inc. | Dividends payable | 5,000,000 | | 5,000,000 | | - | • | • |
| Quality Metal & Snipworks, Inc. Dynamic Cuisine, Inc. | Dividends payable Dividends payable | 1,500,000 | - | 1,500,000 | • | | | • |
| | | | - | | | | | 100 |
| Starsy Shoppe, Inc. | Dividends payable | 3,000,000 | - | 3,000,000 | • | | | • |
| | | | | | | | | |

(A Subsidiary of Udenna Corporation) SCHEDULE D - INTANGIBLE ASSETS DECEMBER 31, 2023 (Amounts in Philippine Pesos)

| Description | Вед | Beginning balance | | Additions at cost | | Charged to cost and expenses | | Charged to other accounts | | Other changes additions (deductions) | | Ending balance | |
|----------------------|-----|-----------------------------|---|-------------------|---|------------------------------|---|---------------------------|---|--------------------------------------|---|-----------------------------|--|
| Goodwill Software | P | 1,774,083,332 32,855,126 | P | - 1,300,447 | P | 3,690,728 | P | - | P | <u>.</u> | P | 1,774,083,332 30,464,845 | |
| | P | 1,806,938,458 | P | 1,300,447 | Р | 3,690,728 | Р | - | Р | - | P | 1,804,548,177 | |

(A Subsidiary of Udenna Corporation) SCHEDULE E - LONG-TERM DEBT DECEMBER 31, 2023 (Amounts in Philippine Pesos)

| (, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | |
|---|--|
| | |
| | |
| | |

| Title of issue and type of obligation | Amount authorized by indenture | | caption long-te | unt shown under "Current portion of erm debt" in related palance sheet | cantion" ona-Term Deht" in | | |
|---------------------------------------|--------------------------------|----------------|--------------------|---|-----------------------------|----------------|--|
| Term loans | Р | 12,447,647,631 | Р | 624,924,007 | Р | 10,370,290,498 | |
| Bank loans | | 3,130,622,977 | | 3,008,112,614 | | 122,510,363 | |
| Mortgage loans | | 174,007,009 | | 20,297,990 | | 153,709,019 | |
| Lease Liabilities | | 2,738,481,848 | | 202,359,754 | | 2,536,122,094 | |
| | Р | 18,490,759,465 | Р | 3,855,694,365 | Р | 13,182,631,974 | |

(A Subsidiary of Udenna Corporation)

SCHEDULE F - INDEBTEDNESS TO RELATED PARTIES (LONG-TERM LOANS FROM RELATED COMPANIES)

DECEMBER 31, 2023

(Amounts in Philippine Pesos)

| _ | | | |
|---|-----------------------|------------------------------|------------------------|
| | Name of related party | Balance at beginning of year | Balance at end of year |

- Nothing to report -

(A Subsidiary of Udenna Corporation) SCHEDULE G - GUARANTEE OF SECURITIES OF OTHER ISSUERS DECEMBER 31, 2023

(Amounts in Philippine Pesos)

| Name of issuing entity of securities guaranteed by the company for which this statement is filed | Title of issue of each class of securities guaranteed | Total amount of guaranteed and outstanding | Amount owned by person for which statement is filed | Nature of guarantee |
|--|---|--|---|---------------------|
|--|---|--|---|---------------------|

- Nothing to report -

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES

(A Subsidiary of Udenna Corporation) SCHEDULE H - CAPITAL STOCK DECEMBER 31, 2023

| | | | | | Number or Shares Held By | |
|------------------|------------------|---|---|----------------------|--------------------------|-------------|
| | | Number of Shares Issued and Outstanding | Number of Shares. Reserved for Options, | | | |
| | Number of Shares | under Related Balance | Warrants, Conversions | Related Parties | Directors, Officers and | |
| Title of Issue | Authorized | Sheet Caption | and Other Rights | (Parent, Affiliates) | Employees | Others |
| Common Shares | 3,490,000,000 | 2,143,518,615 | Not Applicable | 1,519,134,606 | 2,454,808 | 621,929,201 |
| Preferred Shares | 10,000,000 | 500,000 | Not Applicable | - | - | - |

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES (A Subsidiary of Udenna Corporation) Stella Hizon Reyes Road, Bo. Pampanga, Davao City

Reconciliation of Retained Earnings Available for Dividend Declaration For the Year Ended December 31, 2023

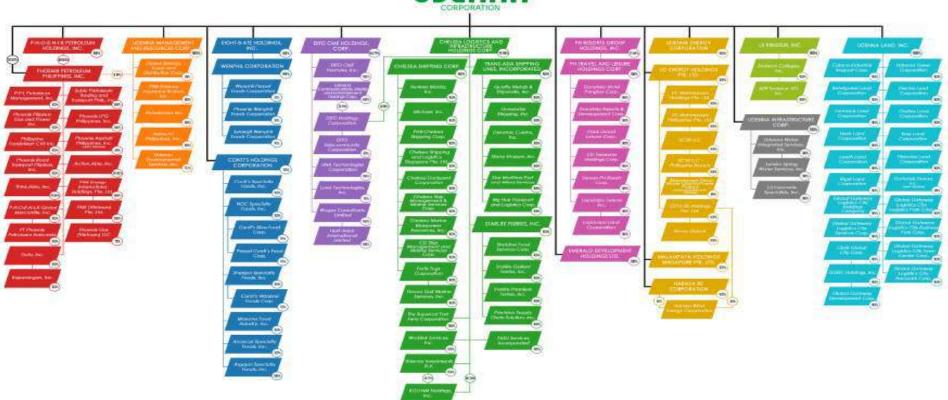
| RETAINED EARNINGS AT BEGINNING OF YEAR | | | (P | 647,276,799) |
|--|-----|------------------------------|------------|----------------|
| Less: Deferred tax income | | | (| 269,248,889) |
| DEFICIT AT BEGINNING OF YEAR (As Adjusted) | | | (| 916,525,688) |
| Net Income Actually Incurred during the Year Net loss for the year Less: Deferred tax income | (P | 323,249,754) 120,970,571 | (| 202,279,183) |
| RETAINED EARNINGS AT END OF YEAR | | | (<u>P</u> | 1,118,804,871) |

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES

(A Subsidiary of Udenna Corporation)

Map Showing the Relationship Between and Among Related Entities
December 31, 2023







Report of Independent Auditors on Components of Financial Soundness Indicators

Punongbayan & Araullo 20th Floor, Tower 1 The Enterprise Center

6766 Ayala Avenue 1200 Makati City Philippines

T+63 2 8988 2288

The Board of Directors and Stockholders
Chelsea Logistics and Infrastructure Holdings Corp. and Subsidiaries
(A Subsidiary of Udenna Corporation)
Stella Hizon Reyes Road
Bo. Pampanga, Davao City

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Chelsea Logistics and Infrastructure Holdings Corp. and Subsidiaries (the Group) for the year ended December 31, 2023, on which we have rendered our report dated July 8, 2024. Our audit was made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purposes of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at December 31, 2023 and 2022 and for each of the three years in the period ended December 31, 2023 and no material exceptions were noted.

PUNONGBAYAN & ARAULLO

By: Mary Grace A. Punky
Partner

CPA Reg. No. 0116576
TIN 244-931-755
PTR No. 9477629, January 12, 2024, City of Davao
SEC Group A Accreditation
Partner - No. 116576-SEC (until financial period 2025)
Firm - No. 0002 (until financial period 2024)
BIR AN 08-002511-043-2021 (until Nov. 9, 2024)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Aug. 27, 2024)

August 2, 2024

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES
(Formerly Chelsea Logistics Holdings Corp.)
(A Subsidiary of Udenna Corporation)
FINANCIAL SOUNDNESS INDICATORS
DECEMBER 31, 2023, 2022 and 2021
(Amounts in Philippine Pesos)

| | 2023 | | 2022 (As restated) | | | |
|--|--|-------|--|-------|--|-------|
| I. CURRENT/LIQUIDITY RATIOS Current Ratio | | | | | | |
| Current Assets | 10,946,207,568 | | 10,667,919,103 | | 11,038,120,177 | |
| Current Liabilities | 15,057,386,665 | 0.73 | 16,746,784,136 | 0.64 | 16,614,301,436 | 0.66 |
| Acid Test Ratio | | | | | | |
| Current Assets - Inventories and | | | | | | |
| Other Current Assets | 8,641,696,232 | | 8,646,138,701 | | 9,119,442,247 | |
| Current Liabilities | 15,057,386,665 | 0.57 | 16,746,784,136 | 0.52 | 16,614,301,436 | 0.55 |
| II. SOLVENCY RATIOS | | | | | | |
| Debt-to-assets Ratio | 20.047.006.242 | | 20 550 454 260 | | 20.056.476.446 | |
| Total Liabilities | 29,047,086,313 | 0.00 | 29,558,451,260 | 0.00 | 28,856,176,116 | 0.04 |
| Total Assets | 32,951,357,786 | 0.88 | 33,285,526,997 | 0.89 | 34,462,902,956 | 0.84 |
| III. DEBT-TO-EQUITY RATIO Debt-to-equity Ratio | | | | | | |
| Total Liabilities | 29,047,086,313 | | 29,558,451,260 | | 28,856,176,116 | |
| Total Equity | 3,904,271,473 | 7.44 | 3,727,075,737 | 7.93 | 5,606,726,840 | 5.15 |
| ASSET-TO-EQUITY RATIO Asset-to-equity Ratio | | | | | | |
| Total Assets | 32,951,357,786 | | 33,285,526,997 | | 34,462,902,956 | |
| Total Equity | 3,904,271,473 | 8.44 | 3,727,075,737 | 8.93 | 5,606,726,840 | 6.15 |
| IV. INTEREST RATE COVERAGE RATIO Interest Coverage Ratio | | | | | | |
| EBITDA | 1,540,808,522 | | 987,385,388 | | 304,411,273 | |
| Interest Expense | 1,227,384,987 | 1.26 | 1,255,697,606 | 0.79 | 1,410,276,088 | 0.22 |
| V. PROFITABILITY RATIOS | | | | | | |
| Return on equity | / 1 142 920 770 \ | | / 2.521.225.056.\ | | / 2,002,571,412,\ | |
| Net Loss Shareholders' equity | (<u>1,142,830,770</u>) 3,904,271,473 (| 0.29) | (<u>2,531,335,956</u>) 3,727,075,737 (| 0.68) | (<u>3,903,571,413</u>) 5,606,726,840 (| 0.70) |
| | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , | -, ,, - , | , | -,, | , |
| Return on assets | / 1 142 920 770 \ | | / 2.521.225.056.\ | | / 2.002.571.412.\ | |
| Net Loss Total Assets | (<u>1,142,830,770</u>) 32,951,357,786 (| 0.03) | (<u>2,531,335,956</u>) 33,285,526,997 (| 0.08) | (<u>3,903,571,413</u>) 34,462,902,956 (| 0.11) |
| | , , , , | | , , , , | , | , , , , | , |
| Net Profit Ratio Net Loss | (1,142,830,770) | | (2,531,335,956) | | (3,903,571,413) | |
| Total Revenues | 7,047,698,048 (| 0.16) | 6,432,753,269 (| 0.39) | 4,468,563,672 (| 0.87) |
| Gross Profit Ratio | | | | | | |
| Gross Profit (Loss) | 1,449,323,514 | | 791,000,112 | | (435,267,738) | |
| Total Revenues | 7,047,698,048 | 0.21 | 6,432,753,269 | 0.12 | 4,468,563,672 (| 0.10) |
| EBITDA Margin | | | | | | |
| EBITDA | 1,540,808,522 | | 987,385,388 | | 304,411,273 | |
| Total Revenues | 7,047,698,048 | 22% | 6,432,753,269 | 15% | 4,468,563,672 | 7% |
| VI. OTHER RATIOS | | | | | | |
| Book Value Per Share - common | | | | | | |
| Total Equity | 3,904,271,473 | | 3,727,075,737 | | 5,606,726,840 | |
| Number of Shares Outstanding | 2,144,018,615 | 1.82 | 1,916,227,615 | 1.95 | 1,821,977,615 | 3.08 |
| Earnings Per Share | | | | | | |
| Net Loss | (1,142,830,770) | | (2,531,335,956) | | (3,903,571,413_) | |
| Weighted Average No. of Shares | 1,948,175,365 (| 0.59) | 1,884,810,948 (| 1.34) | 1,821,977,615 (| 2.14) |

ANNEX E.1

MANAGEMENT REPORT

AND

CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS

FOR THE QUARTER AND PERIOD ENDING JUNE 30, 2024, 2023 AND 2022

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Chelsea Logistics and Infrastructure Holdings Corp. and its Subsidiaries' (CLIHC or the Group) Discussion and Analysis provides an overview of the Group's financial activities as of and for the period ending June 30, 2024 and 2023. The following discussions should be read in conjunction with the attached Unaudited Consolidated Financial Statements of the Group as of June 30, 2024 and 2023.

Comparable discussion on Material Changes in Results of Operations for the period ending June 30, 2024 and 2023.

| | June 30 | | | | | | |
|--------------------------------------|---------|-------|-------|-----|-------|-------|-------------|
| Amounts in millions (Php) | | 2024 | %Rev | | 2023 | %Rev | % Change |
| Revenues | Р | 3,977 | 100% | Р | 3,577 | 100% | 11% |
| Cost of sales and services | | 3,103 | 78% | | 2,781 | 78% | 12% |
| Gross Profit | | 874 | 22% | | 796 | 22% | 10% |
| Other operating expenses | | 430 | 11% | | 616 | 17% | (30%) |
| Provision for expected credit losses | | 0 | 0% | | 17 | 0% | 100% |
| Operating profit (loss) | | 443 | 11% | | 164 | 5% | 171% |
| Finance cost, net | (| 549) | (14%) | (| 623) | (17%) | (12%) |
| Other charges (income) - net | | 36 | 1% | | 31 | 1% | 15% |
| Profit (Loss) Before Tax | (| 70) | (2%) | (| 428) | (12%) | (84%) |
| Tax expense (income) | | 10 | 0% | | 3 | 0% | 279% |
| Net profit (loss) | (P | 81) | (2%) | (P | 431) | (12%) | (81%) |
| Add Back: | | | | | | | |
| Tax expense (income) | | 10 | 0% | | 3 | 0% | 279% |
| Depreciation and amortization | | 752 | 19% | | 657 | 18% | 15% |
| Interest expense | | 531 | 13% | | 603 | 17% | (12%) |
| Provision for expected credit losses | | 0 | 0% | | 17 | 0% | 100% |
| Interest Income | (| 0) | (0%) | (| 0) | (0%) | (51%) |
| Adjusted EBITDA | P | 1,213 | 30% | Р | 847 | 24% | 43% |

For the first half of 2024 ending June 30, 2024, the Group posted a remarkable consolidated topline of ₱3.977 billion, marking an 11% increase over same period last year even surpassed the pre-pandemic revenues in 2019 by 14%.

The consolidated operating profit saw substantial growth, reaching ₱443 million, up by more than 2.7-fold from 2023. Negative bottomline continues to improve, reducing losses by 81% to ₱81 million net loss after tax from ₱431 million in 2023.

All business segments – Passage, Chartering, Tugboats, Logistics' B2B segment, and the passage related sale of goods and services continued to grow. Positive trends across these segments contributed to the overall revenue growth.

Consolidated operating profit outpaced topline growth, increasing by 171% over the period. The growth was driven by increased passage volume, tugboat movement, chartered vessels, warehouse utilization, and efficiency measures in operations. As a result, operating margins expanded to reach 11% for the 1st half of 2024, marking the first time a double-digit margin was achieved since 2019. Except for Freight segment which remained the same year-on-year, all shipping related segments have posted an impressive double-digit growth for the current period. While logistics segment sustained its upward trajectory in 2024.

Other operating expenses dropped by 30% to ₱430 million or 11% ratio to revenue from 17% in 2023 due to significant reduction in Outside Services cost in 2024.

No additional Provision for Expected Credit Losses (ECL) for the period was taken up and deemed the total Allowance for ECL sufficiently covered any doubtful accounts.

Other Income generated from the sale of scrap materials, passage-related auxiliary services such as use of charging station, excess baggage fee, linen rental, upgrade fee, etc. increased from ₱31 Million to ₱36 Million this year.

Interest cost decreased to ₱549 million or by 12% from last year. The effects of high interest cost for the period resulted to a net loss for the period. Loss per basic and diluted share this period is ₱0.04, an improvement from prior year's ₱0.23 loss per share.

The Group's Consolidated Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) for the period amounted to ₱1.213 billion, a 43% substantial increase from same period in 2023.

Financial Condition

June 30, 2024 and December 31, 2023

| Amounts in Millions | Unaudited June 30, 2024 | Audited December 31, 2023 | % Change |
|---|----------------------------|------------------------------|------------|
| Current Assets | 11,306 | 10,946 | 3% |
| Non-Current Assets | 21,394 | 22,005 | (3%) |
| Total Assets | 32,699 | 32,951 | (1%) |
| Current Liabilities Non-Current Liabilities | 14,109 14,766 | 15,057 13,990 | (6%) 6% |
| Total Liabilities | 28,875 | 29,047 | (1%) |
| Total Equity | 3,824 | 3,904 | (2%) |
| Total Liabilities and Equity | 32,699 | 32,951 | (1%) |

The Group's Consolidated Total Assets are practically the same for both periods, posted at ₱32.7 billion. As the result of the Liability Management Exercise (LME) of the Group, certain interest-bearing loans and borrowings were reclassified from current to non-current liability, thus the decrease and increase by 6%, respectively from last year. Total Equity decreased by 2% in 2024 due to additional losses incurred during the period.

This resulted to a decrease in Book Value per Share to ₱1.78 from ₱1.83 in December 2023.

Comparable discussion on Material Changes in Results of Operations for the period ending June 30, 2023 and 2022.

| | June 30 | | | | | | |
|--------------------------------------|---------|-------|-------|-----|--------|-------|--------|
| Accounts to well the Colon | | 2023 | %Rev | | 2022 | %Rev | % |
| Amounts in millions (Php) | | | | | | | Change |
| Revenues | Р | 3,577 | 100% | Р | 2,914 | 100% | 23% |
| Cost of sales and services | | 2,781 | 78% | | 2,639 | 91% | 5% |
| Gross Profit | | 796 | 22% | | 275 | 9% | 190% |
| Other operating expenses | | 616 | 17% | | 558 | 19% | 10% |
| Provision for expected credit losses | | 17 | 0% | | 5 | 0% | 100% |
| Operating profit (loss) | | 164 | 5% | (| 288) | (10%) | (157%) |
| Finance cost, net | (| 623) | (17%) | (| 696) | (24%) | (10%) |
| Other charges (income) - net | | 31 | 1% | (| 19) | (1%) | (264%) |
| Profit (Loss) Before Tax | (| 428) | (12%) | (| 1,003) | (34%) | (57%) |
| Tax expense (income) | | 3 | 0% | | 1 | 0% | 307% |
| Net profit (loss) | (P | 431) | (12%) | (P | 1,004) | (34%) | (57%) |
| | | | | | | | |
| Add Back: | | | | | | | |
| Tax expense (income) | | 3 | 0% | | 1 | 0% | 307% |
| Depreciation and amortization | | 657 | 18% | | 618 | 21% | 6% |
| Interest expense | | 603 | 17% | | 674 | 23% | (11%) |
| Provision for expected credit losses | | 17 | 0% | | 5 | 0% | 100% |
| Interest Income | (| 0) | (0%) | (| 0) | (0%) | 1779% |
| Adjusted EBITDA | Р | 847 | 24% | Р | 293 | 10% | 189% |

CLIHC and subsidiaries registered a remarkable performance in the 1st half of 2023, posting Consolidated Revenues of ₱3,577 Million, 23% higher than its prior year performance of ₱2,914 Million, and slightly surpassing its 1st half 2019 pre-pandemic Consolidated Revenues of ₱3,495 Million by 2%. The reopening of the Philippine economy and the lessening pandemic restrictions from the start of the year, increased passenger and cargo volumes as economic activity picked up. Although some lingering effects of the pandemic continued to weigh down the business, such as vessel availability issues due to extended drydocking, volatile fuel costs, and inflation.

Despite these challenges, the Group continued to work on bringing back to trading status one vessel at a time and this pushed Passage revenue to as high as \$\infty\$947 Million this period or an 83% surge year-on-year with the increase in passenger volume and in the average ticket price to cover for the rising fuel prices.

This period's revenues exceeded pre-pandemic Passage revenue by 30% from ₱733 Million. The related Sale of Goods also grew to ₱76 Million from ₱50 million or by 53% from the previous year.

As businesses returned to full capacity mode, cargo volume increased with Freight revenue posted at ₱1,802 Million, up by 8% from prior year and this accounted for 50% of Consolidated Revenues. Cargo revenue for this period exceeded pre-pandemic revenues by 75% from ₱1,032 Million in 1H 2019. Still, vessel and container van availability issues worked to limit the growth in the cargo sector.

The full six-month effect of Charter Revenue of Supercat help cushioned Chartering segment topline for a 4% growth to ₱321 Million even with the reduction in Tankers' Group revenues due to change in contract mix to achieve consistent revenue stream for the Company. Tugboat revenue posted a slight increase to ₱175 Million this year. Although Logistics segment's revenue decreased by 7% to ₱250 Million in 2023.

Cost of Sales and Services Ratio to Revenue continued to recover at 78% this year from a high of 91% last year resulting to a favorable unparalleled increase compared to Consolidated Revenues by only 5%. This caused Gross Profit Margin to surge to 22% this period from a 9% in previous period.

The Group-wide cost management schemes helped to tone down higher operating costs to ₱616 Million, a 10% growth from same period last year despite increased business activities this year. This was substantially driven by the increase in Labor and labor related costs by 29% to ₱138 Million due to additional hiring to fill up vacant positions needed for current business requirements.

Additional Provision for Expected Credit Losses of ₱17 Million was set-up to uplift coverage as well as to closely monitor asset quality.

The Group's Consolidated Operating performance this year resulted to a Profit of ₱164 Million, reversing its negative operating results of ₱288 Million last year.

The loan restructuring secured by the Group resulted to Finance Cost reduction by 10% in 2023 to ₱623 Million. However, Finance cost remained high and considerably weighed down the Group's bottom line year-on-year.

Other Income posted at ₱31 Million coming from the sale of scrap materials, passage-related auxiliary services such as use of charging station, excess baggage fee, linen rental, upgrade fee, etc. from Net Other Charges of ₱19 million in 2022.

This year's reported Consolidated Net Loss After Tax amounted to ₱431 Million, a 57% reduction from ₱1,003 Million Loss last year, reflecting the effect of high finance cost of the Group. This resulted to an improvement in Loss per Basic and Diluted share of ₱0.225 for the current period from ₱0.541 same period in prior year.

Adjusted EBITDA surged to ₱847 Million, increased by 188% from previous year owing to substantial drop in losses this year.

Financial Condition

June 30, 2023 versus December 31, 2022

| Amounts in millions | | Unaudite | d | | Audited | | % |
|------------------------------|---|-------------|------|----|------------|------|--------|
| Amounts in millions | | June 30, 20 | 23 | De | cember 31, | 2022 | Change |
| Current Assets | Р | 10,721 | 33% | Р | 10,668 | 32% | 0% |
| Non-Current Assets | | 21,819 | 67% | | 22,262 | 68% | (2%) |
| Total Assets | Р | 32,540 | 100% | Р | 32,930 | 100% | (1%) |
| | | | | | | | |
| Current Liabilities | Р | 16,314 | 50% | Р | 16,266 | 49% | 0% |
| Non-Current Liabilities | | 12,882 | 40% | | 12,889 | 39% | (0%) |
| Total Liabilities | Р | 29,196 | 90% | Р | 29,155 | 89% | 0% |
| Total Equity | Р | 3,344 | 10% | Р | 3,775 | 11% | (11%) |
| Total Liabilities and Equity | Р | 32,540 | 100% | Р | 32,930 | 100% | (1%) |

The Group's Consolidated Total Assets are practically the same for both periods, posted at ₱33 Billion. Total Equity went down by 11% in June 2023 due to additional losses incurred this period.

This resulted to a decrease in Book Value per Share to ₱1.75 in June 2023 from ₱2.07 in December 2022.

Comparable discussion on Material Changes in Results of Operations for the period ending June 30, 2022 and 2021.

| | YTD June 30 | | | | | |
|--|-------------|--------|-------|----------|-------|-------------|
| Amounts in millions PhP | | 2022 | %/Rev | 2021 | %/Rev | % Change |
| Revenues | | 2,914 | 100% | 2,130 | 100% | 37% |
| Cost of sales and services | | 2,639 | 91% | 2,277 | 107% | 16% |
| Gross profit (loss) | | 275 | 9% | (146) | -7% | -287% |
| Other operating expenses | | 558 | 19% | 341 | 16% | 64% |
| Provision for estimated credit losses | | 5 | 0% | 129 | 6% | -96% |
| Operating loss | (| 288) | -10% | (616) | -29% | -53% |
| Finance cost, net | | 696 | 24% | 689 | 32% | 1% |
| Share in net loss of an associate | | - | 0% | 241 | 11% | -100% |
| Gain on sale of an asset held for sale | | - | 0% | (154) | -7% | -100% |
| Other charges (income), net | | 19 | 1% | (319) | -15% | -106% |
| Loss Before Tax | (| 1,003) | -34% | (1,073) | -50% | -6% |
| Tax Expense | | 1 | 0% | 1 | 0% | -54% |
| Net Loss after tax | (| 1,004) | -34% | (1,074) | -50% | -7% |
| | | | | | | |
| Add Back: | | | | | | |
| Tax Expense (Income) | | 1 | 0% | 1 | 0% | -54% |
| Depreciation and Amortization | | 618 | 21% | 762 | 36% | -19% |
| Interest Expense, net | | 673 | 23% | 684 | 32% | -2% |
| Share in Net Loss (Income) of an Associate | | - | 0% | 241 | 11% | -100% |
| Provision for expected credit losses | | 5 | 0% | 129 | 6% | 100% |
| EBITDA | | 293 | 10% | 743 | 35% | -61% |

Chelsea Logistics and Infrastructure Holdings Corp. and its Subsidiaries (CLIHC or the "Group") generated consolidated revenues of ₱2,914 million for the six months period ending June 30, 2022, a 37% increase from ₱2,130 million posted in the same period last year. Passage revenue surged 6x to ₱517 million in the first half of 2022 with the easing of travel protocols, which increased passenger volume during the period. Likewise, Sale of Goods was up by 64% to ₱51 million. Freight revenue grew to ₱1,591 million for a 28% increase year on year. Logistics segment's revenue was ₱269 million, a 20% increase from 2021, coming mostly from the upturn in revenues of its warehousing and trucking segments and from E-commerce, its new business line. Tugboat revenue rose to ₱173 million from ₱163 million in 2021 due to the increase in number of vessel movements notably in its Davao operations and also to rate increases. The shipping segment implemented rate increases to partially cover the increasing cost of fuel. On the other hand, with the sale of a tanker last year and the extended drydocking of certain vessels, Tankering revenue decreased to ₱308 million this period from ₱326 million same period last year.

The increasing fuel prices during the first half of the year pushed consolidated Bunkering Cost to ₱1,180 million or 72% higher against ₱687 million incurred last year. Consequently, Cost of Sales and Services escalated to ₱2,644 million in the current period but was mitigated by the decline in Depreciation and

Amortization cost by 17% or ₱124 million to P584 million due to vessel disposals and cost impairment last year, and extended drydocking of some vessels until this period. Also, Charter Hire cost was reduced to ₱5 million from ₱47 million in 2021 because of the full utilization of own fleet.

The strong topline growth resulted to a Gross Profit margin of 9% this year on the back of the uptick in passenger volume, thus reversing the negative margin of 7% in 2021.

Consolidated Other Operating costs were ₱558 million for the period, an increase of 63% year over year, which was due to higher Outside Services costs in the first semester.

The Group thoroughly considered and set aside the expected credit loss this period of ₱5 million in addition to ₱129 million provided in 2021, to uplift coverage as well as to closely monitor asset quality.

Investment cost in Dito Holdings Corp., an associate as of December 31, 2021 is at NIL hence no share in net loss was taken up this period.

In 2021, the Group recognized a ₱154 million gain on sale of investment in stocks in 2Go Group and ₱319 million gain in pre-termination of a Time Charter contract lodged in Other Charges (Income).

As a result, CLIHC and Subsidiaries' Consolidated Net Loss After Tax was \$1,004 million or \$0.524 loss per basic and diluted share for the period ending June 30, 2022, as compared to the net loss of \$1,074 million or \$0.590 loss per basic and diluted share in 2021.

For the first half of 2022, the Group generated adjusted EBITDA of ₱293 million, a 61% decline from ₱743 million last year, mainly due to the one-off gain on sale of an asset held for sale and the contract pretermination in 2021.

Financial ConditionJune 30, 2022 versus December 31, 2021

| Amounts in millions | Unaudited June 30, 2022 | % / Total | Audited December 31, 2021 | % / Total | % Change |
|------------------------------|-------------------------------|--------------|---------------------------------|--------------|-------------|
| Current Assets | 11,126 | 33% | 11,038 | 32% | 1% |
| Non-Current Assets | 22,808 | 67% | 23,084 | 68% | -1% |
| Total Assets | 33,934 | 100% | 34,122 | 100% | -1% |
| Current Liabilities | 17,577 | 52% | 16,135 | 47% | 9% |
| Non-Current Liabilities | 11,625 | 34% | 12,337 | 36% | -6% |
| Total Liabilities | 29,202 | 86% | 28,472 | 83% | 3% |
| Total Equity | 4,732 | 14% | 5,650 | 17% | -16% |
| Total liabilities and equity | 33,934 | 100% | 34,122 | 100% | -1% |

The Group's Financial Condition as at both periods is almost the same. However, total Equity of the Group decreased to ₱4,732 million or by 16% compared to last year of ₱5,650 million due to incurred losses

amounting to ₱1,004 million in the current period which decreased book value per share to ₱2.47 in 2022 from ₱3.10 in December 31, 2021.

Key Performance Indicators and Relevant Ratios

The Group's key performance indicators and relevant ratios and how they are computed are listed below.

| | Jun. 2024 | Dec. 2023 | Jun. 2023 | Dec. 2022 | Jun. 2022 |
|----------------------|-----------|-----------|-----------|-----------|-----------|
| Current ratio | 0.80 | 0.73 | 0.66 | 0.66 | 0.63 |
| Debt-to-equity ratio | 7.55 | 7.44 | 8.73 | 7.73 | 6.17 |
| Book value per share | 1.78 | 1.82 | ₱1.75 | ₱2.07 | ₱2.47 |
| EBITDA margin | 30% | 22% | 24% | 15% | 10% |
| Return on equity | -2% | -29% | -9% | -67% | -21% |
| Loss per share | ₱-0.04 | ₱-0.59 | ₱-0.225 | ₱-1.34 | ₱-0.228 |

These key indicators were chosen to provide Management with a measure of the Group's financial strength (Current Ratio and Debt to Equity) and the Group's ability to maximize the value of its stockholders' investment in the Group (Return on Equity, Net Book Value Per Share and Earnings Per Share). Likewise, these ratios are used to compare the Group's performance with similar companies.

Known Trends or Demands, Commitments, Events or Uncertainties that will impact Liquidity

The Company is not aware of any known trends, demands, commitments, events or uncertainties that will materially affect its liquidity.

Events that will trigger Direct or Contingent Financial Obligation that is material to the Company, including any default or acceleration of an obligation

The Company is not aware of other events that will materially trigger a direct or contingent financial obligation.

Material Off-Balance Sheet Transactions, Arrangements, Obligations (including contingent obligations), and Other Relationships of the Company with Unconsolidated Entities or Other Persons Created during the Reporting Period

The Company has no material off-balance sheet transactions, arrangements, obligations and other relationships with unconsolidated entities or other persons created during the period that is not included in the Financial Statements.

Material Commitments for Capital Expenditures, the General Purpose of the Commitment and Expected Sources of Funds

As discussed in Note 24.6 to the financial statements, the Company signed a shipbuilding agreement for the delivery of a bed/seat Ro-Ro type passenger ferry ship presently identified as Builder's No. F-1351 for delivery in June 2021

Known Trends, Events or Uncertainties that will impact Sales / Revenues / Income from Continuing Operations

The Company is not aware of any known trends, events or uncertainties that will impact its sales and/or income from continuing operations.

Significant Elements of Income or Loss that Did Not Arise from Continuing Operations

On March 27, 2021, the President of the Republic of the Philippines declared the imposition of Enhanced Community Quarantine (ECQ) which restricted all land, air and sea transport to and from Luzon. Several local government units in Visayas and Mindanao also followed with their respective Executive Orders restricting all forms and transport. These pronouncements resulted in a significant slowdown in the Group's operations while continuously incurring costs while the vessels are on laid-up status.

Seasonal Aspects that had Material Effect on the Financial Condition or Results of Operations

The RoPax segment transports passengers and cargoes within Philippine territorial waters and/or on the high seas. Due to the seasonal nature of this segment, higher passage revenues and operating profits are usually experienced in the summer months of the year (March, April and May), school holidays (October and November) and Christmas holidays (December and January) rather than in the other months of the year. Freight revenues, on the other hand, are higher at the last quarter of the year rather than in the early months. This scenario, however did not hold true for 2020 because of the ECQ declared in the various cities and provinces where the Group operates, starting second half of March 2020.

The seasons of the year have no or little effect on the operations of the tanker and tugboat segments.

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES

(A Subsidiary of Udenna Corporation)

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2024 AND DECEMBER 31, 2023

(Amounts in Philippine Pesos)

| | Notes | June 30, 2024 (Unaudited) | December 31, 2023 (Audited) |
|-----------------------------------|-------|------------------------------|--------------------------------|
| ASSETS | | | |
| CURRENT ASSETS | | | |
| Cash and cash equivalents | 4 | P 297,062,228 | P 392,586,988 |
| Trade and other receivables - net | 5 | 705,139,866 | 622,856,457 |
| Inventories | 6 | 347,173,717 | 272,632,109 |
| Advances to related parties | 19 | 7,645,373,999 | 7,626,252,787 |
| Other current assets | 7 | 2,310,798,141 | 2,031,879,227 |
| Total Current Assets | | 11,305,547,951 | 10,946,207,568 |
| NON-CURRENT ASSETS | | | |
| Investment properties | 8 | 1,270,907,961 | 1,270,907,961 |
| Property and equipment - net | 9 | 17,756,934,214 | 18,140,459,806 |
| Goodwill | 23 | 1,774,083,332 | 1,774,083,332 |
| Post-employment benefit asset | 16 | 1,911,736 | 1,911,736 |
| Deferred tax assets - net | 18 | 37,582,101 | 37,582,101 |
| Other non-current assets - net | 11 | 552,158,185 | 780,205,282 |
| Total Non-current Assets | | 21,393,577,529 | 22,005,150,218 |
| TOTAL ASSETS | | P 32,699,125,480 | P 32,951,357,786 |

| | Notes | June 30, 2024 (Unaudited) | December 31, 2023 (Audited) |
|--|-------|------------------------------|--------------------------------|
| LIABILITIES AND EQUITY | | | |
| CURRENT LIABILITIES | | | |
| Trade and other payables | 13 | P 10,110,562,817 | P 10,248,262,229 |
| Interest-bearing loans and borrowings | 12 | 3,045,987,626 | 3,855,694,365 |
| Advances from related parties | 19 | 504,000,000 | 504,000,000 |
| Advances from customers | 2 | 438,579,005 | 436,376,981 |
| Income tax payable | | 9,954,384 | 13,053,090 |
| Total Current Liabilities | | 14,109,083,832 | 15,057,386,665 |
| NON-CURRENT LIABILITIES | | | |
| Interest-bearing loans and borrowings | 12 | 13,961,555,447 | 13,182,631,974 |
| Post-employment benefit obligation | 16 | 127,226,447 | 127,226,447 |
| Deferred tax liabilities - net | 18 | 642,683,350 | 642,683,350 |
| Other non-current liabilities | | 34,934,487 | 37,157,877 |
| Total Non-current Liabilities | | 14,766,399,731 | 13,989,699,648 |
| Total Liabilities | | 28,875,483,563 | 29,047,086,313 |
| EQUITY | | | |
| Equity attributable to shareholders of | | | |
| the Company | | | |
| Capital stock | 20 | 2,144,018,615 | 2,144,018,615 |
| Additional paid-in capital | | 11,204,327,157 | 11,204,327,157 |
| Share options outstanding | | 49,940,776 | 49,940,776 |
| Revaluation reserves | | 1,912,624,881 | 1,917,069,636 |
| Other reserves | | (1,058,033,280) | (1,058,033,280) |
| Deficit | | (10,609,236,232_) | (10,533,051,431_) |
| | | 3,643,641,917 | 3,724,271,473 |
| Non-controlling interest | 20 | 180,000,000 | 180,000,000 |
| Total Equity | | 3,823,641,917 | 3,904,271,473 |
| TOTAL LIABILITIES AND EQUITY | | P 32,699,125,480 | P 32,951,357,786 |

-6-

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES

(A Subsidiary of Udenna Corporation)

CONSOLIDATED STATEMENTS OF PROFIT OR LOSS

FOR THE SIX MONTHS ENDED JUNE 30, 2024, 2023 AND 2022

(Amounts in Philippine Pesos)

(Unaudited)

| | | | For the six months ended June 30, | | | | | For the three months ended June 30, | | | | | | | | |
|---------------------------------------|-------|------------|-----------------------------------|------------|---------------|------------|----------------|-------------------------------------|---------------|------------|---------------|------------|---------------|--|--|--|
| | Notes | | 2024 | | 2023 | | 2022 | _ | 2024 | | 2023 | _ | 2022 | | | |
| REVENUES | 24 | P | 3,977,049,413 | Р | 3,577,206,757 | Р | 2,913,699,858 | | 2,198,222,999 | | 1,868,932,588 | | 1,613,700,735 | | | |
| COST OF SALES AND SERVICES | 14 | - | 3,103,131,515 | | 2,781,390,241 | | 2,639,189,008 | _ | 1,628,661,572 | | 1,339,697,454 | _ | 1,420,640,583 | | | |
| GROSS PROFIT (LOSS) | | | 873,917,898 | | 795,816,516 | | 274,510,850 | | 569,561,427 | | 529,235,134 | | 193,060,152 | | | |
| OTHER OPERATING EXPENSES | 15 | _ | 430,363,303 | _ | 615,547,490 | _ | 557,634,377 | _ | 239,771,391 | _ | 329,405,070 | _ | 392,709,576 | | | |
| EXPECTED CREDIT LOSSES ON RECEIVABLES | 5 | | 487,929 | | 16,532,601 | | 5,026,628 | _ | | | 11,532,601 | _ | 5,026,628 | | | |
| OPERATING PROFIT (LOSS) | | _ | 443,066,666 | | 163,736,425 | (| 288,150,155) | | 329,790,036 | | 188,297,463 | (| 204,676,052) | | | |
| OTHER INCOME (CHARGES) - Net | | | | | | | | | | | | | | | | |
| Finance costs | 17 | (| 549,053,902) | (| 624,350,882) | (| 695,802,922) | (| 273,722,003) | (| 309,058,672) | (| 359,967,340) | | | |
| Finance income | 17 | | 209,591 | | 1,547,841 | | 207,727 | | 32,155 | | 1,393,471 | (| 54,344) | | | |
| Other income | | - | 35,556,378 | | 30,941,496 | (| 18,854,497) | | 21,848,159 | | 13,453,463 | (| 22,261,480) | | | |
| | | (| 513,287,933) | (| 591,861,545 | (| 714,449,692) | (| 251,841,689) | (| 294,211,738) | (| 733,278,681 | | | |
| LOSS BEFORE TAX | | (| 70,221,267) | (| 428,125,120) | (| 1,002,599,847) | | 77,948,347 | (| 105,914,275) | (| 937,954,733) | | | |
| TAX EXPENSE | 18 | _ | 10,408,289 | | 2,746,448 | _ | 674,748 | _ | 10,404,637 | _ | 912,863 | _ | 673,405 | | | |
| NET LOSS | | (<u>P</u> | 80,629,556) | (<u>P</u> | 430,871,568) | (<u>P</u> | 1,003,274,595) | <u>P</u> | 67,543,710 | (<u>P</u> | 106,827,138) | (<u>P</u> | 938,628,138) | | | |
| Loss Per Share (Basic and Diluted) | 21 | (<u>P</u> | 0.038) | (<u>P</u> | 0.225) | (<u>P</u> | 0.541) | Р | 0.032 | (<u>P</u> | 0.056) | (<u>P</u> | 0.323) | | | |

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES

(A Subsidiary of Udenna Corporation)

INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED JUNE 30, 2024, 2023 AND 2022

(Amounts in Philippine Pesos)

(Unaudited)

| | | | For the six months ended June 30, | | | | | | | For the three months ended June 30, | | | | | | |
|--------------------------|-------|------------|-----------------------------------|------------|--------------|------------|-----------------|---|------------|-------------------------------------|---------------|------------|---------------|--|--|--|
| | Notes | | 2024 | | 2023 | | 2022 | | 2024 | | 2023 | | 2022 | | | |
| NET LOSS | | (<u>P</u> | 80,629,556) | (<u>P</u> | 430,871,568) | (<u>P</u> | 1,003,274,595) | P | 67,543,710 | (<u>P</u> | 106,827,138) | (<u>P</u> | 938,628,138) | | | |
| TOTAL COMPREHENSIVE LOSS | | (P | 80,629,556) | (P | 430,871,568) | (P | 1,003,274,595) | P | 67,543,710 | (P | 106,827,138) | (P | 938,658,499) | | | |

- 8 CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES (A Subsidiary of Udenna Corporation) INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED JUNE 30, 2024, 2023 AND 2022 (Amounts in Philippine Pesos)

| | | | | | | | | At | tributable to Owner | s of the Pa | rent Company | | | | | | | | | | |
|--|-------|----------|---------------|---|------------------------------------|---|------------------------------|----------|-----------------------------|-------------|-------------------------|------------|---------------------------------------|------------|-----------------|---|-----------------------------|----|---------------------------|---|-----------------------------|
| | Notes | | Capital Stock | | osits on Future k Subscriptions | A | dditional Paid-in Capital | | hare Options Outstanding | _ | Revaluation Reserves | _ | Other Reserves | _ | Deficit | | Total | No | n-controlling Interest | _ | Total Equity |
| Balance at January 1, 2024 Total comprehensive loss for the year | | Р | 2,144,018,615 | Р | - | Р | 11,204,327,157 | Р | 49,940,776 | Р | 1,917,069,636 | (P | 1,058,033,280) | (P | 10,533,051,431) | Р | 3,724,271,473 | Р | 180,000,000 | Р | 3,904,271,473 |
| Net loss Transfer of revaluation reserves through | | | - | | | | - | | - | | | | - | (| 80,629,556) | (| 80,629,556) | | - | (| 80,629,556) |
| depreciation, net of tax | 20 | | <u> </u> | | - | | - | | - | (| 4,444,755 | _ | - | | 4,444,755 | | - | | - | _ | - |
| Balance at June 30, 2024 | 20 | <u>P</u> | 2,144,018,615 | P | - | Р | 11,204,327,157 | <u>P</u> | 49,940,776 | P | 1,912,624,881 | (<u>P</u> | 1,058,033,280 | (<u>P</u> | 10,609,236,232 | P | 3,643,641,917 | P | 180,000,000 | P | 3,823,641,917 |
| Balance at January 1, 2023 Total comprehensive loss for the year | | βP | 1,916,227,615 | P | - | P | 10,709,745,157 | Р | 41,572,709 | Р | 1,491,255,887 | (P | 1,058,033,280) | (P | 9,505,438,857) | Р | 3,595,329,231 | pΡ | 180,000,000 | Р | 3,775,329,231 |
| Net loss Transfer of revaluation reserves through | | | - | | - | | - | | - | | - | | - | (| 430,871,568) | (| 430,871,568) | | - | (| 430,871,568) |
| depreciation, net of tax | 20 | | - | | - | _ | - | | - | (| 5,205,618) | _ | - | | 5,205,618 | | <u> </u> | | - | _ | - |
| Balance at June 30, 2023 | 20 | Р | 1,916,227,615 | | - | P | 10,709,745,157 | Р | 41,572,709 | Р | 1,486,050,269 | (<u>P</u> | 1,058,033,280) | (<u>P</u> | 9,931,104,807) | Р | 3,164,457,663 | P | 180,000,000 | Р | 3,344,457,663 |
| Balance at January 1, 2022 Additions during the year Total comprehensive loss for the year | 20 | Р | 1,821,977,615 | Р | 662,596,200 57,828,800 | P | 9,998,370,157 - | P | 16,869,063 | Р | 1,201,437,920 | (P | 1,058,033,280) | (P | 3,367,774,527) | Р | 9,275,443,148 57,828,800 | Р | 210,363,269 | Р | 9,485,806,417 57,828,800 |
| Net loss Transfer of revaluation reserves through | | | - | | - | | - | | - | | • | | - | (| 1,003,274,595) | (| 1,003,274,595) | | - | (| 1,003,274,595) |
| depreciation, net of tax | 20 | | - | | - | - | <u> </u> | | | (| 58,696,992) | | · · · · · · · · · · · · · · · · · · · | | 58,696,992 | | <u> </u> | | - | _ | <u> </u> |
| Balance at June 30, 2022 | | Р | 1,821,977,615 | Р | 720,425,000 | P | 9,998,370,157 | Р | 16,869,063 | Р | 1,142,740,928 | (P | 1,058,033,280) | (P | 4,312,352,130) | Р | 8,329,997,353 | Р | 210,363,269 | Р | 8,540,360,622 |

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES (A Subsidiary of Udenna Corporation) INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE SIX MONTHS ENDED JUNE 30, 2024, 2023 AND 2022 (Amounts in Philippine Pesos) (Unaudited)

| | Notes | | 2024 | | 2023 | 2022 | | | |
|---|-------|-----|-----------------------------|------------|--------------|------|----------------|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | | | | | | |
| Loss before tax | | (P | 70,221,267) | (P | 428,125,120) | (P | 1,002,599,847) | | |
| Adjustments for: | | • | | • | | • | | | |
| Interest expense | 17 | | 530,995,575 | | 602,667,429 | | 673,063,369 | | |
| Depreciation and amortization | 9, 11 | | 751,821,471 | | 656,598,305 | | 618,424,912 | | |
| Interest income | 17 | (| 209,591) | (| 428,115) | (| 22,781) | | |
| Unrealized foreign currency exchange losses - net | 17 | | - | | - | | 23,358,500 | | |
| Operating profit before working capital changes | | | 1,212,386,188 | | 830,712,499 | | 312,224,153 | | |
| Decrease (increase) in trade and other receivables | | (| 82,283,409) | | 265,243,494 | | 140,978,139 | | |
| Decrease in inventories | | (| 74,541,608) | (| 1,637,193) | | 183,241,971 | | |
| Decrease (increase) in advances to related parties | | (| 19,121,212) | | 185,482,922 | | 73,545,182 | | |
| Increase in other current assets | | (| 282,461,248) | (| 446,871,737) | (| 353,954,867) | | |
| Increase in other non-current assets | | | 225,038,202 | (| 78,413,525) | (| 70,317,797) | | |
| Increase (decrease) in trade and other payables | | (| 127,910,575) | | 14,017,775 | | 188,731,451 | | |
| Increase in advances from customers | | | 2,202,024 | | 75,531,089 | | 18,085,204 | | |
| Increase in other non-current liabilities | | (| 2,223,390) | | 16,344,899 | | - | | |
| Cash generated from operations | | | 851,084,972 | | 860,410,223 | | 495,017,084 | | |
| Interest received | | | 209,591 | | 428,115 | | 22,781 | | |
| Cash paid for income taxes | | (| 9,964,661) | (| 6,138,387) | (| 1,565,055) | | |
| Net Cash From Operating Activities | | | 841,329,902 | | 854,699,951 | | 493,474,810 | | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | | | | | | |
| Acquisitions of property and equipment | 9 | (| 321,430,433) | (| 135,327,108) | (| 148,739,482) | | |
| Proceeds from disposal of property and equipment | 9 | | - | | = | _ | 383,857 | | |
| Net Cash From (Used in) Investing Activities | | (| 321,430,433 ₎ | (| 135,327,108) | (| 148,355,625) | | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | | | | | | |
| Repayments of interest-bearing loans and borrowings | 12 | (| 320,884,451) | (| 386,468,564) | (| 148,138,825) | | |
| Interest paid | | i | 294,539,778) | i | 251,002,787) | i | 136,375,002) | | |
| Repayments of advances from related parties | 19 | ` | - | (<u> </u> | 23,807,419 | (| 13,143,766) | | |
| Net Cash From (Used In) Financing Activities | | (| 615,424,229 | (| 661,278,770) | (| 297,657,593) | | |
| NET DECREASE IN CASH AND CASH EQUIVALENTS | | (| 95,524,760) -0.02108711 | | 58,094,073 | | 47,461,592 | | |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD | | | 392,586,988 | | 236,810,520 | | 269,690,887 | | |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | | Р | 297,062,228 | Р | 294,904,593 | Р | 317,152,479 | | |

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP. AND SUBSIDIARIES (A Subsidiary of Udenna Corporation) NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2024, 2023 AND 2022 (Amounts in Philippine Pesos)

1. CORPORATE INFORMATION

1.1 Information and Operations

Chelsea Logistics and Infrastructure Holdings Corp. (CLC or the Company) was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) as Chelsea Shipping Group Corp. on August 26, 2016 primarily to subscribe for, invest and re-invest in, purchase, or otherwise acquire, own, hold, use, sell, assign, transfer, mortgage, pledge, exchange, deal in and hold investment or otherwise, any and all properties of every kind and description and wherever situated, including but not limited to shares of stocks, bonds, debentures, notes, evidences of indebtedness, promissory notes, or other securities or obligations, created, negotiated or issued by any corporation, association, or other entity, including, but not limited to, securities in corporations engaged in shipping and logistics.

On August 8, 2017, the shares of stock of the Company were listed at the Philippine Stock Exchange (PSE).

On April 4, 2022, the SEC approved the Company's application for increase in authorized capital stock. Relative to this, the previously recognized Deposit on Future Stock Subscription was reclassified to Capital Stock and Additional Paid-in Capital (APIC). The approval resulted in the increase in Udenna Corporation (Udenna or the Parent Company)'s effective ownership interest in the Company from 70% in 2021 to 75% in 2022. In October 2023, CLC entered into debt to equity conversion agreements with two of its lenders as part of its liability management exercise, reducing Udenna's effective ownership interest to 72.55% (see Note 20).

The Company is a subsidiary of Udenna, a company primarily organized to purchase, acquire, take over and manage all or any part of the rights, assets, business and property; undertake and assume the liabilities of any person, firm, association, partnership, syndicate of corporation; and to engage in the distribution, selling, importation, installation of pollution control devices, units and services, and all other pollution control related products and emission test servicing.

The registered office of the Company and Udenna, which is also their principal place of business, is located at Stella Hizon Reyes Road, Bo. Pampanga, Davao City.

1.2 Subsidiaries, Associates and their Operations

As of June 30, 2024 and December 31, 2023, the Company holds ownership interests in the following subsidiaries and associates:

| | Explanatory | Percentage of Ownership | | | | | |
|--|--------------|-------------------------|--------|--|--|--|--|
| Company Name | Notes | 2024 | 2023 | | | | |
| | | | | | | | |
| Subsidiaries through direct interest: | (·) | 4000/ | 4.000/ | | | | |
| Chelsea Shipping Corp. (CSC) | (a) | 100% | 100% | | | | |
| Trans-Asia Shipping Lines, | <i>(</i> () | 4000/ | 4000/ | | | | |
| Incorporated (Trans-Asia) | (b) | 100% | 100% | | | | |
| Udenna Investments B. V. (UIBV) | (c) | 100% | 100% | | | | |
| Starlite Ferries, Inc. (Starlite) | (d) | 100% | 100% | | | | |
| Worklink Services, Inc. (WSI) | (e) | 100% | 100% | | | | |
| TASLI Services, Incorporated (TSI) | <i>(f)</i> | 100% | 100% | | | | |
| The Supercat Fast Ferry | | | | | | | |
| Corporation (SFFC) | (g) | 100% | 100% | | | | |
| Subsidiaries through indirect interest: | | | | | | | |
| Bunkers Manila, Inc. (BMI) ¹ | (h) | 100% | 100% | | | | |
| Michael, Inc. (MI) ¹ | (i) | 100% | 100% | | | | |
| PNX-Chelsea Shipping Corp. | | | | | | | |
| (PNX-Chelsea) ¹ | (j) | 100% | 100% | | | | |
| Chelsea Ship Management & Marine | | | | | | | |
| Services Corp. (CSMMSC) ¹ | (k) | 100% | 100% | | | | |
| Fortis Tugs Corporation (FTC) ¹ | (1) | 100% | 100% | | | | |
| Davao Gulf Marine Services, Inc. | ., | | | | | | |
| (DGMSI) ² | <i>(1)</i> | 100% | 100% | | | | |
| Chelsea Marine Manpower | () | | | | | | |
| Resources, Inc. (CMMRI) ¹ | (m) | 100% | 100% | | | | |
| Chelsea Dockyard Corporation (CDC) ¹ | (n) | 100% | 100% | | | | |
| CD Ship Management and Marine | () | | | | | | |
| Services Corp. (CDSMMSC) ¹ | (o) | 100% | 100% | | | | |
| Chelsea Shipping and Logistics Singapor | | | | | | | |
| Pte. Ltd. (CSLSP) ¹ | (p) | 100% | 100% | | | | |
| Quality Metals & Shipworks, Inc. | (P) | 20075 | 20070 | | | | |
| (QMSI) ³ | (q) | 100% | 100% | | | | |
| Oceanstar Shipping, Inc. (Oceanstar) ³ | (r) | 100% | 100% | | | | |
| Dynamic Cuisine, Inc. (DCI) ³ | (s) | 100% | 100% | | | | |
| Starsy Shoppe, Inc. (SSI) ³ | (t) | 100% | 100% | | | | |
| Star Maritima Port and Allied Services | (4) | 100/0 | 10070 | | | | |
| (Star Maritima) ³ | (u) | 100% | 100% | | | | |
| Starbites Food Services Corp. (Starbites) | | 100% | 100% | | | | |
| Starbites rood services corp. (starbites) Starlite Gallant Ferries, Inc. (SGFI) ⁴ | (v) (d) | 100% | 100% | | | | |
| Starlite Gallant Ferries, Inc. (SGFI) ⁴ | (d) (d) | 100% | 100% | | | | |
| Precision Supply Chain Solution, Inc. ⁴ | (u) | 100% | 100% | | | | |
| • • • | (-) | 1000/ | 1000/ | | | | |
| (Precision) ⁴ | (z) | 100% | 100% | | | | |
| Big Hub Transport and Logistics Corp. | <i>(</i>) | 4000/ | 1000/ | | | | |
| (Big Hub) ³ | (w) | 100% | 100% | | | | |
| KGLI-NM Holdings, Inc. (KGLI-NM) ⁵ | (x) | 100% | 100% | | | | |

| | Explanatory | Percentage of Ownersh | | | | |
|---------------------------------|-------------|-----------------------|-------|--|--|--|
| Company Name | Notes | 2024 | 2023 | | | |
| | | | | | | |
| Associates: | | | | | | |
| Dito Holdings Corporation (DHC) | (y) | 8.59% | 8.59% | | | |

¹Wholly owned subsidiary of CSC

Except for UIBV and CSLSP, which were organized and incorporated in the Netherlands and Singapore, respectively, all the subsidiaries and associates were organized and incorporated in the Philippines.

- (a) Incorporated on July 17, 2006 and is engaged in the business of maritime trade in the conveyance or carriage of petroleum products, goods, wares and merchandise of every kind, over domestic and international oceans, seas, lakes, rivers, canals, harbours, and other waterways in the Philippines.
- (b) Incorporated on March 25, 1974 and is engaged in the transport of passengers and cargoes within Philippine territorial waters and/or in the high seas. Trans-Asia was acquired on December 12, 2016.
- (c) Incorporated on August 25, 1994 under the laws of the Netherlands, having its corporate seat in Amsterdam, and is incorporated to participate in, to administer, to finance, to conduct the management of and to render advice and services to other companies and enterprises. UIBV is formerly known as KGL Investment B.V, a private company with limited liability.
 - UIBV owns 80% economic interest and 39.71% of the voting rights in KGLI-NM.
- (d) Incorporated on August 25, 1994 and is primarily engaged in general business of domestic shipping, to own and operate vessels of any class, type of description for domestic trade, to charter in and out any such vessel. SFI was acquired on November 9, 2017.
 - On August 10 and October 22, 2018, Starlite acquired all of the outstanding shares of stock of SGFI and SPFI, respectively. Both companies are primarily engaged in the general business of domestic shipping; to own and operate vessel of any class, type or description for domestic trade; and, to charter in and out any vessel.
- (e) Incorporated on June 2, 1994 and is engaged in logistics services such as but not limited to cargo freight forwarding (air, land and sea), cargo consolidation, courier services, distribution, trucking, warehousing, customs brokerage, packing and crafting, etc. WSI was acquired on November 8, 2017.
- (f) Incorporated on September 2, 2019 and is primarily engaged in shipping agency business and maritime operation and services.
- (g) Incorporated in June 20, 2001 and is primarily engaged in domestic shipping business transporting both passenger and cargoes, to own, operate, and charter vessels of any class or type, and to own, control, construct and operate passenger terminals.

²Wholly owned subsidiary of FTC

³Wholly owned subsidiary of Trans-Asia

⁴Wholly owned subsidiary of Starlite

⁵60.29% owned by CLC and 39.71% owned by UIBV, based on voting rights

- (h) Incorporated on March 7, 2000 and is established to serve the growing demand of marine fuel (bunker) of foreign vessels calling on the ports of the Philippines and hauling of marine fuel and petroleum products for major oil companies.
- (i) Incorporated on December 26, 1957 and is engaged in the business of acquiring and operating floating equipment for charter or hire, and for the conveyance and carriage of goods, wares, and merchandise of every description in the Philippines coastwise traffic without any fixed schedule.
- (j) Incorporated on February 2, 2011 and is engaged in the ownership and operation of vessels for domestic trade for the purpose of conveyance or carriage of petroleum products, goods, wares and merchandise of every kind and description.
- (k) Incorporated on March 30, 2012 and is engaged in the business of ship management and to act as agent, broker, ship handler or representative of foreign/domestic shipping corporations and individuals for the purpose of managing, operating, supervising, administering and developing the operation of vessels.
- (I) Incorporated on April 8, 2013 and is engaged in the towage and salvage of marine vessels and other crafts including their cargoes upon seas, lakes, rivers, canals, bays, harbours, and other waterways between the various ports of the Philippines.
 - On December 15, 2016, FTC acquired 100% of the outstanding capital stock of DGMSI, a Davao-based tug service provider. DGMSI is engaged in, operates, conducts, and provides tug and marine services to all vessels, foreign or coastwise that dock and undock in the District Port of Davao and all other ports in the Philippines.
- (m) Incorporated on June 9, 2016 and is primarily engaged in the business of providing full and partial crewing for domestic and foreign vessels, to act as the authorized representative and crew manager of shipping companies, and to provide allied maritime services for said vessels and companies.
- (n) Incorporated on January 8, 2018 and is engaged in the general business of building and repair of ships, boats and other kinds of vessels as well as in ship breaking activities. As of June 30, 2024, CDC has not yet started commercial operations.
- (o) Incorporated on March 14, 2018 to primarily engage in the business of ship management and to act as agent, broker, ship chandler or representative of foreign/domestic shipping corporations and individuals for the purpose of managing, operating, supervising, administering and developing the operation of vessels.
- (p) Incorporated and domiciled in the Republic of Singapore and is primarily engaged in the business and management consultancy services. CSLSP has not yet started commercial operations as of June 30, 2024.
- (q) Incorporated on November 28, 2007 and is engaged in machining and mechanical works on ship machineries and industrial plants.
- (r) Incorporated on July 6, 2006 primarily to engage in the business of domestic shipping for the transportation of passengers and cargoes with territorial waters and/or in the high seas and is presently engaged in the charter or lease of maritime vessels.
- (s) Incorporated on June 21, 2000 primarily to establish and maintain restaurant, coffee shops, refreshment parlors, cocktail lounges and cater goods, drinks, refreshments and other food commonly served in such establishments.

- (t) Incorporated on December 31, 2005 and is engaged in the purchase of all kinds of food and beverage products and merchandise, except rice and corn, locally and/or through importation for purposes of selling the same on retail or wholesale, either local and/or through importation.
- (u) Incorporated on October 11, 2018 and is primarily engaged in arrastre services. As of June 30, 2024, Star Maritima has not yet started commercial operations.
- (v) Incorporated on June 27, 2018 and is engaged to purchase all kinds of food and beverage products and merchandise, except rice and corn, locally and/or through importation, for purposes of selling the same on retail or wholesale locally. Starbites is also engaged in the business of providing commercial laundry cleaning, folding and ironing services, and selling and managing water refilling stations.
- (w) Incorporated on November 14, 2018 and is primarily engaged to act as cargo consolidator, to engage in the business of transporting by land natural persons and/or their baggages, cargo, goods merchandise or effects, and to own, lease or charter, offer for lease or charter or operate land vehicles such as, but not limited to buses, cars, jeeps or vans.
- (x) Organized under Philippines laws and registered with SEC on August 8, 2008 as an investment holding company.
- (y) Incorporated on November 4, 2019 and is primarily engaged to acquire, hold, sell, exchange, deal and invest in real or personal property of all kinds, including stocks, bonds, or securities of any public or private corporation, including any government or any subdivision thereof, in the same manner and to the extent as a natural person might, could, or would do, to exercise all the rights, powers, and privileges of ownership, including the right to vote therein, or consent in respect thereof, for any and all purposes, without however managing securities, portfolio, or funds of the managed entity or firm, nor shall the corporation act as a stock dealer in securities or broker, nor engage in investment solicitation nor take investments from the public sector. The Company initially subscribed to 41.67% ownership interest in DHC on November 4, 2019. DHC has not yet started commercial operations as of June 30, 2024.

In 2023, the SEC approved the increase in authorized capital stock of DHC, which resulted in the dilution of the Company's ownership interest in DHC from 10.54% to 8.59% upon subscription by a third party of additional P2.2 billion in DHC. Such dilution did not result in cessation of significant influence of the Company over DHC.

(z) Incorporated on December 28, 2023 and is primarily engaged to provide complete foreign and domestic end to end logistics, and distribution services for any and all kinds of goods including last mile delivery through the use of all available motor vehicles and vessels, aircraft, and to operate the necessary warehouses in connection with said logistics and distribution services. Precision has not yet started commercial operations as of December 31, 2023.

CLC together with CSC, Trans-Asia, UIBV, Starlite, WSI, TSI, SFFC, KGLI-NM and their respective subsidiaries are collectively referred herein as the Group.

1.3 Status of the Group's Operations

The continued rapid economic expansion in 2023 follows a strong rebound from the COVID-19 pandemic during 2022, which drove the pace of growth of the Philippines economy. Still, extraordinary conditions in early 2022 triggered by the Russia-Ukraine war caused unstable fuel prices, coupled with high interest rates and inflation, which continue to weigh down on the business and push back the projected business recovery of the Group. During the year, the Group aimed at various schemes meant to surmount these challenges and to warrant the sustainability of operations.

The following initiatives were implemented:

- Increased the number of vessels put into operation and/or trading status from 47 in 2022 to 49 in 2023 as funds become available to generate more revenues;
- Rationalized routes and deployed vessels to the most profitable routes;
- Reliable vessel schedule and load factor optimization;
- Expanding strategic partnerships;
- Reduced non-essential capital expenditure and deferred or cancelled discretionary spending;
- Development of skills and talent of personnel to fully utilize existing manpower and to motivate and improve the general well-being of the workforce;
- Divested certain investments and disposed underperforming and non-performing assets;
- Negotiated for longer payment terms with business partners, creditors and suppliers;
- Ongoing drive for innovation and digitalization to increase productivity and raise customer experience;
- Statutory compliance and risk-mitigation measures to establish sustainability; and
- Ongoing Liability Management Exercise (LME) with bankers and other financial institutions for the refinancing or restructuring of existing debt, or deferring payment of debt service.

With the Group's businesses strongly directed on recovery and driving steady growth, the Group thrives on the accomplishment of key strategic projects, furthering resilience alongside external pressures and improving long-term growth prospects. The Group are in talks with Japanese and Korean shipbuilding partners for additional roll-on/roll-off (RoRo) vessels to be funded by partners, to add to fleet to serve and expand the Group's ports of call.

Based on these factors, the Group projects sufficient cash flows to support its operations. Accordingly, management has not determined material uncertainty that may cast significant doubt on the Group's ability to continue as a going concern.

1.4 Approval of Interim Consolidated Financial Statements

The interim consolidated financial statements of the Group as of and for the six months ended June 30, 2024 (including the comparative consolidated financial statements as of December 31, 2023 and for the six months ended June 30, 2023 and 2022) were authorized for issue by the Company's Board of Directors (BOD) on August 12, 2024.

2. MATERIAL ACCOUNTING POLICY INFORMATION

The material accounting policies that have been used in the preparation of these consolidated financial statements are summarized below and in the succeeding pages. These policies have been consistently applied to all the periods presented, unless otherwise stated.

2.1 Basis of Preparation of Consolidated Financial Statements

(a) Statement of Compliance with Philippine Financial Reporting Standards

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS are adopted by the Financial and Sustainability Reporting Standards Council (FSRSC) from the pronouncements issued by the International Accounting Standards Board and approved by the Philippine Board of Accountancy.

The consolidated financial statements have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

(b) Presentation of Consolidated Financial Statements

The consolidated financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, *Presentation of Financial Statements*. The Group presents consolidated statement of comprehensive income separate from the consolidated statement of profit or loss.

The Group presents a third consolidated statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items that has a material effect on the information in the statement of financial position at the beginning of the preceding period. The related notes to the third consolidated statement of financial position are not required to be disclosed.

(c) Functional and Presentation Currency

These consolidated financial statements are presented in Philippine pesos, the functional and presentation currency of the Company, and all values represent absolute amounts except when otherwise indicated.

Items included in the consolidated financial statements of the Group are measured using the Company's functional currency. Functional currency is the currency of the primary economic environment in which the Group operates.

2.2 Adoption of Amended PFRS

(a) Effective in 2023 that are Relevant to the Group

The Group adopted for the first time the following amendments, which are mandatorily effective for annual periods beginning on or after January 1, 2023:

PAS 1 and PFRS Practice

Statement 2 (Amendments): Presentation of Financial Statements –

Disclosure of Accounting Policies
Definition of Accounting Estimates

PAS 8 (Amendments) : Definition of Accounting Estimates
PAS 12 (Amendments) : Deferred Tax Related to Assets and

Liabilities from a Single Transaction

Discussed below and in the succeeding page are the relevant information about these pronouncements.

(i) PAS 1 and PFRS Practice Statement 2 (Amendments), Presentation of Financial Statements – Disclosure of Accounting Policies. The amendments replaced the requirement for entities to disclose their significant accounting policies with the requirement to disclose their material accounting policy information. The amendments also include guidance to help entities apply the definition of material in making decisions about accounting policy disclosures.

The amendments clarify that accounting policy information may be material because of its nature, even if the related amounts are immaterial, that accounting policy information is material if users of an entity's financial statements would need it to understand other material information in the financial statements and if an entity discloses immaterial accounting policy information, such information shall not obscure material accounting policy information. The application of these amendments is reflected in the Group's consolidated financial statements under Notes 2 and 3.

- (ii) PAS 8 (Amendments), *Definition of Accounting Estimates*. The amendments introduced a new definition of accounting estimate which is a monetary amount in the financial statements that are subject to measurement uncertainty. It also clarifies that a change in accounting estimate that results from new information or new developments is not a correction of an error. In addition, the effects of a change in an input or a measurement technique used to develop an accounting estimate are changes in accounting estimates if they do not result from the correction of prior period errors. The application of these amendments had no significant impact on the Group's consolidated financial statements.
- (iii) PAS 12 (Amendments), Deferred Tax Related to Assets and Liabilities from a Single Transaction. The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences. The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense). Management assessed that the application of such amendments had no significant impact on the Group's consolidated financial statement.
- (b) Effective in 2023 that is not Relevant to the Group

Among the amendments to PFRS which are mandatorily effective for annual periods beginning on or after January 1, 2023, the amendments to PAS 12, *International Tax Reform – Pillar Two Model Rules*, are not relevant to the Group's consolidated financial statements.

(c) Effective Subsequent to 2023 but not Adopted Early

There are amendments to existing standards effective for annual periods subsequent to 2023, which are adopted by the FSRSC. The Company will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have a significant impact on the Company's financial statements:

- (i) PAS 1 (Amendments), Presentation of Financial Statements Classification of Liabilities as Current or Non-current (effective from January 1, 2024)
- (ii) PAS 1 (Amendments), Presentation of Financial Statements Non-current Liabilities with Covenants (effective from January 1, 2024)
- (iii) PAS 7 (Amendments), Cash Flow Statements and PFRS 7 (Amendments), Financial Instruments: Disclosures Supplier Finance Arrangements (effective from January 1, 2024)

2.3 Basis of Consolidation

The Company accounts for its investments in subsidiaries, associates and joint venture as follows:

(a) Investments in Subsidiaries

Except for acquisitions involving entities under common ownership that are accounted for under the pooling-of-interest method, the acquisition method is applied to account for acquired subsidiaries (see Note 2.10).

(b) Investments in Associates and a Joint Venture

Investments in associates are initially recognized at cost and subsequently accounted for using the equity method.

2.4 Financial Assets

The Group's financial assets at amortized cost are presented in the consolidated statement of financial position as Cash and Cash Equivalents, Trade and Other Receivables (excluding Advances to officers and employees), Advances to Related Parties and Security deposits and Restricted cash presented as part of Other Current Assets and Other Non-Current Assets accounts, in the consolidated statement of financial position.

For purposes of cash flows reporting and presentation, cash and cash equivalents comprise accounts with original maturities of three months or less, including cash. These generally include cash on hand, demand deposits and short-term, highly liquid investments readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

The Group may irrevocably elect at initial recognition to classify a financial asset that meets the amortized cost criteria above as at financial assets at fair value through profit or loss (FVTPL) if that designation eliminates or significantly reduces an accounting mismatch had the financial asset been measured at amortized cost. The Group has not made such designation.

The Group applies the simplified approach in measuring ECL for its trade receivables. To calculate the ECL, the Group uses its historical experience, external indicators, forward-looking information, and other qualitative factors (including possible offsetting) to calculate the ECL using a provision matrix. The Group also assesses impairment of trade and other receivables on a collective basis as they possess shared credit risk characteristics, and have been grouped based on the days past due.

For advances to related parties which all are repayable on demand, the ECL is recognized in three stages using the general approach. Accordingly, ECL is based on the assumption that repayment of the advances or loans is demanded at the reporting date taking into consideration the historical defaults of the related parties. Management considers if the related party has sufficient accessible highly liquid assets in order to repay the loan if demanded at the reporting date. If the Group cannot immediately collect its receivables, management considers the expected manner of recovery to measure ECL. If the recovery strategies indicate that the outstanding balance of the receivables can be collected, the ECL is limited to the effect of discounting the amount due over the period until cash is realized, which may already be negligible.

For cash and cash equivalents, the Group applies low credit risk simplification and measures the ECL on the financial assets based on a 12-month ECL basis unless there has been a significant increase in credit risk since origination, in which case, the loss allowance will be based on lifetime ECL.

2.5 Inventories

The net realizable value of fuel and spare parts inventories is the current replacement cost.

2.6 Property and Equipment

Vessels and vessel equipment are measured at fair value less accumulated depreciation, amortization and accumulated impairment losses, if any. Land is measured at cost less any accumulated impairment losses. All other items of property and equipment are stated at cost less accumulated depreciation, amortization and any impairment in value.

Expenditures for additions, major improvements and renewals are capitalized while expenditures for repairs and maintenance are charged to expense as incurred, except for periodic drydocking costs typically performed every two years on the vessel, which are capitalized (see Note 2.7).

Following initial recognition at cost, vessels are carried at revalued amounts, which are the fair values at the date of revaluations less subsequent accumulated depreciation and any accumulated impairment losses.

Revalued amounts represent fair values determined based on valuation performed every after drydocking, which is generally done once every two years. Revaluations are performed and determined by independent appraisers and by management, for certain vessels. In addition, appraisal of vessels is conducted more frequently if market factors indicate a material change in fair value (see Note 27.4).

Depreciation is computed on the straight-line basis over the estimated useful lives of the assets as follows:

Vessels and vessel equipment [see Note 3.2(d)] 2 to 35 years
Building 20 years
Office furniture, fixtures and equipment 2 to 10 years
Transportation equipment 2 to 5 years

Leasehold improvements are amortized over the estimated useful lives of the assets of five to ten years or the lease term, whichever is shorter.

Construction-in-progress (CIP) represents vessels and properties under construction and on-going major repair works and is stated at cost. This includes cost of construction, applicable borrowing costs and other direct costs.

2.7 Drydocking Costs

Drydocking costs, presented as part of Vessels and vessel equipment under the Property and Equipment account, are considered major repairs that preserve the life of the vessels. As an industry practice, costs associated with drydocking are capitalized as part of the vessel and amortized on a straight-line basis over two years or until the next drydocking occurs, whichever comes earlier (see Note 2.6). When significant drydocking expenditures occur prior to their expiry of this period, any remaining unamortized balance of the original drydocking costs is expensed in the month of subsequent drydocking.

Amortization of drydocking costs starts only when the process has been completed and the related vessel is ready for its intended use.

The carrying amount of drydocking costs is derecognized upon derecognition of the related vessels. The computed gain or loss arising on derecognition of the vessel takes into consideration the carrying amount of drydocking costs and is included in profit or loss in the year the related vessel is derecognized (see Note 2.6).

2.8 Investment Properties

CIP represents an investment property under construction and is stated at cost.

The residual values, estimated useful lives and method of depreciation of investment properties are reviewed, and adjusted if appropriate, at the end of each reporting period.

Transfers from other accounts (such as property and equipment) are made to investment property when and only when there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party, while transfers from investment property are made when and only when there is a change in use, evidenced by commencement of the owner-occupation or commencement of development with a view to sell.

For a transfer from investment property to owner-occupied property or inventories, the cost of property for subsequent accounting is its carrying value at the date of change in use.

If an owner-occupied property becomes an investment property, the Company accounts for such property in accordance with the policy stated under Property and Equipment account up to the date of change in use.

2.9 Financial Liabilities

Interest-bearing loans and borrowings include loans that are raised for support of the investing activities and working capital requirements of the Group and lease liabilities (see Note 2.13). Finance charges, including direct issue costs, are charged to profit or loss, except for capitalized borrowing costs, on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that these are not settled in the period in which they arise.

Interest charges that are attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of the cost of such asset. All other interest-related charges incurred on a financial liability are recognized as an expense in the consolidated statement of profit or loss.

Trade and other payables and advances from related parties are initially recognized at their fair values and subsequently measured at amortized cost, using effective interest method for maturities beyond one year, less settlement payments.

2.10 Business Combinations

Business combination involving entities under common control are accounted for under the pooling of interest method.

All other business combinations are accounted for using the acquisition method.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any non-controlling interest in the acquiree, either at fair value or at the NCI's proportionate share of the recognized amounts of the acquiree's identifiable assets.

For the purpose of impairment testing, goodwill is allocated to cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The cash-generating units or groups of cash-generating units are identified according to operating segment.

2.11 Advances from Customers

Advances from customers are measured at the amount of cash received from the customers under bareboat (BB) agreements and are reclassified and recognized as revenue when the related revenue transactions are consummated.

2.12 Revenue and Expense Recognition

The Group assesses its revenue agreements against the specific criteria enumerated below in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as principal in all its revenue arrangements.

The following specific recognition criteria must be met before revenue is recognized:

- (a) Freight Revenue from freight services pertains to the transport of cargoes (rolling, bulk or containerized) from one port to another, is recognized over time, and is generally based on a rate per cubic meter or weight of the cargo, whichever is higher, while rates for containerized cargo are based on a fixed rate per container.
- (b) Charter fees Revenue, which consists mainly of charter income arising from the charter hire of its vessels, is recognized based on the type of charter arrangement entered into, either under a continuing voyager charter (CVC), time charter (TC) or BB arrangement [see Note 3.1(b)].

Revenues from BB arise from the hiring of vessels for a specified period of time, with no administration or technical maintenance included as part of the agreement. These arrangements qualify as lease; hence, revenue is recognized on a straight-line basis over the term of the contract in accordance with PFRS 16 [see Note 2.13(ii)].

On the other hand, revenues from TC and CVC arise from the delivery of liquid cargoes to the customers' premises such as the customers' vessels, oil depots or terminals or fuel tanks, and is recognized over time, with the distinction that in a TC, bunkering and port charges are shouldered by the customer.

(c) Passage – Revenue, which pertains to the transport of passengers from one port to another within the Philippines, is recognized over time and is based on the published tariff rates per passenger and route of the vessel. The duration of routes generally ranges from one to ten hours.

The Group incurs incremental commission fees paid to travel agencies for each passenger booked through such intermediary. These amounts are expensed as incurred.

(d) Tugboat fees – Revenue, which consist of fees arising from assisting domestic and international vessels in docking, undocking, shifting, towing, ferry services, tugboat usage and delivery services, is recognized over time. The duration of such services normally ranges between one to four hours. Fees are based on agreed hourly rates for the use of tugboats.

The Group incurs incremental commission fees paid to intermediaries in connection with the provision of tugboat services. These amounts are expensed as incurred.

- (e) Other service revenues Other service revenues generally include performance of ship management and crewing services, warehousing and distribution services. Ship management and crewing services are recognized based on the terms of the contract which assumes that the customer receives the benefits as the Group performs the service. Warehousing revenues is generally based on a fixed rate per pallet position for ambient or fixed rate per hour for cold storage. On the other hand, distribution services are generally recognized over time when the performance of the contractually agreed-upon services have been rendered i.e., when cargoes are received by either the shipper or consignee for delivery transactions.
- (f) Sale of goods Revenue primarily include sale of food and beverage items to the vessels' passengers and is recognized at a point in time, which is generally when control over the goods have transferred to the buyer. This is generally when the customer has taken undisputed delivery of goods.

Revenues from TC, CVC, passage, freight, tugboat fees, and other services are recognized when the Group transfers control of the services over time, based on the actual service provided to the end of the reporting period as a proportion of the total services to be provided, because the customer receives and uses the benefits simultaneously.

Cost and expenses are recognized in profit or loss upon utilization of goods or services or at the date they are incurred. All finance costs are reported in profit or loss on an accrual basis, except capitalized borrowing costs, which are included as part of the cost of the related qualifying asset.

2.13 Leases

(i) Group as Lessee

If the lease transfers ownership of the underlying asset to the Group by the end of the lease term or if the cost of the right-of-use asset reflects that the Group will exercise a purchase option, the lessee shall depreciate the right-of-use asset from the commencement date to the end of the useful life of the underlying asset. Otherwise, the Group depreciates the right-of-use assets on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term.

On the consolidated statement of financial position, right-of-use assets have been included under Property and Equipment account, which reflects how the underlying assets would have been recognized had they been owned by the Group, and lease liabilities have been included under Interest-bearing Loans and Borrowings account.

(i) Group as Lessor

The Group applies judgment in determining whether a lease contract is a finance or operating lease (see Note 3.1).

2.14 Impairment of Non-financial Assets

Goodwill is tested for impairment at least annually. All other non-financial assets are subject to impairment testing whenever events or changes in circumstances indicate that the carrying amount of those assets may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.

Impairment loss is recognized in profit or loss for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amounts, which is the higher of its fair value less costs to sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

2.15 Employee Benefits

The Group provides post-employment benefits to employees through a defined benefit plan and defined contribution plan, share-based compensation and other employee benefits.

The Group's defined benefit post-employment plan covers all regular full-time employees. The pension plan is tax-qualified, non-contributory and administered by a trustee. The Group grants share options to qualified employees eligible under a stock option plan.

3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments and estimates that affect the amounts reported in the consolidated financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates.

3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements:

(a) Determination of Lease Term of Contracts with Renewal and Termination Options

In determining the lease term, management considers all relevant factors and circumstances that create an economic incentive to exercise a renewal option or not exercise a termination option. Renewal options are only included in the lease term if the lease is reasonably certain to be extended or not terminated.

For leases of warehouses and offices, the factors that are normally the most relevant are (a) if significant penalties should the Group pre-terminate the contract, and (b) if any leasehold improvements are expected to have significant remaining value, the Group is reasonably certain to extend and not to terminate the lease contract. Otherwise, the Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

The Group assessed that the renewal period of certain leases of warehouses and offices should not be included in the lease term, as there is no reasonable certainty that such renewal option will be exercised. In addition, renewal options of certain leases are deemed unenforceable as they depend on the mutual agreement of both lessor and lessee. Moreover, the Group also assessed that the termination option for a certain office lease is reasonably certain not to be exercised.

The lease term is reassessed if an option is actually exercised or not exercised or the Group becomes obliged to exercise or not exercise it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the Group.

(b) Determination of Timing of Satisfaction of Performance Obligations

In determining the appropriate method to use in recognizing the Group's revenues from TC, CVC, passage, freight, tugboat fees and other services, management determines that revenue is recognized over time when the Group transfers control of the services over time, based on the actual service provided to the end of the reporting period as a proportion of the total services to be provided, because the customer receives and uses the benefits simultaneously.

On the other hand, revenues from sale of goods and stand-by charges shall be recognized at a point in time when the control of the goods have passed to the customer, i.e., generally when the customer acknowledged delivery of goods.

(c) Determination whether Group is Principal or Agent

The Group assesses its revenue arrangements against the following criteria to determine whether it is acting as principal or an agent:

- whether the Group has primary responsibility for providing the services;
- whether the Group has inventory risk;
- whether the Group has direction in establishing prices; and,
- whether the Group bears the credit risk.

If the Group has determined it is acting as a principal, the Group recognizes revenue on a gross basis with the amount remitted to the other party being accounted as part of costs and expenses. If the Group has determined it is acting as an agent, only the net amount retained is recognized as revenue.

The Group assessed its revenue arrangements and concluded that it is acting as principal in all arrangements.

(d) Assessment of Control or Significant Influence over an Investee Company

Judgment is exercised in determining whether the Group already has significant influence or control over an entity. In assessing each interest over an entity, the Group considers the power over the investee, exposure, or rights, to variable returns from its involvement with the investee, and the ability to use its power over the investee to affect the amount of the investor's return.

Management has assessed that despite the dilution of effective ownership interest in DHC in 2023 (see Note 10.1), the Group continues to exercise significant influence arising from its representation on the board of directors and participation in policy-making processes of DHC.

The Company reassesses whether or not it controls an entity if facts and circumstances indicates that there are changes to one or more of the three elements of controls indicated above. Accordingly, entities are deconsolidated from the date that control ceases.

(e) Distinction Between Operating and Finance Leases where the Group is a Lessor

The Group has entered into various lease agreements. Critical judgment was exercised by management to distinguish the lease agreement as either an operating or a finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the property covered by the agreement. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities. Management has determined that all of its existing lease agreements as a lessor are operating lease agreements.

(f) Capitalization of Borrowing Costs

The Group determines whether the amount of borrowing costs qualify for capitalization as part of the cost of the qualifying asset, or should be expensed outright. The accounting treatment for the finance costs is determined by assessing whether the asset is a qualifying asset taking into consideration the period of time to bring the asset ready for its intended use. Failure to make the right judgment will result in misstatement of assets and net profit.

(g) Distinction between Investment Properties and Owner-managed Properties

The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to the property but also to other assets used in the production or supply process.

(h) Going Concern Assumptions

The Group prepares consolidated financial statements on a going concern basis unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so. When the management is aware of material uncertainties related to events or conditions that may cast significant doubt upon the Group's ability to continue as a going concern, the Group shall disclose those uncertainties in the consolidated financial statements.

In assessing whether the going concern assumption is appropriate, management considers all available information about the future, which is at least, but is not limited to, 12 months from the end of the reporting period. The degree of consideration depends on the facts in each case. Management also considers a wide range of factors relating to current and expected profitability, drydocking and expected capitalization of such costs, debt repayment schedules, and potential sources of replacement. As more fully disclosed in Note 1.3, management concluded that the Group will continue as a going concern entity.

(i) Recognition of Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases, where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the consolidated financial statements. Similarly, possible inflows of economic benefits to the Group that do not yet meet the recognition criteria of an asset are considered contingent assets; hence, are not recognized in the consolidated financial statements. On the other hand, any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

Judgment is exercised by management to distinguish between provisions and contingencies. Relevant disclosures are presented in Note 22.

(j) Application of ECL on Receivables and Advances to Related Parties

The Group uses modified loss rate to calculate ECL for all financial assets at amortized cost other than advances to related parties. The allowance for impairment is based on the ECLs associated with the probability of default of a financial instrument in the next 12 months, which is equal to the lifetime ECL.

For advances to related parties, PFRS 9 notes that the maximum period over which expected impairment losses should be measured is the longest contractual period where an entity is exposed to credit risk. In the case of advances to related parties, which are repayable on demand, the contractual period is the very short period needed to transfer the cash once demanded. The management's assessment for possible impairment is based on the sufficiency of the related parties' highly liquid assets in order to repay the loan if demanded at the reporting date taking into consideration the historical defaults of the related party.

The Group has established a policy to perform an assessment, at the end of each reporting period, whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument.

As of June 30, 2024, and December 31, 2023, the Group has provided allowance for impairment amounting to P1,063.7 million and P1,063.3 million, respectively (see Note 5).

3.2 Key Sources of Estimation Uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period are presented below and in the succeeding pages.

(a) Determination of Appropriate Discount Rate in Measuring Lease Liabilities

The Group measures its lease liabilities at present value of the lease payments that are not paid at the commencement date of the lease contract. The lease payments were discounted using reasonable rates deemed by management equal to the Group's incremental borrowing rates. In determining a reasonable discount rate, management considers the term of the lease, the underlying asset and the economic environment. Actual results, however, may vary due to changes in estimates brought about by changes in such factors.

(b) Impairment of Trade and Other Receivables, Security Deposits and Advances to Related Parties

The Group measures impairment of trade and other receivables and security deposits at an amount equal to lifetime ECL. The expected credit losses on trade and other receivables are estimated using a provision matrix by reference to past default experience of the debtor and an analysis of the debtor's current financial position, adjusted for factors that are specific to the debtors (including possible offsetting of outstanding liability with the debtor), general economic conditions of the industry in which the debtors operate and an assessment of both the current as well as the forecast direction of conditions at the reporting date.

In relation to advances to related parties, PFRS 9 notes that the maximum period over which expected impairment losses should be measured is the longest contractual period where an entity is exposed to credit risk. In the case of these advances to related parties, which are repayable on demand, the contractual period refers only to the short period needed to transfer the cash once demanded. Management determines possible impairment based on the sufficiency of the related party's highly liquid assets in order to repay the loan if demanded at the end of the reporting period taking into consideration the historical defaults of the related party.

(c) Determining Net Realizable Value of Inventories

In determining the net realizable value of inventories, management takes into account the most reliable evidence available at the dates the estimates are made. Future realization of the carrying amounts of inventories as presented in Note 6 is affected by price changes and action from the competitors. These are considered key sources of estimation uncertainty and may cause significant adjustments to the Group's inventories within the next financial reporting period.

(d) Estimating Useful Lives and Residual Values of Property and Equipment

The Group estimates the useful lives of property and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of property and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence, and legal or other limits on the use of the asset. The Group also reviews the residual value of its property and equipment to ensure that the amount reflects the future economic benefits embodied in these vessels at the point of disposal.

There were no changes made in these accounting estimates in 2023 and 2022.

(e) Fair Value Measurement of Vessels, Vessel Equipment and Investment Properties

The Group's vessels and vessel equipment, included as part of Property and Equipment, are carried at revalued amounts at the end of the reporting period. In determining the fair value of these assets, the Group mostly engages the services of professional and independent appraiser, except for certain vessels which were valued by management. Valuations were made by applying the relevant methodologies and assumptions as discussed in Note 27.4.

For the Group's vessels and vessel equipment with valuation conducted prior to the end of the reporting period, management determines whether there are significant circumstances during the intervening period that may require adjustments or changes in the disclosure of fair value of those assets. In 2023 and 2022, the fair value of certain vessels was made in reference to the appraisal reports.

Investment property is measured using the cost model. The fair value disclosed in Note 27.4 to the consolidated financial statements is determined by the Group using the market comparable approach that reflects the recent transaction prices for similar properties in nearby locations.

A significant change in the inputs and assumptions in fair value measurement discussed in Note 27.4 may affect prices and the value of the assets.

(f) Determining Realizable Amount of Deferred Tax Assets

The Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized.

(g) Impairment of Non-financial Assets

In assessing impairment, management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate (see Note 2.14). Though management believes that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

(h) Valuation of Post-employment Defined Benefit Obligation

The determination of the Group's obligation and cost of post-employment defined benefit is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions include, among others, discount rates and expected salary increase rates. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or losses and the carrying amount of the post-employment benefit obligation in the next reporting period.

The amounts of post-employment benefit obligation and expense and an analysis of the movements in the estimated present value of post-employment benefit, as well as the significant assumptions used in estimating such obligation are presented in Note 16.2.

(i) Fair Value Measurement of Stock Options

The Group estimates the fair value of the stock options by applying an option valuation model, taking into account the terms and conditions on which the stock options were granted. The estimates and assumptions used are presented in Note 20.5, which include, among other things, the option life, average standard deviation of share price returns and applicable risk-free investment rate. Changes in these factors can affect the fair value of stock options at grant date.

On October 28, 2022, the Company's BOD approved the change in the subscription price to P3.99 per share as stipulated in the amended Employee Stock Option Plan (the ESOP). This change was applied prospectively from the date of approval and resulted in an increase in share options expense totaling to P18.8 million in 2022 (see Note 20.5). There were no amendments made to the ESOP in 2024 and 2023.

4. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include the following components:

| | | 2024 | | 2023 |
|--|----------|---------------------------|----------|---------------------------|
| Cash on hand and in banks Short-term placements | P | 283,895,705 13,166,523 | P | 344,414,084 48,172,904 |
| | <u>P</u> | 297,062,228 | <u>P</u> | 392,586,988 |

Cash in banks generally earn interest based on daily bank deposit rates. Short-term placements are made for varying periods from 30 to 90 days and earn effective interest ranging from 1.00% to 3.50% in 2024, 2023 and 2022.

The balances of cash and cash equivalents as of June 30, 2024 and December 31, 2023 did not include cash in bank amounting to amount of P28.1 million and P7.2 million in 2024 and 2023, respectively, which is shown as Restricted cash under the Other Current Assets and Other Noncurrent Assets accounts in the consolidated statements of financial position (see Notes 7 and 11). Such amount is not available for the general use of the Group as this is reserved for principal and interest payments for certain loans (see Note 12.1).

5. TRADE AND OTHER RECEIVABLES

This account is composed of the following:

| | Notes | 2024 | 2023 |
|------------------------------------|---------|--------------------------|------------------|
| Trade receivables | 9, 19.1 | | |
| Third parties | | P 1,499,976,945 | P 1,509,275,142 |
| Related parties | | 64,184,585 | 64,184,585 |
| Due from agencies | | 136,751,719 | 53,215,701 |
| Advances to officers and employees | | 33,201,732 | 28,717,705 |
| Claims receivables | | 4,972,829 | 4,779,384 |
| Others | | 29,800,033 | 25,943,988 |
| | | 1,768,887,843 | 1,686,116,505 |
| Allowance for ECL | | (<u>1,063,747,977</u>) | (1,063,260,048) |
| | | P 705,139,866 | P 622,856,457 |

All of the Group's trade and other receivables have been assessed for impairment using ECL methodology. Based on the assessment made using the provisional matrix as determined by the management, adequate amounts of allowance for ECL has been provided (see Note 25.2).

Trade and other receivables are unsecured, usually settled within 30 to 60 days, and do not bear any interest. All receivables, except for advances to officers and employees, are subject to credit risk exposure (see Note 25.2).

Due from agencies represent claims from authorized agencies for tickets issued to customers.

Advances to officers and employees represent unsecured, noninterest-bearing cash advances for business-related expenditures and are subject to liquidation.

Claims receivables include insurance claims from the retirement of certain vessels and charges made by the customers to the Group for claims on damages due to handling of goods and/or cargoes. These are reimbursable from the transacting agency.

6. INVENTORIES

This account, which are all stated at cost, includes the following:

| | Note | | 2024 | | 2023 |
|-----------------------------------|------|---|-------------|----------|-------------|
| Spare parts | | Р | 160,161,952 | Р | 141,515,670 |
| Fuel and lubricants | 19.2 | | 120,622,341 | | 84,311,925 |
| Shipping supplies | | | 48,481,970 | | 40,046,800 |
| Food, beverage and other supplies | | | 17,907,454 | | 6,757,714 |
| | | P | 347,173,717 | <u>P</u> | 272,632,109 |

As of June 30, 2024 and December 31, 2023, based on management's assessment, the net realizable value of all of the Group's inventories is higher than its cost.

Spare parts include inventory items such as bearings, cylinders, fuel injectors and other items used for the routine repair, maintenance or replacement of vessel that does not meet the definition of property and equipment in accordance with PAS 16, *Property, Plant and Equipment*.

Costs incurred relating to these inventories, such as bunkering, repairs and maintenance and supplies, are presented under the Cost of Sales and Services account in the consolidated statements of profit or loss (see Notes 14 and 15).

As of June 30, 2024 and December 31, 2023, there are no inventories pledged as security for any of the Group's liabilities as of the end of each reporting period.

7. OTHER CURRENT ASSETS

The breakdown of this account as of June 30, 2024 and December 31, 2023 follows:

| | <u>Note</u> | 2024 | 2023 |
|------------------------------|-------------|-----------------|-----------------|
| Advances to suppliers | | P 589,889,120 | P 499,987,908 |
| Creditable withholding taxes | | 486,367,040 | 466,286,132 |
| Input VAT | | 516,064,878 | 446,058,026 |
| Deferred input VAT | | 431,544,858 | 412,132,136 |
| Prepayments | | 259,190,615 | 200,589,971 |
| Restricted cash | 4 | 27,741,630 | 6,825,054 |
| | | | |
| | | P 2,310,798,141 | P 2,031,879,227 |

Advances to suppliers pertains to the Group's advance payments for the purchases of goods and services, other than those capitalizable purchases, that are yet for delivery or to be performed to the Group.

Deferred input VAT pertains to the input VAT on services rendered to the Group that remains unpaid as of the end of each reporting period.

Prepayments primarily include prepaid taxes and licenses, rentals, and insurance.

Restricted cash represents bank accounts that are reserved for debt service requirements in relation to certain loans of the Group [see Note 12.1(b.3)].

8. INVESTMENT PROPERTIES

The Group's investment properties include a parcel of land located at Brgy. Ligid-Tipas, Taguig City. This was acquired by the Group in the prior years for WSI's warehousing operations. Pursuant to the plan of the Group to venture into e-Commerce business, the management has deemed that the use of the properties is currently undetermined.

The property of the Group with net carrying amount of P1,270.9 million as of June 30, 2024 and December 31, 2023, respectively, was used as a collateral to secure payment of the Company's term loan [see Note 12.1(b.3)].

Other information about the fair value measurement and disclosures related to the investment properties are presented in Note 27.4.

9. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation, amortization and impairment loss of property and equipment at the beginning and end of 2023 and 2022 are shown below.

| | | Land | <u>v</u> | Vessels and essel Equipment | 1 | Fransportation Equipment | | Building and Leasehold mprovements | _ | Office Furniture, Fixture and Equipment | _ | Right of Use Assets | _ | CIP | • | Total |
|--|----------|-------------|----------|-----------------------------------|---|-----------------------------|---|--|---|---|---|------------------------|---|-------------|----|-----------------------------------|
| June 30, 2024 | | | | | | | | | | | | | | | | |
| Cost or revalued amounts Accumulated depreciation | Р | 213,761,703 | Р | 29,999,222,450 | P | 172,636,847 | F | 237,316,514 | Р | 181,830,884 | Р | 3,615,407,688 | Р | 233,072,070 | F | 34,653,248,156 |
| and amortization Accumulated impairment losses | _ | - | (| 14,964,050,452) 786,344,855) | (| 156,287,577) | (| 105,021,137) | (| 168,469,620) | (| 716,140,301) | _ | - | (_ | 16,109,969,087) 786,344,855) |
| Net carrying amount | <u>P</u> | 213,761,703 | Р | 14,248,827,143 | P | 16,349,270 | F | 132,295,377 | Р | 13,361,264 | P | 2,899,267,387 | Р | 233,072,070 | F | 17,756,934,214 |
| December 31, 2023 | | | | | | | | | | | | | | | | |
| Cost or revalued amounts Accumulated depreciation | Р | 213,761,703 | Р | 29,662,452,335 | P | 187,132,367 | F | 233,428,856 | Р | 178,866,690 | Р | 3,615,407,688 | Р | 210,895,053 | F | 34,301,944,692 |
| and amortization Accumulated impairment losses | _ | <u>.</u> | (| 14,323,918,649) 786,344,855) | (| 165,339,519) | (| 93,831,584) | (| 166,444,920) | (| 625,605,359) | _ | - | (_ | 15,375,140,031) 786,344,855) |
| Net carrying amount | Р | 213,761,703 | Р | 14,552,188,831 | Р | 21,792,848 | P | 139,597,272 | Р | 12,421,770 | P | 2,989,802,329 | Р | 210,895,053 | F | 18,140,459,806 |
| January 1, 2023 | | | | | | | | | | | | | | | | |
| Cost or revalued amounts Accumulated depreciation | Р | 213,761,703 | Р | 25,468,068,867 | P | 203,988,390 | P | 224,641,523 | Р | 175,578,549 | Р | 3,899,937,372 | Р | 207,129,013 | F | 30,393,105,417 |
| and amortization | | - | (| 10,251,521,274) | (| 164,676,189) | (| 76,678,607) | (| 159,329,139) | (| 552,886,436) | | - | (| 11,205,091,645) |
| Accumulated impairment losses | _ | | (| 770,425,277) | - | | - | | _ | - | - | | _ | | (_ | 770,425,277) |
| Net carrying amount | Р | 213,761,703 | Р | 14,446,122,316 | Р | 39,312,201 | F | 147,962,916 | Р | 16,249,410 | Р | 3,347,050,936 | Р | 207,129,013 | ı | 18,417,588,495 |

A reconciliation of the carrying amounts of property and equipment at the beginning and end of June 30, 2024 and December 31, 2023 is shown below.

| | Land | Vessels and Vessel Equipment | Transportation Equipment | Building and Leasehold Improvements | Office Furniture, Fixture and Equipment | Right of Use Assets | CIP | Total |
|---|-------------------------|--|-----------------------------|---|---|------------------------|-----------------------------|---|
| Balance at January 1, 2024, net of accumulated depreciation and amortization and impairment losses Additions Depreciation and amortization charges for the year | P 213,761,703 - - | P 14,552,188,831 336,770,115 (640,131,803) | P 21,792,848 | P 139,597,272 540,214 (7,842,109_) | P 12,421,770 5,816,291 | P 2,989,802,329 | P 210,895,053 22,177,017 | P 18,140,459,806 365,303,637 (748,829,229) |
| Balance at March 31, 2024, net of accumulated depreciation and amortization and impairment losses | P 213,761,703 | P 14,248,827,143 | P 16,349,270 | P 132,295,377 | P 13,361,264 | P 2,899,267,387 | P 233,072,070 | P 17,756,934,214 |
| Balance at January 1, 2023, net of accumulated depreciation and amortization and | | | | | | | | |
| impairment losses | P 213,761,703 | P 14,446,122,316 | P 39,312,201 | P 147,962,916 | P 16,249,410 | P 3,347,050,936 | P 207,129,013 | 18,417,588,495 |
| Additions | - | 439,785,509 | 1,178,571 | 5,270,506 | 7,404,690 | 17,843,959 | 172,359,763 | 643,842,998 |
| Revaluation increment - net | - | 839,224,129 | - | - | - | - | - | 839,224,129 |
| Reclassification | - | 320,485,186 | - | - | - | (151,891,463) (| 168,593,723) | - |
| Lease termination | - | - | - | - | - | (12,882,780) | - | (12,882,780) |
| Disposals - net | - | (377,008,890) | | - | - | • | - | (381,944,377) |
| Impairment losses | - | (15,919,578) | - | - | - | - | - | (15,919,578) |
| Depreciation and amortization | | | | | | | | |
| charges for the year | | (1,100,499,841) | (13,762,437) | (13,636,150) | (11,232,330) | (210,318,323) | | (1,349,449,081) |
| Balance at December 31, 2023, | | | | | | | | |
| net of accumulated depreciation | | | | | | | | |
| and amortization and | | | | | | | | |
| impairment losses | P 213,761,703 | P 14,552,188,831 | P 21,792,848 | P 139,597,272 | P 12,421,770 | P 2,989,802,329 | P 210,895,053 | P 18,140,459,806 |

The fair values of the Group's vessels were based on the latest appraisal reports as shown below.

| Name of Vessel | Date of Report | | Net Appraised Values |
|------------------------------|-------------------|---|-------------------------|
| M/Tug Fortis VI | February 24, 2024 | Р | 47,645,000 |
| M/Tug DavTug XI | February 19, 2024 | | 21,872,000 |
| MT Global Dominance | February 20, 2024 | | 388,969,000 |
| M/Tug Fortis VII | February 19, 2024 | | 24,272,000 |
| MV Asia Philippines | February 16, 2024 | | 74,038,000 |
| M/Tug Fortis X | February 14, 2024 | | 49,959,000 |
| MV San Nicolas of Myra | February 13, 2024 | | 201,708,000 |
| MV Starlite Tamaraw | February 8, 2024 | | 28,772,000 |
| MV Starlite Pacific | February 7, 2024 | | 35,520,000 |
| MV Trans-Asia 17 | February 2, 2024 | | 345,299,000 |
| MT BMI Patricia | February 2, 2024 | | 10,745,000 |
| MT Chelsea Intrepid | February 2, 2024 | | 24,559,000 |
| MV Asia Pacific | January 31, 2024 | | 71,160,000 |
| MV Trans-Asia 10 | January 31, 2024 | | 348,123,000 |
| MV Trans-Asia 2 | January 31, 2024 | | 105,023,000 |
| MV Trans-Asia 16 | January 30, 2024 | | 213,601,000 |
| MT Ernesto Uno | January 12, 2024 | | 78,609,000 |
| MT Chelsea Resolute | January 11, 2024 | | 80,475,000 |
| MT Great Princess | January 11, 2024 | | 801,544,000 |
| MT Maria (Chelsea Denise II) | January 10, 2024 | | 440,000,000 |
| MT Chelsea Jasaan | January 9, 2024 | | 47,787,000 |
| MV St. Emmanuel | January 4, 2024 | | 100,000,000 |
| MV St. Micah | January 4, 2024 | | 103,000,000 |
| M/Tug Orishima | January 3, 2024 | | 8,000,000 |
| M/Tug Fortis XI | January 3, 2024 | | 61,000,000 |
| M/Tug Fortis IX | January 3, 2024 | | 76,000,000 |
| MV Starlite Eagle | December 29, 2023 | | 442,963,000 |
| MT Chelsea Denise | December 29, 2023 | | 181,000,000 |
| MV Starlite Reliance | November 10, 2023 | | 442,185,000 |
| MV Starlite Stella Maris | November 10, 2023 | | 533,652,000 |
| MT Chelsea Excellence | November 9, 2023 | | 117,000,000 |
| MV Trans-Asia 19 | November 6, 2023 | | 758,740,000 |
| | | | |

| Name of Vessel | Date of Report | Values | | | |
|----------------------------|--------------------|---------------|--|--|--|
| Mt Chelsea Providence | September 20, 2023 | 1,816,640,000 | | | |
| MT Chelsea Charlize | September 18, 2023 | 204,800,000 | | | |
| M/Tug Fortis I | July 31, 2023 | 25,354,000 | | | |
| MT Chelsea Enterprise | April 22, 2023 | 96,500,000 | | | |
| MV Trans-Asia 15 | March 10, 2023 | 444,314,000 | | | |
| MV Trans-Asia 8 | March 10, 2023 | 99,866,000 | | | |
| MV Trans-Asia 18 | March 10, 2023 | 522,532,000 | | | |
| M/Tug Fortis III | February 23, 2023 | 25,676,000 | | | |
| M/Tug Fortis V | February 23, 2023 | 36,886,000 | | | |
| M/Tug Fortis VII | February 23,2023 | 27,314,000 | | | |
| MV St. Sealthiel | January 4, 2023 | 76,668,000 | | | |
| MV St. Jhudiel | January 4, 2023 | 67,068,000 | | | |
| MV St. Camael | January 4, 2023 | 193 672,000 | | | |
| MV St. Bracquel | January 3, 2023 | 72,430,000 | | | |
| MV St. Uriel | January 3, 2023 | 48,212,000 | | | |
| MV St. Sariel | January 3, 2023 | 192,449,000 | | | |
| MV Trans-Asia 20 | December 30, 2022 | 972,546,000 | | | |
| MV Starlite Venus | December 30, 2022 | 926,106,000 | | | |
| Starlite Sprint 1 | December 30, 2022 | 116,815,000 | | | |
| MV Starlite Annapolis | December 30, 2022 | 77,415,000 | | | |
| M/Tug Fortis XII | December 23,2022 | 43,234,000 | | | |
| MT Chelsea Endurance | December 8, 2022 | 328,000,000 | | | |
| MV Starlite Jupiter | November 29, 2022 | 52,974,000 | | | |
| MV Starlite Saturn | November 28, 2022 | 455,000,000 | | | |
| MV Starlite Pioneer | November 28,2022 | 413,975,000 | | | |
| MT Global Cherylyn | November 4, 2022 | 851,253,000 | | | |
| M/Tug Pindasan | October 24, 2022 | 46,600,000 | | | |
| M/Tug Samal | October 24, 2022 | 44,260,000 | | | |
| M/Tug Sigaboy | October 24, 2022 | 32,032,000 | | | |
| MV Trans-Asia 3 | February 21, 2022 | 203,161,000 | | | |
| MV Trans-Asia 12 | February 17, 2022 | 152,950,000 | | | |
| M/Tug Fortis XV | February 16, 2022 | 21,819,000 | | | |
| M/Tug Fortis I | February 16, 2022 | 30,453,000 | | | |
| MV Starlite Salve Regina | February 14, 2022 | 742,782,000 | | | |
| M/Tug Fortis VIII | February 11, 2022 | 39,164,000 | | | |
| MV Starlite Stella Del Mar | January 7, 2022 | 535,671,000 | | | |
| MV Starlite Archer | January 6, 2022 | 487,634,000 | | | |
| M/Tug Fortis II | September 15, 2021 | 39,071,000 | | | |

Revaluation increments and decrements arising from the revaluations above were recognized directly in the Equity section under Revaluation Reserves account (see Note 20.2).

Management believes that there is no significant change in the fair values of the Group's vessels since the dates of their last appraisals. Meanwhile, M/Tug Fortis II is still undergoing extended drydocking as of December 31, 2023; hence, no latest appraisal is available.

If the Group's vessels and vessel equipment were measured under the cost model, the cost, accumulated depreciation, accumulated impairment losses and net carrying amount as of June 30, 2024 and December 31, 2023 are as follows:

| | 2024 2023 |
|-------------------------------|--|
| Cost | P18,361,420,992 P18,024,650,877 |
| Accumulated depreciation | (6,607,131,039) (6,014,861,647) |
| Accumulated impairment losses | (<u>786,344,855</u>) (<u>786,344,855</u>) |
| Net carrying amount | <u>P10,967,945,098</u> <u>P11,223,444,375</u> |

Additional impairment loss recognized during the year is presented as Impairment losses on property and equipment under Other Income (Charges) in the consolidated statements of profit or loss (see Note 17).

Depreciation and amortization is classified in the consolidated statements of profit and loss as follows:

| | Notes | | 2024 | _ | 2023 | _ | 2022 |
|--|-------|--------|---------------------------|--------|---------------------------|-------|---------------------------|
| Cost of sales and services Other operating expenses | 14 | P — | 720,148,855 28,680,374 | P — | 621,990,433 32,893,834 | P | 583,643,985 33,063,534 |
| | 15 | P | 748,829,229 | Р | 654,884,267 | P | 616,707,519 |

Certain vessels of the Group with a total net carrying amount of P11,959.9 million and P12,168.8 million as of June 30, 2024 and December 31, 2023, respectively, were used to secure the payment of certain interest-bearing loans and borrowings (see Note 12). There were no capitalized borrowing costs in 2024 and 2023.

Certain vessels of the Group with a total net carrying amount of P875.9 million and P714.3 million were temporarily idle and laid up as of June 30, 2024 and December 31, 2023, respectively.

10. INVESTMENTS IN ASSOCIATES AND A JOINT VENTURE

10.1 Investment in Associate

On October 4, 2019, the Company subscribed to 1,041,666,665 common shares or equivalent to 41.67% interest of DHC's authorized capital stock for a total amount of P1.0 billion. Out of the subscribed shares, P781.2 million worth of shares remains unpaid as of June 30, 2024 and December 31, 2023 and is presented as Subscription payable under Trade and Other Payables in the consolidated statements of financial position (see Note 13). In 2023, a third party subscribed to the additional common shares in DHC, causing the dilution of the Group's effective ownership from 10.54% in 2022 to 8.59%. Management assessed that the Group still exercises significant influence over DHC; hence, is still recognized as an investment in associate [see Note 3.1(d)].

The carrying amount of the identifiable assets and liabilities of the associates upon acquisition approximates their respective fair values.

DHC is in net capital deficiency as of June 30, 2024 and December 31, 2023.

No dividends were received from the Group's associate in 2024 and 2023. The Group's associates are private companies; therefore, no quoted market prices are available for these shares.

10.2 Investment in a Joint Venture

In 2016, CSC entered into a Memorandum of Agreement with Meridian whereby both parties agreed to establish and operate a training facility on a parcel of land at the Calaca Seaport in Calaca, Batangas. The training facility shall be called the Meridian Maritime Training Center. The establishment of the facility shall have a total project cost of P50.0 million, which will be financed by CSC and any profits will be distributed 70% to CSC and 30% to Meridian until such time that CSC achieves 100% return on investment, after which, profit sharing will be 50% both to CSC and Meridian.

In 2023, management terminated the agreement with Meridian in which CSC recognized a full impairment of its investment in the joint venture amounting to P81.0 million and is presented as Impairment loss on Investment in Joint Venture under Other Income (Charges) account in the 2023 consolidated statement of profit or loss.

11. OTHER NON-CURRENT ASSETS

This account is composed of the following:

| | Notes | | 2024 | 2023 | | | |
|-------------------------------|-------|---|--------------------|------|-------------|--|--|
| Advances to suppliers | 22.5 | Р | 277,215,319 | Р | 527,742,418 | | |
| Deferred input VAT | 22.5 | • | 139,777,472 | ı | 114,906,491 | | |
| Deferred charges | 7 | | 56,401,126 | | 56,401,126 | | |
| Security deposits | 19.3 | | 50,973,206 | | 50,355,290 | | |
| Software, net of amortization | | | 27,455,950 | | 30,464,845 | | |
| Restricted cash | 4 | | 335,112 | | 335,112 | | |
| | | | | | | | |
| | | Р | <u>552,158,185</u> | P | 780,205,282 | | |

Advances to suppliers include down payments made to suppliers for the acquisition and construction of long-term assets, which include vessels and parcels of land.

Deferred input VAT pertains to the input VAT on services rendered to the Group that remains unpaid as of the end of each reporting period.

Security deposits include rental deposits and guarantee deposits for the Group's ongoing projects.

Software refers to computer software licenses and software development costs, net of amortization. A reconciliation of the carrying amount of software at the beginning and end of 2023 and 2022 is shown below.

Restricted cash represents bank accounts that are reserved for debt service requirements in relation to certain loans of the Group (see Note 12.1).

12. INTEREST-BEARING LOANS AND BORROWINGS

The short-term and long-term interest-bearing loans and borrowings are broken down as follows:

| | Note | 2024 | 2023 |
|-------------------|------|----------------------|------------------|
| Current: | | | |
| Bank loans | 12.2 | P 1,670,633,329 | P 3,008,112,614 |
| Term loans | 12.1 | 1,159,015,007 | 624,924,006 |
| Lease liabilities | 12.4 | 183,683,406 | 202,359,755 |
| Mortgage loans | 12.3 | 32,655,884 | 20,297,990 |
| | | <u>3,045,987,626</u> | 3,855,694,365 |
| Non-current: | | | |
| Term loans | 12.1 | 11,027,935,237 | 10,370,290,499 |
| Lease liabilities | 12.4 | 2,459,254,834 | 2,536,122,093 |
| Mortgage loans | 12.3 | 134,269,493 | 153,709,019 |
| Bank loans | 12.2 | 340,095,883 | 122,510,363 |
| | | 13,961,555,447 | 13,182,631,974 |
| | | | |
| | | P 17,007,543,073 | P 17,038,326,339 |

The Group has taken necessary steps to manage the impact of the COVID-19 pandemic on its financial condition, including negotiating with banks for the refinancing, extension, or temporary relief of its loan obligations as part of the Group's LME. Relative to this, the Group was able to agree with banks restructuring or modification of terms of certain loans.

On October 2023, the Company entered into Subscription and Debt Conversion Agreements with certain private institutional lenders. As a result, the outstanding loan amounting to P233.4 million has been derecognized and converted through the issuance of 77,791,000 shares of the Company (see Note 20.1).

A reconciliation of the carrying amounts of interest-bearing loans and borrowings at the beginning and end of June 30, 2024, 2023 and 2022 is shown below.

| | Term loans (see Note 12.1) | Bank loans (see Note 12.2) | Mortgage loans (see Note 12.3) | Lease Liabilities (see Note 12.4) | Total |
|--|-------------------------------|-------------------------------|-----------------------------------|--------------------------------------|----------------|
| Balance as of January 1, 2024 | P 10,995,214,505 | P 3,130,622,977 | P 174,007,009 | P 2,738,481,848 P | 17,038,326,339 |
| Cash flows from financing activities: | | | | | |
| Repayments | (95,865,446) | · | · | · | 320,884,451) |
| | (95,865,446) | (122,393,765) (| 7,081,632) | (95,543,608) (| 320,884,451) |
| Non-cash financing activities - | | | | | |
| Reclassification | 1,287,601,185 | (997,500,000) | | | 290,101,185 |
| Balance at June 30, 2024 | P 12,186,950,244 | P 2,010,729,212 | P 166,925,377 | P 2,642,938,240 P | 17,007,543,073 |
| Balance as of January 1, 2023 | P 10,618,240,263 | P 4,333,388,044 | P 184,109,308 | P 2,935,096,174 P | 18,070,833,789 |
| Cash flows from financing activities: | | | | | |
| Additions | 425,000,000 | - | - | - | 425,000,000 |
| Repayments | (245,248,295) | (271,392,067) (| (11,026,299) | (183,433,720) (| 711,100,382) |
| | 179,751,705 | (| 11,026,299) | (183,433,720) (| 286,100,382) |
| Non-cash financing activities: | | | | | |
| Extinguishment of loan | (335,288,970) | - | - | - (| 335,288,970) |
| Gain on debt modification - net | (241,501,013) | - | - | - (| 241,501,013) |
| Debt to equity conversion | - | (233,373,000) | - | - (| 233,373,000) |
| Reclassification | 774,851,371 | (698,000,000) | - | - | 76,851,371 |
| Termination of lease | - | - | - | (19,074,562) (| 19,074,562) |
| Additions Restatement of foreign currency | - | - | 924,000 | 14,665,944 | 15,589,944 |
| denominated loans | (838,850) | | | (8,771,987) (| 9,610,837) |
| denominated loans Amortization of premium on Ioans payable | | | | | - |
| | 197,222,537 | (931,373,000) | 924,000 | (13,180,606) (| 746,407,068 |
| Balance at December 31, 2023 | P 10,995,214,505 | P 3,130,622,977 | P 174,007,009 | P 2,738,481,848 P | 17,038,326,339 |

12.1 Term Loans

The details of the Group's term loans as of June 30, 2024 and December 31, 2023 are as follows:

| | | | | | Outstandi | ng Balance |
|--|----------|--|----------|-------------------|--|--|
| | Notes | Security | Terms | Interest Rates | June 30, 2024 | December 31, 2023 |
| | <u> </u> | | | <u> </u> | | |
| China Banking Corporation (CBC) | | Real Estate Mortgage (REM), | | | | |
| | | Continuing Suretyship, MT Chelsea Great Princess, MT Chelsea | | | | |
| | | Charlize, MT Chelsea Resolute, | | | | |
| | | MT Chelsea Enterprise, MT Chelsea | | | | |
| | | Excellence, MT Chelsea Ernesto | | | | |
| | | Uno, MT Chelsea Jasaan | | | | |
| | (b.1) | Assignment of receivables | 7 years | 5.00% | P 1,926,396,728 | P 1,926,396,728 |
| Development Bank of the Philippines (DBP) | | MT Chelsea Providence, MT Global | | | | |
| | | Cherylyn, MV Starlite Stella Maris, | | | | |
| | (f.4) | Corporate/Continuing Suretyship | 15 years | 5.00% | 1,816,060,107 | 1,818,060,107 |
| Landbank of the Philippines (LBP) | (k) | MT Chelsea Intrepid, MT BMI Patricia | 8 years | 5.00% | 1,287,601,185 | - |
| Philippine Business Bank (PBB) | (c.2) | MV Eagle, MV Archer, MV Saturn | 8 years | 3.00% - 7.00% | 813,238,916 | 823,893,366 |
| CBC | (b.3) | REM | 15 years | 7.25% | 800,000,000 | 800,000,000 |
| Amalgamated Investment Bancorporation (AIB) | (i) | Unsecured | 9 years | 6.48% | 582,406,864 | 576,851,371 |
| DBP | (f.3) | Trans - Asia 16, 17 and 18 | | | | |
| 200 | (- 4) | Corporate/Continuing Suretyship | 15 years | 5.00% | 525,089,181 | 549,807,588 |
| PBB DBP | (c.4) | MV Salve Regina | 8 years | 3.00% - 7.00% | 460,000,000 | 467,888,754 |
| DBP | (f.1) | Corporate/Continuing Suretyship MV Pioneer, MV Reliance | 15 years | 5.00% | 450,514,005 | 450,514,006 |
| PBB | (c.1) | MT Global Dominance | 15 years | 3.00% | 450,514,005 | 430,314,000 |
| r bb | (0.1) | MT Chelsea Endurance | 8 years | 3.00% - 7.00% | 439,813,053 | 442,696,689 |
| Asia United Bank (AUB) | (d.2) | MTug Fortis I, MTug Fortis II | o years | 3.00% - 7.00% | 439,613,033 | 442,030,083 |
| Asia office bank (AOD) | (u.z) | MTug Fortis III, Mtug Fortis V | | | | |
| | | MTug Fortis VI, Mtug Fortis VII | | | | |
| | | MTug Fortis IX, Mtug Fortis X | 6 years | 4.00% | 425,000,000 | 425,000,000 |
| DBP | (f.2) | Corporate/Continuing Suretyship | - , | | ,, | ,, |
| | . , | MV St. Nicholas of Myra | | | | |
| | | Assignment of receivables | 15 years | 5.00% | 415,100,000 | 415,100,000 |
| BDO Unibank, Inc. (BDO) | | Trans - Asia 1, 8, 9 and 10, CY3 | | | | |
| | (a) | REM, Continuing suretyship | 6 years | 6.50% | 373,655,399 | 383,548,077 |
| PBB | (c.3) | MV Stella Del Mar | 8 years | 3.00% - 7.00% | 309,222,351 | 314,848,713 |
| DBP | (f.5) | Corporate/Continuing Suretyship | | | | |
| | | MV St. Camael and MV St. Sariel | 15 years | 5.00% | 300,086,565 | 300,086,565 |
| Mega International Commercial Bank Co. (MICBC) | (e) | Pledge of shares, Continuing Suretyship | 5 years | 6.37% | 247,500,000 | 247,500,000 |
| Robinsons Bank Corporation (RBC) | (e) | Pledge of shares, Continuing Suretyship | 5 years | 6.37% | 247,500,000 | 247,500,000 |
| CTBC Bank (Phils) Inc. (CTBC) | (e) | Pledge of shares, Continuing Suretyship | 5 years | 6.37% | 247,500,000 | 247,500,000 |
| Union Bank of the Philippines (UB) | (j) | Continuing Suretyship | 9 years | 3.00% | 198,000,000 | 198,000,000 |
| First Commercial Bank, Ltd. (FCB) | (e) | Pledge of shares, Continuing Suretyship | 5 years | 6.37% | 165,000,000 | 165,000,000 |
| CBC | (b.2) | Trans - Asia 2, 3, 5, 12 and 15 | 10 years | 5.75% | 161,393,098 | 161,393,098 |
| Rizal Commercial Banking Corp. | (g) | Starlite Sprint I | 7 years | 9.50% | 105,074,977 | 105,074,977 |
| PBB AUB | (c.5) | Pledge of shares of stocks | 8 years | 11.00% | 29,295,654 | 52,788,650 |
| AUB | (d.1) | MTug Fortis IX, MTug Fortis X, Assignment of receivables | 7 10255 | 8.02% | 19,503,815 | 23,049,963 |
| AUB | | MTug Fortis VI, MTug Fortis VII | 7 years | | 19,505,615 | 23,049,963 |
| AUB | (d.1) | MTug Fortis VIII, Assignment of receivables MTug Fortis III and MTug | 7 years | 8.11% | 15,633,866 | 20,845,468 |
| | (d.1) | Fortis V, Assignment of receivables | 7 years | 5.56% | 2,450,588 | 7,613,562 |
| Net premium (discount) on loans payable | | | | | 12,363,036,354 (<u>176,086,110</u>) | 11,170,957,683 (<u>175,743,178</u>) |
| | | | | | P 12,186,950,244 | P 10,995,214,505 |
| | | | | | ,,,, | ,,,505 |

(a) Term Loan Agreement (TLA) with BDO - Trans-Asia - Trans-Asia 1, 8 and 10

In 2014, Trans-Asia availed loans from BDO for the acquisition of MV Trans-Asia 10 totaling to P120.0 million at an interest rate of 4.5% per annum. Principal and interest payments on these loans are made monthly. Additional loans were made from BDO amounting to P243.5 million and P166.0 million in 2016 and 2017, respectively, with an interest rate of 4.25% to 5.00% per annum. Principal payments are made monthly with a grace period of one year and interest on these loans is payable monthly in arrears.

In 2020, Trans-Asia and BDO amended the existing loan agreement, revising the interest payment schedules in which 40% of all unpaid interest as of July 30, 2020 were to be paid equally without interest on interest between August and December 2020 and the remaining 60% would be paid in equal monthly basis with interest on interest from January 2021 to June 2021.

On Sept 8, 2021, Trans-Asia and BDO agreed on the second amendment of the loan agreement wherein the deferred principal and principal due from June to July 2021 be added and paid in the December 2021 and January 2022 repayment schedules.

On June 20, 2022, Trans-Asia and BDO amended the existing loan agreements, revising the previously approved terms of the preceding loans wherein BDO extended the maturity dates of the loans for six years, inclusive of a grace period of one year reckoning at the beginning of 2022, provided a sculpted quarterly principal repayment, and reduced interest rates for the first two years with a provision for a recapture rates towards the end of the loans.

The loan is secured by the same properties as mentioned in the initial bank loan with chattel mortgage of certain vessels amounting to P461.0 million and P457.8 million as of June 30, 2024 and December 31, 2023, respectively (see Note 9). The loan is also secured by a continuing suretyship by the chairman of the BOD of the company and a real estate property owned by Trans-Asia with a carrying amount of P10.3 million in June 30, 2024 and December 31, 2023, respectively (see Note 9). These loans do not contain any financial covenants.

(b) TLA or OLSA with CBC

b.1. CSC - CSC's outstanding shares

In 2016, the Company obtained a P1.8 billion loan from CBC to finance the acquisition of the outstanding shares of CSC. The loan is subject to annual interest rate of 4.50% and is payable on a lump sum basis in 181 days. The loan is secured by means of mortgage, pledge, assignment or any other form of encumbrance upon any and all properties or assets of the Company's Chairman of the BOD [see Note 19.9(a)].

In 2017, the Company converted its P1.8 billion bank loan to a six-year term loan with a grace period of four quarters commencing from the date of conversion. The principal is payable in quarterly installments with balloon payment at maturity and shall commence on the quarter after the grace period with the interest paid in arrears. The loan is secured by the same properties as mentioned in the initial bank loan.

On January 23, 2018, the Company's BOD approved the transfer of the loan to CSC.

On October 1, 2020, the bank approved CSC's request for the refinancing of outstanding loan obligations of CSC for a total of P1.9 billion, including unpaid interest. The principal payments begin on the 3^{rd} anniversary with the following sculpted repayment schedule: year 3 - 5%; year 4 - 10%; year 5 - 20%; year 6 - 25%; and year 7 - 40%. The restructured loan is subject to annual interest rate of 6.75%.

The restructured loan is secured by the same properties as mentioned in the initial bank loan with chattel mortgage of certain vessels amounting to P1,325.4 million and P1,416.9 million as of June 30, 2024 and December 31, 2023, respectively. The loan is also secured by a continuing suretyship by the Company and Parent Company, and assignment of certain receivables amounting to P250.2 million as of June 30, 2024 and December 31, 2023 (see Note 5). The agreement requires CSC to maintain debt-to-equity ratio of not more than 3.00:1.00 and DSCR of not less than 1:00 in its consolidated financial statements.

b.2. Trans - Asia - MV Asia Philippines and MV Asia Pacific

On October 2, 2018, Trans-Asia obtained a long-term loan from CBC amounting to P200.0 million to fund its acquisition of vessels. The loan is subject to annual interest rate of 7.00% and is payable monthly in arrears up to 10 years from the initial drawdown, inclusive of one-year grace period from the date of drawdown. Principal shall be repayable in equal monthly amortizations to commence at the end of the 13th month of the drawdown.

On August 30, 2019, Trans-Asia obtained additional loan from the same bank amounting to P50.0 million to fund its acquisition of vessels. The loan is subject to annual interest rate of 7.00% and is payable monthly in arrears up to four years from the date of drawdown. Principal shall be repayable in equal monthly amortizations to commence at the end of the 13th month of the drawdown. These loans do not contain any financial covenants.

Certain vessels with a net carrying amount of P211.4 million and P228.6 million as of June 30, 2024 and December 31, 2023, respectively, was used as collateral to secure the payment of these loans (see Note 9).

b.3. CLC and WSI

On August 27, 2019, CLC and WSI entered into a loan agreement with CBC to finance the acquisition of a real estate property and for the construction of a warehouse facility on the said property amounting to P800.0 million and P450.0 million, respectively. The loan is subject to a fixed interest rate of 7.25% for the first ten years and subject to repricing for the remaining five years. On the interest rate resetting date, the interest rate shall be repriced and determined based on the higher of the benchmark rate and interest spread of 250 bps, divided by the interest premium of factor of 95% or a floor rate of 7.25%. The loan is payable on a quarterly basis up to 15 years from the initial drawdown, inclusive of two-years grace period from the date of signing. As of June 30, 2024 and December 31, 2023, WSI has no loan drawdowns and CLC has total drawdown amounting to P800.0 million from the term loan facility. The agreement requires CLC, in its consolidated financial statements, to maintain debt-to-equity ratio of not more than 3.00:1.00 and DSCR of not less than 1:25.

The land of the Company, classified under Investment properties in the consolidated statements of financial position, with net carrying amount of P1,270.9 million as of June 30, 2024 and December 31, 2023 was used as a collateral to secure payment of this loan (see Notes 8 and 9). The loan agreement also requires the Company to maintain a reserve accounts specifically for payment of principal and interest; such amounts are presented as part of Restricted cash under the Other Current Assets and Other Non-current Assets accounts in the consolidated statements of financial position (see Notes, 7, 4 and 11).

(c) TLA with PBB

c.1. PNX - Chelsea - MT Chelsea Endurance and MT Global Dominance

On July 25, 2016 and August 18, 2016, PNX-Chelsea entered into term loan agreements with PBB amounting to US\$6.5 million and US\$7.6 million to finance the acquisition of MT Chelsea Endurance and MT Global Dominance, respectively. On the anniversary year, these loans were converted into peso loans. The loans are subject to annual effective interest rate of 6.06% and are payable in 24 equal quarterly installments with one-year grace period from date of each release. The loans do not include any financial covenants.

On June 24, 2022, PBB approved the restructuring of the outstanding loans and unpaid interests of PNX-Chelsea into an eight-year term loan, inclusive of two years grace period on principal collection. The restructured loan bears lower interest rates for two years, collected quarterly in arrears, to be recaptured annually until the loan matures, with annual repricing based on BVAL plus a fixed interest rate beginning on the third year.

The restructured loans are secured by a chattel mortgage on MT Chelsea Endurance and MT Global Dominance with net carrying amounts totalling P671.7 million and P694.5 million, as of June 30, 2024 and December 31, 2023, respectively (see Note 9).

c.2. SFI - MV Eagle, MV Archer and MV Saturn

In 2015, Starlite entered into a 10-year term loan agreement amounting to P1,037.4 million with PBB to finance the acquisition of MV Eagle, MV Archer and MV Saturn. The loans are subject to a fixed interest rate of 7.5% and the principal is payable in arrears.

In 2017, Starlite obtained a 15-year term loan agreement amounting to P800.0 million with PBB. The loan is subject to annual interest rate of 7.0% and principal repayments including the interest shall commence on the first quarter after a grace period of one year from the date of availment. The loan does not include any financial covenants.

On June 24, 2022, PBB approved the restructuring of the outstanding loans and unpaid interests of SFI into a 8-year term loan, inclusive of two years grace period on principal collection. The restructured loan bears lower annual interest rate for two years, collected quarterly in arrears, to be recaptured annually until the loan matures, with annual repricing based on BVAL plus a fixed interest rate beginning on the third year.

Certain vessels of Starlite with net carrying amounts of P1,232.5 million and P1,228.2 million as of June 30, 2024 and December 31, 2023, respectively, were used as collateral to secure the payment of these loans (see Note 9).

c.3. SPFI – MV Stella Del Mar

In 2017, SPFI entered into a loan agreement with PBB amounting to P368.1 million to finance the acquisition of MV Stella Del Mar. The loan is subject to annual interest rate of 7.50% and is payable quarterly in arrears up to 10 years from the initial drawdown. Principal repayments shall commence after the grace period of six quarters. The loan does not include any financial covenants.

On June 24, 2022, PBB approved the restructuring of the outstanding loans and unpaid interests of SPFI into a eight-year term loan, inclusive of two years grace period on principal collection. The restructured loan bears lower annual interest rate for 2 years, collected quarterly in arrears, to be recaptured annually until the loan matures, with annual repricing based on BVAL plus a fixed interest rate beginning on the third year.

The vessel of SPFI with net carrying amounts of P528.8 million and P510.7 million as of June 30, 2024 and December 31, 2023, respectively, was used as a collateral to secure the payment of this loan (see Note 9).

c.4. SGFI - MV Salve Regina

In 2018, SGFI entered into a loan agreement with PBB amounting to P460.0 million to finance the acquisition of MV Salve Regina. The loan is subject to annual interest rate of 7.50% and is payable quarterly in arrears up to 10 years from the initial drawdown, inclusive of one-year grace period from the date of signing. The loan does not include any financial covenant.

On June 24, 2022, PBB approved the restructuring of the outstanding loans and unpaid interests of SGFI into an eight-year term loan, inclusive of two years grace period on principal collection. The restructured loan bears lower annual interest rate for two years, collected quarterly in arrears, to be recaptured annually until the loan matures, with annual repricing based on BVAL plus a fixed interest rate beginning on the 3rd year.

The vessel of SGFI with net carrying amounts of P736.7 million and P742.9 million as of June 30, 2024 and December 31, 2023 was used as a collateral to secure the payment of this loan (see Note 9).

c.5. CLC - MV Trans-Asia 21

On May 2021, the Company entered into a loan facility with PBB amounting to \$3.5 million to finance the Company's equity due on MV Trans-Asia 21. The loan is subject to annual interest rate of 10.0% and is payable on a quarterly basis up to the end of third year.

On August 12, 2022, PBB and the Company has amended its MOA in which the principal repayment will be on a staggered basis commencing at the date of amendment until 2023 with annual interest rate of 11.0%. The loan does not include any financial covenant.

The loan is secured by a deed of pledge of shares of stock by Udenna and the Company with a net book value of P135.7 million as of June 30, 2024 and December 31, 2023, respectively [see Note 19.9(a)].

(d) TLA with AUB

d.1 FTC – MTug Fortis III, MTug Fortis V, MTug Fortis VI, MTug Fortis VIII, MTug Fortis IX and MTug Fortis X

On April 12, 2017, FTC obtained interest-bearing loans amounting to P69.7 million to partially refinance the acquisition of MTug Fortis III and MTug Fortis V. The loan bears fixed interest rate of 5.56% and the principal is payable in 28 quarterly installments.

On October 5, 2018, FTC obtained additional interest-bearing loans amounting to P70.4 million from the same bank to partially refinance the acquisition of MTug Fortis VI, MTug Fortis VII, and MTug Fortis VIII. The loan bears fixed interest rate of 5.56% and the principal is payable in 28 quarterly installments.

On January 16, 2020, FTC obtained additional interest-bearing loans amounting to P47.9 million from the same bank to partially refinance the acquisition of MTug Fortis IX and MTug Fortis X. The loan bears fixed interest rate of 7.07% and the principal is payable in 28 quarterly installments.

Certain trade receivables amounting to P45.2 million and P44.9 million as of June 30, 2024 and December 31, 2023, respectively, were assigned to secure the payment of these interest-bearing loans (see Note 5). Moreover, certain tugboats of FTC with net carrying amounts of P198.3 million and P220.8 million as of June 30, 2024 and December 31, 2023, respectively, were used as collateral to secure the payment of these loans (see Note 9). The loans do not include any financial covenants.

d.2 SFI

On October 27, 2023, SFI obtained interest-bearing loans amounting to P425.0 million to support the working capital requirement of the company. The loan bears fixed interest rate of 4.0% and the principal is payable in 72 months in equal monthly installment with grace period of one year.

Certain tugboats of FTC with net carrying amount of P98.2 million and P110.2 million as of June 30, 2024, and December 31, 2023, respectively, were used as collateral to secure the payment of these loans. The loan does not include any financial covenants.

(e) TLA with CTBC, MICBC, RBC and FCB – Trans-Asia

In 2017, Trans-Asia entered into a five-year loan facility agreement amounting to P300.0 million each with CTBC, MICBC and RBC and P200.0 million with FCB to bridge the facility obtained by CSC to fund the acquisition of Trans-Asia and for general working capital purposes. In the same year, Trans-Asia made a drawdown of P1,100.0 million loan to bridge the loan obtained by CSC in 2016. The loan is subject to annual repricing of three-month PDST rate plus 3.3% spread and is payable on quarterly basis. Principal repayments shall be 5% of the loan in the first and second year, 15% in the third and fourth year and 60% in the fifth year of the drawdown. The agreement requires Trans-Asia to maintain debt-to-equity ratio of not more than 3:50:1:00 and a DSCR of at least 1.25.

On May 27, 2021, CTBC, MICBC, RBC and FCB has approved the one-year extension of principal due from 2021 to 2022 including the non-application of the required financial covenants during the extension period.

On November 15, 2022, CTBC, MICBC, RBC and FCB approved restructuring of the outstanding loans of Trans-Asia into a five-year term loan, inclusive of two years grace period on principal collection. The restructured loan bears lower interest rate for the first year, collected quarterly in arrears, to be recaptured annually on the 5th year, with annual repricing based on BVAL plus a fixed interest rate beginning on the 3rd year. The principal is payable on installment based on the outstanding principal amount from the amended date as follows; 0% on the first year, 1% on second year, 2% on third, 7% on fourth and balloon payment at the end of the fifth year.

The loan is secured by Trans-Asia shares with a carrying value of P525.0 million, a corporate guarantee by the Parent Company and individual surety of the Company's Chairman of the BOD [see Note 19.9(a)].

(f) TLA with DBP

f.1. SFI – MV Pioneer and MV Reliance

In 2016 and 2015, Starlite entered into 15-year term loan agreements amounting to P306.0 million and P300.0 million, respectively, with DBP to finance the acquisition of MV Pioneer and MV Reliance. The loan is subject to annual interest rate of 6.95% and is payable on a quarterly basis. Principal repayments shall commence after the grace period of three periods.

On May 23, 2023, DBP approved the waiver of SFI's compliance with the current ratio for 2023 up to its maturity, meanwhile, compliance with the debt-to-equity ratio and DSCR was temporary waived for 2023 only.

On October 24, 2023, DBP and SFI amended the loan agreement in 2016 in which the former approved the principal repayment of the outstanding principal amount beginning in 2025 in sculpted quarterly amortizations to commence at the end of the 1st quarter after the two year grace period until fully paid. Interest for the first 3 years is fixed at 5.0% per annum, but SFI will only pay 3% p.a., and the 2% is amortized over three years starting on the 4th year, without interest on interest. The interest for the 4th year and onwards is fixed for one year based on a 1-year BVAL rate plus a spread with a floor rate of 5% per annum, reviewable annually.

The amendment in the agreement also requires Starlite to maintain a debt-to-equity ratio of 2.33:1.00 starting the year 2029 up to the remaining term of the loan and a DSCR of at least 1.00 starting the year 2024.

A corporate suretyship by the Company and certain vessels of Starlite with net carrying amounts of P810.2 million and P806.6 million as of June 30, 2024 and December 31, 2023, respectively, were used as collateral to secure the payment of these loans (see Note 9).

f.2. PNX-Chelsea – MV San Pedro Calungsod, MV San Lorenzo Ruiz Uno and MV St. Nicholas of Myra

On January 25, 2018, PNX-Chelsea entered into a loan agreement with DBP amounting to P575.0 million to refinance the acquisition of MV San Pedro Calungsod, MV San Lorenzo Ruiz Uno and MV St. Nicholas of Myra. The loan is subject to annual interest rate of 6.50% and is payable in 60 equal quarterly installments commencing on the first quarter from the initial drawdown. The agreement requires PNX-Chelsea to maintain debt-to-equity ratio of not more than 2.34:1.00.

On May 23, 2023, DBP approved the waiver of PNX's compliance with the financial covenants for 2023 up to its maturity on March 26, 2033.

On October 24, 2023, DBP and PNX amended the loan agreement in 2018 in which the former approved the principal repayment of the outstanding principal amount beginning in 2025 in sculpted quarterly amortizations to commence at the end of the 1st quarter after the two-year grace period until fully paid. Interest for the first three years is fixed at 5.0% per annum, but PNX-Chelsea will only pay 3% p.a. and the 2% p.a. is amortized over three years starting on the 4th year, without interest on interest. The interest for the 4th year and onwards is fixed for one year based on a 1-year BVAL rate plus spread with a floor rate of 5% per annum, reviewable annually.

In 2023, PNX disposed MV San Pedro Calungsod and MV San Lorenzo Ruiz Uno for a total consideration of \$3.8 million (P211.7 million) to which the proceeds were partially used as payment to principal and unpaid interest to DBP.

Certain vessel of PNX-Chelsea with net carrying amounts of P227.6 million and P205.9 million as of June 30, 2024 and December 31, 2023, respectively, were used as collateral to secure the payment of these loans (see Note 9). The restructured loan is also secured by a continuing suretyship by the Company and chairman of the BOD of the Company.

f.3. Trans-Asia – MV Trans-Asia 16, 17 and 18

On May 2, 2018, Trans-Asia entered into a loan agreement with DBP amounting to P618.0 million to finance the acquisition of MV Trans-Asia 16, MV Trans-Asia 17 and MV Trans-Asia 18. The loan is subject to annual interest rate of 6.50% and is payable quarterly in arrears up to 15 years from the initial drawdown, inclusive of one-year grace period from the date of signing.

On May 23, 2023, DBP approved the waiver of Trans-Asia's compliance with the current ratio for 2023 up to its maturity, meanwhile, compliance with the debt-to-equity ratio and DSCR was temporary waived for 2023 only.

On October 24, 2023, DBP and Trans-Asia amended the loan agreement in 2018 in which the former approved the principal repayment of the outstanding principal amount beginning in 2025 in sculpted quarterly amortizations to commence at the end of the 1st quarter after the two-year grace period until fully paid. Interest for the first 3 years is fixed at 5.0% per annum, but Trans-Asia will only pay 3% p.a. and the 2% p.a. is amortized over three years starting on the 4th year, without interest on interest. The interest for the 4th year and onwards is fixed for one year based on a 1-year BVAL rate plus a spread, with a floor rate of 5% per annum, reviewable annually.

The amendment in the agreement also requires Trans-Asia to maintain a debt-to-equity ratio of 2.33:1.00 starting year 2031 up to the remaining term of the loan, and DSCR of at least 1.00 starting the year 2024.

Certain vessels of Trans-Asia with net carrying amounts of P1,106.9 million and P1,062.8 million as of June 30, 2024 and December 31, 2023, respectively, were used as collateral to secure the payment of these loans (see Note 9). The restructured loan is also secured by a continuing suretyship by the Company and chairman of the BOD of the Company.

f.4. CSC - MT Chelsea Providence

On December 28, 2018, CSC entered into a loan agreement with DBP amounting to P1.5 billion to refinance the acquisition of one second-hand oil/chemical tanker and one second-hand floating dock. The loan is subject to annual interest rate of 6.50% and is payable quarterly in arrears up to 15 years from the initial drawdown, inclusive of one-year grace period from the date of signing. The agreement requires CSC to maintain debt-to-equity ratio of not more than 3.00:1.00 and DSCR of at least 1.00.

On March 28, 2021, DBP approved the CSC's request for the refinancing of outstanding loan obligations of CSC for a total of P1.8 billion, including unpaid interest. The principal payments begin on the third anniversary with annual interest rate of 6.50%. No gain/loss on loan restructuring is recognized as there is no substantial modification of terms under PFRS 9.

On August 15, 2023, DBP approved the waiver of CSC's compliance with the financial covenants for 2023 up to its maturity on December 31, 2035.

On October 24, 2023, DBP and CSC amended the restructuring agreement in 2021 in which the former approved the sculpted principal repayment of the outstanding principal amount beginning in 2023 until year 14. Interest for the first 3 years is fixed at 5.0% per annum, but CSC will only pay 3% p.a. and the 2% p.a. is amortized over three years starting on the 4th year, without interest on interest. The interest for the 4th year and onwards is fixed for one year based on a 1-year BVAL rate plus a spread, with a floor rate of 5% per annum, reviewable annually.

Certain vessels of CSC, PNX-CSC and SGFI with net carrying amount of P3,050.5 million and P3,162.6 as of June 30, 2024 and December 31, 2023, respectively, was used as collateral to secure the payment of these loans (see Note 9). Certain trade receivables amounting to P45.1 million and P44.4 million as of June 30, 2024 and December 31, 2023, respectively, were assigned to secure the payment of these interest-bearing loans (see Note 5).

f.5. SFFC

On May 20, 2016, SFFC obtained a long-term loan facility from DBP amounting to P370.0 million with a term of 15 years, inclusive of 1.5 years grace period, payable in 53 equal quarterly installments to commence at the end of the seventh quarter from the date of the initial drawdown, which can be availed through promissory note with an interest at the prevailing market rate of 6.5% to finance the construction of MV St. Sariel and MV St. Camael. In addition, SFFC is required to maintain debt-to-equity ratio not exceeding 2.30:1.00 and maintain debt service coverage ratio of at least 2.00 at each testing date.

On May 23, 2023, DBP approved the waiver of SFFC's compliance with the debt-to-equity ratio for 2023.

On October 24, 2023, DBP and SFFC amended the loan agreement in 2016 in which the former approved the principal repayment of the outstanding principal amount beginning in 2025 in sculpted quarterly amortizations to commence at the end of the 1st quarter after the two-year grace period until fully paid. Interest for the first 3 years is fixed at 5.0% per annum, but SFFC will only pay 3% p.a. and 2% p.a. is amortized over three years starting on the 4th year, without interest on interest. The interest for the 4th year and onwards is fixed for one year based on a 1-year BVAL rate plus a spread, with a floor rate of 5% per annum, reviewable annually.

Certain vessels of SFFC with net carrying amount of P368.3 million and P370.1 million as of June 30, 2024 and December 31, 2023, respectively, was used as collateral to obtain this loan. The restructured loan is also secured by a continuing suretyship by the Company and the Chairman of the BOD of the Company.

(g) TLA with RCBC – Starlite

In 2018, Starlite entered into a loan agreement with RCBC to finance the acquisition of Starlite Sprint I. The first drawdown of P105.0 million is payable in equal quarterly installments up to eight years from the date of initial drawdown, i.e., July 19, 2019, inclusive of one year grace period. The loan is subject to annual interest rate based on 7-year fixed BVAL plus minimum spread of 1.50% and is payable on a quarterly basis. The agreement requires Starlite to maintain debt-to-equity ratio of not more than 5.50:1.00 and current ratio of not less than 1.00.

On July 24, 2023, Starlite entered into a loan restructuring agreement with RCBC to restructure its outstanding loan amounting to P105.1 million. The restructured loan bears lower annual interest rate applicable for the first three years, to be recaptured annually until year 5. The principal is payable on graduated amounts with balloon payment on the last principal repayment date and inclusive of 2 2-year grace period from July 2022. The restructured loan does not include any financial covenant.

The vessel of Starlite with net carrying amounts of P128.7 million and P129.8 million as of June 30, 2024 and December 31, 2023, respectively, was used as a collateral to secure the payment of this loan (see Note 9).

(h) TLA with 8H Capital - CDC

On July 2021, CDC entered into a loan agreement with 8H Capital amounting to \$2.0 million with a term of five years, inclusive of one-year grace period, payable to 16 equal quarterly installments to commence at the end of fifth quarter from the date of drawdown, with a prevailing interest rate of 9% per annum for the first year, and 12% per annum thereafter until the maturity date. The loan is guaranteed by the CLC and includes covenants as to restriction on additional indebtedness of CDC, among others. Such covenant has been breached due to an additional loan obtained by CDC. The loan has been fully settled in 2023.

(i) TLA with AIB - CLC

On March 31, 2023, CLC entered into a term loan agreement with AIB to restructure the Company's outstanding bank loan and unpaid interest amounting to P500.0 million and P60.4 million, respectively (see Note 12.2). The restructured loan bears lower annual interest rate applicable for year 1, collected quarterly in arrears, to be recaptured at a target rate in year 9, with annual repricing based on BVAL plus a fixed interest rate ending on the 3rd year. The principal is payable on installment based on the outstanding principal amount from the amended date in sculpted repayments until the maturity of the loan. The loan does not include any financial covenant.

(j) TLA with UB – CSC

On April 18, 2023, CSC entered into a term loan agreement with UB to restructure the Company's outstanding bank loan amounting to P198.0 million (see Note 12.2). The restructured loan bears an annual interest rate of 3.00% applicable for year 1, collected quarterly in arrears, to be recaptured with a target rate of 10.00% per annum in year 9. The principal is payable on installment based on the outstanding principal amount from the amended date in sculpted repayments until the maturity of the loan. The loan does not include any financial covenant.

(k) TLA with LBP - PNX-CSC

On May 31, 2024, PNX-CSC entered into a term loan agreement with LBP to restructure the Company's outstanding bank loan amounting to P997.5 million and unpaid interest amounting to P290.1 million (see Note 12.2). The restructured loan bears an annual interest rate of 5.00% applicable for years 1 and 2, subject to annual repricing starting year 3 until maturity. The principal is payable on installment based on the outstanding principal amount from the amended date in sculpted repayments until the maturity of the loan. The loan does not include any financial covenant.

The vessel of CSC and BMI with net carrying amounts of P33.8 million as of June 30, 2024 was used as a collateral to secure the payment of this loan (see Note 9).

With regard to the existing loans with financial covenants to maintain, the Group have complied with the financial, affirmative and negative covenants except that in 2024, 2023, and 2022 [(see *b.1*, *b.3*, *e*)], the Group exceeded the agreed debt-to-equity ratio and had lower than the indicated current ratio. The Group also had lower than the stated DSCR. Prior to June 30, 2024 and December 31, 2023, the companies already requested for the waiver of these financial covenants and management is confident that such will be approved based on the preliminary discussions with the lender banks. The companies have not received any written notice, as of the date of the issuance of the consolidated financial statements, that the loans are due and demandable, which is provided for in the loan documents as a basis to reclassify the loan to current. The Group also continued to negotiate with banks to refinance or restructure its existing loans.

Interest incurred on these loans is included as part of Finance costs under the Other Income (Charges) section of the consolidated statements of profit or loss (see Note 17.1). The related unpaid interest as of June 30, 2024 and December 31, 2023 is presented as part of Accrued expenses under the Trade and Other Payables account in the consolidated statements of financial position (see Note 13).

12.2 Bank Loans

The details of the Group's bank loans are as follows:

| | | | | | Outstand | ng Bala | nce |
|-------------------------------|--|----------------|-------------------|---|------------------|---------|----------------------|
| | Security | Terms | Interest Rates | | June 30, 2024 | | December 31, 2023 |
| Primary Institutional Lenders | MV TA21 and Pledge of shares | 30 to 180 days | 1.00 to 10.00% | Р | 706,593,114 | Р | 608,109,693 |
| CBC | Trans-asia 2, Trans-Asia 3, | | | | | | |
| | Trans-Asia 5, Trans-Asia 12, | | | | | | |
| | Trans-Asia 15 | 60 days | 5.75% | | 500,000,000 | | 500,000,000 |
| PBB | Unsecured | 180 days | 7.50% | | 410,000,000 | | 485,000,000 |
| Pentacapital | Assignment of receivables | 360 da ys | 7.00% | | 207,475,497 | | 209,678,517 |
| Landbank of the Philippines | MT Chelsea Intrepid MT BMI Patricia | | | | | | |
| | Assignment of receivables | | | | | | |
| | Continuing suretyship | 90 days | 3.00 -6.75% | | 186,660,601 | | 1,327,834,768 |
| | | | | Р | 2,010,729,212 | Р | 3,130,622,977 |

The bank loans were obtained to finance the drydocking of certain vessels and to support the Group's working capital requirements. These loans are secured by certain vessels owned by the Group with total net carrying amount of P853.1 million and P685.7 million as of June 30, 2024 and December 31, 2023, respectively (see Note 9). These loans do not include any financial covenants.

Interest incurred on these loans is presented as part of Finance costs under the Other Income (Charges) account in the consolidated statements of profit or loss (see Note 17.1). The related unpaid interest as of June 30, 2024 and December 31, 2023 is presented as part of Accrued expenses under the Trade and Other Payables account in the consolidated statements of financial position (see Note 13).

12.3 Mortgage Loans

The details of the Group's mortgage loans are as follows:

| | | | | _ | Outstandi | ng Bal | ance |
|--------------------------|--|----------|-------------------|----------|------------------|--------|-------------|
| | Security | Terms | Interest Rates | _ | June 30, 2024 | D — | 2023 |
| BDO Toyota Financials | Real Estate Mortgage Chattel Mortgage on | 10 years | 6.75% | P | 157,790,370 | Р | 161,867,641 |
| BDO | Transportation Equipment Chattel Mortgage on | 3 years | 10.07% | | 7,980,484 | | 10,537,049 |
| Eastwest | Transportation Equipment Chattel Mortgage on | 3 years | 8.51% | | 102,817 | | 300,929 |
| | Transportation Equipment | 3 years | 9.71% | | 1,051,706 | | 1,301,390 |
| | | | | <u>P</u> | 166,925,377 | P | 174,007,009 |

Mortgage loans pertain to loans obtained by the Group to finance the acquisition of certain properties and transportation equipment. These loans bear average effective interest rates ranging from 6.75% to 10.28% in both 2023 and 2022. Interest incurred on these loans are included as part of Finance costs under the Other Income (Charges) section of the consolidated statements of profit or loss (see Note 17.1). These loans do not contain any financial covenants.

These loans are secured by certain properties and transportation equipment with total carrying amount of P230.2 million and P253.0 million as of June 30, 2024 and December 31, 2023, respectively (see Note 9).

12.4 Lease Liabilities

The Group has leases for certain offices, warehouses and related facilities, lots and vessel and vessel equipment. With the exception of short-term leases and leases of low-value underlying assets, each lease is reflected on the consolidated statement of financial position as a right-of-use asset and a lease liability. The Group classifies its right-of-use assets in a consistent manner to its Property and Equipment (see Note 9).

Each lease generally imposes a restriction that, unless there is a contractual right for the Group to sublet the asset to another party, the right-of-use asset can only be used by the Group. Leases are either non-cancellable or may only be cancelled by incurring a substantive termination fee. The Group is prohibited from selling or pledging the underlying leased assets as security. For leases over offices and warehouse and related facilities, the Group must keep these properties in a good state of repair and return the properties in their original condition at the end of the lease. Further, the Group must insure the leased assets and incur maintenance fees on such items in accordance with the lease contracts.

Certain lease with termination option by the Group were exercised but no additional liabilities were charged to the companies. The lease termination option not recognized as part of liability, based on the lease contract, is expected to be equivalent to a certain percentage of the unrealized income of the lessor due to the termination.

As of June 30, 2024 and December 31, 2023, the Group had not committed to any leases, which had not commenced.

13. TRADE AND OTHER PAYABLES

This account consists of:

| | Notes | 2024 | 2023 |
|--------------------------------|----------|-----------------|-----------------|
| Trade payables | 8, 19.2 | P 5,531,419,494 | P 5,820,650,544 |
| Accrued expenses | 12, 19.2 | 1,912,908,854 | 2,044,474,354 |
| Subscription payable | 10.1 | 781,249,998 | 781,249,998 |
| Deferred output VAT | | 561,391,244 | 510,802,393 |
| Non-trade payables | 19.6 | 500,000,000 | 500,000,000 |
| Government-related obligations | | 351,075,515 | 301,935,802 |
| Output VAT payable | | 338,967,016 | 241,053,686 |
| Deferred income | | 6,349,180 | 12,365,370 |
| Provisions | 22.3 | 610,389 | 610,389 |
| Others | 9 | 126,591,127 | 35,119,694 |
| | | | |
| | | P10,110,562,817 | P10,248,262,229 |

Subscription payable pertains to the amount of subscribed shares on the Group's investments in associate that remains unpaid as of June 30, 2024 and December 31, 2023 (see Note 10.1).

Accrued expenses comprise amounts to be paid in relation to warehouse construction, repairs and maintenance, fuel and lubricants, interest expense arising from loans, fines and penalties related to taxes, and professional fees rendered to the Group.

Deferred output VAT pertains to taxes payable based on VATable revenues from services rendered, which remained uncollected as of the end of the reporting periods.

14. COST OF SALES AND SERVICES

The details of this account for each of the six months ended December 31 are shown below.

| | Notes | 2024 | 2023 | 2022 |
|----------------------------------|---------|-----------------|-----------------|-----------------|
| Bunkering | 6, 19.2 | P 1,255,389,325 | P 1,169,237,227 | P 1,180,286,906 |
| Depreciation and amortization | 9 | 720,148,855 | 621,990,433 | 583,643,985 |
| Salaries and employee benefits | 16.1 | 257,478,816 | 248,170,914 | 263,241,922 |
| Outside services | | 178,433,825 | 176,415,088 | 122,565,828 |
| Repairs and maintenance | 6 | 144,693,533 | 86,530,612 | 95,927,486 |
| Insurance | | 99,425,802 | 124,681,109 | 97,284,157 |
| Handling costs | | 85,358,303 | 83,284,882 | - |
| Charter hire fees | | 81,304,286 | 3,723,774 | 4,987,236 |
| Cost of inventories sold | | 62,211,280 | 39,305,327 | 42,791,854 |
| Port expenses | | 45,364,300 | 55,964,844 | 92,514,523 |
| Supplies | 6 | 40,704,739 | 41,291,695 | 41,473,283 |
| Rentals | 19.3 | 29,271,781 | 28,779,882 | 34,925,736 |
| Utilities and communication | | 23,768,927 | 24,205,269 | 13,824,393 |
| Commission | | 14,508,225 | 10,003,981 | 8,497,081 |
| Taxes and licenses | | 14,382,542 | 17,432,548 | 11,399,399 |
| Transportation and travel | | 8,628,823 | 6,664,396 | 5,459,853 |
| Representation and entertainment | | 832,330 | 437,484 | - |
| Professional fees | | 23,682 | 144,643 | 34,036 |
| Miscellaneous | | 41,202,141 | 43,126,133 | 40,331,330 |
| | | P 3,103,131,515 | P 2,781,390,241 | P 2,639,189,008 |

15. OPERATING EXPENSES BY NATURE

The details of operating expenses by nature for the six months ended June 30, 2024, 2023 and 2022 are presented below.

| | Notes | 2024 | | 2023 | | _ | 2022 |
|---------------------------------------|-------------|------|---------------|------|---------------|---|---------------|
| Bunkering | 6, 19.2 | Р | 1,255,389,325 | Р | 1,169,237,227 | Р | 1,180,286,906 |
| Depreciation and amortization | 9, 11 | | 751,821,471 | | 656,598,305 | | 618,424,912 |
| Salaries and employee benefits | 16.1 | | 474,127,185 | | 426,190,783 | | 401,709,926 |
| Outside services | | | 207,316,869 | | 394,094,091 | | 390,639,848 |
| Repairs and maintenance | 6 | | 148,420,860 | | 89,148,893 | | 100,421,562 |
| Insurance | | | 100,487,807 | | 125,913,978 | | 99,192,993 |
| Handling costs | | | 85,358,303 | | 83,284,882 | | - |
| Charter hire fees | | | 81,304,286 | | 3,723,774 | | 4,987,236 |
| Cost of inventories sold | | | 62,211,280 | | 39,305,327 | | 42,791,854 |
| Rentals | 12.4, 19.3, | | | | | | |
| | 22.2 | | 49,286,217 | | 40,599,924 | | 46,323,498 |
| Supplies | 6 | | 46,538,652 | | 48,404,229 | | 47,109,471 |
| Port expenses | | | 45,364,300 | | 55,964,844 | | 92,514,523 |
| Taxes and licenses | | | 37,932,769 | | 42,699,224 | | 55,974,461 |
| Utilities and communication | | | 34,787,569 | | 33,567,333 | | 24,643,457 |
| Transportation and travel | | | 22,656,350 | | 16,248,064 | | 13,557,547 |
| Commission | | | 14,508,225 | | 11,092,340 | | 9,609,748 |
| Professional fees | | | 11,961,695 | | 8,695,913 | | 9,218,087 |
| Representation and entertainment | | | 8,124,280 | | 35,588,276 | | 3,105,618 |
| Advertising and promotions | | | 2,762,320 | | 1,470,081 | | 1,005,898 |
| Expected credit losses on receivables | | | 487,929 | | 16,532,601 | | 5,026,628 |
| Miscellaneous | 19.9(b) | _ | 93,135,055 | _ | 115,110,243 | | 55,305,840 |
| | | Р | 3,533,982,747 | Р | 3,413,470,332 | Р | 3,201,850,013 |

These expenses are classified in the consolidated statements of profit or loss as follows:

| | Note | 2024 | 2023 | 2022 |
|---|---------|---|--|---|
| Cost of sales and services Other operating expenses Expected credit losses on receivables | 14 5 | P 3,103,131,515 430,363,303 487,929 | P 2,781,390,241 615,547,490 16,532,601 | P 2,639,189,008 557,634,377 5,026,628 |
| | | P 3,533,982,747 | P 3,413,470,332 | P 3,201,850,013 |

16. SALARIES AND EMPLOYEE BENEFITS

16.1 Salaries and Employee Benefits

The details of salaries and employee benefits for the six months ended June 30, 2024, 2023 and 2022 are presented below.

| | Notes | | 2024 | | 2023 | | 2022 |
|---|-------|---|---------------------------|-------|---------------------------|-------|---------------------------|
| Short-term employee benefits Other employee benefits | | P | 455,969,896 18,157,289 | P | 408,011,266 18,179,517 | P | 385,297,816 16,412,110 |
| | 16 | P | 474,127,185 | P | 426,190,783 | Р | 401,709,926 |

Other benefits include profit sharing, compensated absences, and other allowances. These expenses are classified in the consolidated statements of profit or loss as follows:

| | Notes | _ | 2024 | _ | 2023 | | 2022 |
|--|-------|-------|----------------------------|--------|----------------------------|----------|----------------------------|
| Cost of sales and services Other operating expenses | 14 | P | 257,478,816 216,648,369 | P — | 248,170,914 178,019,869 | P — | 263,241,922 138,468,004 |
| | 15 | P | 474,127,185 | P | 426,190,783 | <u>P</u> | 401,709,926 |

16.2 Post-employment Defined Benefit

(a) Characteristics of Post-employment Defined Benefit Plan

The Group maintains a funded, non-contributory post-employment defined benefit plan that is being administered by a trustee bank that is legally separated from the Group. The trustee bank managed the fund in coordination with the Group's management who acts in the best interest of the plan assets and is responsible for setting the investment policies. The post-employment plan covers all regular full-time employees.

The normal retirement age is 60 with a minimum of five periods of credited service. Normal retirement benefit is an amount equivalent to 22.5 days' pay for every year of credited service.

The post-employment defined benefit plan of Trans-Asia also provides for an early retirement for employees who have served or worked continuously for a period equivalent to the last salary for every year of service as shown below.

- (i) For regular employees who were hired before December 1, 2006
 - more than two periods to five periods 7.5 days per year of service
 - five periods and years to 10 periods 15 days per year of service
 - ten periods and years to 15 periods 22.5 days per year of service
 - 15 periods and years and above 30 days per year of service
- (ii) For regular employees who were hired starting December 1, 2006
 - Five periods and years to nine periods 7.5 days per year of service
 - Nine periods and years to 15 periods 15 days per year of service
 - 15 periods and five months to 20 periods 22.5 days per year of service
 - 20 periods and years and above 30 days per year of service

Further, Trans-Asia has provided its employees an opportunity to avail an advance on their retirement benefit. These can be availed by employees who were hired before December 31, 2006 and has rendered more than two periods of service to Trans-Asia and by employees who has been hired starting December 31, 2006 and has rendered at least five periods and years of service to Trans-Asia. The total number of periods of service of employees who availed of advance payment of a portion of his/her retirement shall be deducted with the number of periods he/she availed as advance retirement.

(b) Explanation of Amounts Presented in the Consolidated Financial Statements

Actuarial valuations are made regularly to update the post-employment benefit expense and the amount of contributions.

(i) Post-employment Benefit Asset

The post-employment defined benefit asset of MI as of June 30, 2024 and December 31, 2023, which is recognized in the consolidated statements of financial position amounts to P1.9 million both in 2024 and 2023.

The composition of the fair value of plan assets as at June 30, 2024 and December 31, 2023 by category and risk characteristics is shown below.

| | | 2024 | | 2023 |
|---------------------------|----------|-----------|----------|-----------|
| Cash and cash equivalents | Р | 50,805 | Р | 50,805 |
| Government securities | | 422,948 | | 422,948 |
| Corporate debt securities | | 1,384,273 | | 1,384,273 |
| Equity securities | | 46,500 | | 46,500 |
| Others | | 7,210 | | 7,210 |
| | | | | |
| | <u>P</u> | 1,911,736 | <u>P</u> | 1,911,736 |

The fair values of the above equity and debt securities are determined based on quoted market prices in active markets (classified as Level 1 of the fair value hierarchy).

Plan assets do not comprise any of the Group's own financial instruments or any of its assets occupied and/or used in its operations.

(ii) Post-employment Benefit Obligation

The amounts of post-employment defined benefit obligation recognized in the consolidated statements of financial position are determined as follows:

| | 2024 2023 |
|---|---|
| Present value of the obligation Fair value of plan assets | P 182,584,582 P 182,584,582 (55,358,135) (55,358,135 |
| | <u>P 127,226,447</u> P 127,226,447 |

The composition of the fair value of plan assets as at June 30, 2024 and December 31, 2023 by category and risk characteristics is shown below.

| | 2024 | | | 2023 | | |
|---------------------------|----------|-------------------|----------|------------|--|--|
| Cash and cash equivalents | Р | 283,127 | Р | 283,127 | | |
| Government securities | | 15,589,595 | | 15,589,595 | | |
| Corporate debt securities | | 38,893,213 | | 38,893,213 | | |
| Equity securities | | 184,300 | | 184,300 | | |
| Others | | 407,900 | | 407,900 | | |
| | n | EE 2E0 12E | D | EE 2E0 12E | | |
| | <u> </u> | <u>55,358,135</u> | <u> </u> | 55,358,135 | | |

The fair values of the above equity and debt securities are determined based on quoted market prices in active markets (classified as Level 1 of the fair value hierarchy).

(c) Risks Associated with the Retirement Plan

The plan exposes the Group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

(i) Investment and Interest Risks

The present value of the defined benefit obligation is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of a reference government bond will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments in debt securities and if the return on plan asset falls below this rate, it will create a deficit in the plan. Currently, the plan has investments in cash and cash equivalents, debt and equity securities. Due to the long-term nature of the plan obligation, a level of continuing equity investments is an appropriate element of the Group's long-term strategy to manage the plan efficiently.

(ii) Longevity and Salary Risks

The present value of the defined benefit obligation is calculated by reference to the best estimate of the mortality of the plan participants both during and after their employment, and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

(d) Other Information

The information on the sensitivity analysis for certain significant actuarial assumptions, the Group's asset-liability matching strategy, and the timing and uncertainty of future cash flows related to the retirement plan are described below and in the succeeding page.

(i) Sensitivity Analysis

The table below summarizes the effects of changes in the significant actuarial assumptions used in the determination of the defined benefit obligation as of June 30, 2024 and December 31, 2023.

| | Impact on Post-employment Benefit Obligation | | | | | | | | |
|--------------------|--|------------|---------------|-------------|--|--|--|--|--|
| | Change in | | Increase in | Decrease in | | | | | |
| | Assumption | Assumption | | Assumption | | | | | |
| | | | | | | | | | |
| Discount rate | +/- 1.0% | (P | 18,321,501) P | 15,501,467 | | | | | |
| Salary growth rate | +/- 1.0% | | 16,272,674 (| 18,846,109) | | | | | |

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the above sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the retirement benefit obligation recognized in the consolidated statements of financial position. The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

(ii) Asset-liability Matching Strategies

To efficiently manage the retirement plan, the Group through its BOD, ensures that the investment positions are managed in accordance with its asset-liability matching strategy to achieve that long-term investments are in line with the obligations under the retirement scheme. This strategy aims to match the plan assets to the retirement obligations by investing in long-term fixed interest securities (i.e., government or corporate bonds) with maturities that match the benefit payments as they fall due and in the appropriate currency. The Group actively monitors how the duration and the expected yield of the investments are matching the expected cash outflows arising from the retirement obligations.

In view of this, investments are made in reasonably diversified portfolio, such that the failure of any single investment would not have a material impact on the overall level of assets. A large portion of the plan assets as of June 30, 2024 and December 31, 2023 consists of equity and debt securities. The Group believes that equity securities offer the best returns over the long term with an acceptable level of risk. The majority of equity securities are in a diversified portfolio of local blue-chip entities.

There has been no change in the Group's strategies to manage its risks from the previous period.

(iii) Funding Arrangements and Expected Contributions

As of June 30, 2024 and December 31, 2023, the plan is underfunded by P127.3 million. While there are no minimum funding requirements in the country, the size of the underfunding may pose a cash flow risk in about 21 periods' time when a significant number of employees is expected to retire.

The maturity profile of undiscounted expected benefit payments from the plan within the next ten years from June 30, 2024 and December 31, 2023 follows:

| | | 2024 | | 2023 |
|--|---|-------------|---|-------------|
| One to five years | P | 76,792,638 | Р | 76,792,638 |
| More than five years but not more than ten years | | 247,017,258 | _ | 247,017,258 |
| | Р | 323,809,896 | P | 323,809,896 |

17. OTHER INCOME (CHARGES)

17.1 Finance Costs

The details of this account for the six months ended June 30, 2024, 2023 and 2022 are shown below.

| | Notes | | 2024 | _ | 2023 | _ | 2022 |
|--|-------|---|--------------------------------------|---|--------------------------------------|---|--------------------------------------|
| Interest expense Foreign currency exchange losses Bank charges | 12 | P | 530,995,575 17,266,232 792,095 | Р | 602,667,429 20,927,858 755,595 | Р | 673,063,369 21,961,796 777,757 |
| | | P | 549,053,902 | P | 624,350,882 | Р | 695,802,922 |

17.2 Finance Income

The breakdown of this account for the six months ended June 30, 2024, 2023 and 2022 are shown below.

| | | 2024 | | | 2022 | | |
|--|----------|---------|----------|----------------------|----------|-------------------|--|
| Interest income Foreign currency exchange gains | P | 209,591 | P | 428,115 1,119,726 | P | 22,781 184,946 | |
| | <u>P</u> | 209,591 | <u>P</u> | 1,547,841 | <u>P</u> | 207,727 | |

18. TAXES

18.1 Registration with the Board of Investments (BOI)

Starlite had registered MV Archer with BOI which commenced in March 2017 for a period of four years. In 2019, Starlite had registered MV Starlite Sprint 1, which commenced on December 2019 for a period of four years. In August 2020, Starlite registered MV Starlite Venus, which will commence in November 2020 with a period of four years.

SPFI had also registered MV Stella Del Mar on April 2017 for a period of four years. SGFI had also registered MV Salve Regina, MV Stella Maris, MV Starlite Phoenix (formerly Trans-Asia 20) in November 2018, June 2019 and December 2019, respectively, for a period of four years.

In 2019, Trans-Asia had also registered MV Trans-Asia 19, which commenced in January 2019 with a period of four years.

SFFC had also registered MV St. Camael and MV St. Sariel, which commenced on July 2017 for a period of four years.

As a registered entity, Starlite, SPFI, SGFI, Trans-Asia and SFFC are entitled to tax and non-tax incentives, which includes a four-year income tax holiday (ITH). ITH incentives shall be limited only to the revenues generated by the registered activities.

18.2 Current and Deferred Taxes

The components of tax expense (income) as reported in the consolidated statements of profit and loss and other comprehensive income are shown below.

| | | 2024 | | 2023 | 2022 | | |
|--|---|----------------------|----------|--------------------|----------|------------------|--|
| Recognized in profit or loss: Regular corporate income tax at 25% Final tax at 20% and 7.5% | P | 10,398,012 10,277 | P | 2,740,374 6,074 | P | 672,872 1,876 | |
| | P | 10,408,289 | <u>P</u> | 2,746,448 | <u>P</u> | 674,748 | |
| Recognized in other comprehensive income — Deferred tax expense relating to origination and reversal of temporary differences | P | <u>-</u> | <u>P</u> | <u>-</u> | <u>P</u> | <u>-</u> | |

The reconciliation of tax on pretax loss computed at the applicable statutory rate to tax income reported in the consolidated statements of profit or loss is as follows:

| | | 2024 | 2023 | 2022 | | |
|---|-----|-------------------------|-------------------|---------------|--|--|
| Tax on pretax loss at 25% Adjustments for income subjected | (P | 17,555,317) (P | 107,031,280) (P | 250,649,962) | | |
| to lower tax rates Tax effects of: | (| 2,569)(| 1,519) (| 469) | | |
| Unrecognized deferred tax assets on net operating loss carryover (NOLCO) Nondeductible expenses | | 26,756,825 1,209,350 | 109,779,247 | 251,325,179 | | |
| | Р | 10,408,289 P | 2,746,448 P | 674,748 | | |

The net deferred tax assets of the Company and certain subsidiaries as of June 30, 2024 and December 31, 2023 pertain to the following:

| | | 2024 | 2023 | | |
|--|----------|------------|------|------------|--|
| Post-employment benefit obligation Impairment losses on trade and | Р | 19,385,029 | Р | 19,385,029 | |
| other receivables | | 10,482,084 | | 10,482,084 | |
| Loss (gain) on debt modification | (| 9,991,993) | (| 9,991,993) | |
| Unrealized foreign exchange loss | | 7,760,096 | | 7,760,096 | |
| Share-based compensation | | 6,116,487 | | 6,116,487 | |
| Impairment losses on property | | | | | |
| and equipment | | 4,454,824 | | 4,454,824 | |
| Leases | (| 1,589,998) | (| 1,589,998) | |
| Others | | 965,572 | | 965,572 | |
| | <u>P</u> | 37,582,101 | P | 37,582,101 | |

The net deferred tax liabilities of certain subsidiaries as of June 30, 2024 and December 31, 2023 are as follows:

| | | 2024 | | 2023 |
|------------------------------------|------------|----------------------|------------|--------------|
| Revaluation reserves on property | | | | |
| and equipment | (P | 789,688,603) | (P | 789,688,603) |
| Impairment losses on trade and | | | | |
| other receivables | | 187,208,304 | | 187,208,304 |
| Impairment losses on property | | | | |
| and equipment | | 52,353,628 | | 52,353,628 |
| Gain on debt modification | (| 46,324,646) | (| 46,324,646) |
| Leases | (| 38,404,555) | (| 38,404,555) |
| Capitalized borrowing costs | (| 31,838,769) | (| 31,838,769) |
| MCIT | | 17,949,641 | | 17,949,641 |
| Post-employment benefit obligation | | 7,810,403 | | 7,810,403 |
| Unamortized past service costs | (| 3,128,341) | (| 3,128,341) |
| Unrealized foreign exchange gain | (| 2,371,109) | (| 2,371,109) |
| Share-based compensation | | 1,881,051 | | 1,881,051 |
| Provisions | | 90,407 | | 90,407 |
| Others | | 1,779,240 | | 1,779,240 |
| | 10 | C42 C02 250\ | , 5 | (42 (02 250) |
| | (<u>P</u> | <u>642,683,350</u>) | (<u>P</u> | 642,683,350) |

The details of the Group's NOLCO and MCIT are shown below.

| Year | | Original Amount | | Applied in vious Periods | | Applied in rrent Period | | Expired Balance | _ | Remaining Balance | Valid Until |
|--------|----------|--------------------|---|-----------------------------|---|----------------------------|---|--------------------|---|----------------------|----------------|
| NOLCO: | | | | | | | | | | | |
| 2023 | Р | 1,636,658,480 | Р | - | Р | - | Р | - | Р | 1,636,658,480 | 2026 |
| 2022 | | 2,788,158,622 | | - | | 28,265,644 | | - | | 2,759,892,979 | 2025 |
| 2021 | | 3,058,905,374 | | - | | 5,850,807 | | - | | 3,053,054,567 | 2026 |
| 2020 | | 2,472,631,204 | | 29,949,659 | | 329,836,179 | | - | _ | 2,112,845,366 | 2025 |
| | Р | 9,956,353,680 | Р | 29,949,659 | P | 363,952,630 | P | - | Р | 9,562,451,391 | |
| MCIT: | | | | | | | | | | | |
| 2023 | Р | 24,731,462 | Р | - | Р | - | Р | - | Р | 24,731,462 | 2026 |
| 2022 | | 7,807,851 | | - | | 273,000 | | - | | 7,534,851 | 2025 |
| 2021 | | 3,118,990 | | - | | - | | - | | 3,118,990 | 2024 |
| 2020 | _ | 3,587,849 | | - | | - | | 3,587,849 | | <u>-</u> | 2023 |
| | <u>P</u> | 39,246,152 | P | | P | 273,000 | P | 3,587,849 | Р | 35,385,303 | |

The NOLCO incurred by entities within the Group can be claimed as deductions from their respective future taxable profits within five years after the year the tax loss was incurred. Specifically, the NOLCO incurred in 2021 and 2020 can be claimed as deduction within five years after the year it was incurred, pursuant to Section 4 (bbbb) of RA No. 11494 and as implemented through Revenue Regulations No. 25-2020.

The Group is subject to the MCIT, which is computed at 1.5% of gross income in 2024 and 2023 and 1% of gross income in 2022 as defined under the tax regulations or RCIT, whichever is higher.

In 2024, 2023 and 2022, the Group opted to claim itemized deductions in computing for its income tax due.

18.3 Impact of the Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act

On March 26, 2021, R.A. No. 11534, Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act, as amended, was signed into law and shall be effective beginning July 1, 2020. The following are the major changes brought about by the CREATE Act that are relevant to and considered by the Group:

- (a) RCIT rate was reduced from 30% to 25% starting July 1, 2020;
- (b) MCIT rate was reduced from 2% to 1% starting July 1, 2020 until June 30, 2023; and,
- (c) the allowable deduction for interest expense is reduced from 33% to 20% of the interest income subjected to final tax.

19. RELATED PARTY TRANSACTIONS

The Group's related parties include Udenna, related parties under common ownership, associates, the Group's key management personnel.

Transactions amounting to more than 10% or more of the total consolidated assets that were entered into with a related party, either individually or in aggregate value over a 12-month period with the same related party, are considered material. This is based on the requirements of SEC Memorandum Circular No. 2019-10, Rules of Material Related Party Transactions of Publicly-listed Corporations.

All individual material related party transactions shall be approved by at least two-thirds vote of the BOD, with at least a majority of the independent directors voting to approve the material related party transactions. In case that a majority of the independent directors' vote is not secured, the material related party transactions (RPT) may be ratified by the vote of the stockholders representing at least two-thirds of the capital stock. For aggregate RPT transactions within a 12-month period that breaches the materiality threshold of 10% or more of the total consolidated assets, the same BOD approval would be required for the transactions that meet and exceed the materiality threshold covering the same related party.

Directors with personal interest in the transaction should abstain from participating in discussions and voting on the same. In case they refuse to abstain, their attendance shall not be counted for the purposes of assessing the quorum and their votes shall not be counted for purposes of determining approval.

A summary of the Group's transactions with its related parties for the years ended June 30, 2024, 2023 and 2022 and the related outstanding balances as of June 30, 2024 and December 31, 2023 is presented below and in the succeeding page.

| | | | | | | | Outstanding E | Balances |
|---------------------------------|------------|-----|-----------------------|---------------------|-------------|---|------------------|---------------|
| | | _ | Amou | nts of Transactions | | | June 30, | December 31, |
| Related Party Category | Notes | _ | 2024 | 2023 | 2022 | _ | 2024 | 2023 |
| Parent — | | | | | | | | |
| Cash advances granted | 19.4 | (P | 11,881,646) (P | 82,486) (P | 10,936,541) | P | 7,105,578,666 | 7,117,460,312 |
| Associate — | | | | | | | | |
| Sale of Dito | 10, 19.4 | | - | - | - | | 271,874,967 | 271,874,967 |
| Related parties under | | | | | | | | |
| common ownership: | | | | | | | | |
| Chartering of services rendered | 19.1 | | - | 9,881,618 | 65,528,168 | | 64,184,585 | 64,184,585 |
| Fuel purchases | 19.2 | | 183,610,558 | 430,820,091 | 672,572,354 | (| 2,935,419,592) (| 2,979,533,494 |
| Acquisition of CSC's shares | 19.6 | | - | - | - | (| 500,000,000) (| 500,000,000 |
| Rental expense | 19.3 | | - | 1,025,325 | 1,504,479 | (| 3,420,866) (| 3,420,866 |
| Cash advances granted | 19.4 | | - | - | 33,591,359 | | 86,032,238 | 86,032,238 |
| Cash advances obtained | 19.4 | | - (| 23,807,419) | 77,698,734 | (| 504,000,000) (| 504,000,000 |
| Right-of-use assets | 9, 19.7 | (| 4,164,135) (| 13,845,886) (| 8,328,270) | | 1,388,045 | 5,552,180 |
| Lease liabilities | 12.4, 19.7 | | 3,838,646 | 9,765,382 | 8,242,474 | (| 1,279,549) (| 5,118,195 |
| Stockholders - | | | | | | | | |
| Cash advances granted | 19.4 | | 2,924,525 | - | - | | 181,888,128 | 178,963,603 |

The Group's outstanding receivables with related parties were subjected to impairment testing using PFRS 9's ECL model (see Note 25.2).

Unless otherwise stated, the outstanding receivables and payables from and to related parties are unsecured, noninterest-bearing and are generally settled in cash upon demand or through offsetting arrangement with the related parties.

19.1 Charter Fees

The Group entered into chartering agreements with PPPI, a related party under common ownership, which are made on the same terms as those transactions with third parties. The amounts of revenue recognized are presented as part of Charter fees under the Revenues section of the consolidated statements of profit or loss. The related outstanding receivable as of June 30, 2024 and December 31, 2023 is presented as part of Trade receivables under the Trade and Other Receivables account in the consolidated statements of financial position (see Note 5).

The outstanding receivables from related parties are unsecured and do not bear any interest as the credit terms range from 30 to 45 days. Further, no impairment loss was recognized on the outstanding receivables from related parties as of June 30, 2024 and December 31, 2023 based on management's assessment.

19.2 Fuel Purchases

The Group purchases fuel and lubricants from PPPI, a related party under common ownership. Fuel consumed is included as part of Bunkering under the Cost of Sales and Services account in the consolidated statements of profit and loss (see Note 14) while the remaining fuel and lubricants inventory amounting to P120.6 million and P96.2 million as of June 30, 2024 and December 31, 2023, respectively, are included as part of the Inventories account in the consolidated statements of financial position (see Note 6). The outstanding liability, which are unsecured, and do not bear any interest as the credit terms range from 30 to 90 days, arising from these transactions as of June 30, 2024 and December 31, 2023 is presented as part of Trade payables and Accrued expenses under the Trade and Other Payables account in the consolidated statements of financial position (see Note 13).

19.3 Rentals

The Group entered into a one-year contract of lease covering vehicles with Valueleases, Inc., a related party under common ownership, renewable at the end of the lease term upon mutual agreement of the parties. Related expense is presented as part of Rentals under Cost of Sales and Services in the consolidated statements of profit or loss (see Notes 14 and 15). The outstanding security deposits arising from this transaction is presented as part of Security deposits under the Other Non-current Assets accounts in the consolidated statements of financial position (see Note 11).

19.4 Advances to and from Related Parties

In the normal course of business, the Group grants and obtains unsecured, noninterest-bearing cash advances to and from its related parties mainly for working capital requirements and to bridge financing of vessel acquisitions pending draw down of related loans.

As of June 30, 2024 and December 31, 2023, the outstanding receivable and payable balances from these advances are shown as Advances to Related Parties and Advances from Related Parties, respectively, in the consolidated statements of financial position. These advances have no repayment terms and are payable in cash on demand or through offsetting arrangement with the related parties.

The movements in Advances to Related Parties in as of June 30, 2024 and December 31, 2023 are as follows:

| | Parent Company | Associate | Related Parties under common Ownership | Stockholders | Total |
|--|----------------------------------|---------------|--|-----------------------------|-------------------------------|
| June 30, 2024 | D 7447 450 242 | D 274 074 067 | D 00 022 220 | D 450 005 270 | D 7 626 252 707 |
| Balance at beginning of year Advances (Collections) | P 7,117,460,312 (11,881,646) | P 271,874,967 | P 86,032,238 | P 150,885,270 31,002,858 | P 7,626,252,787 19,121,212 |
| Balance at end of period | P 7,105,578,666 | P 271,874,967 | P 86,032,238 | P 181,888,128 | P 7,645,373,999 |
| December 31, 2023 | | | | | |
| Balance at beginning of year | P 7,113,121,679 | P 271,874,967 | P 86,058,666 | P 148,223,838 | P 7,619,279,150 |
| Advances | 4,338,633 | - | - | 2,661,432 | 7,000,065 |
| Collections | | | (26,428) | | () |
| Balance at end of year | P 7,117,460,312 | P 271,874,967 | P 86,032,238 | P 150,885,270 | P 7,626,252,787 |

Based on management's assessment, no impairment loss is recognized in 2024, 2023 and 2022 related to the advances granted to related parties (see Note 25.2).

19.5 Transactions with Post-employment Benefit Plan

The Group's retirement fund is a multi-employer retirement plan, which is administered by a trustee bank. The retirement fund includes investments in cash and cash equivalents, equity and debt securities, with fair value totaling P57.3 million as of June 30, 2024 and December 31, 2023, respectively. As of June 30, 2024 and December 31, 2023, the Group's retirement funds do not include any investments in debt or equity securities issued by the Group or any of its related parties.

The details of the contributions of the Group and benefits paid out by the plan to employees are presented in Note 16.2.

19.6 Acquisition of CSC Shares

On November 24, 2016, the Company acquired all of the outstanding shares of CSC from PPPI, a related party under common ownership, for a total consideration of P2.0 billion. The carrying amounts of the consolidated assets and liabilities of CSC at the time of acquisition amounted to P8.4 billion and P5.4 billion, respectively. The excess of the net identifiable assets over the acquisition price is presented as Other Reserves under the Equity section of the consolidated statements of financial position (see Note 20.3). As of June 30, 2024 and December 31, 2023, the outstanding liability from this transaction amounting to P500.0 million is presented as Non-trade payables under the Trade and Other Payables account in the consolidated statements of financial position (see Note 13).

19.7 Leases

Under PFRS 16, the Company recognized right-of use assets and lease liabilities related to lease of a certain office space from a related party under common ownership amounting to P39.4 million and P43.0 million, and P38.9 million and P43.5 million, respectively, in the consolidated statements of financial position (see Notes 9 and 12.4). The total amortization on the right-of-use asset is presented as part of Depreciation and amortization under Other Operating Expenses in the consolidated statements of profit or loss (see Note 15). Interest expense arising from the lease liabilities is recognized as part of Finance costs under Other Income (Charges) in the consolidated statements of profit or loss (see Note 17.1).

19.8 Others

(a) Certain interest-bearing loans of the Group were secured by a corporate guarantee of Udenna and by certain stockholders through a continuing surety agreement with the respective banks (see Note 12.1). Certain interest-bearing loans of Udenna were also secured by a corporate guarantee of the Company through a continuing surety agreement with the respective banks.

20. EQUITY

20.1 Capital Stock

Capital stock consists of:

| | | Shares | | | Amount | |
|---|-----------------------|---------------------------------------|----------------------|-------------------------|--------------------------------------|--------------------------------|
| | 2024 | 2023 | 2022 | 2024 | 2023 | 2022 |
| Preferred shares – P1 par value Authorized | 10,000,000 | 10,000,000 | 10,000,000 | P 10,000,000 | P 10,000,000 | P 10,000,000 |
| Issued and outstanding | 500,000 | 500,000 | 500,000 | P 500,000 | P 500,000 | 500,000 |
| Common shares - P1 par value Authorized | 3,490,000,000 | 3,490,000,000 | 3,490,000,000 | P 3,490,000,000 | P 3,490,000,000 | P 3,490,000,000 |
| Issued Balance at beginning of year Issuance during the year | 1,899,768,615 | 1,821,977,615 77,791,000 | 1,821,977,615 | P 1,899,768,615 | P 1,821,977,615 77,791,000 | P 1,821,977,615 |
| Balance at end of year | 1,899,768,615 | 1,899,768,615 | 1,821,977,615 | P 1,899,768,615 | P 1,899,768,615 | P 1,821,977,615 |
| Subscribed shares and receivables Balance at beginning of year Subscribed during the year Paid during the year | 243,750,000 - - | 93,750,000 - 150,000,000 | - - 93,750,000 | P 131,250,000 - - | P 281,250,000 - (150,000,000) | P - 375,000,000 (93,750,000) |
| Balance at end of year | 243,750,000 | 243,750,000 | 93,750,000 | P 131,250,000 | P 131,250,000 | 281,250,000 |
| Total issued, subscribed and outstanding shares | 2,144,018,615 | 2,144,018,615 | 1,916,227,615 | P 2,144,018,615 | P 2,144,018,615 | P 1,916,227,615 |

On March 27, 2017, CLC acquired all of UIBV's outstanding capital stock through a share swap agreement with Udenna wherein Udenna transferred to CLC 18,200 UIBV shares. In exchange, the Company issued 775,384,615 new common shares from its authorized and unissued capital stock in favor of Udenna. In addition, the Company recognized APIC amounting to P5,272,615,385.

On July 11, 2017, the SEC issued an Order approving the Registration Statement covering the securities, which comprised the Company's outstanding capital stock. On August 8, 2017, the Company's shares were listed in the PSE and the trading of offer shares commenced. The Company offered to the public 546,593,000 primary shares at an offer price of P10.68 per share for a total gross proceeds of P5.8 billion. In addition, the Company recognized the APIC amounting to P4,725,754,772, net of issuance costs amounting to P565,265,468. As at June 30, 2024 and December 31, 2023, the Company's listed shares closed at P1.12 and P1.49 per share, respectively.

On October 6, 2020, the Shareholders ratified the BOD's approval of the issuance of 500,000 Preferred Shares via private placement to Global Kingdom Investments Limited at the subscription price of P1,000 per share, subject to certain terms and conditions. The par value of the Preferred Shares is P1.0 per share. Actual issuance of the shares has not yet been executed as of December 31, 2021.

On the same date, the Shareholders also ratified the BOD's approval of the increase in the authorized capital stock of the Company to P3,500,000,000. The increase of 1,500,000,000 shares, consists of all common shares. Udenna subscribed to 375,000,000 common shares, which is 25% of the increase in common shares, at the price of P3.26 per share with reference to the 90-day volume weighted average price. The par value of the common shares is P1.0 per share.

The receipt of capital infusion from Global Kingdom Investments Limited amounting to P414.8 million and from Udenna amounting to P305.6 million, totaling to P805.6 million was presented as Deposits on Future Stock Subscriptions under Equity section as of December 31, 2021 and was reclassified as part of Capital Stock and Additional Paid-in Capital in 2022 upon approval of the increase in the authorized capital stock of SEC on April 4, 2022 (see Note 1.1).

In 2022, Global Kingdom has fully paid its subscriptions to preferred shares and the Company subsequently issued the preferred shares. The preferred shares are non-voting, redeemable at the option of the issuer at subscription price and earn cumulative cash dividend at a rate of 8% per annum payable upon BOD's declaration and approval.

The subscription of Udenna diluted the public ownership of the Company from 30% to 25% as of in 2022.

On October 2023, the Company entered into Subscription and Debt Conversion Agreements with lenders Metropolitan Bank & Trust Company – Trust Banking Group (MBTC) and Private Education Retirement Annuity Association (PERAA), in which the Company settled two of its outstanding loans amounting to P221.8 million and P11.6 million through the issuance of 73,932,000 and 3,859,000 shares, which represents 3.25% and 0.17% of the total issued and outstanding shares of the Company, respectively (see Note 10). The conversion price for the MBTC and PERAA shares is P3.00 per share. APIC was recognized amounting to 155.6 million and is presented under Equity section as of December 31, 2023.

In 2023, the Company collected from Udenna a partial payment of the subscription receivable amounting to P489.0 million, which 150,000,000 was presented as part of subscribed and 339,000,000 shares as part of APIC as of December 31, 2023.

20.2 Revaluation Reserves

Revaluation reserves comprise gains and losses arising from the revaluation of the Group's vessels, remeasurements of post-employment defined benefit plan and cumulative translation adjustments on financial statements of foreign subsidiaries.

The components and reconciliation of items of other comprehensive income presented in the consolidated statements of changes in equity at their aggregate amount under the Revaluation Reserves account are shown in the succeeding page.

| | - | Revaluation of Property and Equipment (see Note 9) | - | tuarial Gain or Loss on PBO see Note 16.2) | | Cumulative Translation Adjustments | | Total |
|---|----------|---|----------|--|----------|--|----------|-----------------------------|
| Balance as of January 1, 2024 | Р | 1,811,469,432 | <u>P</u> | 103,483,674 | <u>P</u> | 2,116,529 | <u>P</u> | 1,917,069,636 |
| Transfer to retained earnings - Depreciation of revalued vessels | (| 7,520,848) | | - | | - | (| 7,520,848) |
| Balance at June 30, 2024 | Р | 1,803,948,584 | <u>P</u> | 103,483,674 | <u>P</u> | 2,116,529 | <u>P</u> | 1,909,548,788 |
| Balance as of January 1, 2023 | Р | 1,380,564,802 | Р | 108,308,125 | Р | 2,382,959 | Р | 1,491,255,887 |
| Revaluation increment | | 839,224,129 | | - | | - | | 839,224,129 |
| Remeasurements of post-employment benefit obligation Currency exchange differences on translating | | - | (| 6,291,481) | | - | (| 6,291,481) |
| financial statements of foreign operations | | = | | - | (| 266,430) | (| 266,430) |
| Other comprehensive income Tax income | (| 839,224,129 244,847,809) | (| 6,291,481) 1,467,030 | (| 266,430) | (| 832,666,218 243,380,779) |
| Other comprehensive income after tax Transfer to retained earnings - | _ | 594,376,320 | (| 4,824,451) | (| 266,430) | | 589,285,439 |
| Depreciation of revalued vessels | (| 163,471,690) | | | | - | (| 163,471,690) |
| Balance at December 31, 2023 | <u>P</u> | 1,811,469,432 | Р | 103,483,674 | Р | 2,116,529 | P | 1,917,069,636 |

20.3 Other Reserves

Other reserves amounting to P1.1 billion pertain to the excess of the net identifiable assets of CSC amounting to P3.0 billion over the Company's acquisition price of P2.0 billion. The business combination entered was accounted for under the pooling-of-interest method (see Note 19.6). Under this method, the assets and liabilities of the combining entities are reflected in the consolidated financial statements at their carrying amounts. No adjustments are made to reflect their fair values, or recognize new assets and liabilities.

20.4 Non-controlling Interest

Non-controlling interests represent the interest not held by the Group in Trans-Asia. The balance as at June 30, 2024 and December 31, 2023 represents preferred shares subscription of certain individuals in Trans-Asia. These shares are non-voting and redeemable at the option of Trans-Asia.

20.5 Employee Stock Option Plan

On February 13, 2019, the BOD of the Company approved an ESOP covering all regular employees with at least one year of service from the date of grant. This was subsequently ratified by stockholders holding at least two-thirds of the outstanding capital stock on March 15, 2019. The objective of the ESOP is to recognize the loyalty, dedication and exemplary performance of the employees of the Company, thereby encouraging long-term commitment to the Company.

Under the ESOP, the Company shall initially reserve for exercise of stock options up to 56.3 million common shares of the Company's outstanding shares to be issued, in whole or in part, out of the authorized but unissued shares, 66.67% of which were granted to existing employees as of the initial offering date (IOD) while the remaining 33.33% is reserved for employees hired after the IOD. Stock options may be granted within five years from the adoption of the ESOP and may be exercised within 10 years from the date of grant. The exercise price shall be based on the volume weighted average price of the Company 30 days prior to the IOD. The options shall vest for a period of one to five years from the IOD. The Company shall receive cash for the stock options.

In 2022, the Company amended the subscription price of the stock options to P3.99 per share from P6.28 per share and the exercise periods to the first five trading days of September of every year. This change was taken prospectively from date of approval and resulted to an increase in share options expense amounting to P18.8 million in 2022.

As of June 30, 2024 and December 31, 2023, pursuant to the ESOP, the Company has granted the option to its eligible employees to subscribe to 37.6 million shares of the Company. An option holder may exercise in whole or in part his vested option, provided that, an option exercisable but not actually exercised within a given year shall accrue and may be exercised at any time thereafter but prior to the expiration of said option's life cycle. No options have been exercised as at June 30, 2024 and December 31, 2023.

The fair value of the option granted was estimated using binomial option pricing model that takes into account factors specific to the ESOP. The principal assumptions used in the valuation are shown below.

Grant date : May 15, 2019 Vesting period ends : May 15, 2024 Option life : Five years Share price at grant date : P6.05 Amended exercise price P3.99 Original exercise price at grant date P6.28 Average fair value at grant date : P3.16

Average standard deviation of

share price returns : 51.28% Average risk-free investment rates : 6.14%

The underlying expected volatility was determined by reference to historical date of the Company's shares over a period of time consistent with the option life.

21. LOSS PER SHARE

Basic and diluted loss per share loss attributable to the Company's stockholders are computed as follows:

| | _ | 2024 | 2023 | 2022 |
|---|------------|-----------------------------------|------------------------------------|----------------------------------|
| Net loss Divided by weighted average shares outstanding | (P | 80,629,556) (P 2,144,018,615 | 430,871,568) (P 1,916,227,615 | 1,003,274,595) 1,853,394,282 |
| Loss per share – basic and diluted | (<u>P</u> | 0.038) (P | 0.225) (<u>P</u> | 0.541) |

In relation to the approved ESOP for eligible employees, the options exercisable by any of the option holders are considered as potentially anti-dilutive shares as at the end of June 30, 2024 and December 31, 2023. There were no outstanding convertible preferred shares and bonds or other stock equivalents as of June 30, 2024 and December 31, 2023; hence, diluted earnings per share is equal to the basic earnings per share.

22. COMMITMENTS AND CONTINGENCIES

The following are the significant commitments and contingencies involving the Group:

22.1 Charter Agreements

The Group has existing commitments to charterers under TC, CVC, and BB agreements, which ranges from two to five years, for the use of its vessels in transporting oil products for a fixed period. Also associated with these charter agreements, is the obligation to keep the Group's vessels in good working condition and compliant with all the shipping regulations as required by the Maritime Industry Authority.

22.2 Operating Lease Commitments – Group as Lessor

The Group entered into BB agreements, which qualifies as a lease. These are presented as part of Charter fees under Revenues in the consolidated statements of profit or loss (see Note 24.5). Commitments relating to these agreements amounted to P330.1 million and P361.6 million as of June 30, 2024 and December 31, 2023, respectively.

The future minimum lease receivables under these BB agreements are as follows:

| | | 2024 | | 2023 |
|--|---|-------------|---|-------------|
| Within one year | Р | 53,010,918 | Р | 106,021,836 |
| After one year but not more than two years | | 96,019,776 | | 96,019,776 |
| After two years but not more than three years | | 96,019,776 | | 96,019,776 |
| After three years but not more than four years | | 32,006,592 | | 32,006,592 |
| | P | 277,057,062 | P | 330,067,980 |

To manage its risks over these operating leases, the Group's risk management strategy for the rights it retains in underlying assets, include buy-back agreements and residual value guarantees. These BB agreements do not include provisions on variable lease payments in 2024 and 2023.

22.3 Legal Claims

In 2016, Trans-Asia was a defendant of a litigation related to the sinking of MV Asia South Korea. The Regional Trial Court had provided a decision to award the plaintiffs of the case a total of P8.9 million for four casualties and 11 survivors. The Group's legal counsel has advised that it is probable that Trans-Asia will be found liable; hence, a provision for the claim has been made in the consolidated financial statements. On August 9, 2017, Trans-Asia and the plaintiffs signed a compromise agreement whereby Trans-Asia paid P8.8 million.

In October 2017, three other complainants of the similar litigation that was filed against the Company related to a dispute with passengers for the sinking of M/V Asia South Korea signed a compromise agreement with the Company to which Trans-Asia paid P0.5 million. A provision for the claim with probable settlement amount of P0.8 million has been made in the consolidated financial statements. On June 1, 2018, Trans-Asia and the two plaintiffs signed a compromise agreement whereby Trans-Asia paid P0.2 million. The outstanding liability is presented as Provisions under the Trade and Other Payables account in the consolidated statements of financial position (see Note 13).

22.4 Warehouse Construction

On December 19, 2019, the WSI entered into a construction contract with a general contractor to undertake the construction of its central distribution warehouse for a total amount of P390.2 million, exclusive of VAT. In 2022, the construction of the warehouse was put into permanent stoppage and the total capital expenditure amounting to P232.6 million was written off and recognized as Impairment losses on investment properties under the Other Income (Charges) account in the 2022 consolidated statement of profit or loss.

22.5 Others

There are other commitments and contingent liabilities that arise in the normal course of the Group's operations which have not been reflected in the Group's consolidated financial statements. Management is of the opinion that losses, if any, from other commitments and contingencies will not have material effects on the Group's consolidated financial statements.

23. GOODWILL

Goodwill recognized in the consolidated financial statements primarily comprises the value of expected synergies from the acquisition of these subsidiaries as part of the Group's expansion program and is derived by deducting the fair values of the net assets acquired as of the date of acquisition from the amount of total consideration paid.

The gross carrying amount and accumulated impairment loss of goodwill as of June 30, 2024 and December 31, 2023 are as follows:

| | 2024 2023 |
|-------------------------------------|---|
| Cost Accumulated impairment loss | P 1,848,378,146 P1,848,378,146 (74,294,814) |
| Net carrying amount | <u>P 1,774,083,332</u> <u>P 1,774,083,332</u> |

Goodwill recognized by the Group are significantly allocated to the following segments:

| | 2023 | 2022 |
|--|--------------------------------|--------------------------------|
| Roll-on/roll-off passenger Distribution and warehousing | P 1,295,633,122 478,450,210 | P 1,295,633,122 478,450,210 |
| | P 1,774,083,332 | P 1,774,083,332 |

Goodwill is subject to annual impairment testing as required under PAS 36, *Impairment of Assets*. In 2023 and 2022, the recoverable amounts of the cash-generating units were determined based on value-in-use calculations, which require use of various assumptions.

Management's impairment analysis for goodwill were based on budgets approved by management covering a five-year period, which were based on expectation of future outcomes taking into consideration past experience for five years, adjusted for anticipated revenue growth and recalibrated to incorporate COVID-19 impact on projections. The growth rates also reflect the long-term growth rates in the Philippines for the years presented.

| | 20 | 23 | 20 | 22 |
|------------------------------|--------------------------|-------------------------|--------------------------|-------------------------|
| | Average Discount Rate | Terminal Growth Rate | Average Discount Rate | Terminal Growth Rate |
| Roll-on/Roll-off passenger | 6.47% | 3.70% | 6.41% | 3.70% |
| Distribution and warehousing | 6.47% | 3.70% | 5.75% | 3.70% |
| Tankering | 6.47% | 3.70% | 6.55% | 3.70% |

Based on these analyses, management has assessed that no further impairment of goodwill is required to be recognized as of June 30, 2024 and December 31, 2023. Management also assessed that a reasonably possible change of +/- 1% on the Group's cost of equity and terminal growth rate would not cause the carrying values of goodwill arising from the Group's acquisitions to materially exceed their recoverable amounts.

24. SEGMENT INFORMATION

24.1 Business Segments

The Group's operating businesses are organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. The Group's different business segments are as follows:

(a) Tankering services is involved in the conveyance, carriage, loading, transportation, discharging and storage of petroleum products, goods and merchandise of every kind;

- (b) Tugboats services is involved in the towage and salvage of marine vessels and other crafts including their cargoes upon seas, lakes, rivers, canals, bays, harbors and other waterways between the various ports of the Philippines;
- (c) Roll-on/roll of passenger shipping services is involved in the transport of passengers and cargoes within Philippine territorial waters and/or high seas;
- (d) Distribution and warehousing services is involved in the logistics services such as but not limited to cargo freight forwarding (air, land and sea), cargo consolidation, courier services, distribution, trucking, warehousing, customs brokerage, packing and crating, etc.;
- (e) Ship management and crewing services is involved in the business of ship management and in providing full and partial crewing for domestic and foreign vessels; and,
- (f) Investing and other activities include holding companies.

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's Executive Committee, its chief operating decision-maker. The Executive Committee is responsible for allocating resources and assessing performance of the operating segments.

Each of these operating segments is managed separately as each of these service lines requires different technologies and other resources as well as marketing approaches. All intersegment transfers are carried out at arm's length prices.

The measurement policies the Group uses for segment reporting under PFRS 8, *Operating Segments*, are the same as those used in its consolidated financial statements.

24.2 Segment Assets and Segment Liabilities

Segment assets include all operating assets used by each business segment and consist principally of operating cash, receivables, inventories and property and equipment, net of allowances and provisions. Similar to segment assets, segment liabilities include all operating liabilities used by each segment and consist principally of accounts, wages, taxes currently payable and accrued liabilities.

24.3 Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation and combination in 2024, 2023 and 2022.

24.4 Analysis of Segment Information

The tables below and in the succeeding pages present revenue and profit information regarding business segments for the six months ended June 30, 2024, 2023 and 2022 and assets and liabilities information regarding segments as at June 30, 2024 and December 31, 2023.

| | Investing and Other Activities | Tankering | Tugboats | Roll-on/ Roll-off Passenger | Distribution and Warehousing | Ship Management and Crewing | Total |
|--|--------------------------------|-------------------|-----------------------------|--------------------------------|------------------------------|-----------------------------|--------------------------------|
| | Other Activities | rankering | rugboats | Koll-off Passeliger | wateriousing | and Crewing | Total |
| June 30, 2024 | | | | | | | |
| SEGMENT RESULTS | | | | | | | |
| Sales to external customers | Р - | P 344,571,396 | P 207,470,058 | P 3,163,211,030 | P 261,796,929 | Р - | P 3,977,049,413 |
| Intersegment sales | 194,655,404 | <u> </u> | 21,097,065 | 22,650,000 | | 102,206,120 | 340,608,589 |
| Total revenues | 194,655,404 | 344,571,396 | 228,567,123 | 3,185,861,030 | 261,796,929 | 102,206,120 | 4,317,658,002 |
| Cost of sales and services | - | 336,999,548 | 146,216,090 | 2,555,569,685 | 168,427,778 | 170,067,867 | 3,377,280,968 |
| Other operating expenses | 80,394,015 | 39,009,671 | 24,562,430 | 379,194,678 | 49,922,424 | 16,259,671 | 589,342,889 |
| Expected credit losses on receivables Finance costs | - 45,097,425 | 224,120,677 | 2,257,386 | 227,999 274,595,776 | 540,482 1,324,121 | - 1,571,987 | 768,481 548,967,372 |
| Finance income | (153,307 | | | | | | |
| Other loss (income) | (555,883 | | | | - | (1,501,273) | • |
| , , | P 69,873,154 | (P 254,279,783 |) P 55,552,228 | P 9,050,999 | P 41,589,187 | (P 84,190,111) | |
| Segment operating profit (loss) | P 09,873,134 | (P 254,279,785 |) P 33,332,226 | P 9,050,999 | P 41,369,167 | (P 84,190,111) | (P 102,404,320 |
| SEGMENT ASSETS AND LIABILITIES | | | | | | | |
| Total assets | P 35,277,350,248 | P 8,562,000,489 | P 909,655,482 | P 15,525,695,028 | P 308,326,227 | P 748,263,992 | P 61,331,291,466 |
| Total liabilities | P 19,379,804,604 | P 9,927,665,684 | P 200,243,009 | P 17,449,649,738 | P 238,444,153 | P 500,497,729 | P 47,696,304,917 |
| June 30, 2023 | | | | | | | |
| SEGMENT RESULTS | | | | | | | |
| Sales to external customers | Р - | P 228,743,065 | P 174,538,135 | P 2,924,007,094 | P 249,918,463 | Р - | P 3,577,206,757 |
| Intersegment sales | 201,900,253 | -, -, | 22,288,590 | 45,300,000 | - | 91,579,976 | 361,068,819 |
| Total revenues | 201,900,253 | 228,743,065 | 196,826,725 | 2,969,307,094 | 249,918,463 | 91,579,976 | 3,938,275,576 |
| Cost of sales and services | - | 311,794,138 | 152,329,651 | 2,244,299,495 | 206,428,413 | 150,131,542 | 3,064,983,239 |
| Other operating expenses | 118,066,682 | | | 473,800,303 | 62,823,647 | 22,947,298 | 777,226,019 |
| Expected credit losses on receivables | - | - | - | 15,000,000 | 1,386,373 | - | 16,386,373 |
| Finance costs | 80,192,049 | 256,611,632 | 2,865,538 | 288,059,148 | 1,578,951 | 13,643,564 | 642,950,882 |
| Finance income | (18,855,167 | | | | | | |
| Other loss (income) | (465,958 |) (261,667 | 330,818 | (29,865,265) | (33,373) | () | (30,725,745 |
| Segment operating profit (loss) | P 22,962,647 | (P 414,790,514 |) <u>P 17,108,211</u> | (<u>P 20,816,998</u>) | (<u>P 22,150,770</u>) | (<u>P 94,709,927</u>) | (P 512,397,351 |
| <u>December 31, 2023</u> | | | | | | | |
| SEGMENT ASSETS AND LIABILITIES | | | | | | | |
| Total assets | P 34,991,396,110 | P 8,650,256,411 | P 902,202,529 | P 15,645,364,680 | P 401,876,407 | P 659,874,772 | P 61,250,970,909 |
| | | | | | | | |
| Total liabilities | P 19,435,208,233 | P 9,757,849,355 | P 238,336,194 | P 17,520,778,465 | P 369,711,651 | P 434,248,260 | P 47,756,132,158 |
| June 30, 2022 | | | | | | | |
| SEGMENT RESULTS | | | | | | | |
| Sales to external customers Intersegment sales | P - 171,494,159 | P 253,041,409 | P 173,158,482 20,414,402 | P 2,218,162,785 156,600,000 | P 269,337,182 | P - 188,749,620 | P 2,913,699,858 255,659,678 |
| Total revenues | 171,494,159 | 253,041,409 | 193,572,884 | 2,374,762,785 | 269,337,182 | 188,749,620 | 3,450,958,039 |
| Cost of sales and services | - | 364,023,534 | 179,079,164 | 2,120,886,632 | 194,813,121 | 146,150,579 | 3,004,953,030 |
| Other operating expenses | 104,402,963 | | | 468,238,060 | 54,747,400 | 27,922,948 | 729,128,536 |
| Expected credit losses on receivables | | - | - | 209,920 | 4,816,708 | | 5,026,628 |
| Finance costs | 92,876,187 | 256,945,454 | 8,123,029 | 321,775,259 | 1,499,998 | 14,582,995 | 695,802,92 |
| Finance income | (1,970 | | | | | | |
| Other loss (income) | (2,019,088 | | | 12,848,663 | () | | 18,854,497 |
| Segment operating profit (loss) | (P 23,763,933 |) (P 426,365,955 |) (P 17,724,667) | (P 548,997,920) | P 13,460,484 | P 792,144 | (P 1,002,599,847 |
| | | | | | | | |

Presented below is a reconciliation of the Group's segment information to the key financial information presented in its consolidated financial statements.

| | 2024 | 2023 | 2022 |
|--|---|---|---------------------------------|
| Revenues Total segment revenues Elimination of intersegment revenues | P 4,317,658,002 (340,608,589) (| P 3,938,275,576 361,068,819) (| P 3,450,958,039 537,258,181) |
| Reported as profit or loss | P 3,977,049,413 | P 3,577,206,757 | P 2,913,699,858 |
| Profit or loss Segment operating profit (loss) Other unallocated expense Profit before tax as reported in profit or loss | 92,183,059 | P 512,397,351) (84,272,231 P 428,125,120) (| |
| Assets Segment Assets Elimination of intercompany accounts | P 61,331,291,466 (28,632,165,986) (| P 61,250,970,909 28,299,613,123) | |
| Total assets as reported in the consolidated statement of financial position | P 32,699,125,480 | P 32,951,357,786 | |
| Liabilities Segment Liabilities Elimination of intercompany accounts | 47,696,304,917 (18,820,821,354) (| | |
| Total liabilities as reported in the consolidated statement of financial position | P 28,875,483,563 | P 29,047,086,313 | |

24.5 Disaggregation of Revenues from Contracts with Customers

The disaggregation of revenues based on the timing of satisfaction of performance obligations for the years ended June 30, 2024, 2023 and 2022 is presented below.

| | 2024 | 2023 | 2022 |
|-----------------------------------|-----------------|-----------------|-----------------|
| Revenues recognized over time: | | | |
| Freight | P 1,802,997,456 | P 1,802,292,680 | P 1,591,354,752 |
| Passage | 1,176,019,765 | 946,828,616 | 516,532,101 |
| Charter fees | 418,570,109 | 321,010,500 | 307,647,006 |
| Other service revenues | 264,902,732 | 250,409,598 | 274,466,486 |
| Tugboat fees | 207,470,058 | 174,538,135 | 172,718,750 |
| | 3,869,960,120 | 3,495,079,529 | 2,862,719,095 |
| Revenues recognized at a point in | time - | | |
| Sale of goods | 107,089,293 | 82,127,228 | 50,980,763 |
| Total revenues | P 3,977,049,413 | P 3,577,206,757 | P 2,913,699,858 |

25. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group is exposed to a variety of financial risks in relation to its financial instruments. The Group's financial assets and financial liabilities by category are summarized in Note 26. The main types of risks are market risk, credit risk and liquidity risk.

The Group's risk management is coordinated with its Parent Company, in close cooperation with the BOD, and focuses on actively securing the Group's short to medium-term cash flows by minimizing the exposure to financial markets.

The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The relevant financial risks to which the Group is exposed to are described below.

25.1 Market Risks

The Group is exposed to market risk through its use of financial instruments and specifically to foreign currency risk and interest rate risk which result from both its operating, investing and financing activities.

(a) Foreign Currency Risk

Most of the Group's transactions are carried out in Philippine pesos, its functional currency. Exposures to currency exchange rates arise from the Group's cash, trade and other receivables and interest-bearing loans, which are denominated in U.S. dollars.

To mitigate the Group's exposure to foreign currency risk, non-Philippine peso cash flows are monitored.

U.S. dollar denominated financial assets and financial liabilities, translated into Philippine pesos at the June 30, 2024 and December 31, 2023 closing rates follow:

| | 2024 2022 |
|---|--|
| Financial assets Financial liabilities | P 28,193,930 P 56,649,350 (<u>896,552,476</u>) (<u>934,222,696</u> |
| Net exposure | (<u>P 868,358,547</u>) (<u>P 877,573,346</u> |

If the Philippine peso had strengthened against the U.S. dollar, loss before tax in 2023 and 2022 would have decreased by P138.9 million and P140.5 million, respectively. If the Philippine peso had weakened against the U.S. dollar, then this would have increased loss before tax in 2023 and 2022, respectively, by the same amount. This sensitivity of the net result for the period assumes a +/-16.02% change of the Philippine peso/U.S. dollar exchange rate for the periods ended June 30, 2024 and December 31, 2023, respectively. These percentages have been determined based on the average market volatility in exchange rates, using standard deviation, in 12 months for 2024 and 2023 estimated at 99% level of confidence. The sensitivity analysis is based on the Group's foreign currency financial instruments held at the end of the reporting period.

Exposures to foreign exchange rates vary during the year depending on the volume of transactions. Nonetheless, the analysis above is considered to be representative of the Group's foreign currency risk.

(b) Interest Rate Sensitivity

The Group's policy is to minimize interest rate cash flow risk exposures on long-term financing. At June 30, 2024 and December 31, 2023, the Group is exposed to changes in market interest rates through cash in bank and certain bank borrowings, which are subject to variable interest rates (see Note 12). All other financial assets and financial liabilities have either fixed interest rates or are noninterest-bearing.

Cash in banks are tested on a reasonably possible change of +/- 1.47% in 2024 and in 2023, respectively. Bank loans, which vary with certain foreign interest rates, are tested on a reasonably possible change of +/- 0.11% in 2023 and 2022. These percentages have been determined based on the average market volatility of interest rates, using standard deviation, in the previous twelve months estimated at 99% level of confidence. The sensitivity analysis is based on the Group's financial instruments held at the end of each reporting period, with effect estimated from the beginning of the year. All other variables are held constant.

25.2 Credit Risk

Credit risk is the risk that a counterparty may fail to discharge an obligation to the Group. The Group is exposed to this risk for various financial instruments, for example, by granting advances and rendering services to customers and related parties and by placing deposits with banks.

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets as shown in the consolidated statements of financial position or in the detailed analysis provided in the notes to the consolidated financial statements, as summarized below.

| | Notes | 2024 | 2023 |
|---|-------|-----------------|-----------------|
| Cash and cash equivalents Trade and other receivables – net (excluding advances to officers | 4 | P 297,062,228 | P 392,586,988 |
| and employees) | 5 | 671,938,134 | 1,657,398,799 |
| Restricted cash | 7, 11 | 28,076,742 | 7,160,166 |
| Security deposits | 11 | 50,973,206 | 50,355,290 |
| Advances to related parties | 19.4 | 7,645,373,999 | 7,626,252,787 |
| | | P 9,757,172,286 | P 9,733,754,030 |

The Group maintains defined credit policies and continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. Where available at a reasonable cost, external credit ratings and/or reports on customers and other counterparties are obtained and used and credit verification procedures are performed. The Group's policy is to deal only with creditworthy counterparties.

None of the financial assets are secured by collateral or other credit enhancements, except for cash and trade and other receivables as described below.

The credit risk for cash is considered negligible, since the counterparties are reputable banks with high quality external credit ratings. Included in cash are cash and cash equivalents which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P0.5 million for every depositor per banking institution.

The Group applies the PFRS 9 simplified approach in measuring ECL, which uses a lifetime expected loss allowance for all trade receivables and other receivables.

To measure the expected credit losses, trade and other receivables have been grouped based on shared credit risk characteristics and the days past due. The expected loss rates are based on the payment profiles of sales over a period of 36 months before June 30, 2024 and December 31, 2023, and the corresponding historical credit losses experienced within such period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables.

On that basis, the loss allowance as at June 30, 2024 and December 31, 2023 was determined based on months past due, as follows for trade receivables (see Note 5).

| | Current | Not more than 3 months | More than 3 months but not more than 6 months | More than 6 months | Total |
|-------------------------|-------------|------------------------|---|--------------------|---------------|
| June 30, 2024 | | | | | |
| Expected loss rate | 0.00% | 30.85% | 52.68% | 80.94% | |
| Gross carrying amount - | | | | | |
| trade receivables | 182,175,662 | 89,846,032 | 34,699,690 | 1,257,440,146 | 1,564,161,530 |
| Loss allowance | - | 27,713,122 | 18,279,735 | 1,017,755,120 | 1,063,747,977 |
| December 31, 2023 | | | | | |
| Expected loss rate | 0.00% | 28.17% | 50.19% | 81.94% | |
| Gross carrying amount - | | | | | |
| trade receivables | 198,395,522 | 96,636,313 | 36,418,001 | 1,242,009,891 | 1,573,459,727 |
| Loss allowance | - | 27,225,192 | 18,279,736 | 1,017,755,121 | 1,063,260,048 |

The Group also considers the existence of financial liabilities, which may be offset against the outstanding trade receivables with the same counterparty. Portion of the financial assets past due for more than three months in both years pertain to the trade receivables from PPPI. The management believes that such receivables are not impaired as it may be offset against the Group's outstanding liabilities to PPPI (see Notes 19.1 and 19.2).

For due from agencies and claims receivable, no impairment losses were also recognized as these are assessed to be recoverable as there were no historical defaults from the authorized transacting agencies.

Furthermore, the Group's advances to related parties are repayable on demand and the contractual period refers only to the short period needed to transfer the cash once demanded. Management determines possible impairment based on the related party's ability to repay the advances upon demand at the reporting date, taking into consideration historical defaults from the related parties. The Group also considers possible recovery strategies and the expected manner in which those will be realized and cash would be available for payment of the advances. Management assessed that the outstanding advances from related parties as of June 30, 2024 and December 31, 2023 are recoverable since these the related parties were assessed to have a capacity to pay the advances upon demand and there were no historical defaults. Hence, no impairment is necessary.

The credit risk for security and other deposits is also considered negligible as the Group has ongoing lease agreements with the counterparties and the latter are considered to be with sound financial condition and sufficient liquidity.

25.3 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring scheduled debt servicing payments for short-term and long-term financial liabilities as well as cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a six-month and one-year period are identified monthly.

The Group maintains cash to meet its liquidity requirements for up to 60-day periods. Funding for short-term and long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

As at June 30, 2024, the Group's financial liabilities, excluding lease liabilities, have contractual maturities which are presented below.

| | | Current | | | | Non-current | | | |
|---|-------|---------|----------------------|---|---------------------|-------------|----------------------|----------|----------------------|
| | Notes | | Within Six Months | _ | Six to 12 Months | _ | One to Five Years | _ | More than Five Years |
| Interest-bearing loans Trade and other payables (except for | 12 | Р | 1,199,638,930 | Р | 1,683,489,615 | Р | 11,716,256,316 | Р | 8,548,767,290 |
| government-related obligations) | 13 | | 6,031,419,494 | | - | | - | | - |
| Advances from related parties | 19.4 | | 252,000,000 | | 252,000,000 | _ | - | _ | - |
| | | P | 7,483,058,424 | P | 1,935,489,615 | P | 11,716,256,316 | <u>P</u> | 8,548,767,290 |

As at December 31, 2023, the Group's financial liabilities have contractual maturities, which are presented below.

| | | | Cui | rent | | | Non-o | urren | t |
|--------------------------------------|-------|---|----------------------|------|---------------------|---|----------------------|-------|-------------------------|
| | Notes | _ | Within Six Months | | Six to 12 Months | | One to Five Years | | More than Five Years |
| Interest-bearing loans | 12 | Р | 1,292,581,561 | Р | 2,565,149,039 | Р | 11,226,730,316 | Р | 7,835,554,790 |
| Trade and other payables (except for | | | | | | | | | |
| government-related obligations) | 13 | | 6,320,650,544 | | - | | - | | - |
| Advances from related parties | 19.4 | _ | 252,000,000 | _ | 252,000,000 | _ | - | _ | - |
| | | Р | 7,865,232,105 | Р | 2,817,149,039 | Р | 11,226,730,316 | P | 7,835,554,790 |

These contractual maturities reflect the gross cash flows, which may differ from the carrying values of the liabilities at the end of the reporting periods.

26. CATEGORIES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

26.1 Carrying Amounts and Fair Values by Category

For financial assets and financial liabilities as of June 30, 2024 and December 31, 2023, management considers that the carrying amounts of the financial instruments approximate their fair values.

| | | | June 30, 2024 | | | | December 31, 2023 | | | |
|-----------------------------------|-------|---|---------------------|---|----------------|---|---------------------|---|----------------|--|
| | Notes | _ | Carrying Amounts | | Fair Values | | Carrying Amounts | | Fair Values | |
| Financial Assets — | | | | | | | | | | |
| At amortized cost: | | | | | | | | | | |
| Cash and cash equivalents | 4 | Р | 297,062,228 | Р | 297,062,228 | Р | 392,586,988 | Р | 392,586,988 | |
| Trade and other receivables - net | 5 | | 671,938,134 | | 671,938,134 | | 600,512,469 | | 600,512,469 | |
| Restricted cash | 8, 11 | | 28,076,742 | | 28,076,742 | | 7,160,166 | | 7,160,166 | |
| Security deposits | 8, 11 | | 50,973,206 | | 50,973,206 | | 50,355,290 | | 50,355,290 | |
| Advances to related parties | 19.4 | _ | 7,645,373,999 | _ | 7,645,373,999 | | 7,544,564,874 | | 7,544,564,874 | |
| | | P | 8,693,424,309 | P | 8,693,424,309 | Р | 8,595,179,787 | Р | 8,595,179,787 | |
| Financial Liabilities — | | | | | | | | | | |
| At amortized cost: | | | | | | | | | | |
| Trade and other payables | 13 | Р | 7,444,328,348 | Р | 7,444,328,348 | Р | 7,817,688,972 | Р | 7,817,688,972 | |
| Interest-bearing loans | 12 | | 17,007,543,073 | | 17,007,543,073 | | 17,041,860,049 | | 17,041,860,049 | |
| Advances from related parties | 19.4 | | 504,000,000 | | 504,000,000 | _ | 504,000,000 | | 504,000,000 | |
| | | P | 24,955,871,421 | P | 24,955,871,421 | Р | 25,363,549,021 | Р | 25,363,549,021 | |

See Notes 2.5 and 2.10 for the description of the accounting policies for each category of financial instruments. A description of the Group's risk management objectives and policies for financial instruments is provided in Note 25.

26.2 Offsetting of Financial Assets and Financial Liabilities

The Group has not set off financial assets and financial liabilities in 2023 and 2022 and does not have relevant offsetting arrangements. Currently, financial assets and financial liabilities are settled on a gross basis; however, each party to the financial instruments may have the option to settle on a net basis in the event of default of one of the parties through approval by the respective BOD and stockholders of both parties or upon instruction by Udenna. In addition, the Group's outstanding interest-bearing loans from certain banks can be potentially set-off to the extent of the Group's outstanding cash deposited in the same banks.

The outstanding balances of trade and other receivables and cash advances granted to related parties totaling P7,257.2 million and P7,428.3 million as of June 30, 2024 and December 31, 2023, respectively, may be offset against the outstanding balances of trade and other payables and cash advances obtained from related parties totaling P3,944.1 million and P3,935.3 million as of June 30, 2024 and December 31, 2023, respectively.

The Group also has certain trade receivables, which were used as collateral to secure the payment of certain interest-bearing loans (see Notes 5 and 12.1). None of these certain receivables were set off against the related interest-bearing loans in both years.

Certain cash balances are also restricted for use to secure line of credits with banks (see Notes 7 and 11).

27. FAIR VALUE MEASUREMENTS AND DISCLOSURES

27.1 Fair Value Hierarchy

In accordance with PFRS 13, Fair Value Measurement, the fair value of financial assets and financial liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

When the Group uses valuation technique, it maximizes the use of observable market data where it is available and relies as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

27.2 Financial Instruments Measured at Fair Value

The Group has no financial instruments measured at fair value as of June 30, 2024 and December 31, 2023.

27.3 Financial Instruments Measured at Amortized Cost but for which Fair Value is Disclosed

The tables in the succeeding page summarize the fair value hierarchy of the Group's financial assets and financial liabilities as of June 30, 2024 and December 31, 2023, which are not measured at fair value in the consolidated statements of financial position but for which fair value is disclosed.

| | | June | 30, 2024 | |
|-----------------------------------|---------------|---------|------------------|------------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Financial Assets: | | | | |
| At amortized cost: | | | | |
| Cash and cash equivalents | P 297,062,228 | Р - | Р - | P 297,062,228 |
| Trade and other receivables - net | - | - | 671,938,134 | 671,938,134 |
| Restricted cash | 28,076,742 | - | - | 28,076,742 |
| Security deposits | - | - | 50,973,206 | 50,973,206 |
| Advances to related parties | - | - | 7,645,373,999 | 7,645,373,999 |
| | P 325,138,970 | Р - | P 8,368,285,339 | P 8,693,424,309 |
| Financial Liabilities — | | | | |
| At amortized cost: | | | | |
| Trade and other payables | Р - | р - | P 7,444,328,348 | P 7,444,328,348 |
| Interest-bearing loans | - | - | 17,007,543,073 | 17,007,543,073 |
| Advances from related parties | - | | 504,000,000 | 504,000,000 |
| | Р - | Р _ | P 24,955,871,421 | P 24,955,871,421 |
| | | Decemb | per 31, 2023 | |
| | Level 1 | Level 2 | Level 3 | Total |
| Financial Assets: | | | | |
| At amortized cost: | | | | |
| Cash and cash equivalents | P 392,586,988 | Р - | Р - | P 392,586,988 |
| Trade and other receivables - net | - | - | 600,512,469 | 600,512,469 |
| Restricted cash | 7,160,166 | - | - | 7,160,166 |
| Security deposits | - | - | 50,355,290 | 50,355,290 |
| Advances to related parties | | | 7,544,564,874 | 7,544,564,874 |
| | P 399,747,154 | Р - | P 8,195,432,633 | P 8,595,179,787 |
| Financial Liabilities: | | | | |
| At amortized cost: | | | | |
| Trade and other payables | Р - | Р - | P 7,817,688,972 | P 7,817,688,972 |
| Interest-bearing loans | - | - | 17,041,860,049 | 17,041,860,049 |
| Advances from related parties | | - | 504,000,000 | 504,000,000 |
| | Р - | Р - | P 25,363,549,021 | P 25,363,549,021 |

For financial assets with fair values included in Level 1, management considers that the carrying amounts of these financial instruments approximate their fair values due to their short duration.

The fair values of the financial assets and financial liabilities included in Level 3, which are not traded in an active market, are determined based on the expected cash flows of the underlying net asset or liability based on the instrument where the significant inputs required to determine the fair value of such instruments.

27.4 Fair Value Measurements of Non-financial Assets

The fair values of the Group's vessels, included as part of Property and Equipment account, were generally determined based on the appraisal reports of professional and independent appraisers with appropriate qualifications and recent experience in the valuation of similar properties in the relevant locations (see Note 9). To some extent, the valuation process was conducted by the appraisers in discussion with the Group's management with respect to the determination of the inputs such as the size, age, capacity and condition of the vessels. In estimating the fair value of these vessels, management takes into account the market participant's ability to generate economic benefits by using the assets in their highest and best use. Based on management's assessment, the best use of the Group's non-financial assets indicated above is their current use.

The fair value of vessels was determined using the cost approach that reflects the cost to a market participant to construct an asset of comparable usage, construction standards, design and layout, adjusted for obsolescence. The more significant inputs used in the valuation include direct and indirect costs of construction and major repairs or part replacements such as but not limited to, labor and contractor's profit, materials and equipment, surveying and permit costs, electricity and utility costs, architectural and engineering fees, insurance and legal fees. These inputs were derived from various suppliers and contractor's quotes, price catalogues, and construction price indices. Under this approach, higher estimated costs used in the valuation will result in higher fair value of the properties.

The fair values of these vessels were estimated using an income approach which utilizes the estimated income stream, net of projected operating costs, using a discount rate computed using capital asset pricing model. The estimated income stream takes into account the current contractual cash flows from the vessels including increase in rates and expectations of continued use of the vessels over the remaining economic life, and expected value of the vessels at the end of the remaining economic life of the vessels. The most significant inputs are the estimated cash flows, which were estimated to have escalation rates of 4% every five years and the discount rate used of 8.31%. The overall valuation are sensitive to changes in these valuations.

The fair value of land was derived using the market comparable approach that reflects the recent transaction prices for similar properties in nearby locations. Under this approach, when sales prices of comparable land in close proximity are used in the valuation of the subject property with adjustments on the price for the differences in key attributes such as property size, zoning, and accessibility, the fair value is included in Level 3. On the other hand, if the observable recent prices of the reference properties were not adjusted, the fair value is included in Level 2. The most significant input into this valuation approach is the price per square meter of the land; hence, the higher the price per square meter, the higher the fair value. For the construction-in-progress, management considers that the carrying amount of the investment property approximates its fair value as the capitalized costs pertain to recent transactions incurred for the on-going construction.

As at June 30, 2024 and December 31, 2023, the fair value of the land classified under investment properties amounted to P1,881.1 million as determined by reference to current prices for similar properties in the same location and condition. Accordingly, the Company's investment properties as at June 30, 2024 and December 31, 2023 is not impaired.

The valuation of these non-financial assets are determined to be Level 3. Also, there were no transfers into or out of Level 3 fair value hierarchy in 2023 and 2022.

28. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to provide an adequate return to shareholders by pricing products and services commensurate with the level of risk.

The Group monitors capital on the basis of the carrying amount of equity as presented in the consolidated statements of financial position. Capital for the reporting periods under review is summarized as follows:

| | 2024 | 2023 |
|----------------------|----------------------|------------------|
| Total liabilities | P 28,875,483,563 | P 29,047,086,313 |
| Total equity | <u>3,823,641,917</u> | 3,904,271,473 |
| Debt-to-equity ratio | 7.55 : 1.00 | 7.44 : 1.00 |

The Group's goal in capital management is to maintain a debt-to-equity structure ratio, which is in line with the Group's covenants related to its bank borrowings (see Note 13).

The Group sets the amount of capital in proportion to its overall financing structure, i.e., equity and total liabilities. The Group manages the capital structure and adjusts it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may issue new shares or sell assets to reduce debt.

29. SEASONAL FLUCTUATIONS

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Group.

May 9, 2023 Annual Stockholders' Meeting

Question 1: I understand that the Chelsea Group has been re-investing the operating cash into the business as part of its recovery program during the pandemic. However, considering the substantial operating expenses of the Group particularly the drydocking expenses of its vessels, what capital-raising strategies will the Company undertake?

Response by President & CEO Chryss Alfonsus V. Damuy: The improvements in the cashflow support the Company's operating requirements not limited to its drydocking costs. This cash inflow is one of the immediate sources of funds as the Group's business continue to improve and recover. However, this will not be enough to fully sustain the recovery and/or company growth. Therefore, the Team is exerting efforts to raise funds which can be from a combination of fresh capital coming from the existing shareholders, new share issuances and/or inviting strategic partners. As the economy and the business continue to improve and/or recover, the Company will be in a position to engage with possible partners, either local or foreign. The new Public Service Act which was passed into law last March 2022, and its IRR which was released by NEDA this year, now excludes Shipping as Public Utility, and therefore exempted from foreign ownership restrictions, which gives the Group more flexibility on the possible strategic partner.

Question 2: The CFO mentioned about the Liability Management Exercise pursuant to which the obligations of the Company were restructured, may we know the status of this exercise and if this is already fully concluded? If not, what is the timeline for full completion and implementation?

Response by Chief Financial Officer Ignacia S. Braga IV: The Liability Management Exercise covered the total amount of ₱ 14.3B in loan obligations of the Group. To date, for 98% of the total amount, the Group has managed to secure positive response from creditors for restructuring. Out of this 98%, 38% has already been restructured, and for the remaining accounts, the terms and conditions have already been agreed upon, subject to the respective Bank's Board of Directors' approval, and then documentation.

Question 3: Are there plans of increasing the Company vessel fleet?

Response by President & CEO Chryss Alfonsus V. Damuy: For now, we are focusing on the activation and deployment of our existing vessels and also on optimizing each vessel's utilization. However, if there will be an opportunity to add a new or newer vessel to the fleet to replace aging vessels, the Company will seriously consider such acquisition. This however would be dependent on whether the Company has the funds for the acquisition and also if economics support it.

SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CHELSEA LOGISTICS AND INFRASTRUCTURE HOLDINGS CORP.

By:

DENNIS A. UY

Chairman of the Board

CHRYSS ALFONSUS V. DAMUY

President & CEO

IGNACIA SUBRAGA IV Chief Financial Officer

Signed this 21st day of August 2024